



Australian Government

**Department of Agriculture,
Fisheries and Forestry**

**Approach to market for ATM 2023 – C12077 Provision of Chemical
Analytical Testing Services for the National Residue Survey (NRS)**

ADDENDUM NUMBER 2

Questions and Answers

03 October 2023

ELECTRONIC LODGEMENT ONLY

Place for Lodgement: <https://www.tenders.gov.au>

CLOSING TIME: 14:00 (ACT Local Time)

CLOSING DATE: 06 November 2023

Question 1:

In regard to the level of cyber security insurance coverage stated in the Draft Deed (\$10M), is this coverage negotiable in any way?

Answer 1:

Potential Suppliers are to provide the insurance information requested in Attachment 8 to Schedule 2. In addition to answering the questionnaire at Question 1 of Attachment 8 (and attaching certificates of currency), Potential Suppliers should provide, in response to Question 2 of Attachment 8, explanations of any insurances not addressed, or certificates not provided in response to Question 1. For example, a Potential Supplier that does not currently have cyber security insurance can describe the cyber security insurance that it will take out in the event it is successful in the ATM process.

If a Potential Supplier does not comply with the cyber risk insurance coverage requirements in the draft Deed of Standing Offer (either in connection with its current policy or a policy that it intends to take out), then that Potential Supplier should identify and explain this non-compliance in its Statement of Non-Compliance in response to Attachment 9 (Statement of non-compliance with the draft Deed of Standing Offer) of Schedule 2 to the Approach to Market. Potential Suppliers can identify the impact of any non-compliance raised, including any impact on pricing.

Potential Suppliers should note that cyber security insurance coverage is one component of the Financial and Corporate Capacity criterion (non-weighted) that forms part of a broader value for money assessment carried out by the Customer. If a Potential Supplier is shortlisted in the ATM process, the Department may, in its discretion, discuss with or request further information from the Potential Supplier regarding the insurances described in Attachment 8 and any non-compliance(s) identified in the Potential Supplier's Statement of non-compliance with the draft Deed of Standing Offer.