

# Hassan Aburesha *Junior Full-stack Developer*

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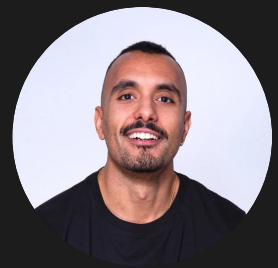
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- Junior web developer with background in UX/UI design and DevOps account management.
- In-depth knowledge of *JavaScript, React.js, React Native, Vue.js 2, Node.js, TypeScript and Figma*.
- Successful 8 years experience in account management of ICT companies, including market/ financial analysis and creative customer solutions.
- Masters in Economics, as well as a web development bootcamp and UX/UI design bootcamp.

## 🌐 Languages

**English** (Native (C2))

**German** (Full working proficiency (C1))

**Arabic** (Native)

## 🧩 Core Competencies

React & React Native

Vue.js

TypeScript

JavaScript

Node.js

PostgreSQL

Figma

## 🧠 Skills

- Customer Oriented
- Problem Solving
- Conflict Management
- Market & Financial Analysis
- User Experience Design

## 🎓 Education

### **Web Development Bootcamp**, *Spiced Academy GmbH*

11/2022 – 01/2023 | Berlin, Germany

- Intensive, project-based course focusing on JavaScript, HTML, and CSS.
- Stack: React, React Native, Vue.js, Node.js, TypeScript, Node.

**Bootcamp's projects:** (titles are hyperlinks to git repositories)

**Bold** - *React Native, Node.js* ☑

A fitness tracking mobile app that allows users to scan food product barcodes to display macronutrients, track body metrics, set notes and reminders, and get recipe suggestions. The metrics page displays total macronutrient intake for the day.

**Social Network Platform** - *React/Redux, Node.js, PostgreSQL* ☑

A social network platform with features like creating profile pages, updating bio and profile picture, adding, rejecting or accepting friend requests. The backend allows users to register, save their information, edit profiles, and reset or change passwords.

**Imageboard** - *Vue.js, Node.js, PostgreSQL, AWS* ☑

An anonymous image board where users can upload pictures, add comments, and like photos. The app is fully responsive and utilizes AWS bucket for image hosting.

### **UX/UI Design Bootcamp**, *Ironhack GmbH*

01/2022 – 03/2022 | Berlin, Germany

- In-depth coverage of the foundations of design principles and design thinking
- How to build empathy with users, create user personas and flows, and incorporate UX writing and storytelling

**Bootcamp's UI projects:** (titles are hyperlinks to Figma prototypes)

**Bold** - *Fitness Tracking Mobile App* ☑

**The Economic Catalyst** - *Editorial Magazine* ☑

**Till Van Loosen** - *Professional Photographer Website* ☑

### **MSc. in Economics**, *Philipps-Universität Marburg*

10/2013 – 03/2017 | Marburg, Germany

### **BA. in Economics**, *Cairo University*

06/2006 – 06/2010 | Cairo, Egypt

## Professional Experience

### **Business Development Manager for ICT, euNetworks GmbH**

09/2019 – 03/2022 | Berlin, Germany

- Acquisition and support of national and international new and existing customers with focus on Berlin and Eastern Germany
- Creation of customer account development plans, as well as Project completion plans (Plan to Close) and organizational charts, mainly with tools of the CRM software Salesforce.com
- Forecast-commitments and regular reporting of incoming orders and sales
- Analysis of Berlin's data centers & IT infrastructure networks market and reporting to the board of directors, in order to plan network expansion and investment strategies

### **Business Development Manager for ICT, GTT GmbH (ex Interoute)**

04/2017 – 11/2018

- Strategic placement of IaaS, SaaS and PaaS solutions for Enterprises according to their needs
- Management, support of customers from the existing portfolio while acquiring and onboarding new customers
- Develop and implement new operational workflows to optimize processing times in internal departments

### **Credit Analyst, Société Générale Bank**

03/2011 – 10/2013 | Cairo, Egypt

- Processing and reviewing credit applications and performing the market and financial analysis
- Initiating and participating in the identification and resolution of recurring problems that customers faced on a large scale