Hassan Aburesha *Full-stack Software Developer*

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- Junior web developer with background in UX/UI design and DevOps account management.
- In-depth knowledge of *JavaScript, React.js, React Native, Vue.js 2, Node.js, TypeScript and Figma.*
- Successful 8 years experience in account management of ICT companies, including market/ financial analysis and creative customer solutions.
- Masters in Economics, as well as a web development bootcamp and UX/UI design bootcamp.

🌐 Languages

English (Native (C2))

German (Full working proficiency (C1))

Arabic (Native)

💼 Professional Experience

Intern - Full Stack Developer, *Verbally GmbH* ↗   03/2023 – present │ Berlin, Germany
Development Stack: TypeScript, Node, *NextJS, Redux, MongoDB and Google Cloud.*

Tasks:
- Designed and implemented User Dashboard & Settings ↗ , incorporating settings customization, API integration, and dark mode toggling.
- Participated in bi-weekly sprints, collaborating closely with products, and engineering teams.
- Collaborated with engineers on multiple GitHub repositories, contributing through pull requests, code reviews, and branch management.

Business Development Manager for ICT, *euNetworks GmbH*   09/2019 – 03/2022 │ Berlin, Germany
- Acquisition and support of national and international new and existing customers with focus on Berlin and Eastern Germany
- Creation of customer account development plans, as well as Project completion plans (Plan to Close') and organizational charts, mainly with tools of the CRM software Salesforce.com
- Forecast-commitments and regular reporting of incoming orders and sales
- Analysis of Berlin's data centers & IT infrastructure networks market and reporting to the board of directors, in order to plan network expansion sand investment strategies

Business Development Manager for ICT, *GTT GmbH (ex Interoute)*   04/2017 – 11/2018
Achievements - 2017:
- Achieved 104% of my year's target during the first 9 months of joining Interoute
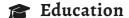- Attracted a total contract value of € 280K in new business and € 260K in renewals

Achievements - 2018:
- Top performer amongst the whole team of 18 members including seniors and team heads
- Achieved 54% of my year's target by end of Q1 & 158% of my years target by end of Q2
- Attracted a total contract value of € 462K in new business and € 329K in renewals
- Strategic placement of IaaS, SaaS and PaaS solutions for Enterprises according to their needs
- Management, support of customers from the existing portfolio while acquiring and onboarding new customers
- Develop and implement new operational workflows to optimize processing times in internal departments

Credit Analyst, *Société Générale Bank*   03/2011 – 10/2013 │ Cairo, Egypt
- Processing and reviewing credit applications and performing the market and financial analysis
- Initiating and participating in the identification and resolution of recurring problems that customers faced on a large scale

🎓 Education

Web Development Bootcamp, *Spiced Academy GmbH*   11/2022 – 01/2023 | Berlin, Germany

- Intensive, project-based course focusing on JavaScript, HTML, and CSS.

Stack: *React, React Native, Vue.js, Node.js, TypeScript, Node.*

Bootcamp's projects: *(Click titles for related project article)*

Bold - *React Native, Node.js* ⧉
A fitness tracking mobile app that allows users to scan food product barcodes to display macronutrients, track body metrics, set notes and reminders, and get recipe suggestions. The metrics page displays total macronutrient intake for the day.

Social Network Platform - *React/Redux, Node.js, PostgresSQL* ⧉
A social network platform with features like creating profile pages, updating bio and profile picture, adding, rejecting or accepting friend requests. The backend allows users to register, save their information, edit profiles, and reset or change passwords.

Imageboard - *Vue.js, Node.js, PostgresSQL, AWS* ⧉
An anonymous image board where users can upload pictures, add comments, and like photos. The app is fully responsive and utilizes AWS bucket for image hosting.

UX/UI Design Bootcamp, *Ironhack GmbH*   01/2022 – 03/2022 | Berlin, Germany

- In-depth coverage of the foundations of design principles and design thinking
- How to build empathy with users, create user personas and flows, and incorporate UX writing and storytelling

Bootcamp's UI projects: *(Click titles for related project article)*

Bold - *Fitness Tracking Mobile App* ⧉

Till Van Loosen - *Professional Photographer Website* ⧉

MSc. in Economics, *Philipps-Universität Marburg*   10/2013 – 03/2017 | Marburg, Germany

Minor: *Statistics and European Studies*

BA. in Economics, *Cairo University*   06/2006 – 06/2010 | Cairo, Egypt

Minor: *Statistics*

🧩 Core Competencies

- React, React Native & Vue
- TypeScript & JavaScript
- Node.js
- PostgreSQL
- Figma

🧠 Skills

- Customer Oriented
- Problem Solving
- Conflict Management
- Market & Financial Analysis
- User Experience Design