

# Software Engineering

## HCI Design

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CIS641

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*Adapted from materials provided by Gregory Schymik*



Étape 1/2..



REMPLE TES INFOS !

NOM

PRÉNOM

MAIL

NOTEL

CHOISIS TON PSEUDO !

Étape 2/2



CRÉE TON AVATAR !



COULEUR DE PEAU

☐ ☐ ☐ ☐

YEUX

☐ ☐ ☐ ☐ ☐

ACCESSOIRES

☐ ☐ ☐ ☐

CHEVEUX

☐ ☐ ☐ ☐

COIFFURE

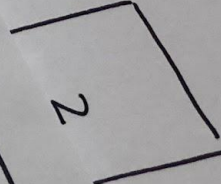
☐ ☐ ☐ ☐

FORME DU VISAGE

☐ ☐ ☐ ☐

IVÉE À :  
3R AVANT LA FIN  
ONDE

LE QR CODE  
BAR !



MISSER VOTRE AVIS

# Points to ponder

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[https://xd.adobe.com/ideas/p  
rocess/ui-design/good-bad-u  
x-design-examples/](https://xd.adobe.com/ideas/process/ui-design/good-bad-ux-design-examples/)

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let's start here

# Intro

Interface Design defines how the system will interact with external entities (e.g., customers, users, other systems)

- **System Interfaces** are machine-machine and are dealt with as part of systems integration
- **User Interfaces** are human-computer and are the focus of this chapter

Principles for UI design

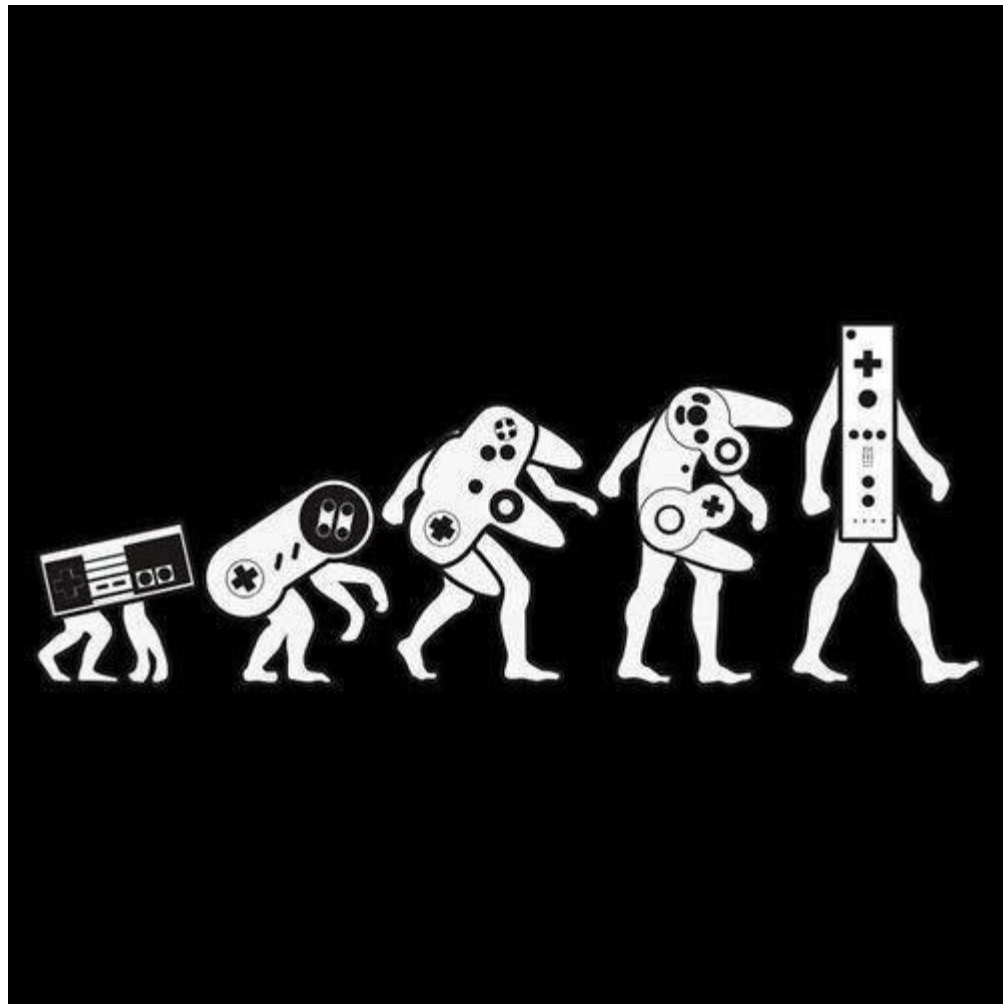
The UI design process

Navigation, Input, Output Design

Mobile & social media UI design

Non-functional requirements and UI design

What to keep in mind  
during the entirety of  
this lecture







*Dreamweaver*



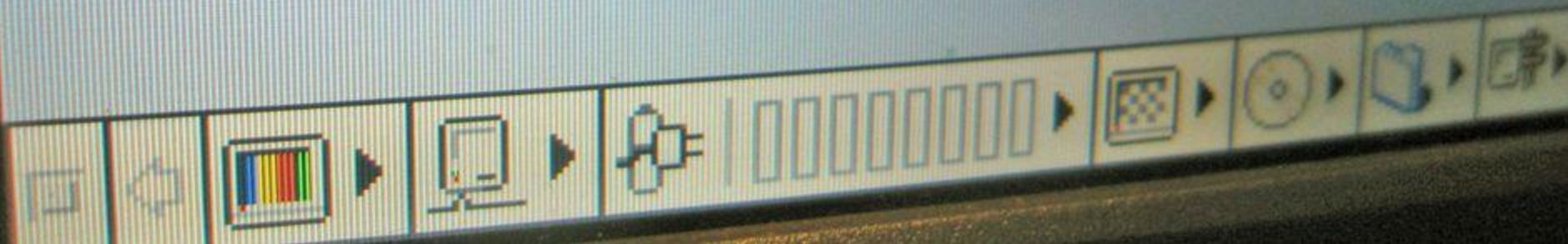
*Explorer*



*Netscape*



*BBEdit 5.0*





Layout of the screen, form or report

Content Awareness

- How well the user understands the information contained

Aesthetics

- How well does it appeal to the user

User Experience

- Is it easy to use?

Consistency

- Similarity of presentation in different areas of the application

Minimal User Effort

- Can tasks be accomplished quickly?

# Layout

The arrangement of items on the screen

Like items are grouped into areas

- Areas can be further subdivided
- Each area is self-contained
- Areas should have a natural intuitive flow
  - Users from western nations tend to read from left to right and top to bottom
  - Users from other regions may have different flows

# General layout

Navigation  
area

Reports and  
forms

Status



# Content awareness

## Applies to the interface in general

- To each screen
- To each area on a screen
- To sub-areas as well

## Include titles on all interfaces

Menus should show **where the user is** and **how the user got there**

All areas should be **well defined, logically grouped** together and **easily discernible** visually

[illegible]

# 【aesthetics】

Interfaces should be functional, inviting to use, and pleasing to the eye

Simple minimalist designs are generally better

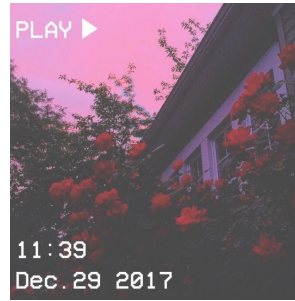
White space is important to provide separation

Acceptable information density is proportional to the user's expertise

- Novice users prefer lower density (< 50%)
- Expert users prefer higher density (> 50%)

Text design: size, serif vs. sans serif, use of capitals

Color and patterns (e.g., don't use **red on blue**))



Serif	Sans-Serif
Abc	Abc



# User experience

## **Ease** of learning

- Significant issue for inexperienced users
- Relevant to systems with a large user population

## **Ease** of use

- Significant issue for expert users
- Most important in specialized systems

## **Ease** of learning and use of use are related

- Complementary: lead to similar design decisions
- Conflicting: designer must choose whether to satisfy novices or experts



# Consistency

Extremely important concept in making the system simple

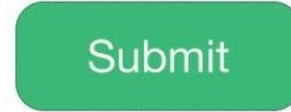
- It allows the users to predict what is going to happen
- All parts of the system work in the same way
- Users learn how one portion works and immediately apply it to others

Key areas of consistency are

- Navigation controls
- Terminology—use the same descriptors on forms & reports

# Consistent!!

1. Visual consistency



2. Functional consistency
3. Consistent with user expectations



Shopping center



Shopping cart

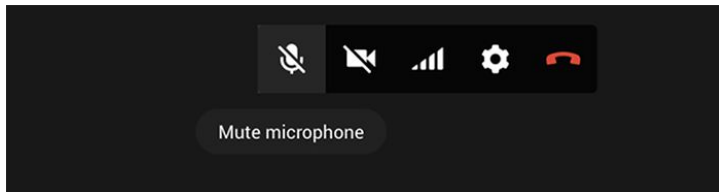
# Reduce Cognitive Load

1. Chunkify info or actions

16502388915

1 (650) 238-89-15

2. Reduce # of actions
3. Recognition over recall



4. Promote visual clarity

# Minimal. User. Effort.

(i.e., *users are losers* → thanks my undergrad CS prof)

Interfaces should be designed to minimize the effort needed to accomplish tasks

A common rule is the three-clicks rule

Users should be able to go from **main menu of a system** to the **information they want** in no more than **three mouse clicks**



# Web Design Principles

(2019) <https://youtu.be/rWMoC6wPgIU>

(2025) <https://www.youtube.com/watch?v=4oBkm4YPkQM>

2014

2018

- Purpose
- Communication
- Typefaces
- Colors
- Images
- Navigation
- Grid based layouts
- “F” Pattern Design
- Load Time
- Mobile Friendly

<https://shortiedesigns.com/blog/10-top-principles-effective-web-design/>

- Simple
  - Consistency
  - Typography and Readability
  - Mobile Compatibility
  - Color palette and imagery
  - Easy loading
  - Easy Navigation
  - Communication
- <https://wpastra.com/good-website-design/>

# Golden rules

<https://xd.adobe.com/ideas/process/ui-design/4-golden-rules-ui-design/>

Place users in control of the interface

Make it comfortable to interact with a product

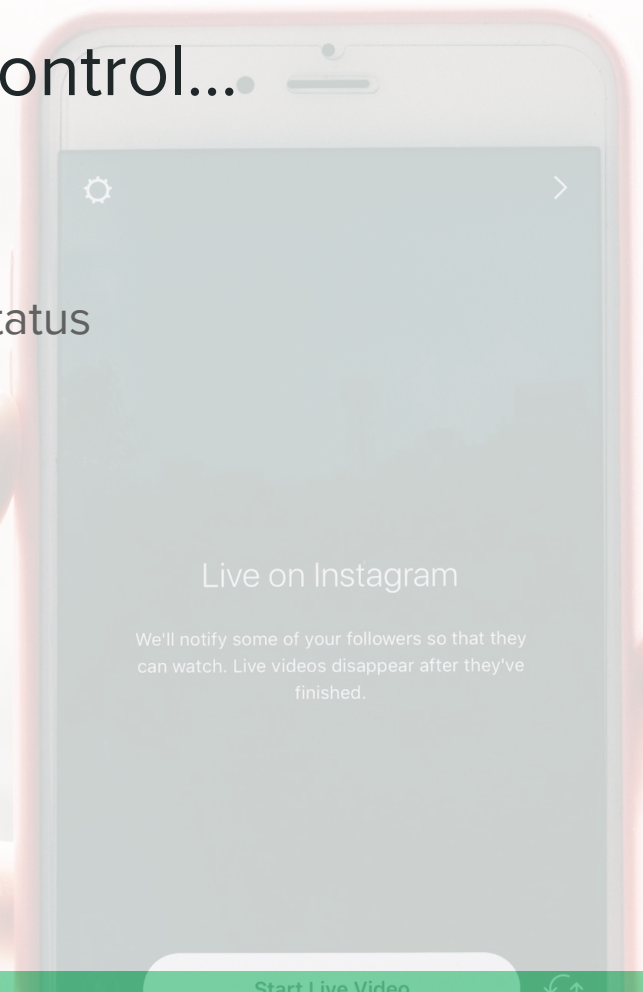
Reduce cognitive load

Make user interfaces consistent

**Do those on the previous slide meet/support these rules?**

# Place users in control...

1. Reversible
2. Easy to navigate
3. Provide feedback/status
4. Different skill levels





# Comfortable to interact...

1. Eliminate elements that don't help the customer
2. Enter data only once
3. Avoid jargon and system-oriented terms (speak the user's language)
4. Large targets for important functions (Fitts' Law)
5. Accessible interfaces
6. Real-world metaphors
7. Engineer for errors
8. Protect (save) their work

# User interface design process

## **Use case driven, incremental and iterative process**

- Examine use case and sequence diagrams
- Develop use scenarios that describe commonly employed patterns of actions. It may uncover additional requirements
- Once a basic set of use scenarios have been developed, the actual user interfaces are designed

**Sound familiar at all?**

# User interface design process

- Designed interfaces are evaluated to determine if they are satisfactory and how they can be improved
- Interface design process is repeated in a cyclical process until no new improvements are identified.

# Use scenario development

Use scenarios outline the steps performed by users to accomplish some part of their work

A use scenario is one path through an essential use case

Presented in a simple narrative description

Document the most common cases so interface designs will be easy to use for those situations

A use scenario is an outline of the steps that the users perform to accomplish some part of their work. A use scenario is one path through an essential use case. For example, Figure 10-2 shows

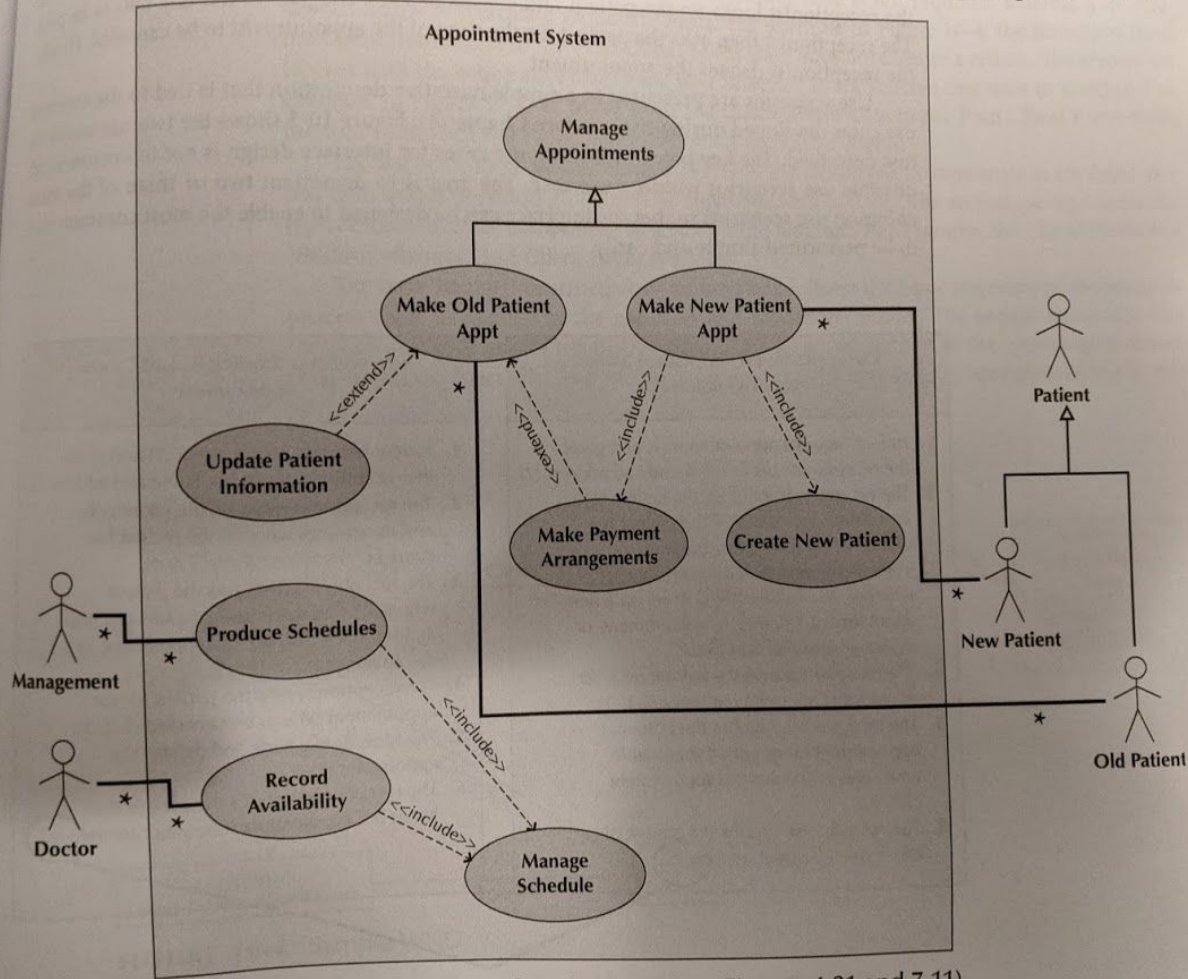
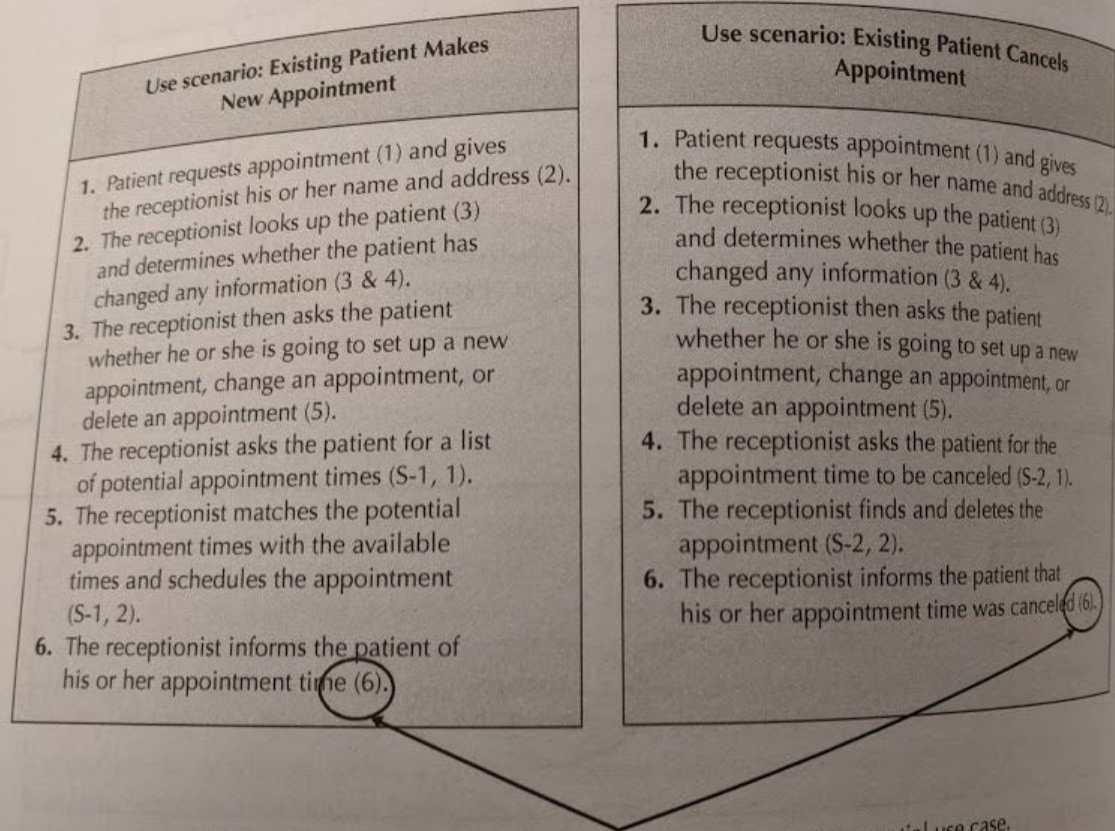


FIGURE 10-2 Appointment System Use-Case Diagram (see Figures 4-21 and 7-11)



The numbers in parentheses refer to specific events in the essential use case.

**FIGURE 10-3** Use Scenarios

# Nav. structure

The navigation structure defines

- The basic components of the interface
- How they work together to provide functionality to users

Windows Navigation Diagrams (WND)

- Similar to a behavioral state machine
- Shows the relationship between all screens, forms, and reports used by the system
- Shows how the user moves from one to another
- Boxes represent components
- Arrows represent transitions from and to a calling state



# Windows nav. diagrams

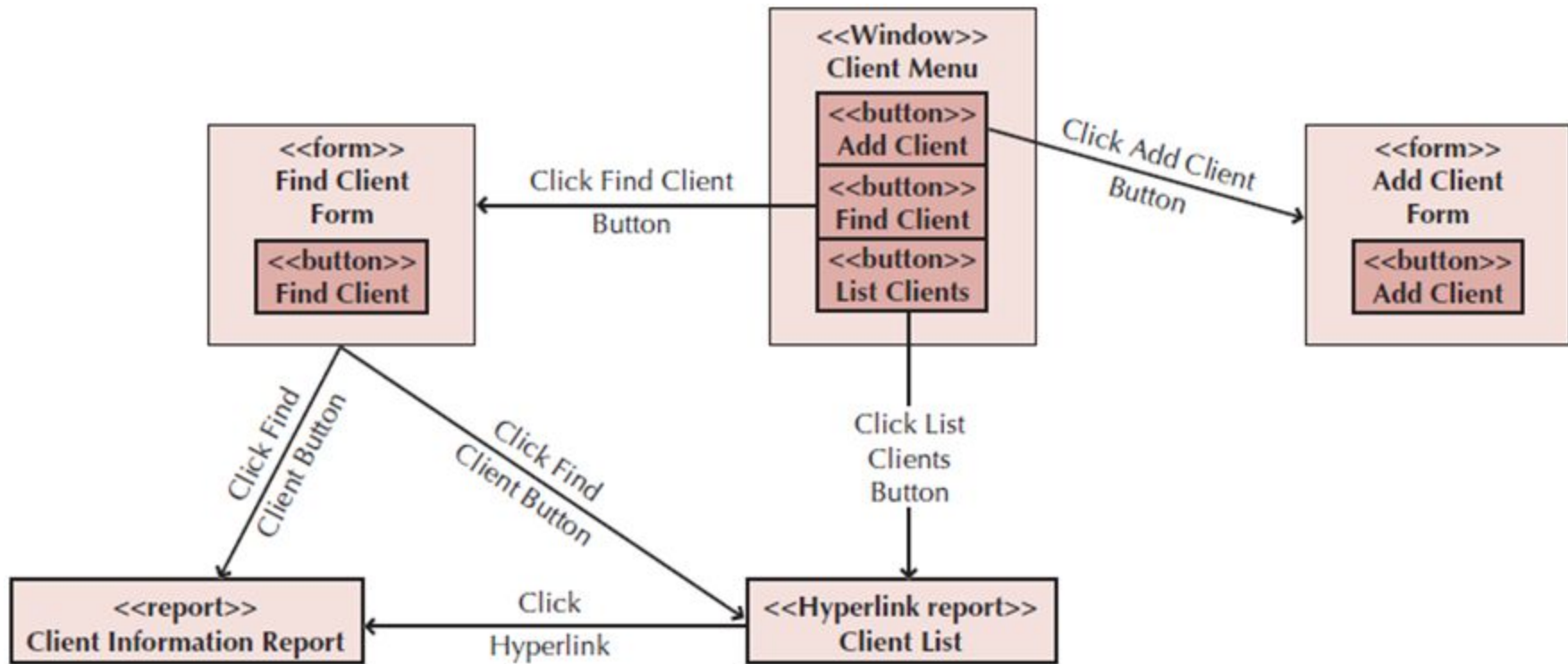
Like a state diagram for the user interface

Boxes represent components

- Window
- Form
- Report
- Button

Arrows represent transitions

- Single arrow indicates no return to the calling state
- Double arrow represents a required return
- Stereotypes show interface type



# 10 minutes effort GO NOW MAKE A WND

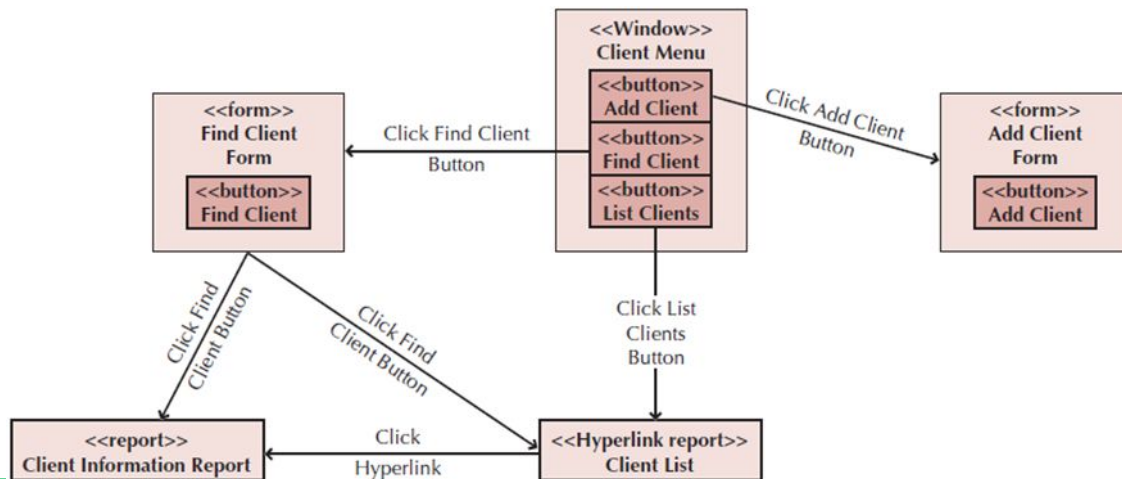
What does your interface look like? What are the pieces?

- Remember user interfaces can be console-based as well...

Provide at least **three** stereotypes (the things in << ... >>) and their connections

~~(Check it into your team GH repo under artifacts/hci)~~

~~(Copy/paste the commit ID into blackboard)~~



# Interface standards design

Interface standards are basic design elements found across the system user interface

Standards are needed for:

- Interface metaphor: defines how an interface will work (e.g., the shopping cart to store items selected for purchase)
- Interface objects
- Interface actions
- Interface icons
- Interface templates



# Interface design prototyping

Mock-ups or simulations of computer screens, forms, and reports

Four common approaches (listed in increasing detail)

- Storyboard: hand drawn pictures of what the screens will look like
- Windows layout diagram: a computer generated storyboard that more closely resembles the actual interface
- HTML prototype: web pages linked with hypertext
- Language prototype: more sophisticated than HTML
  - Built in the programming language with no real functionality
  - User does not have to guess about the final appearance of the screen

# Interface evaluation

Goal is to understand how to improve the interface design before the system is complete

Have as many people as possible evaluate the interface

Ideally, interface evaluation is done while the system is being designed—before it is built

- Help identify and correct problems early
- Designs will likely go through several changes after the users see it for the first time

# Approaches to UI evaluation

## Heuristic

- Compare the design to known principles or rules of thumb

## Walkthrough evaluation

- Design team presents prototype to the users & explains how it works

## Interactive

- Users work with the prototype with a project team member

## Formal Usability Testing

- Performed in labs with users on a language prototype



# Common sense approach

Users should not have to think about how to navigate the user interface

The number of clicks should:

- Relate to the complexity of the task
- Should be unambiguous

Minimize the number of words on the screen

# Navigation design

The component that enables the user to navigate through the system

Also provides messages of success or failure of actions performed

Make it simple so that the user never really notices

Basic principles:

- Prevent the user from making mistakes
- Simplify recovery for the user when mistakes are made
- Use a consistent grammar order (e.g., File ► Open vs. Open ► File)

# Types of navigation controls

## Language

- Command language—user types in a command to be executed
- Natural language—system interprets the user's language

## Menus

- User is presented a list of choices
- Comes in different forms (e.g., menu bars, popups, drop downs)

Direct manipulation (e.g., drag and drop)

Voice recognition systems

# Messages

How the system informs the user of the status of an interaction

- Error messages
  - User did something that is not permitted
- Confirmation messages (e.g., “Are you sure?”)
- Acknowledgment messages (e.g., “Order entered”)
- Delay messages
  - Provides feedback to the user that the process is running
- Help messages
  - Provides additional information about the system to assist the user in performing a task

# Navigation design document

Handled with WNDs and **real** use-cases

**Real** use-cases are **implementation dependent**

- Detailed description of how to use the implemented system
- Essential use-cases evolve into real use cases by specifying them in terms of the actual user interface
- For multi platform applications, e.g., desktops, tablets, and smartphones, real use cases will need to be developed for each platform on which the use case is being deployed.



## Essential versus Real Use Cases

Essential	Real
The Librarian records the call number.	The Librarian uses the laser wand to scan the bar code for the call number, which is transmitted to the computer.
The AccountHolder identifies himself to the ATM.	The AccountHolder inserts the card into the ATM card reader. He is prompted to enter his PIN (see screen shot 4), which he inputs with a numeric keypad.

# Input design

Screens that are used to input data

Data can be structured or unstructured

- **Structured:** Dates, names, products, etc.
- **Unstructured:** Comments, descriptions

Basic principles

- Online vs. batch processing
- Capture data at the source (e.g., barcode vs. RFID)
- Minimize keystrokes (e.g., by using defaults for frequently used values)

# Types of input

## Free form controls

- **Text boxes** for alphanumeric information
- **Number boxes** with automatic formatting
  - Example: Enter a phone number as 3451236789; automatically formats as (345)-123-6789
- **Password boxes** that hide characters with stars and do not allow cutting or copying

Text Button Toggle

MASKED

UNMASKED

**QDB**bash.org  
Donate to bash.org

QDB: Quote #244321 (12266)Get new quote

<Cthon98> hey, if you type in your pw, it will show as stars

<Cthon98> \*\*\*\*\* see!

<AzureDiamond> hunter2

<AzureDiamond> doesnt look like stars to me

<Cthon98> <AzureDiamond> \*\*\*\*\*

<Cthon98> thats what I see

<AzureDiamond> oh, really?

www.natal.be



# Types of input

## Selection boxes

- Check boxes when several items can be selected
- Radio buttons when items are mutually exclusive
- List boxes to present a set of choices
- Sliders—a pointer that can be moved along a scale

Transform this:

☐ 1 year ☐ 2 years ☒ 3 years ☐ 4 years ☐ 5

Into this:



*Gooney Switch - Radio Button*



# Input validation

Data should be validated prior to entry to ensure accuracy

Do not accept invalid data (e.g., input text when a number is required)

Validation checks:

- Completeness
- Format (e.g. MM/DD/YYYY)
- Range (e.g. a number falls within a minimum and maximum value)
- Check sum digit—reduces errors in entering numbers
- Consistency—data are related
- Database check—does not violate entity or referential integrity



# Output design

Reports produced from the data generated by the system

Basic principles:

- Report usage **and its frequency** will affect its layout
  - **Why?**
- Manage the information load in a report
  - Provide only what is needed and place most important information near the top
- Minimize bias, especially in graphical displays (charts)

# Types of output

## Summary reports

- Details are aggregated (e.g., sums, averages)

## Detail reports

- Users need full information

## Exception reports

## Turnaround documents

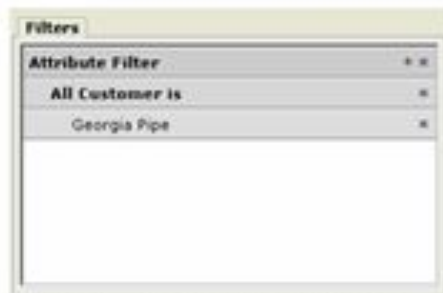
- Outputs turn around and become inputs

## Graphs

- For easy visual comparison

Media for reports can be electronic (seen on the screen) or hard copy (printed on paper)

## USABILITY TESTING REPORT – PRICE EXPLORER



Filter display - few noticed the filter edit button



After clicking the filter edit button, the current filters are shown in the Attribute Filter window.



But when clicking "Filter by Attribute", the current filters are not shown in the Attribute Filter window.

#### Editing filters

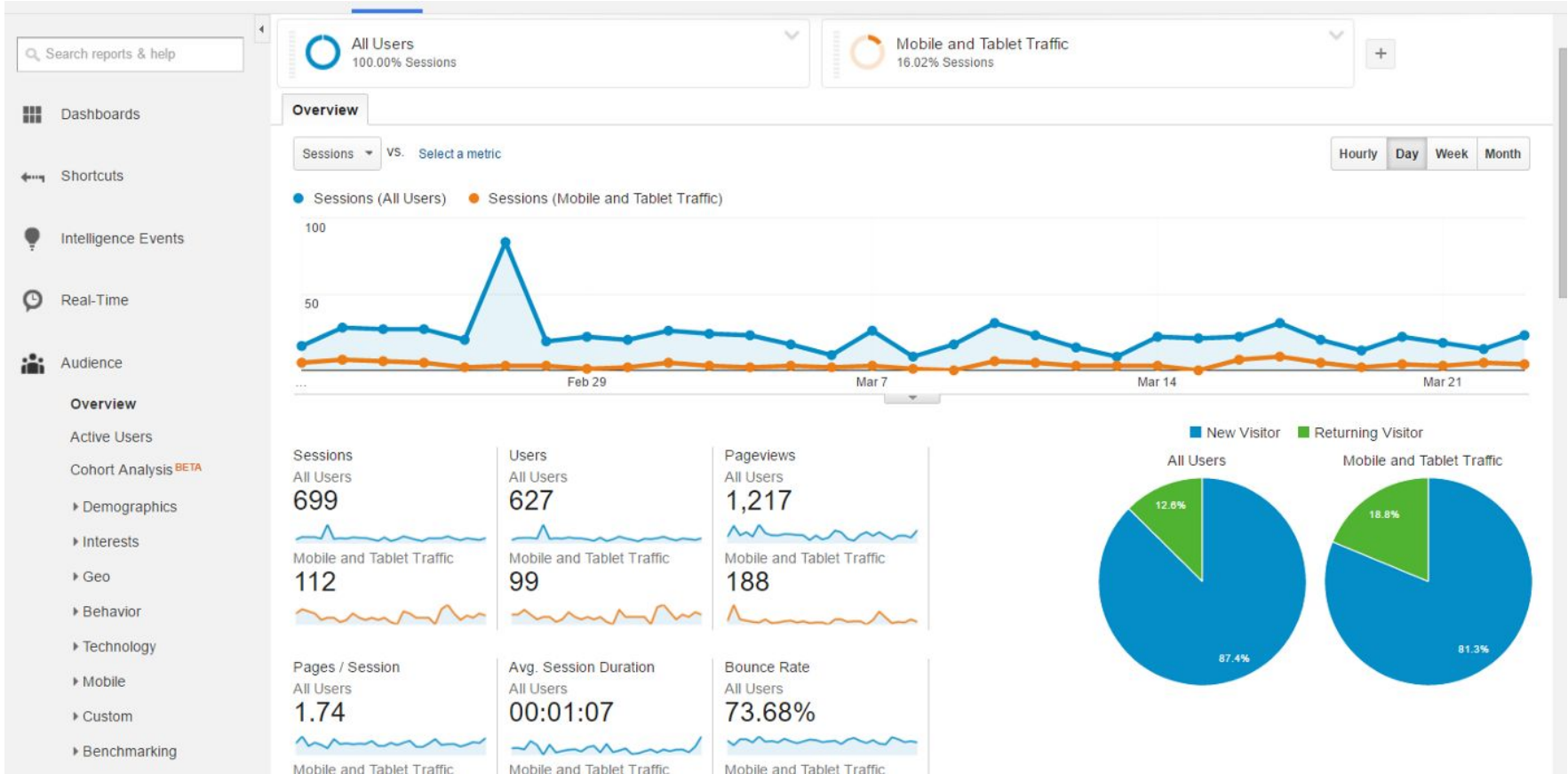
When asked to change the waterfall chart from showing Georgia Pipe to showing Liberty Plastics, only one of the participants used the filter edit button. It is the "+" icon to the left of the "x" at the top, right of the filter display area. Two tried to click directly on Georgia Pipe in the filter display area, thinking that would bring up the list of customers to choose from.

- "I don't want to clear filters and start over. I want to just go back to the customer list. [Tries clicking on Georgia Pipe] And there's no back button... It would have been easier to have a more obvious way to back up one step."

Two participants clicked the "Filter by Attribute" link and thought that selecting Liberty Plastics would replace Georgia Pipe. After adding Liberty Plastics, they did not notice at first that Georgia Pipe was still in the filter list. That was because clicking the "Filter by Attribute" link brings up a version of the Attribute Filter window that does not show the current filters selected on the right. Clicking the filter edit link brings up the Attribute Filter window with the current filters displayed on the right side. This inconsistency can cause these types of errors.

#### Recommendations:

- Open the Attribute Filter window when users double click on the items in the filter display area (e.g., Georgia Pipe).
- When filters are selected, clicking the "Filter by Attribute" link should open the Attribute Filter window with the current filters displayed in the "Filter Lists" box on the right side of the window (the same as it appears when the filter edit button is clicked).



# Analytics Report

# Mobile computing / UI design

Smaller devices have **limited space**, **touch screens**, and **haptic feedback**

Necessitate design from the ground up

- Not simply porting a web interface already designed for a larger computer
- Why not?

Capabilities of devices varies widely and are used everywhere under highly variable conditions (ambient light and noise levels)



# Suggestions for mobile

Focus on user needs, not user wants

Remove all “fluff” from big websites

Utilize the capabilities of the device (e.g., built-in GPS, accelerometers, etc.)

Make things vertically scrollable, not horizontally

Reduce interactions with the network to the extent possible

Make use of reusable patterns (e.g., vertically stacking web pages)

Designs for touchscreens (designer needs to consider tapping, pinching, spreading, flicking, scrolling (one-finger vs. two-finger), and dragging ,etc...)

# Challenges

Mobile computing devices

Touchscreens

Social media

Games, gamification

Dimensional display of data (data visualization)

Immersive environments (VR)

# Challenges

Multilingual environments

Cultural issues

Color

Speed of messages

Context

Time (multi-tasking, distractions, etc) – polychronic, monochronic

Cultural dimensions

Power distance

Uncertainty avoidance

Individualism v. collectivism

Masculinity v. femininity

Non-functional requirements

# Mobile challenges

1. Keeping it simple but feature rich
2. Mobile Search
3. UI elements wagging the dog?
4. Avoiding fragmentation

Prototype...prototype...prototype...

# Social media and UI design

Social media presents alternative opportunities and challenges

- Facebook, Twitter, Flickr™, YouTube™
- Wikis, blogs

Who is the target audience?

What is the purpose of the application? (e.g., marketing channel)

Which type of social media works best for your functional requirements?

# Social media guidelines

Post and update information often

Use a combination of push and pull approaches

Keep your sites synchronized to the extent possible

Allow customers to share your content

- Provide a voting or “like” mechanism to encourage customers to become involved in your site



# Social media guidelines

Design the site for longer term engagement

Build a sense of community—users “belong” to something

Take into account international and cultural issues



# International/Cultural issues

Websites have a global presence

Considerations:

- Multilingual requirements
- The meaning of certain colors
- Cultural differences
  - Power distance
  - Uncertainty avoidance
  - Individualism vs. collectivism



# Let's talk non-functional requirements

**What do you think some NFRs could be that can impact HCI?**

# Non-functional requirements

Operational Requirements—choice of hardware and software platforms

- Technologies that can be used (e.g. GUI, 2 or 3 button mouse)

Performance Requirements

- Mobile computing and web browsing inject additional performance obstacles

Security Requirements

- Appropriate log on controls and possibly encryption
- Wireless networks are especially vulnerable

Political & Cultural Requirements

- Date formats, colors, and currencies

Let's dip back into UX

# User experience design

*“...we should make sure that the people designing a product are not the same people building it. Even with appropriate skills and the best intentions, it simply isn't possible for a developer (or anyone, for that matter) to advocate effectively for the user, the business, and the technology all at the same time.”*

# UX design

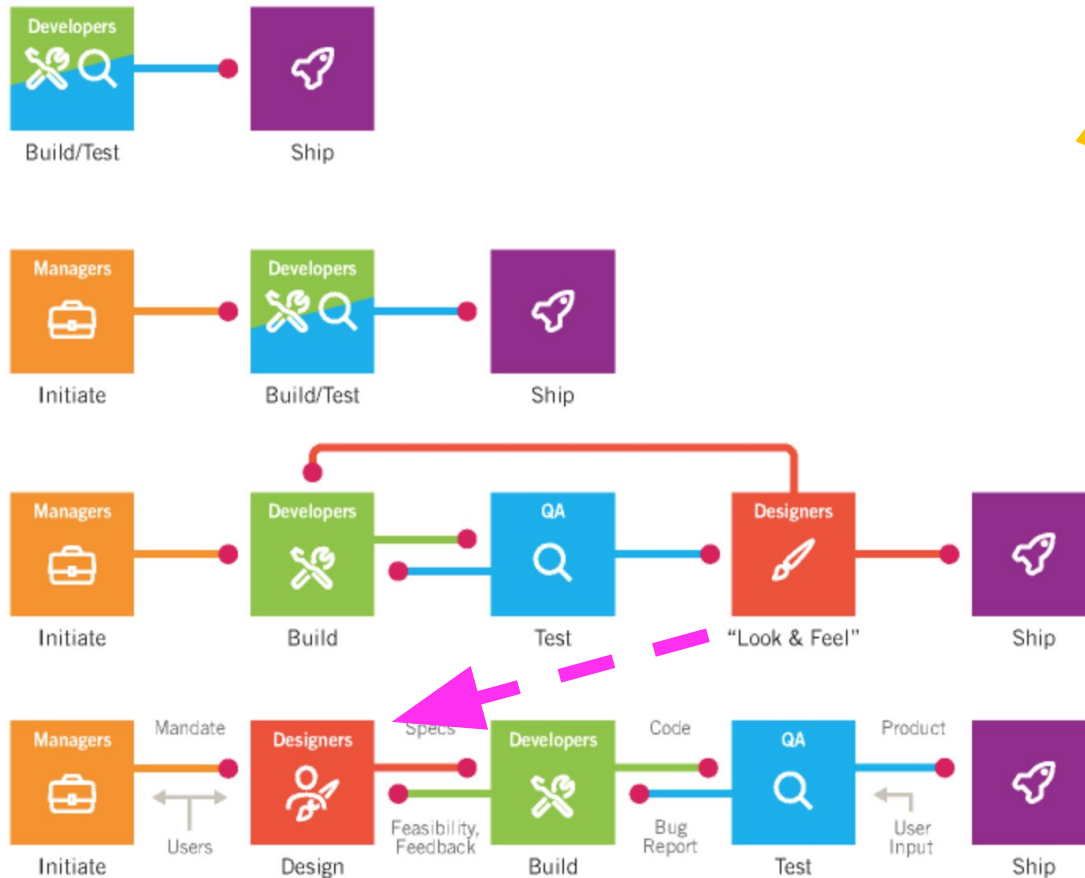
## Digital products - philosophy

- are rude
- require people to think like computers
- have sloppy habits (a 10-year old boy)
- require humans to do heavy lifting

## WHY?

- Misplaced priorities
- Ignorance about real users
- Conflicts of interest (design and build the UX?)
- Lack of a design process (for collecting and analyzing user goals, needs, motivations)

# UX and the SDLC

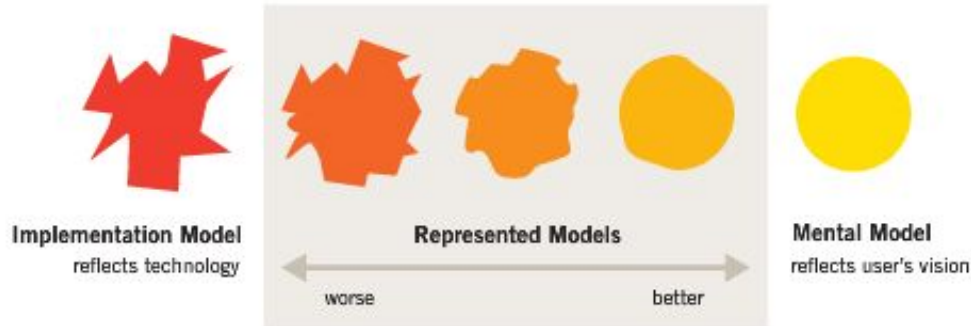


Moving  
design  
up front!

**Figure 1-2:** The evolution of the software development process. The first diagram depicts the early days of the software industry, when smart developers dreamed up products and then built and tested

# User focused (flipping the thought process)

**Computer Literacy:** a euphemism for forcing human beings to stretch their thinking to understand the inner workings of application logic, rather than having software enabled products stretch to meet people's usual ways of thinking.



# Goal-driven development

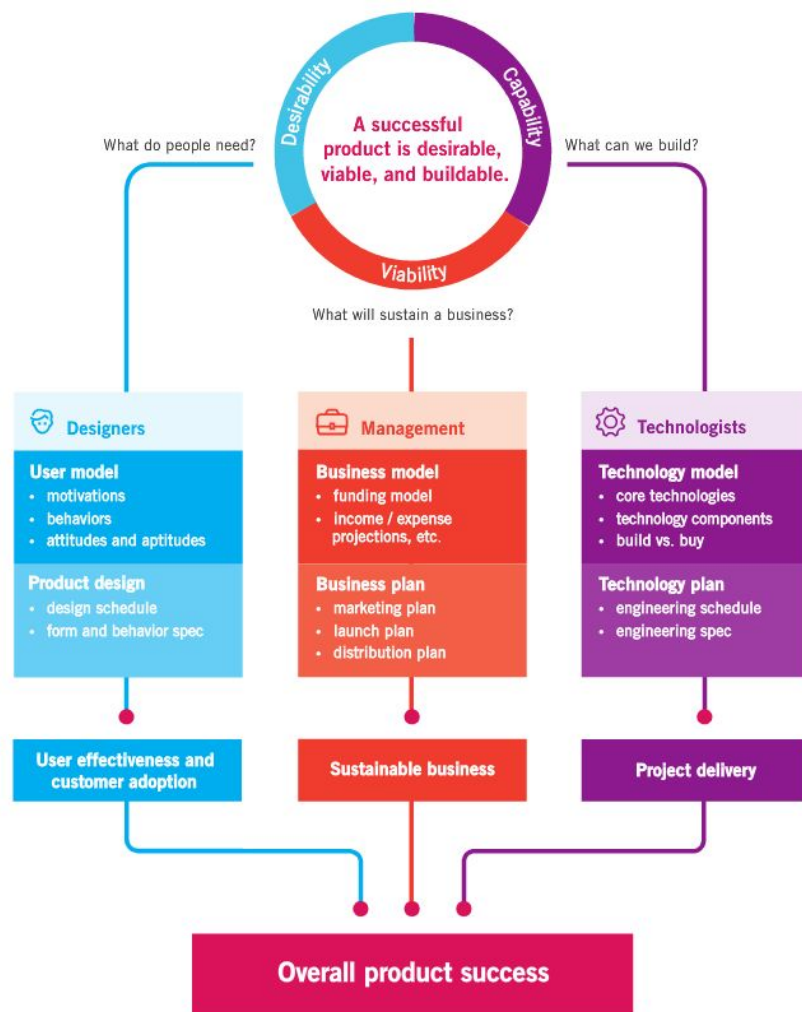
## GOALS????

→ “an expectation of an end condition”

Goal-driven development:

- What is it?



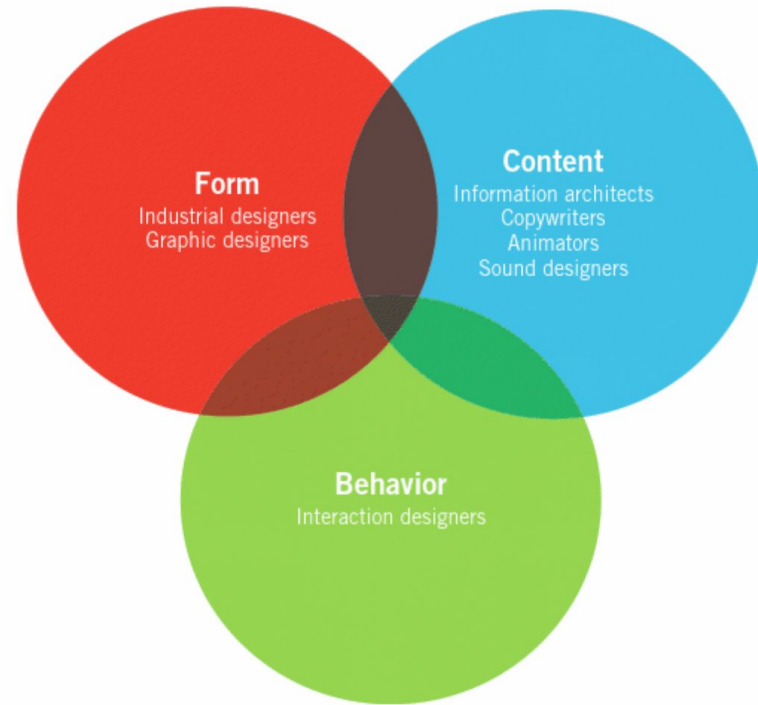


Learn your users' goals and design to deliver them.

# UX → "Interaction design"

- Understanding the desires, needs, motivations, and contexts of people using products
- Understanding business, technical, and domain opportunities, requirements, and constraints
- Using this knowledge as a foundation for plans to create products whose form, content, and behavior are useful, usable, and desirable, as well as economically viable and technically feasible

Cooper, Alan, et al. About Face : The Essentials of Interaction Design, John Wiley & Sons, Incorporated, 2014. ProQuest Ebook Central, <http://ebookcentral.proquest.com/lib/gvsu/detail.action?docID=1762072>. Created from gvsu on 2019-11-13 13:41:41.



# How do we understand the user?

Initiate	Design	Build	Test	Ship
Goal-Directed Design				
	Activity	Concerns	Stakeholder Collaboration	Deliverable
Research	<b>Scope</b> Define project goals and schedule	Objectives, timelines, financial constraints, process, milestones	☒ Meetings Collaboration and Scoping	☒ Document Statement of Work
	<b>Audit</b> Review existing work and product	Business and marketing plans, branding strategy, market research, product portfolio plans, competitors, relevant technologies		
	<b>Stakeholder Interviews</b> Understand product vision and constraints	Product vision, risks, constraints, opportunities, logistics, users	☒ Interviews Stakeholders and Users	
	<b>User interviews &amp; observations</b> Understand user needs and behavior	Users, potential users, behaviors, attitudes, aptitudes, motivations, environments, tools, challenges	☒ Check-in Preliminary Research findings	
Modeling	<b>Personas</b> User and customer archetypes	Patterns in user and customer behaviors, attitudes, aptitudes, goals, environments, tools, challenges	☒ Check-in Personas	
	<b>Other Models</b> Represent domain factors beyond individual users and customers	Workflows among multiple people, environments, artifacts		
Requirements Definition	<b>Context Scenarios</b> Tell stories about ideal user experiences	How the product fits into the persona's life and environment, and how it helps them achieve their goals	☒ Check-in Scenarios and Requirements	
	<b>Requirements</b> Describe necessary capabilities of the product	Functional and data needs, user mental models, design imperatives, product vision, business requirements, technology	☒ Presentation User and Domain Analysis	☒ Document User and Domain Analysis
Design Framework	<b>Elements</b> Define manifestations of information and functionality	Information, functions, mechanisms, actions, domain object models	☒ Check-ins Design Framework	
	<b>Framework</b> Design overall structure of user experience	Object relationships, conceptual groupings, navigation sequencing, principles and patterns, flow, sketches, storyboards		
	<b>Key Path and Validation Scenarios</b> Describe how the persona interacts with the product	How the design fits into an ideal sequence of user behaviors, and accommodates a variety of likely conditions	☒ Presentation Design Vision	
Design Refinement	<b>Detailed design</b> Refine and specify details	Appearance, idioms, interface, widgets, behavior, information, visualization, brand, experience, language, storyboards	☒ Check-ins Design Refinement	☒ Document Form and Behavior Specification
Design Support	<b>Design modification</b> Accommodate new constraints and timeline	Maintaining conceptual integrity of the design under changing technology constraints	☒ Collaborative Design	☒ Revision Form and Behavior Specification

Initiate

Design

Build

Test

Ship

## Goal-Directed Design

Activity

Concerns

Stakeholder  
Collaboration

Deliverable

Research

**Scope**

Define project goals and schedule

Objectives, timelines, financial constraints, process, milestones

**Meetings**  
Capabilities and Scoping**Document**  
Statement of Work**Audit**

Review existing work and product

Business and marketing plans, branding strategy, market research, product portfolio plans, competitors, relevant technologies

**Stakeholder Interviews**

Understand product vision and constraints

Product vision, risks, constraints, opportunities, logistics, users

**Interviews**  
Stakeholders and Users**User interviews & observations**

Understand user needs and behavior

Users, potential users, behaviors, attitudes, aptitudes, motivations, environments, tools, challenges

**Check-in**  
Preliminary Research findings

Modeling

**Personas**

User and customer archetypes

Patterns in user and customer behaviors, attitudes, aptitudes, goals, environments, tools, challenges

**Check-in**  
Personas**Other Models**

Represent domain factors beyond individual users and customers

Workflows among multiple people, environments, artifacts

Requirements Definition	Context Scenarios Tell stories about ideal user experiences	How the product fits into the persona's life and environment, and how it helps them achieve their goals	Check-in Scenarios and Requirements	
	Requirements Describe necessary capabilities of the product	Functional and data needs, user mental models, design imperatives, product vision, business requirements, technology	Presentation User and Domain Analysis	Document User and Domain Analysis
Design Framework	Elements Define manifestations of information and functionality	Information, functions, mechanisms, actions, domain object models	Check-ins Design Framework	
	Framework Design overall structure of user experience	Object relationships, conceptual groupings, navigation sequencing, principles and patterns, flow, sketches, storyboards		
	Key Path and Validation Scenarios Describe how the persona interacts with the product	How the design fits into an ideal sequence of user behaviors, and accommodates a variety of likely conditions	Presentation Design Vision	
Design Refinement	Detailed design Refine and specify details	Appearance, idioms, interface, widgets, behavior, information, visualization, brand, experience, language, storyboards	Check-ins Design Refinement	Document Form and Behavior Specification
Design Support	Design modification Accommodate new constraints and timeline	Maintaining conceptual integrity of the design under changing technology constraints	Collaborative Design	Revision Form and Behavior Specification

# Interaction design is **not guesswork**

Who are my users?

What are my users trying to accomplish?

How do my users think about what they're trying to accomplish?

What kind of experiences do my users find appealing and rewarding?

How should my product behave?

What form should my product take?

# Interaction design is **not guesswork**

How will users interact with my product?

How can my product's functions be most effectively organized?

How will my product introduce itself to first-time users?

How can my product put an understandable, appealing, and controllable face on technology?

How can my product deal with problems that users encounter?

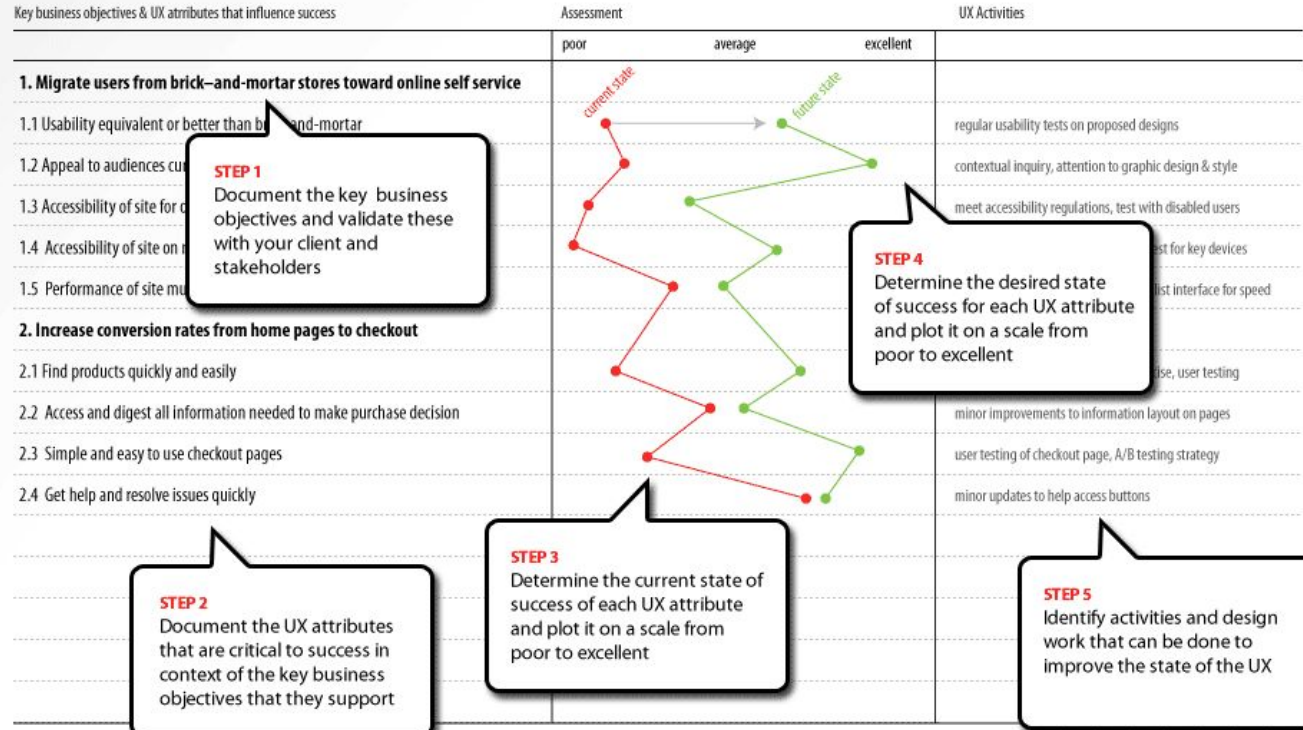
How will my product help infrequent and inexperienced users understand how to accomplish their goals?

How can my product provide sufficient depth and power for expert users?



# Another Value-Driven Approach?

## The UX Value Proposition





# Value proposition canvas

## Customer profile

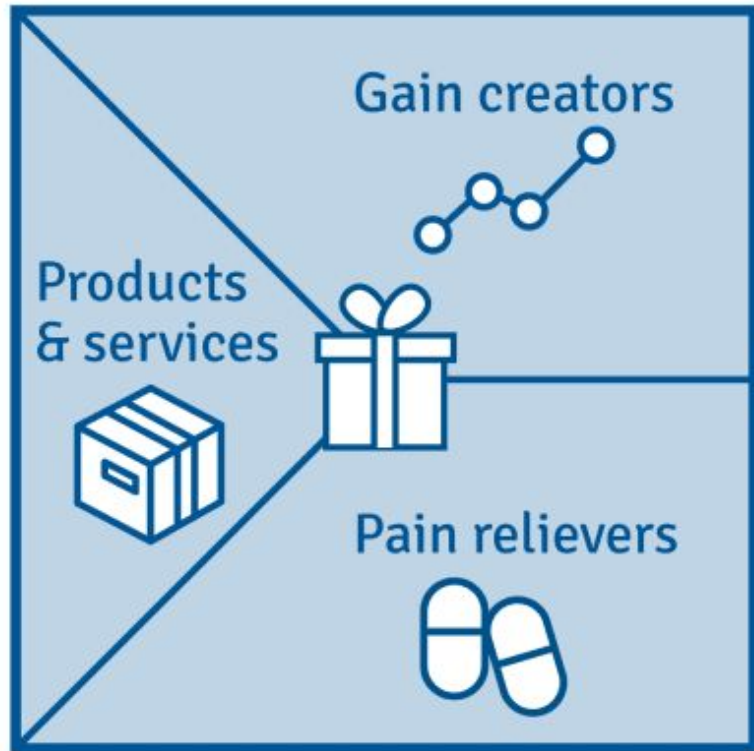
- Jobs (customer is trying to get done)
  - Functional/Social/Emotional
- Pains (negative outcomes to avoid)
- Gains (positive outcomes to achieve)

## Value Profile

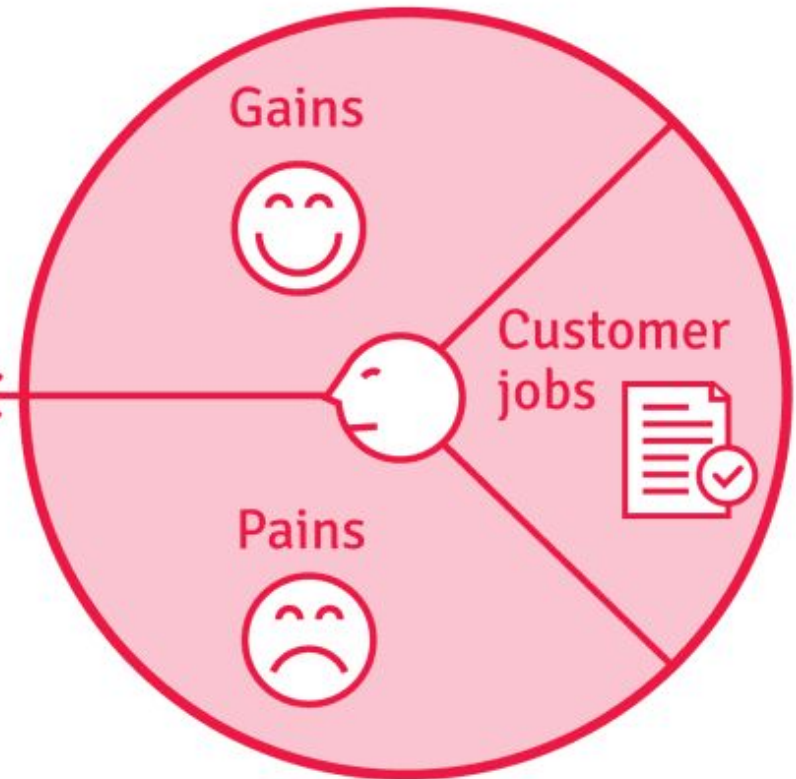
- Gain Creators (how do they produce/increase/maximize outcomes/benefits)
- Products and Services
- Pain Relievers (how do they eliminate reduce customer pain?)

Highlight areas of focus

## Value Proposition



## Customer Profile



# Value Proposition Canvas for Pilot Angels (handout)

## Customer profile

- Jobs (customer is trying to get done)
  - Functional/Social/Emotional
- Pains (negative outcomes to avoid)
- Gains (positive outcomes to achieve)

## Value Profile

- Gain Creators (how do they produce/increase/maximize outcomes/benefits)
- Products and Services
- Pain Relievers (how do they eliminate reduce customer pain?)

Highlight areas of focus.

# One List of UX Deliverables

## User Research:

- Personas
- User Flow
- Experience Maps
- Use Cases
- Storyboards

## Design:

- Moodboards
- Sketches
- Wireframes
- Prototypes

## Market Research:

- Competitive Analysis Reports

## Testing:

- Surveys
- Usability report
- Analytics reports

# Personas

## Clark Andrews

**AGE** 26

**OCCUPATION** Software Developer

**STATUS** Single

**LOCATION** San Jose, CA


**TIER** Experiment Hacker

**ARCHETYPE** The Computer Nerd

Friendly

Clever

Go-Getter



"I feel like there's a smarter way for me to transition into a healthier lifestyle."

### Motivations

Incentive	80%
Fear	40%
Achievement	90%
Growth	95%
Power	60%
Social	50%

### Goals

- To cut down on unhealthy eating and drinking habits
- To measure multiple aspects of life more scientifically
- To set goals and see and make positive impacts on his life

### Frustrations

- Unfamiliar with wearable technology
- Saturated tracking market
- Manual tracking is too time consuming

### Bio

Aaron is a systems software developer, a "data junkie" and for the past couple years, has been very interested in tracking aspects of his health and performance. Aaron wants to track his mood, happiness, sleep quality and how his eating and exercise habits affects his well being. Although he only drinks occasionally with friends on the weekend, he would like to cut down on alcohol intake.


### Personality




Extrovert	20%	Introvert
Sensing	10%	Intuition
Thinking	80%	Feeling
Judging	10%	Perceiving

### Technology

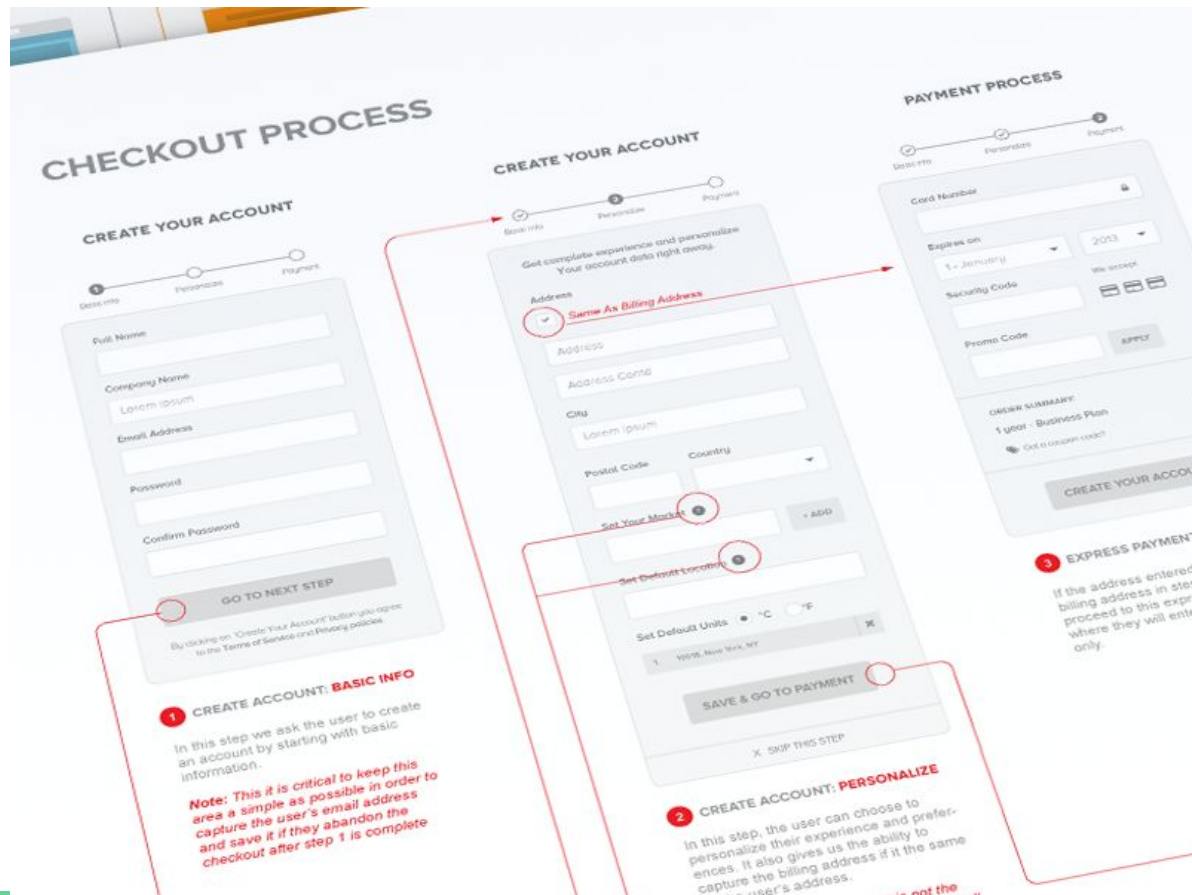
IT & Internet	90%
Software	85%
Mobile Apps	80%
Social Networks	10%

### Brands

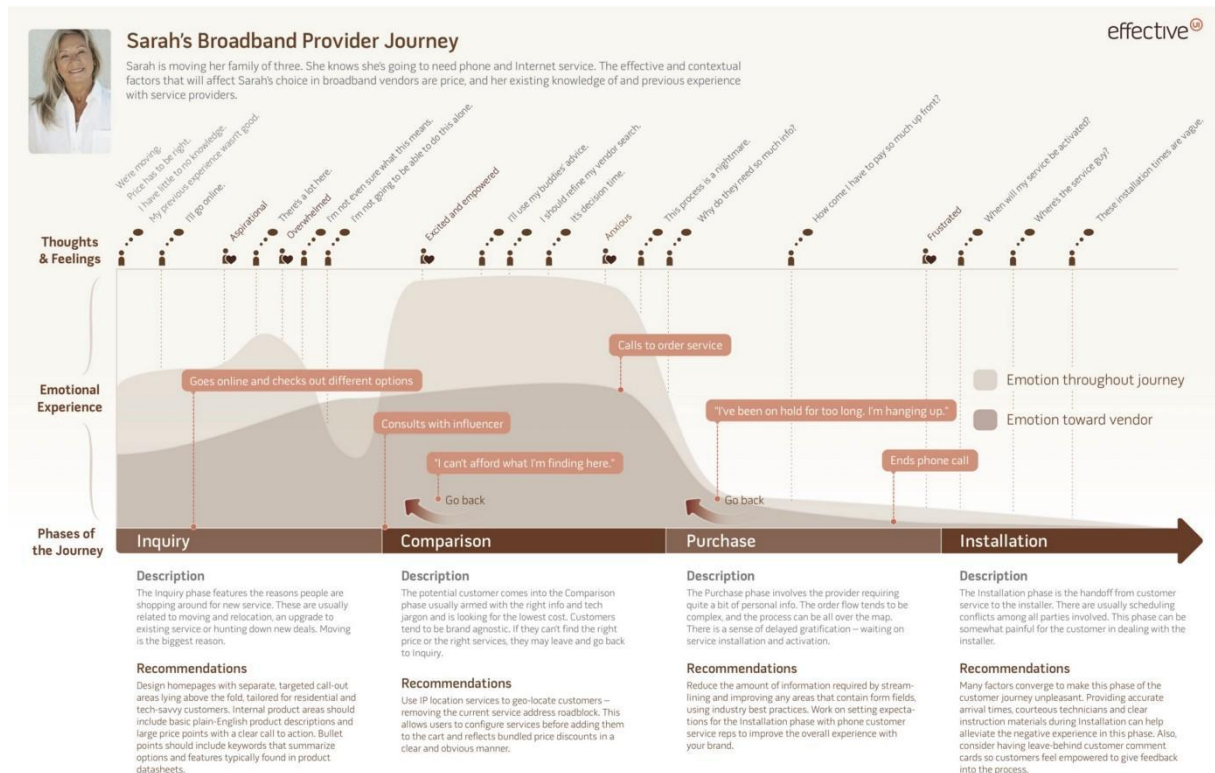
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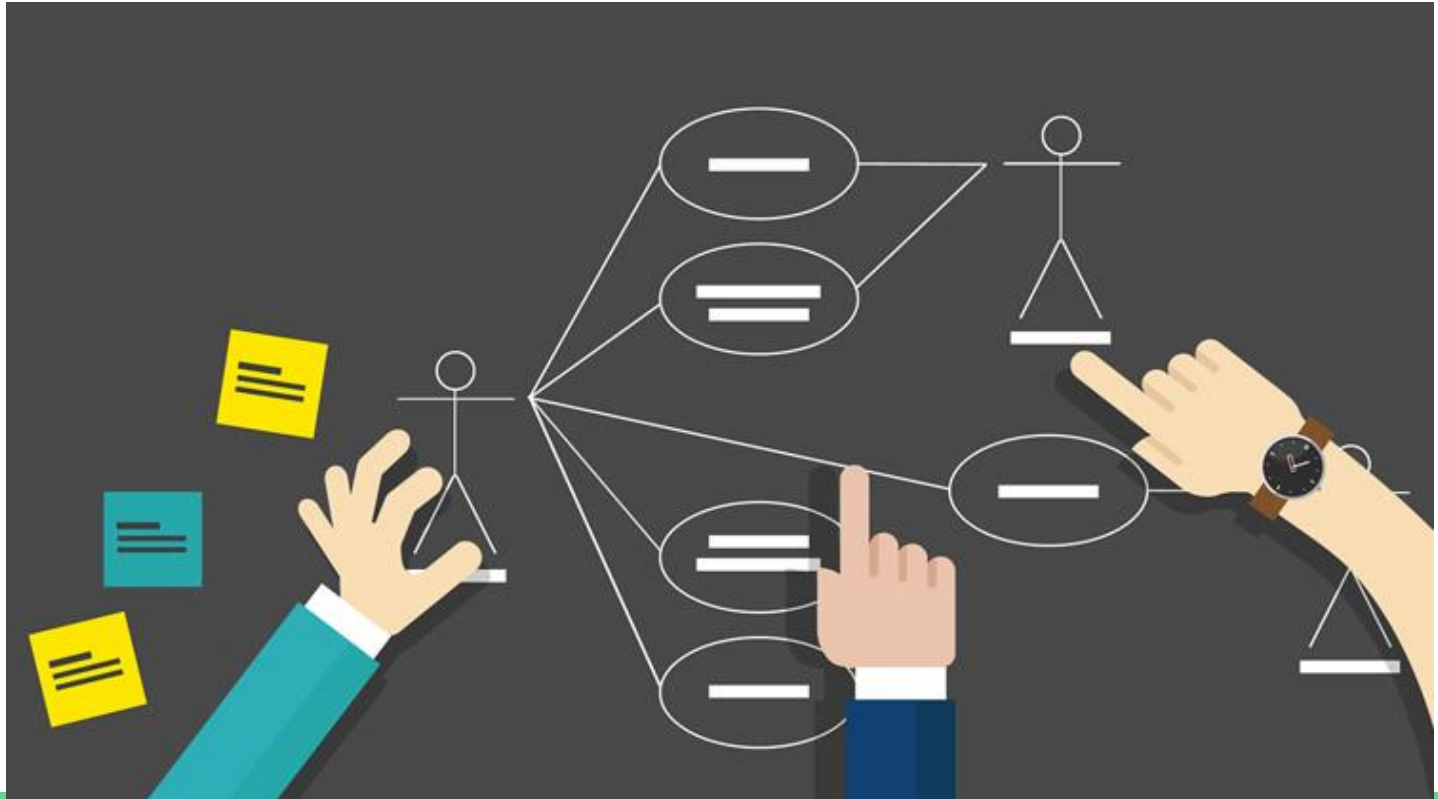
# User flow



# User experience maps



# User cases





# Storyboards

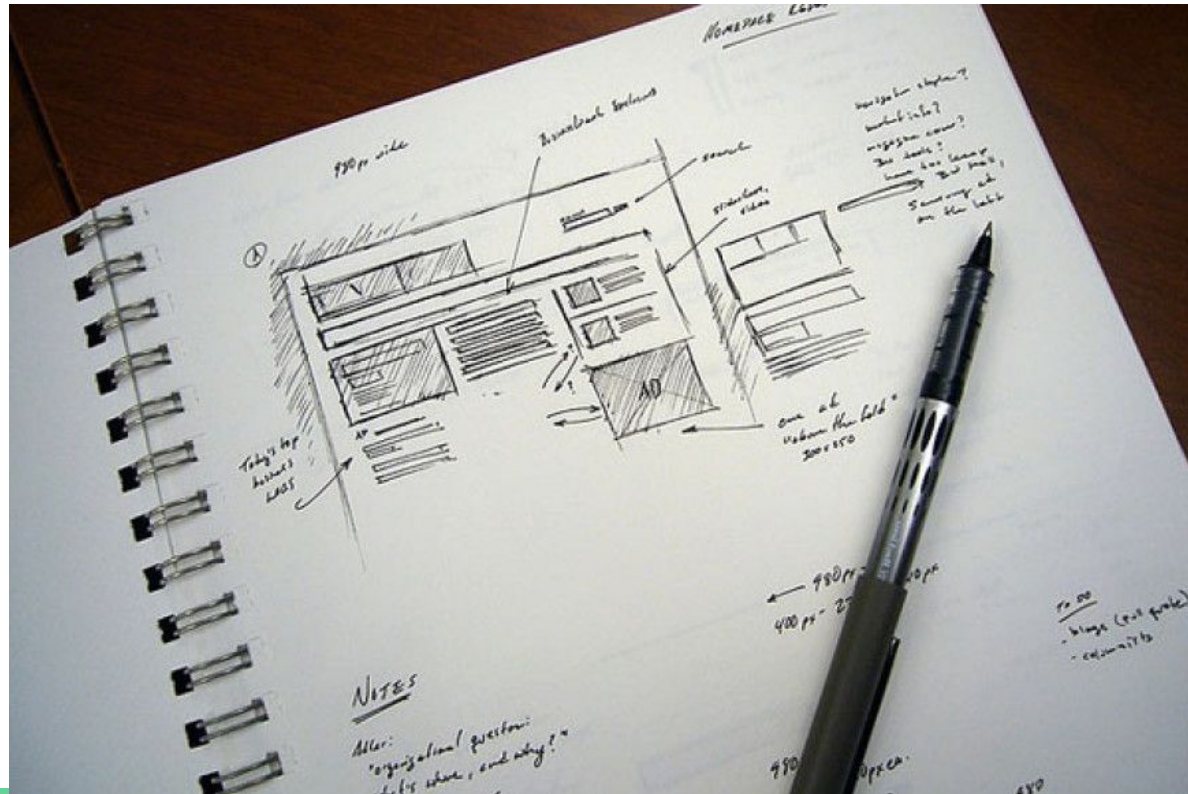


# Moodboards

(Trying to define a style)



# Sketches (quick visuals)



# Wireframes

Page structures

Hierarchies

Key elements

<https://youtu.be/8-vTd7GRk-w>





This one is done in Adobe XD

# Prototypes

