TAMS II — *Pricing FAQs*

Does TAMS have contract pricing?

No, TAMS does not have contract pricing. TAMS has customer fixed pricing. Fixed price rules assigned to parts will override all other pricing rules in TAMS.

How does promotional pricing work?

Selling price is compared to promotional pricing and the lower of the two prices is used. The exception is when a fixed price rule is assigned to that part.

If I set up customer custom pricing, can I copy it to another customer?

Yes. You can copy customer custom pricing to another customer.

Do I have to assign Lobby profiles to customers?

No. If no lobby profiles are assigned, TAMS will use regular pricing profiles.

Can I change the order of pricing profiles assigned to a customer?

Yes. You can move assigned profiles up or down in a profile stack. TAMS looks for pricing for a part in the top profile stack and works down.

What happens if TAMS doesn't find a part in any assigned profiles?

TAMS will use the usual price taken from the lowest profile in the regular profile stack, or the promotional price.

What happens to pricing profiles that are marked up/marked down in RPM when transitioning to TAMS?

Percentage adjustments to an entire profile cannot be done in TAMS. New national pricing profiles will need to be assigned to customers that have marked up/down profiles assigned. This should be completed three weeks before transition to TAMS. Detailed instructions and information on what national pricing profiles are available and which of your customers will need to have new profiles assigned will be provided by the implementation team.

What happens to marked up/marked down profiles in RPM that are not assigned new national pricing profiles before transition to TAMS?

The assigned profiles will transition to TAMS without the markup/down adjustment set in RPM.

Does TAMS have customer category pricing?

No, TAMS does not have customer category pricing. Pricing profiles assigned to customer categories in RPM will be assigned to all customers with that category during the transition to TAMS. Customer zero in TAMS will get the same pricing profile that RPM has assigned for retail customer category.