

Exploratory Data Analysis

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Data Loading and Cleansing

Data Loading

```
cwd <- getwd()
listings <- as_tibble(read.csv(paste0(cwd, "../data/input/listings-challenge.csv")))
daily.revenue <- as_tibble(read.csv(paste0(cwd, "../data/input/daily_revenue-challenge.csv")))
```

Data Cleansing

The functions below, as well as the dplyr verbs, were carefully chosen through experimentation to get the data to present itself in useful formats respecting the tidy data standard.

listings-challenge.csv noteworthy transformations

Category and number of rooms are separated so it is possible to analyse these predictors individually. Address column is dropped since it is unstructured data which signal is assumed to be captured by Localization variable. The strange “TOPM” category merges with “TOP” category.

daily_revenue-challenge.csv noteworthy transformations

Reservation advance variable introduced as it is regarded as a key metric

```
# Auxiliary cleaning functions
parse_double_with_comma <- function(x){
  parse_number(x, locale=locale(decimal_mark=","))
}

parse_integer_with_comma <- function(x){
  as.integer(parse_double_with_comma(x))
}

# Prepares datasets to perform relevant analysis
tidy.listings <- listings %>%
  mutate(across(c("Tipo", "Status", "Hotel", "Categoria", "Localização"),
    as.factor)) %>%
  mutate(across(c("Comissão", "Banheiros", "Taxa.de.Limpeza"),
    parse_double_with_comma)) %>%
  mutate(across(c(contains("Cama"), "Travesseiros", "Capacidade"),
    parse_integer_with_comma)) %>%
  mutate(Data.Inicial.do.contrato=dmy(Data.Inicial.do.contrato)) %>%
  extract(Categoria, c("Categoria", "Quartos", "[HOU]*([A-Z]+)([0-9])*Q*",
    convert=TRUE) %>%
  mutate(Categoria=as.factor(Categoria)) %>%
```

```

select(-c("Endereço")) %>%
mutate(Categoria=fct_collapse(Categoria, TOP=c("TOP", "TOPM")))

tidy.daily.revenue <- daily.revenue %>%
  mutate(listing=as.factor(listing)) %>%
  mutate(across(contains("date"), ~as_date(parse_datetime(.)))) %>%
  mutate(reservation_advance=date - creation_date)

tidy.listings

```

```

## # A tibble: 462 x 18
##   Código Localização Categoria Quartos Comissão Cama.Casal Cama.Solteiro
##   <chr>   <fct>       <fct>      <int>    <dbl>      <int>      <int>
## 1 ADJ205 JUR        SIM         2      0.2         1         2
## 2 AYA201 JUR        JR          3      0.2         3         0
## 3 BEL102 JUR        SUP         2      0.2         0         2
## 4 CCA201 CAN        SUP         3      0.2         1         4
## 5 CDC301 JUR        TOP         3      0.2         3         0
## 6 CDS106 JUR        SUP         2      0.2         1         2
## 7 CDS208 JUR        JR          2      0.2         1         2
## 8 CDS209 JUR        SUP         2      0.2         1         2
## 9 CHR101 JUR        SUP         2      0.2         1         2
## 10 CPJ102 JUR        TOP         3      0.2         2         2
## # ... with 452 more rows, and 11 more variables: Cama.Queen <int>,
## #   Cama.King <int>, Sofá.Cama.Solteiro <int>, Travesseiros <int>,
## #   Banheiros <dbl>, Taxa.de.Limpeza <dbl>, Capacidade <int>, Hotel <fct>,
## #   Data.Inicial.do.contrato <date>, Status <fct>, Tipo <fct>

```

```

tidy.daily.revenue

## # A tibble: 289,923 x 8
##   listing date      last_offered_price occupancy revenue blocked creation_date
##   <fct>   <date>          <dbl>      <dbl>    <dbl>    <int> <date>
## 1 ABC102 2021-12-24            0          1         0        1 2021-12-24
## 2 ABC102 2021-12-25            0          0         0        0 NA
## 3 ABC102 2021-12-26            0          0         0        0 NA
## 4 ABC102 2021-12-27            0          0         0        0 NA
## 5 ABC102 2021-12-28          2248          1      2248        0 2021-12-24
## 6 ABC102 2021-12-29          2248          1      2248        0 2021-12-24
## 7 ABC102 2021-12-30          2248          1      2248        0 2021-12-24
## 8 ABC102 2021-12-31          2248          1      2248        0 2021-12-24
## 9 ABC102 2022-01-01          2248          1      2248        0 2021-12-24
## 10 ABC102 2022-01-02          2248          1      2248        0 2021-12-24
## # ... with 289,913 more rows, and 1 more variable: reservation_advance <drtn>

```

Data Aggregation

In order to train predictive models, joining the two datasets is desired.

```

daily.revenue.listings <- tidy.daily.revenue %>%
  left_join(tidy.listings, by=c("listing" = "Código")) %>%
  mutate(commission=last_offered_price*Comissão,
         listing=as.factor(listing))

daily.revenue.listings

```

```
## # A tibble: 289,923 x 26
##   listing date      last_offered_price occupancy revenue blocked creation_date
##   <fct>   <date>                <dbl>    <dbl>   <dbl>   <int>   <date>
## 1 ABC102  2021-12-24                    0        1       0       1 2021-12-24
## 2 ABC102  2021-12-25                    0        0       0       0 NA
## 3 ABC102  2021-12-26                    0        0       0       0 NA
## 4 ABC102  2021-12-27                    0        0       0       0 NA
## 5 ABC102  2021-12-28                  2248        1    2248       0 2021-12-24
## 6 ABC102  2021-12-29                  2248        1    2248       0 2021-12-24
## 7 ABC102  2021-12-30                  2248        1    2248       0 2021-12-24
## 8 ABC102  2021-12-31                  2248        1    2248       0 2021-12-24
## 9 ABC102  2022-01-01                  2248        1    2248       0 2021-12-24
## 10 ABC102 2022-01-02                  2248        1    2248       0 2021-12-24
## # ... with 289,913 more rows, and 19 more variables:
## #   reservation_advance <drtn>, Localização <fct>, Categoria <fct>,
## #   Quartos <int>, Comissão <dbl>, Cama.Casal <int>, Cama.Solteiro <int>,
## #   Cama.Queen <int>, Cama.King <int>, Sofá.Cama.Solteiro <int>,
## #   Travesseiros <int>, Banheiros <dbl>, Taxa.de.Limpeza <dbl>,
## #   Capacidade <int>, Hotel <fct>, Data.Inicial.do.contrato <date>,
## #   Status <fct>, Tipo <fct>, commission <dbl>
```

Exploratory Data Analysis

Check for NAs

```
sapply(daily.revenue.listings, function(x) sum(is.na(x)))
```

```
##           listing           date      last_offered_price
##           0             0             0
##           occupancy      revenue      blocked
##           0             0             0
##           creation_date  reservation_advance  Localização
##           208288        208288            902
##           Categoria      Quartos      Comissão
##           902          113630            902
##           Cama.Casal      Cama.Solteiro      Cama.Queen
##           902             902            902
##           Cama.King      Sofá.Cama.Solteiro  Travesseiros
##           902             902            2207
##           Banheiros      Taxa.de.Limpeza      Capacidade
##           902             902            902
##           Hotel Data.Inicial.do.contrato      Status
##           902             902            902
##           Tipo           commission
##           902             902
```

The NA count suggests there are listings in daily_revenue.csv not in listings.csv

```
unique.listings <- as.character(unique(tidy.daily.revenue$listing))
unique.listings[-which(unique.listings %in% tidy.listings$Código)]
```

```
## [1] "TST001"
```

Indeed, checking the TST001 rows in daily.revenue.listings yields:

```
daily.revenue.listings[which(daily.revenue.listings$listing == "TST001"),] %>%
  select(listing, setdiff(names(tidy.listings), c("Código")))
```

```
## # A tibble: 902 x 18
##   listing Localização Categoria Quartos Comissão Cama.Casal Cama.Solteiro
##   <fct>   <fct>         <fct>    <int>    <dbl>    <int>    <int>
## 1 TST001 <NA>             <NA>      NA      NA      NA      NA
## 2 TST001 <NA>             <NA>      NA      NA      NA      NA
## 3 TST001 <NA>             <NA>      NA      NA      NA      NA
## 4 TST001 <NA>             <NA>      NA      NA      NA      NA
## 5 TST001 <NA>             <NA>      NA      NA      NA      NA
## 6 TST001 <NA>             <NA>      NA      NA      NA      NA
## 7 TST001 <NA>             <NA>      NA      NA      NA      NA
## 8 TST001 <NA>             <NA>      NA      NA      NA      NA
## 9 TST001 <NA>             <NA>      NA      NA      NA      NA
## 10 TST001 <NA>          <NA>      NA      NA      NA      NA
## # ... with 892 more rows, and 11 more variables: Cama.Queen <int>,
## #   Cama.King <int>, Sofá.Cama.Solteiro <int>, Travesseiros <int>,
## #   Banheiros <dbl>, Taxa.de.Limpeza <dbl>, Capacidade <int>, Hotel <fct>,
## #   Data.Inicial.do.contrato <date>, Status <fct>, Tipo <fct>
```

Since 0 revenue is made from this listing, it is safe to drop its rows without compromising future results.

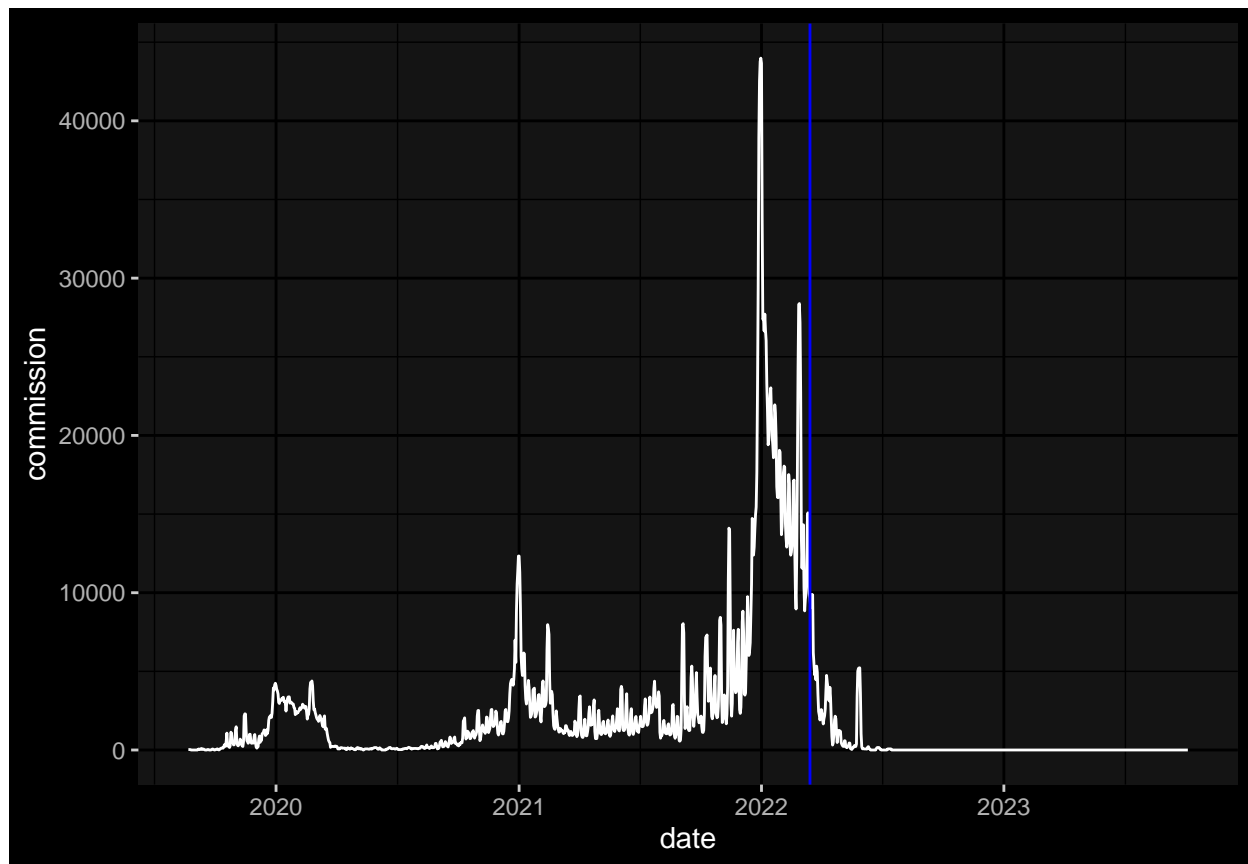
```
sum(daily.revenue.listings[which(daily.revenue.listings$listing == "TST001"),]$revenue)
```

```
## [1] 0
```

```
daily.revenue.listings <- filter(daily.revenue.listings, listing != "TST001")
```

Commission earned across time

```
daily.revenue.listings %>%
  mutate(commission=revenue*Comissão) %>%
  select(date, commission) %>%
  group_by(date) %>%
  summarise(commission=sum(commission)) %>%
  ggplot(aes(x=date, y=commission)) +
  geom_line() +
  geom_vline(xintercept=as.numeric(ymd("2022-03-15")), colour="blue")
```



The COVID-19 pandemic effects can be seen clearly in the plot. To investigate it a little further:

```
daily.revenue.listings %>%
  filter(date >= "2020-01-01", date <= "2020-12-31")
```

```
## # A tibble: 23,388 x 26
##   listing date      last_offered_price occupancy revenue blocked creation_date
##   <fct>   <date>          <dbl>      <dbl>   <dbl>   <int>   <date>
## 1 ADJ205 2020-01-01              0          1       0       1 2019-11-21
## 2 ADJ205 2020-01-02              0          1       0       1 2019-11-21
## 3 ADJ205 2020-01-03              0          1       0       1 2019-11-21
## 4 ADJ205 2020-01-04              0          1       0       1 2019-11-21
## 5 ADJ205 2020-01-05              0          1       0       1 2019-11-21
## 6 ADJ205 2020-01-06              0          1       0       1 2019-11-21
## 7 ADJ205 2020-01-07              0          1       0       1 2019-11-21
## 8 ADJ205 2020-01-08              0          1       0       1 2019-11-21
## 9 ADJ205 2020-01-09              0          1       0       1 2019-11-21
## 10 ADJ205 2020-01-10             0          1       0       1 2019-11-21
## # ... with 23,378 more rows, and 19 more variables: reservation_advance <drtn>,
## #   Localização <fct>, Categoria <fct>, Quartos <int>, Comissão <dbl>,
## #   Cama.Casal <int>, Cama.Solteiro <int>, Cama.Queen <int>, Cama.King <int>,
## #   Sofá.Cama.Solteiro <int>, Travesseiros <int>, Banheiros <dbl>,
## #   Taxa.de.Limpeza <dbl>, Capacidade <int>, Hotel <fct>,
## #   Data.Inicial.do.contrato <date>, Status <fct>, Tipo <fct>, commission <dbl>
```

It is relevant to notice that all entries were generated up to a date:

```
max(daily.revenue.listings$creation_date, na.rm=TRUE)
```

```
## [1] "2022-03-15"
```

As a consequence, all revenue posterior to it (blue vertical line) is not yet consolidated.

Understanding key variables influencing revenue

A log transform is applied in order to best account for variation scale in revenue variable.

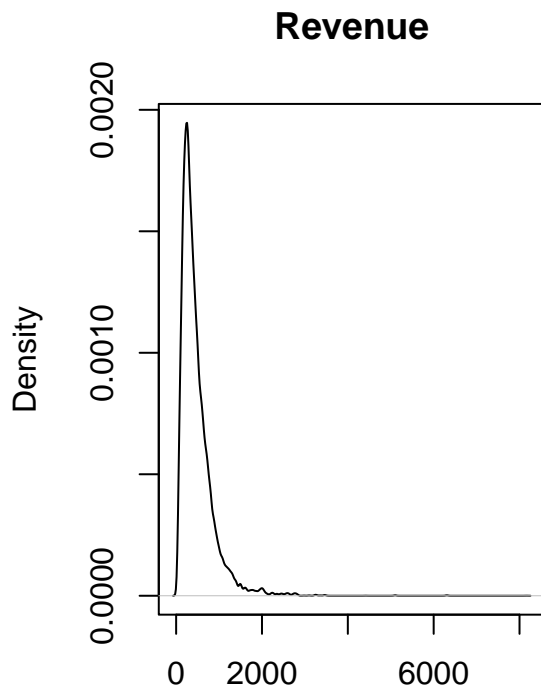
```
revenue.made.data <- daily.revenue.listings %>%  
  # Feature engineering applied here  
  mutate(is.weekend = timeDate::isWeekend(date),  
         is.holiday = date %in% holidaysANBIMA) %>%  
  filter(occupancy==1, blocked==0) %>%  
  # Adjusts scale to enhance model fitting  
  mutate(log.revenue = log(revenue)) %>%  
  # Ignores redundant or not relevant predictors  
  select(-c(last_offered_price, listing, date, occupancy, blocked, Comissão,  
            creation_date, Data.Inicial.do.contrato, Travesseiros, Status,  
            commission, revenue))
```

Comparing revenue against log(revenue) distributions

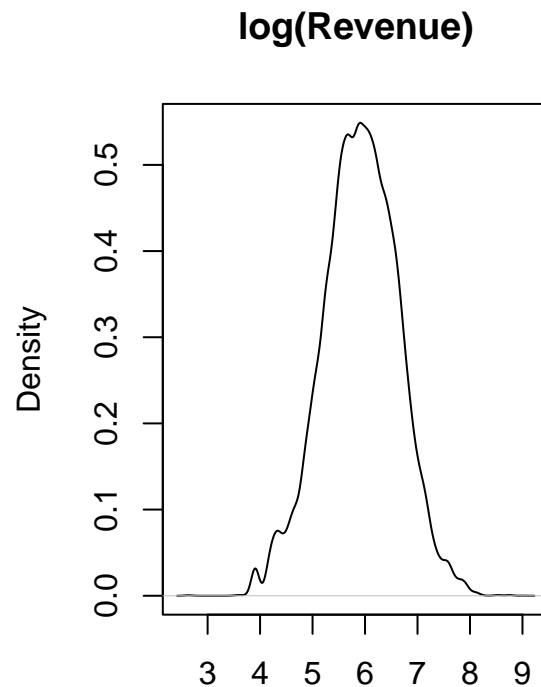
```
par(mfrow=c(1, 2))
```

```
plot(density(exp(revenue.made.data$log.revenue)), main="Revenue")
```

```
plot(density(revenue.made.data$log.revenue), main="log(Revenue)")
```



N = 51503 Bandwidth = 28.45



N = 51503 Bandwidth = 0.07341

Checking for NAs

```
sapply(revenue.made.data, function(x) sum(is.na(x)))
```

```
## reservation_advance      Localização      Categoria      Quartos
##           0           0           0           23357
##      Cama.Casal      Cama.Solteiro      Cama.Queen      Cama.King
##           0           0           0           0
##  Sofá.Cama.Solteiro      Banheiros      Taxa.de.Limpeza      Capacidade
##           0           0           0           0
##           Hotel           Tipo      is.weekend      is.holiday
##           0           0           0           0
##      log.revenue
##           0
```

```
revenue.made.data.missing.rooms <- revenue.made.data[
  which(is.na(revenue.made.data$Quartos)),
]
all(revenue.made.data.missing.rooms$Hotel == "Sim")
```

```
## [1] TRUE
```

Since some variables behave always differently given the listing is or is not inside a hotel, two models are made to investigate predictor importance on both occasions.

Hotel and No Hotel split

```
revenue.made.data.hotel <- revenue.made.data %>%
  filter(Hotel == "Sim") %>%
  select(-c(Hotel, Quartos, Taxa.de.Limpeza, Tipo))

revenue.made.data.no.hotel <- revenue.made.data %>%
  filter(Hotel == "Não") %>%
  mutate(log.Taxa.de.Limpeza = log(Taxa.de.Limpeza)) %>%
  select(-c(Hotel, Taxa.de.Limpeza))
```

```
head(revenue.made.data.hotel)
```

```
## # A tibble: 6 x 13
##   reservation_advance Localização Categoria Cama.Casal Cama.Solteiro Cama.Queen
##   <drtn>              <fct>      <fct>      <int>      <int>      <int>
## 1 3 days             ILC        TOP          0          0          0
## 2 4 days             ILC        TOP          0          0          0
## 3 5 days             ILC        TOP          0          0          0
## 4 12 days            ILC        TOP          0          0          0
## 5 13 days            ILC        TOP          0          0          0
## 6 14 days            ILC        TOP          0          0          0
## # ... with 7 more variables: Cama.King <int>, Sofá.Cama.Solteiro <int>,
## #   Banheiros <dbl>, Capacidade <int>, is.weekend <lgl>, is.holiday <lgl>,
## #   log.revenue <dbl>
```

```
head(revenue.made.data.no.hotel)
```

```
## # A tibble: 6 x 16
##   reservation_advance Localização Categoria Quartos Cama.Casal Cama.Solteiro
##   <drtn>              <fct>      <fct>      <int>      <int>      <int>
```

```
## 1 4 days          ITA          MASTER          3          2          2
## 2 5 days          ITA          MASTER          3          2          2
## 3 6 days          ITA          MASTER          3          2          2
## 4 7 days          ITA          MASTER          3          2          2
## 5 8 days          ITA          MASTER          3          2          2
## 6 9 days          ITA          MASTER          3          2          2
## # ... with 10 more variables: Cama.Queen <int>, Cama.King <int>,
## #   Sofá.Cama.Solteiro <int>, Banheiros <dbl>, Capacidade <int>, Tipo <fct>,
## #   is.weekend <lgl>, is.holiday <lgl>, log.revenue <dbl>,
## #   log.Taxa.de.Limpeza <dbl>
```

Best subset selection for linear regression

```
summary(step(lm(log.revenue ~ ., data=revenue.made.data.hotel), trace=0))
```

```
##
## Call:
## lm(formula = log.revenue ~ reservation_advance + Localização +
##     Categoria + Cama.Casal + Cama.Queen + Sofá.Cama.Solteiro +
##     Banheiros + Capacidade + is.weekend + is.holiday, data = revenue.made.data.hotel)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -2.43455 -0.39619 -0.00043  0.35240  3.10246
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)    5.812e+00  3.358e-02 173.094 < 2e-16 ***
## reservation_advance  1.100e-03  9.036e-05 12.177 < 2e-16 ***
## LocalizaçãoJBV     -3.084e-01  8.437e-03 -36.557 < 2e-16 ***
## LocalizaçãoSLA     -1.243e+00  1.378e-01 -9.022 < 2e-16 ***
## LocalizaçãoSTO      3.569e-01  3.037e-02 11.754 < 2e-16 ***
## CategoriaMASTER    4.393e-01  1.858e-02 23.644 < 2e-16 ***
## CategoriaSUP        1.080e-01  2.853e-02  3.784 0.000155 ***
## CategoriaTOP        1.589e-01  8.719e-03 18.223 < 2e-16 ***
## Cama.Casal          1.051e-01  4.814e-02  2.184 0.029005 *
## Cama.Queen           3.340e-01  5.025e-02  6.646 3.07e-11 ***
## Sofá.Cama.Solteiro  8.029e-02  9.971e-03  8.052 8.50e-16 ***
## Banheiros          -2.864e-01  5.079e-02 -5.638 1.74e-08 ***
## Capacidade           9.389e-02  8.481e-03 11.070 < 2e-16 ***
## is.weekendTRUE      -2.030e-02  7.302e-03 -2.780 0.005441 **
## is.holidayTRUE       2.551e-01  1.654e-02 15.426 < 2e-16 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.5331 on 23662 degrees of freedom
## Multiple R-squared:  0.1352, Adjusted R-squared:  0.1347
## F-statistic: 264.2 on 14 and 23662 DF, p-value: < 2.2e-16
```

```
summary(step(lm(log.revenue ~ ., data=revenue.made.data.no.hotel), trace=0))
```

```
##
## Call:
## lm(formula = log.revenue ~ Localização + Categoria + Quartos +
##     Cama.Casal + Cama.Solteiro + Cama.Queen + Cama.King + Sofá.Cama.Solteiro +
```



```

##      Banheiros + Tipo + is.weekend + is.holiday + log.Taxa.de.Limpeza,
##      data = revenue.made.data.no.hotel)
##
## Residuals:
##      Min        1Q    Median        3Q        Max
## -2.89354 -0.34849  0.03672  0.37830  1.71847
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)      6.133927   0.238850  25.681 < 2e-16 ***
## LocalizaçãoBOM      0.317843   0.039028   8.144 3.98e-16 ***
## LocalizaçãoCAM     -0.022619   0.041666  -0.543  0.5872
## LocalizaçãoCAN     -0.264805   0.035729  -7.411 1.28e-13 ***
## LocalizaçãoCEN     -0.329763   0.038663  -8.529 < 2e-16 ***
## LocalizaçãoCON     -0.362220   0.051255  -7.067 1.62e-12 ***
## LocalizaçãoGRA     -0.152737   0.081306  -1.879  0.0603 .
## LocalizaçãoING     -0.305292   0.034535  -8.840 < 2e-16 ***
## LocalizaçãoITA      0.434543   0.051816   8.386 < 2e-16 ***
## LocalizaçãoITP     -0.162489   0.092911  -1.749  0.0803 .
## LocalizaçãoJUR     -0.076360   0.033764  -2.262  0.0237 *
## LocalizaçãoLAG     -0.447980   0.036639 -12.227 < 2e-16 ***
## LocalizaçãoPBL      0.375435   0.066345   5.659 1.54e-08 ***
## LocalizaçãoSAN     -0.478635   0.088295  -5.421 5.98e-08 ***
## LocalizaçãoTBM      0.281795   0.124848   2.257  0.0240 *
## LocalizaçãoUFSC    -0.354180   0.036696  -9.652 < 2e-16 ***
## CategoriaMASTER     0.684433   0.018595  36.808 < 2e-16 ***
## CategoriaSIM        0.020292   0.014430   1.406  0.1597
## CategoriaSUP        0.237794   0.010488  22.672 < 2e-16 ***
## CategoriaTOP        0.356288   0.010764  33.099 < 2e-16 ***
## Quartos            0.346304   0.015261  22.692 < 2e-16 ***
## Cama.Casal         0.025833   0.012643   2.043  0.0410 *
## Cama.Solteiro     -0.034575   0.007466  -4.631 3.66e-06 ***
## Cama.Queen         0.093178   0.013534   6.885 5.91e-12 ***
## Cama.King          0.271441   0.028156   9.641 < 2e-16 ***
## Sofá.Cama.Solteiro  0.039911   0.006642   6.009 1.89e-09 ***
## Banheiros          0.048872   0.008291   5.894 3.80e-09 ***
## TipoCasa           0.110881   0.019810   5.597 2.20e-08 ***
## is.weekendTRUE      0.034163   0.007365   4.638 3.53e-06 ***
## is.holidayTRUE      0.289770   0.016656  17.397 < 2e-16 ***
## log.Taxa.de.Limpeza -0.231567   0.047402  -4.885 1.04e-06 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.5703 on 27795 degrees of freedom
## Multiple R-squared:  0.3535, Adjusted R-squared:  0.3529
## F-statistic: 506.7 on 30 and 27795 DF, p-value: < 2.2e-16

```

The low values for R^2 and large residuals standard errors suggests that a linear regression model is not well suited to the data at hand.

Boosted Trees Regression (Xtreme Gradient Boosting)

Adopting a more robust model, proven to work in similar cases, yields:

```

hotel.matrix <- as.matrix(revenue.made.data.hotel %>%
  select(-c(log.revenue)) %>%
  mutate(reservation_advance=as.numeric(reservation_advance)) %>%
  dummy_cols(remove_selected_columns = TRUE))
model.hotel <- xgboost(data=hotel.matrix,
  label=revenue.made.data.hotel$log.revenue,
  nrounds=20,
  max.depth=6)

```

```

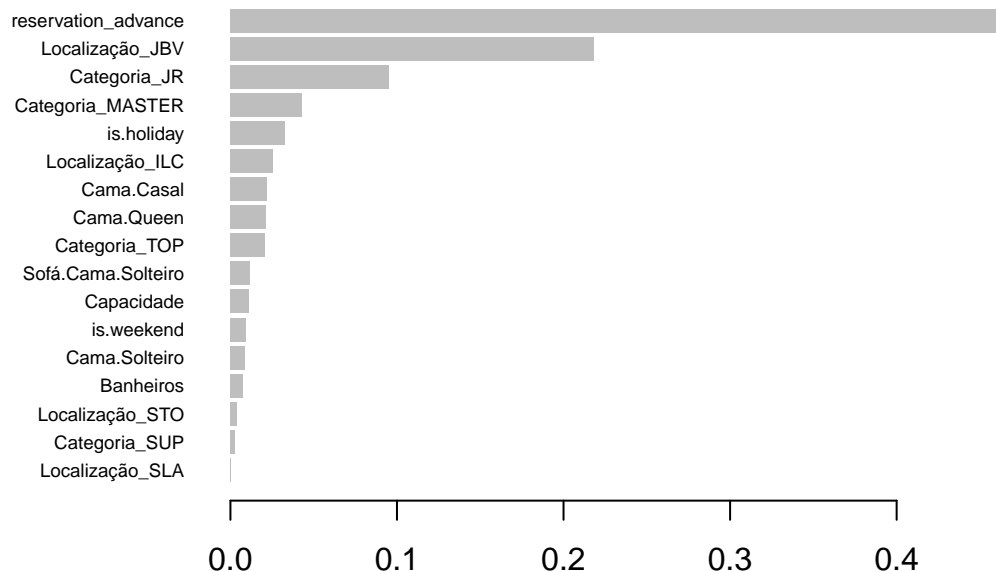
## [1] train-rmse:4.049695
## [2] train-rmse:2.859090
## [3] train-rmse:2.034334
## [4] train-rmse:1.469064
## [5] train-rmse:1.088740
## [6] train-rmse:0.840704
## [7] train-rmse:0.686698
## [8] train-rmse:0.595840
## [9] train-rmse:0.545332
## [10] train-rmse:0.518455
## [11] train-rmse:0.504216
## [12] train-rmse:0.496376
## [13] train-rmse:0.492548
## [14] train-rmse:0.490101
## [15] train-rmse:0.489029
## [16] train-rmse:0.488322
## [17] train-rmse:0.487676
## [18] train-rmse:0.486954
## [19] train-rmse:0.486467
## [20] train-rmse:0.485744

```

```

xgb.plot.importance(xgb.importance(model=model.hotel))

```



```

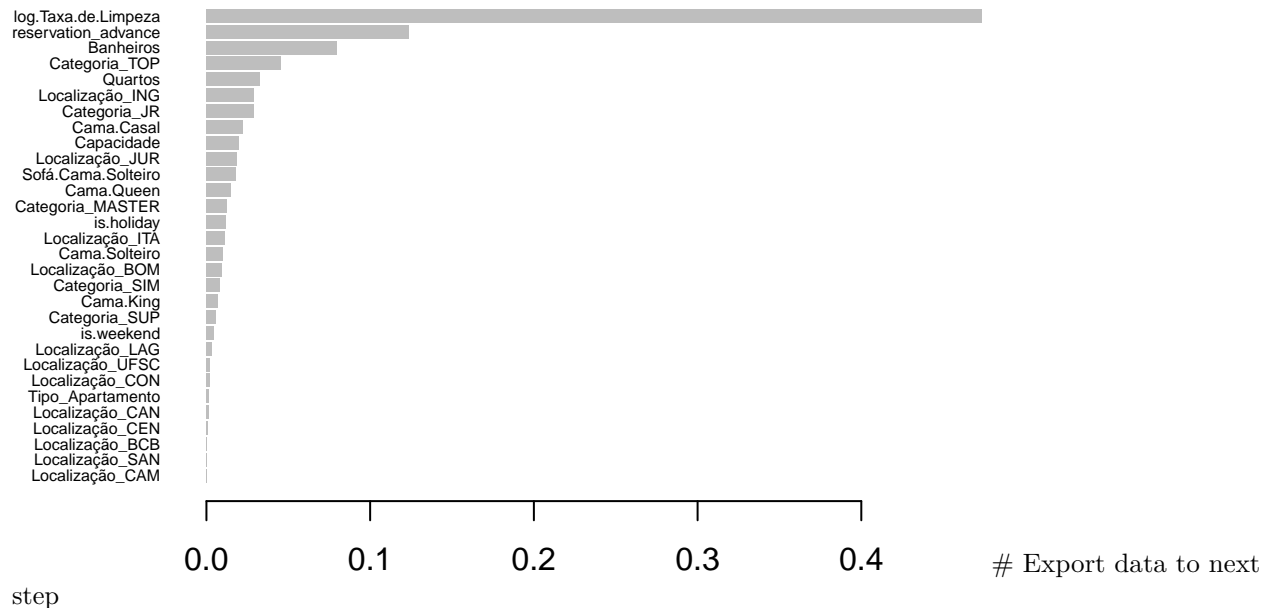
no.hotel.matrix <- as.matrix(revenue.made.data.no.hotel %>%
  select(-c(log.revenue)) %>%
  mutate(reservation_advance=as.numeric(reservation_advance)) %>%
  dummy_cols(remove_selected_columns = TRUE))

```

```
model.no.hotel <- xgboost(data=no.hotel.matrix,
                          label=revenue.made.data.no.hotel$log.revenue,
                          nrounds=20,
                          max.depth=6)
```

```
## [1] train-rmse:3.648831
## [2] train-rmse:2.583226
## [3] train-rmse:1.846882
## [4] train-rmse:1.345623
## [5] train-rmse:1.007995
## [6] train-rmse:0.791748
## [7] train-rmse:0.657365
## [8] train-rmse:0.578725
## [9] train-rmse:0.535778
## [10] train-rmse:0.511035
## [11] train-rmse:0.497317
## [12] train-rmse:0.489923
## [13] train-rmse:0.485691
## [14] train-rmse:0.483402
## [15] train-rmse:0.481763
## [16] train-rmse:0.478763
## [17] train-rmse:0.477714
## [18] train-rmse:0.474522
## [19] train-rmse:0.472613
## [20] train-rmse:0.471760
```

```
xgb.plot.importance(xgb.importance(model=model.no.hotel))
```



```
write_csv(daily.revenue.listings,
          paste0(cwd, "../data/output/daily_revenue_listings.csv"))
```