Ski Lift Case Study

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Ski Park

Skiers always wait in the queue for a ski lift, they ride the ski lift up the mountain, and ski down the slopes; repeat. The total number of skiers in the park is always constant across any one of these locations:

- **1.** Queue
- **2.** Lift
- 3. Slopes

Problem

Skiers experiencing long queues waiting for a ski lift.

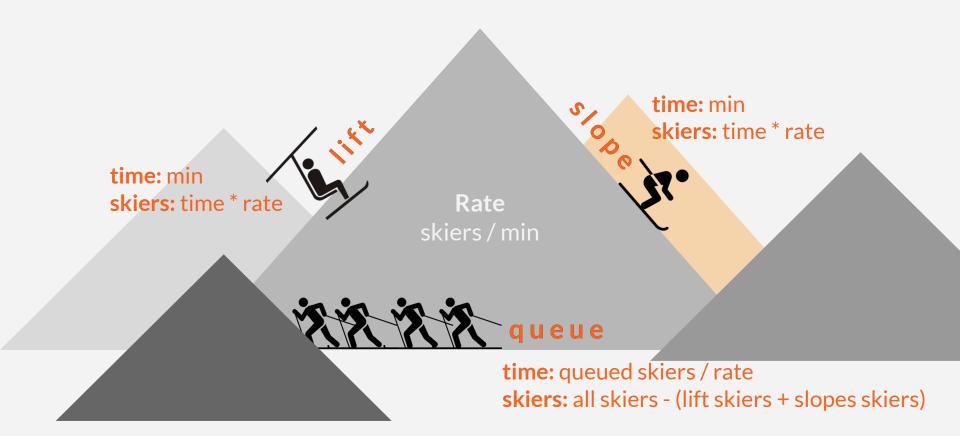
Objective

Reduce amount of time customers spend waiting for a ski lift.

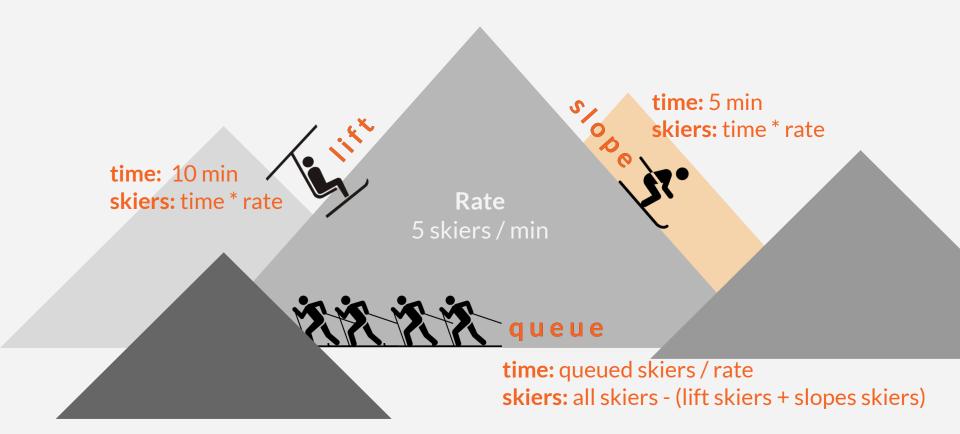
Variables

- 1. Number of skiers at location
- 2. Time at location

Mountain Metrics



Existing Lift



Existing Ski Lif

Location	Rate	Time	Skiers	
Lift		10 min	Time * Rate	
Slopes	5 skiers / min	5 min	Time * Rate	
Queue		skiers / rate	all skiers - (lift skiers + slopes skiers)	

Existing Ski Lift			
Location	Rate	Time	Skiers
Lift		10 min	Time * Rate
Slopes	5 skiers / min	5 min	Time * Rate
Queue		skiers / rate	all skiers - (lift skiers + slopes skiers)

Existing Ski Lif

Location	Rate	Time	Skiers	
Lift		10 min	Time * Rate	
Slopes	5 skiers / min	5 min	Time * Rate	
Queue		skiers / rate	all skiers - (lift skiers + slopes skiers)	

Existing Ski Lift				
Location	Rate	Time	Skiers	
Lift		10 min	10 min * 5 skiers / min = 50 skiers	
Slopes	5 skiers / min	5 min	5 min * 5 skiers / min = 25 skiers	

all skiers - (lift skiers + slopes skiers)

skiers / rate

Queue

Existing Ski Lift			
Location	Rate	Time	Skiers
Lift		10 min	50 skiers
Slopes	5 skiers / min	5 min	25 skiers
Queue		skiers / rate	all skiers - (lift skiers + slopes skiers)

Existing Ski Lift				
Location	Rate	Time		

Γime	Skier

SKIEIS

Lift

5 skiers / min 5 min

10 min

25 skiers

50 skiers

Queue

Slopes

skiers / rate all skiers - (lift skiers + slopes skiers)

Existing Ski Lift			
Location	Rate	Time	Skiers
Lift		10 min	50 skiers
Slopes	5 skiers / min	5 min	25 skiers
Queue		skiers / rate	all skiers - (25 skiers + 50 skiers)

Existing Ski Lift			
Location	Rate	Time	Skiers
Lift		10 min	50 skiers
Slopes	5 skiers / min	5 min	25 skiers
Queue		skiers / rate	all skiers - (75 skiers)

Existing Ski Lift			
Location	Rate	Time	Skiers
Lift		10 min	50 skiers
Slopes	5 skiers / min	5 min	25 skiers
Queue		skiers / rate	(skiers - 75 skiers)

Existing Ski Lift			
Location	Rate	Time	Skiers
Lift	5 skiers / min	10 min	50 skiers
Slopes		5 min	25 skiers
Queue		skiers / rate	(skiers - 75 skiers)

Existing Ski Lift			
Location	Rate	Time	Skiers
Lift	5 skiers / min	10 min	50 skiers
Slopes		5 min	25 skiers
Queue		(Skiers - 75) 5 skiers / min	(skiers - 75 skiers)

Existing Ski Lift			
Location	Rate	Time	Skiers
Lift	5 skiers / min	10 min	50 skiers
Slopes		5 min	25 skiers
Queue		(skiers - 75) 5	(skiers - 75 skiers)

Existing Ski Lift			
Location	Rate	Time	Skiers
Lift	5 skiers / min	10 min	50 skiers
Slopes		5 min	25 skiers
Queue		(skiers - 75) 5	(skiers - 75 skiers)

Faster Ski Lift				
Location	Rate	Time	Skiers	
Lift		5 min	Time * Rate	
Slopes	5 skiers / min	5 min	Time * Rate	
Queue		skiers / rate	all skiers - (lift skiers + slopes skiers)	
Second Ski Lift				
Location	Rate	Time	Skiers	
l ift		10 min	Time * Rate	

Location Rate Time Skiers Lift 10 min Time * Rate Slopes 10 skiers / min 5 min Time * Rate Queue skiers / rate all skiers - (lift skiers + slopes skiers)

Faster Ski Lift				
Location	Rate	Time	Skiers	
Lift		5 min	Time * Rate	
Slopes	5 skiers / min	5 min	Time * Rate	
Queue		skiers / rate	all skiers - (lift skiers + slopes skiers)	
Second Ski Lift				
Location	Rate	Time	Skiers	
l ift		10 min	Time * Rate	

Second S	Second Ski Lift				
Location	Rate	Time	Skiers		
Lift	10 skiers / min	10 min	Time * Rate		
Slopes		5 min	Time * Rate		
Queue		skiers / rate	all skiers - (lift skiers + slopes skiers)		

Faster Ski Lift				
Location	Rate	Time	Skiers	
Lift		5 min	Time * Rate	
Slopes	5 skiers / min	5 min	Time * Rate	
Queue		skiers / rate	all skiers - (lift skiers + slopes skiers)	
	1 : 1 :64			
Second Ski Lift				
Location	Rate	Time	Skiers	

Second S	Second Ski Lift				
Location	Rate	Time	Skiers		
Lift	10 skiers / min	10 min	Time * Rate		
Slopes		5 min	Time * Rate		
Queue		skiers / rate	all skiers - (lift skiers + slopes skiers)		

Faster Ski Lift				
Location	Rate	Time	Skiers	
Lift		5 min	Time * Rate	
Slopes	5 skiers / min	5 min	Time * Rate	
Queue		skiers / rate	all skiers - (lift skiers + slopes skiers)	
Second Ski Lift				
Location	Rate	Time	Skiers	
l ift		10 min	Time * Rate	

Location Rate Time Skiers Lift 10 min Time * Rate Slopes 10 skiers / min 5 min Time * Rate Queue skiers / rate all skiers - (lift skiers + slopes skiers)

Faster Ski Lift				
Location	Rate	Time	Skiers	
Lift		5 min	5 min * 5 skiers / min = 25	
Slopes	5 skiers / min	5 min	5 min * 5 skiers / min = 25	
Queue		skiers / rate	all skiers - (lift skiers + slopes skiers)	
Second Ski Lift				
Location	Rate	Time	Skiers	

Second Ski Lift			
Location	Rate	Time	Skiers
Lift	10 skiers / min	10 min	10 min * 10 skiers / min = 100
Slopes		5 min	5 min * 10 skiers / min = 50
Queue		skiers / rate	all skiers - (lift skiers + slopes skiers)

Faster Ski Lift			
Location	Rate	Time	Skiers
Lift		5 min	25
Slopes	5 skiers / min	5 min	25
Queue		skiers / rate	skiers - (25 + 25)
Second Ski Lift			
Location	Rate	Time	Skiers
Lift		10 min	100

LocationRateTimeSkiersLift10 min100Slopes10 skiers / min5 min50Queueskiers / rateall skiers - (100 + 50)

Faster Ski Lift			
Location	Rate	Time	Skiers
Lift		5 min	25
Slopes	5 skiers / min	5 min	25
Queue		(skiers - 50) / 5	50
Second Ski Lift			
Location	Rate	Time	Skiers
Lift		10 min	100
Slopes	10 skiers / min	5 min	50

150

(skiers - 150) / 10

Queue

Ski Lift Comparison

Option	Rate	Time	Wait Time
Existing	5 skiers / min	10 min	(skiers - 75) / 5
Faster	5 skiers / min	5 min	(skiers - 50) / 5
Second	10 skiers / min	10 min	(skiers - 150) / 10

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Option	Rate	Time	Wait Time
Existing	5 skiers / min	10 min	y = 0.2x - 15
Faster	5 skiers / min	5 min	y = 0.2x - 10
Second	10 skiers / min	10 min	y = 0.1x - 15

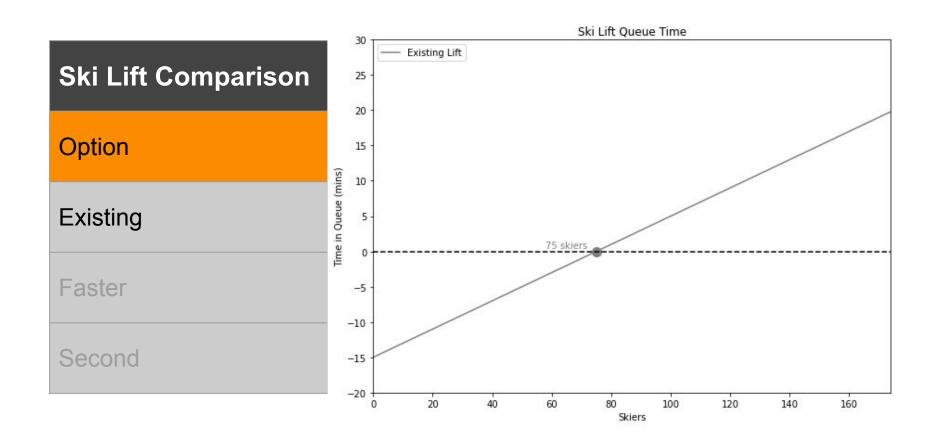
Ski Lift C	Comparison
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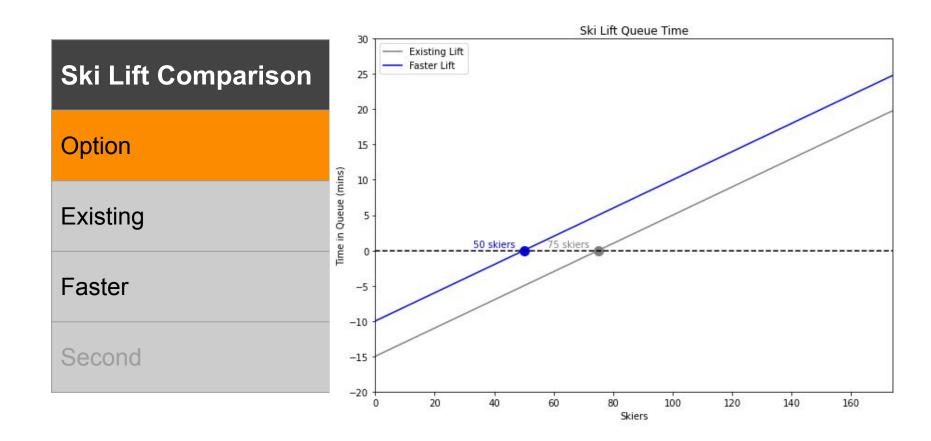
Option	Rate	Time	Wait Time
Existing	5 skiers / min	10 min	y = 0.2x - 15
Faster	5 skiers / min	5 min	y = 0.2x - 10
Second	10 skiers / min	10 min	y = 0.1x - 15

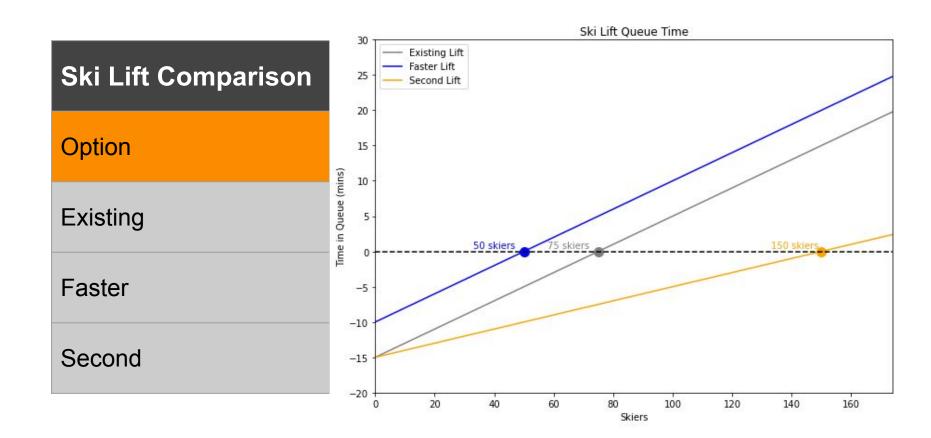
x = total skiers y = wait time for lift

Ski Lift Comparison		
Option	Wait Time	
Existing	y = 0.2x - 15	
Faster	y = 0.2x - 10	
Second	y = 0.1x - 15	

x = total skiers y = wait time for lift



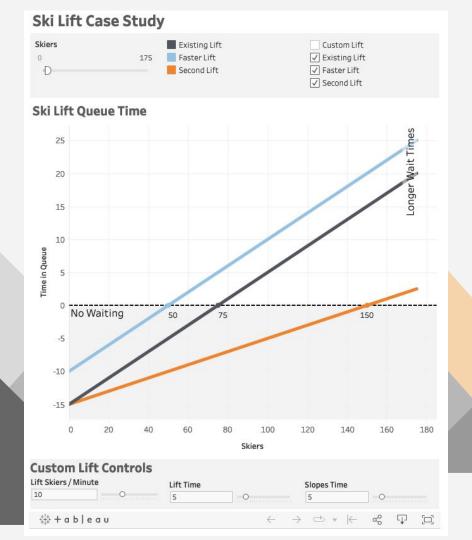




Recommendation

Adding a second lift will reduce wait times in the queue the most.

Explore



Discussion - Second Lift

- Relative to a faster lift, additional time is spent sitting on a lift chair traveling up the mountain.
 - o Is this better?
- Skiers may avoid long lines during peak hours by spending more time in the lodge gift shop or dining at the restaurant.
- How much does a second ski lift cost?
 - Is loss from customer churn greater than the construction cost, staff to operate, and maintenance for a new lift?
- Will slopes time descending the mountain be identical for both lifts?

Discussion - Existing Lift, Adjusted

- Does risk of injury increase when speeding up the ski lift?
- Are less experienced skiers more likely to be intimidated by the increase in speed?
- Will additional maintenance be required?
 - Will down time increase due to additional maintenance?
- Will the rate of skiers reaching the peak double due to the increase in speed?
- Would shorter wait times from slowing down the existing lift accomplish the same objective?
- On days where wait times will always be 0, would increasing lift speed increase enjoyment for high volume skiers?

thank you!

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