





















## Our Customer Value

### Inform

- Create awareness for sport clubs in the area
- Advertise niche sports
- Inform users about the weight of their own choices

#### Motivate

- Help establish habits for being active
- Provide long-term goal tracking
- Unique combination of competitions, individual goals and community events

### *Improve*

- Self improvement
- Environmental impact
- Improve own health and life
- Improve own social environment





# Our Cost & Revenue

Cost

Marketing & Administration

**Development & Support** 

Server & Infrastructure

Revenue

In-App Advertising

Monthly subscriptions

Sponsoring by events

Prezi

# Our Resources & Partners

### **Partners**

- Local sport clubs
- European Championships
- Wearable
  Manufacturers
- Environmental organizations (e.g. Eden Project)

### Suppliers

- App store distributors
- Cloud providers

#### Resources

- Servers and hardware
- Testing devices
- Starting capital
- Staff





