# Capstone Project: The Battle of Neighborhoods

Finding the Optimal Location for a Veterinary Clinic in Toronto

## Introduction: Description of the business problem

- Business goal: opening a veterinary clinic in Toronto and finding the optimal location
- Importance of detailed market analysis
- Collect and process the data relevant to the business

## Introduction: Description of the business problem

- Key questions:
- How many veterinary clinics exist in Toronto?
- Where they are located?
- How are they distributed, i.e. how many clinics there are in each city area?
- What is the population density?
- What is the correlation between the distribution of the existing veterinary clinics and the population density?

## Introduction: Description of the business problem

- Assumptions:
- For a small start-up business it is best to have:
- (i) small number of similar businesses in the same area, and
- (ii) large population

## Data: What data to use and where to get it from?

- List of FSAs (Forward Sortation Areas) assigned in Toronto:
   <a href="https://en.wikipedia.org/wiki/List\_of\_postal\_codes\_of\_Canada:\_M">https://en.wikipedia.org/wiki/List\_of\_postal\_codes\_of\_Canada:\_M</a>
- Geospatial data: pair the FSAs with latitude and longitude
- Veterinary clinic information extracted from Foursquare:

https://api.foursquare.com/v2/venues/explore?&client\_id={}&client\_secret={}&v={}&ll={}&radius={}&limit={}&query={}

Population by FSA available on the Statistics Canada website:

https://www12.statcan.gc.ca/

### • FSAs assigned to Toronto (partial screenshot):

| M1A<br>Not assigned   | M2A<br>Not assigned                      | M3A<br>North York<br>(Parkwoods)   | M4A<br>North York<br>(Victoria Village)                   | M5A  Downtown Toronto (Regent Park / Harbourfront)    | M6A<br>North York<br>(Lawrence Manor /<br>Lawrence Heights) | M7A Queen's Park (Ontario Provincial Government) | M8A<br>Not assigned | M9A<br>Etobicoke<br>(Islington Avenue)  |
|---|--|--|---|---|---|--|---------------------|---|
| M1B<br>Scarborough<br>(Malvern / Rouge)                             | M2B<br>Not assigned                      | M3B<br>North York<br>(Don Mills)<br>North                                      | M4B<br>East York<br>(Parkview Hill / Woodbine<br>Gardens) | M5B<br>Downtown Toronto<br>(Garden District, Ryerson) | M6B<br>North York<br>(Glencairn)                            | M7B<br>Not assigned                              | M8B<br>Not assigned | M9B Etobicoke (West Deane Park / Princess Gardens / Martin Grove / Islington / Cloverdale)      |
| M1C<br>Scarborough<br>(Rouge Hill / Port Union /<br>Highland Creek) | M2C<br>Not assigned                      | M3C<br>North York<br>(Don Mills)<br>South<br>(Flemingdon Park)                 | M4C<br>East York<br>(Woodbine Heights)                    | M5C<br>Downtown Toronto<br>(St. James Town)           | M6C<br>York<br>(Humewood-Cedarvale)                         | M7C<br>Not assigned                              | M8C<br>Not assigned | M9C<br>Etobicoke<br>(Eringate / Bloordale<br>Gardens / Old<br>Burnhamthorpe / Markland<br>Wood) |
| M1E<br>Scarborough<br>(Guildwood / Morningside /<br>West Hill)      | M2E<br>Not assigned                      | M3E<br>Not assigned  | M4E<br>East Toronto<br>(The Beaches)                      | M5E<br>Downtown Toronto<br>(Berczy Park)              | M6E<br>York<br>(Caledonia-Fairbanks)                        | M7E<br>Not assigned                              | M8E<br>Not assigned | M9E<br>Not assigned   |
| M1G<br>Scarborough<br>(Woburn)                                      | M2G<br>Not assigned                      | M3G<br>Not assigned  | M4G<br>East York<br>(Leaside)                             | M5G<br>Downtown Toronto<br>(Central Bay Street)       | M6G<br>Downtown Toronto<br>(Christie)                       | M7G<br>Not assigned                              | M8G<br>Not assigned | M9G<br>Not assigned   |
| M1H<br>Scarborough<br>(Cedarbrae)                                   | M2H<br>North York<br>(Hillcrest Village) | M3H<br>North York<br>(Bathurst Manor / Wilson<br>Heights / Downsview<br>North) | M4H<br>East York<br>(Thorncliffe Park)                    | M5H Downtown Toronto (Richmond / Adelaide / King)     | M6H<br>West Toronto<br>(Dufferin / Dovercourt<br>Village)   | M7H<br>Not assigned                              | M8H<br>Not assigned | M9H<br>Not assigned   |
| M1J   | M2J                                      | мзЈ  | M4J   | M5J   | M6J   | M7J  | M8J                 | M9J   |

### Toronto FSAs dataframe:

|   | PostalCode | Borough     | Neighbourhood                          |
|---|------------|-------------|--|
| 0 | M1B        | Scarborough | Malvern, Rouge                         |
| 1 | M1C        | Scarborough | Rouge Hill, Port Union, Highland Creek |
| 2 | M1E        | Scarborough | Guildwood, Morningside, West Hill      |
| 3 | M1G        | Scarborough | Woburn                                 |
| 4 | M1H        | Scarborough | Cedarbrae                              |

### • Toronto FSAs dataframe, with lat and long data:

|   | PostalCode | Borough     | Neighbourhood                          | Latitude | Longitude |
|---|------------|-------------|--|----------|-----------|
| 0 | M1B        | Scarborough | Malvern, Rouge                         | 43.8113  | -79.1930  |
| 1 | M1C        | Scarborough | Rouge Hill, Port Union, Highland Creek | 43.7878  | -79.1564  |
| 2 | M1E        | Scarborough | Guildwood, Morningside, West Hill      | 43.7678  | -79.1866  |
| 3 | M1G        | Scarborough | Woburn                                 | 43.7712  | -79.2144  |
| 4 | M1H        | Scarborough | Cedarbrae                              | 43.7686  | -79.2389  |

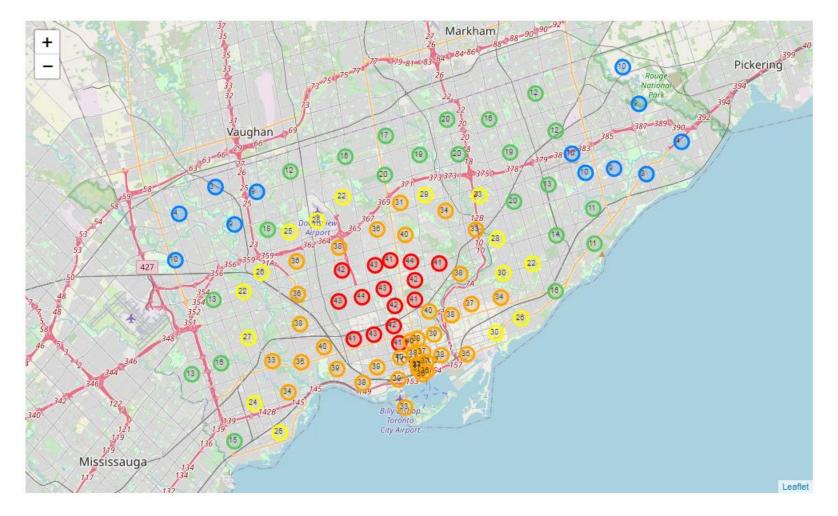
• Venue information downloaded through dynamically built API calls to Forsquare:

|   | PostalCode | Borough     | Latitude | Longitude | VenueName                    | VenueCategory | VenueLat | VenueLong  |
|---|------------|-------------|----------|-----------|------------------------------|---------------|----------|------------|
| 0 | M1B        | Scarborough | 43.8113  | -79.193   | West Hill Animal Clinic      | Veterinarian  | 43.8113  | -79.138002 |
| 1 | M1B        | Scarborough | 43.8113  | -79.193   | Markham Road Animal Hospital | Veterinarian  | 43.8113  | -79.229159 |
| 2 | M1B        | Scarborough | 43.8113  | -79.193   | Whites Road Animal Hospital  | Veterinarian  | 43.8113  | -79.122314 |
| 3 | M1B        | Scarborough | 43.8113  | -79.193   | Ashcott Veterinary Clinic    | Veterinarian  | 43.8113  | -79.290771 |
| 4 | M1B        | Scarborough | 43.8113  | -79.193   | Markham Veterinary Clinic    | Veterinarian  | 43.8113  | -79.238510 |

Venue count by FSA:

|   | PostalCode | VenueCount | Latitude | Longitude |
|---|------------|------------|----------|-----------|
| 0 | M4P        | 44         | 43.7135  | -79.3887  |
| 1 | M6C        | 44         | 43.6915  | -79.4307  |
| 2 | M5N        | 43         | 43.7113  | -79.4195  |
| 3 | M6G        | 43         | 43.6683  | -79.4205  |
| 4 | M5P        | 43         | 43.6966  | -79.4120  |

 Venues clustered by FSA and superimposed on the map of Toronto:



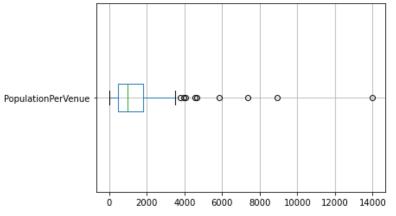
Population and venue count by FSA:

|   | PostalCode | VenueCount | Latitude | Longitude | Population |
|---|------------|------------|----------|-----------|------------|
| 0 | M4P        | 44         | 43.7135  | -79.3887  | 20039.0    |
| 1 | M6C        | 44         | 43.6915  | -79.4307  | 24596.0    |
| 2 | M5N        | 43         | 43.7113  | -79.4195  | 16610.0    |
| 3 | M6G        | 43         | 43.6683  | -79.4205  | 32086.0    |
| 4 | M5P        | 43         | 43.6966  | -79.4120  | 19423.0    |

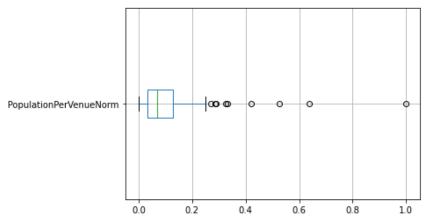
 Population and venue count by FSA, now with added columns: population per venue ratio, and the population per venue ratio normalized using 'min-max' normalization method:

|   | PostalCode | VenueCount | Latitude | Longitude | Population | PopulationPerVenue | PopulationPerVenueNorm |
|---|------------|------------|----------|-----------|------------|--------------------|------------------------|
| 0 | M4P        | 44         | 43.7135  | -79.3887  | 20039      | 455.431818         | 0.032555               |
| 1 | M6C        | 44         | 43.6915  | -79.4307  | 24596      | 559.000000         | 0.039958               |
| 2 | M5N        | 43         | 43.7113  | -79.4195  | 16610      | 386.279070         | 0.027612               |
| 3 | M6G        | 43         | 43.6683  | -79.4205  | 32086      | 746.186047         | 0.053338               |
| 4 | M5P        | 43         | 43.6966  | -79.4120  | 19423      | 451.697674         | 0.032288               |

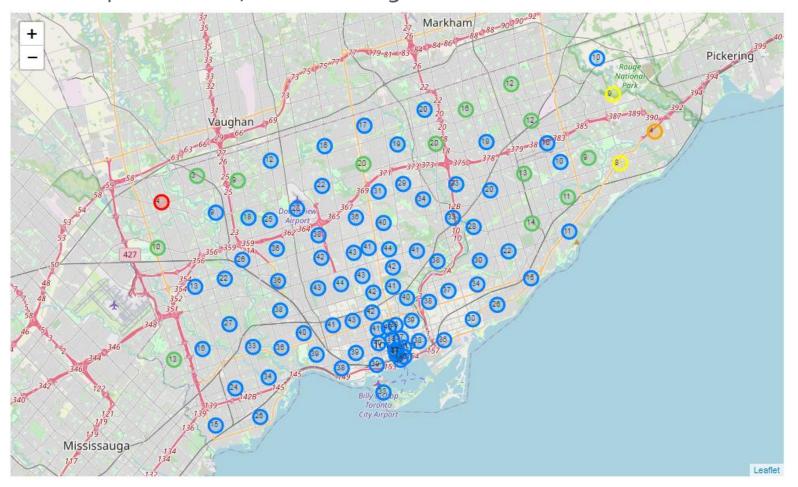
• "PopulationPerVenue" column visualized in the boxplot:



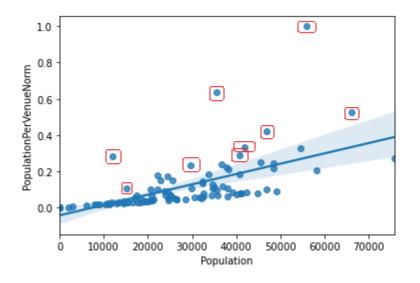
• "PopulationPerVenueNorm" column (normalized alues) visualized in the boxplot:



• Population / Venues ratio clustered by FSA and superimposed on the map of Toronto; colour coding is based on normalized values:



 Scatter plot of the Linear Regression calculated on "Population" and "PopulationPerVenueNorm":



 Final dataframe sorted by the 'PopulationPerVenue' column in descending order shows the optimal candidate:

|     | PostalCode | VenueCount | Latitude | Longitude | Population | PopulationPerVenue | PopulationPerVenueNorm |
|-----|------------|------------|----------|-----------|------------|--------------------|------------------------|
| 100 | M9V        | 4          | 43.7432  | -79.5876  | 55959      | 13989.750000       | 1.000000               |
| 99  | M1C        | 4          | 43.7878  | -79.1564  | 35626      | 8906.500000        | 0.636645               |
| 96  | M1B        | 9          | 43.8113  | -79.1930  | 66108      | 7345.333333        | 0.525051               |
| 98  | M1E        | 8          | 43.7678  | -79.1866  | 46943      | 5867.875000        | 0.419441               |
| 97  | M3N        | 9          | 43.7568  | -79.5210  | 41958      | 4662.000000        | 0.333244               |
| 87  | M1V        | 12         | 43.8177  | -79.2819  | 54680      | 4556.666667        | 0.325715               |
| 91  | M9W        | 10         | 43.7144  | -79.5909  | 40684      | 4068.400000        | 0.290813               |
| 101 | M9L        | 3          | 43.7598  | -79.5565  | 11950      | 3983.333333        | 0.284732               |
| 68  | M2N        | 20         | 43.7673  | -79.4111  | 75897      | 3794.850000        | 0.271259               |
| 82  | M1P        | 13         | 43.7612  | -79.2707  | 45571      | 3505.461538        | 0.250574               |
| 81  | M1K        | 14         | 43.7298  | -79.2639  | 48434      | 3459.571429        | 0.247293               |

### Discussion:

- Existing distribution of veterinary clinics across Toronto is more or less even
- There are a few areas where the ratio suggests that the large local population may benefit from more veterinary clinics in the area:
- 1. FSA 'M9V' in Etobicoke, located in the north-western part of the city has the population of 55,959 and features only 4 veterinary clinics: 13,989.75 ratio.
- 2. FSA 'M1C' in Scarborough, with 4 clinics serving the population of 35,626 (8906.5 ratio)
- 3. FSA 'M1B' in Scarborough, with 9 clinics serving the population of 66,108 (7,345.33 ratio).

### Conclusion:

- The analysis was based on venue category, geographical location, population density by FSA and population/venue ratio
- Further analysis could include additional parameters:
- income
- education
- age
- timeline

### Thank you!