

GIULIANA ZILIOOTTO

Denver, CO • (805)895-5924 • gziliot@gmail.com • [linkedin.com/in/giulianaziliotto](https://www.linkedin.com/in/giulianaziliotto)

EDUCATION

University of Denver, Daniels College of Business, Denver, CO

June 2025

Bachelor of Science Business Administration, Business Information & Analytics

- Minor: Italian; Major GPA: 3.92
- Relevant Courses: Intro to Financial Reporting, Accounting for Decision Making

Istituto Lorenzo de' Medici, Florence, IT

September - December 2023

Study Abroad

ACCOUNTING PROJECTS

Financial Analysis and Strategy Optimization- Accounting II

Spring 2024

- Converted a traditional income statement to a contribution format, conducted a detailed analysis of the sales mix, and calculated break-even points to enhance financial clarity for the client
- Collaborated on creating comprehensive recommendations to optimize the client's cost structure and sales strategy, resulting in improved financial projections

10K Analysis- Accounting I

Winter 2024

- Performed financial analysis of Target's 10-K report, evaluated financial statements and key ratios to assess company health
- Compiled a detailed report utilizing quantitative and qualitative data to communicate findings, demonstrating analytical skills and investment insight

EXPERIENCE

University of Denver Housing & Residential Education, Denver, CO

November 2022 - Present

Desk Assistant

- Leveraged exceptional customer service by assisting residents in swiftly obtaining lock-out keys, packages, and essential resources
- Proactively identified and promptly communicated concerns to ensure timely resolutions and a well-informed management team

Shoreline Beach Café, Santa Barbara, CA

June 2022 - September 2022

Hostess

- Demonstrated excellent customer service skills to create a welcoming atmosphere for clientele
- Utilized creative problem-solving and collaborated with servers to maintain an orderly workflow

LEADERSHIP & INVOLVEMENT

University of Denver Programming Board, Denver, CO

June 2023 - Present

Co-Chair of Explorations & Mainstage

- Manage \$25k budget to create novel, inclusive campus events that encourage student body exploration
- Reconcile and manage purchasing, organize receipts of event-related expenditures

Finance Liaison for Mainstage Committee

September 2022 - June 2023

- Analyzed annual expenses to identify spending patterns and provide insights into budget spread, financial efficiencies, and areas for improvement

SKILLS

Languages: Italian (B2 Level)

Computer: Microsoft Office, SQL, Python, R, Tableau, Optimization Modeling