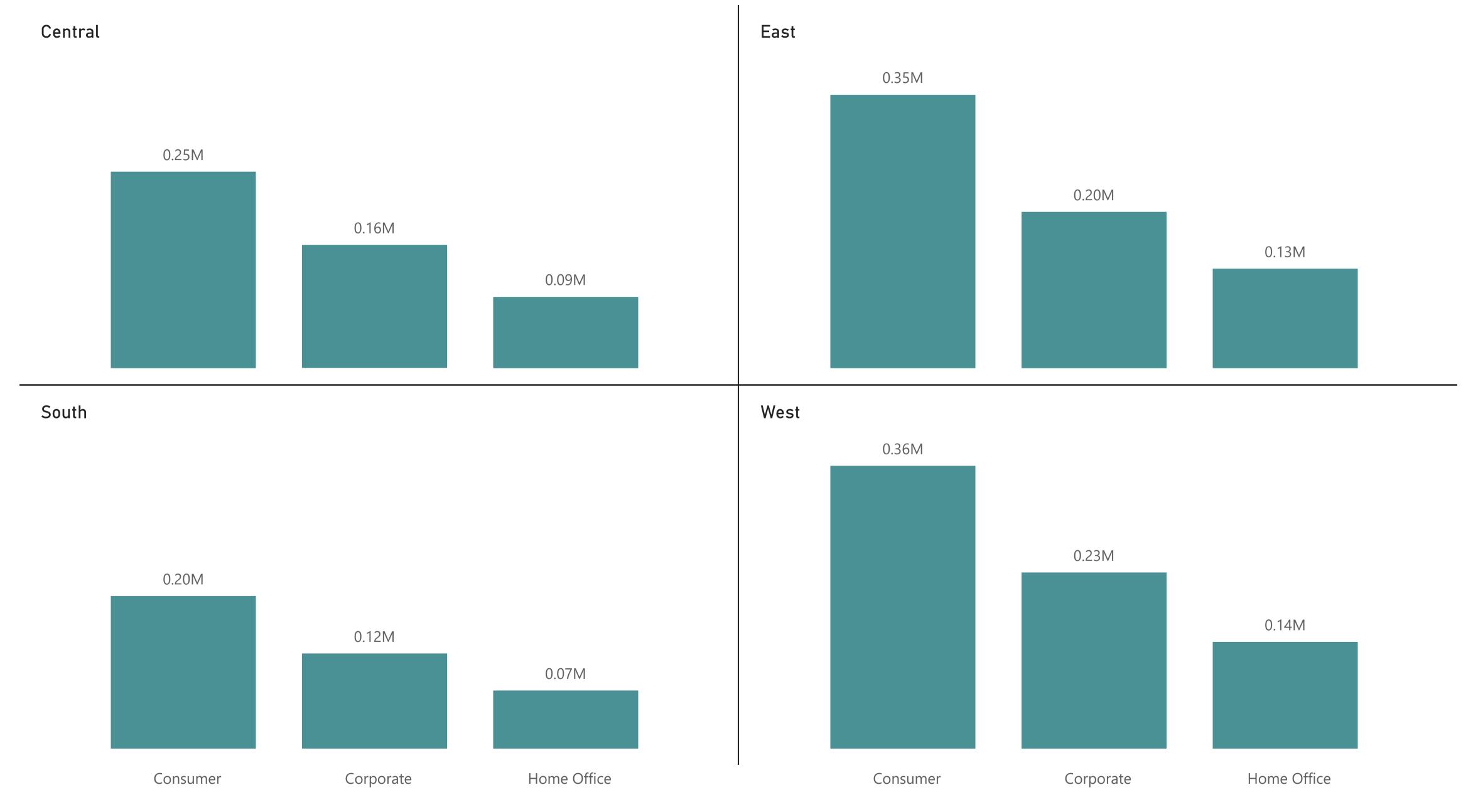
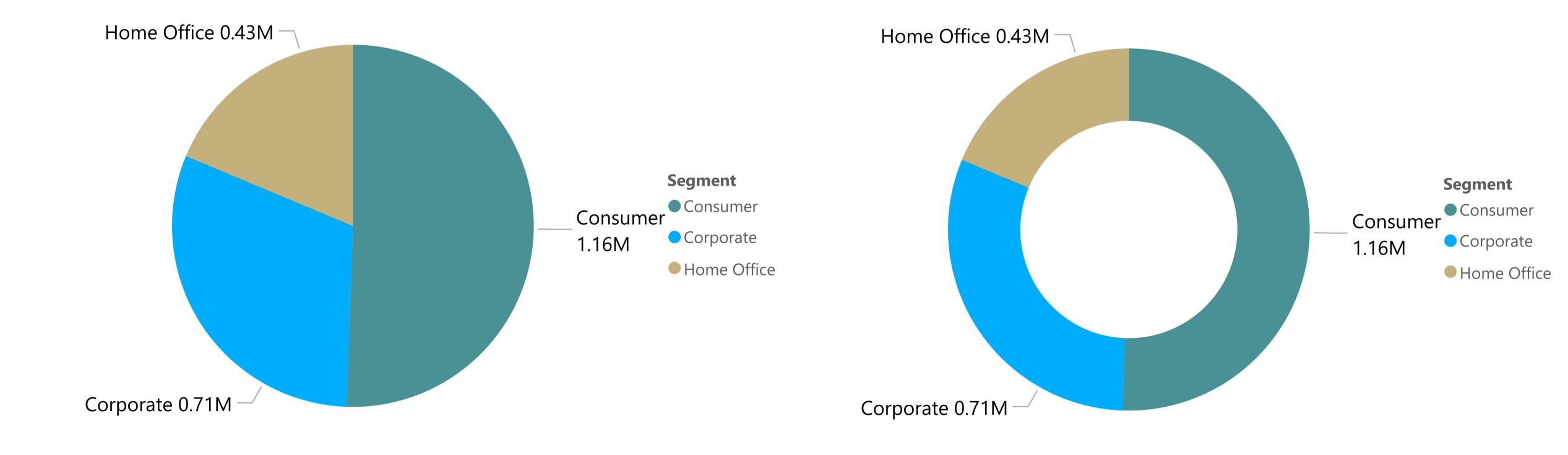
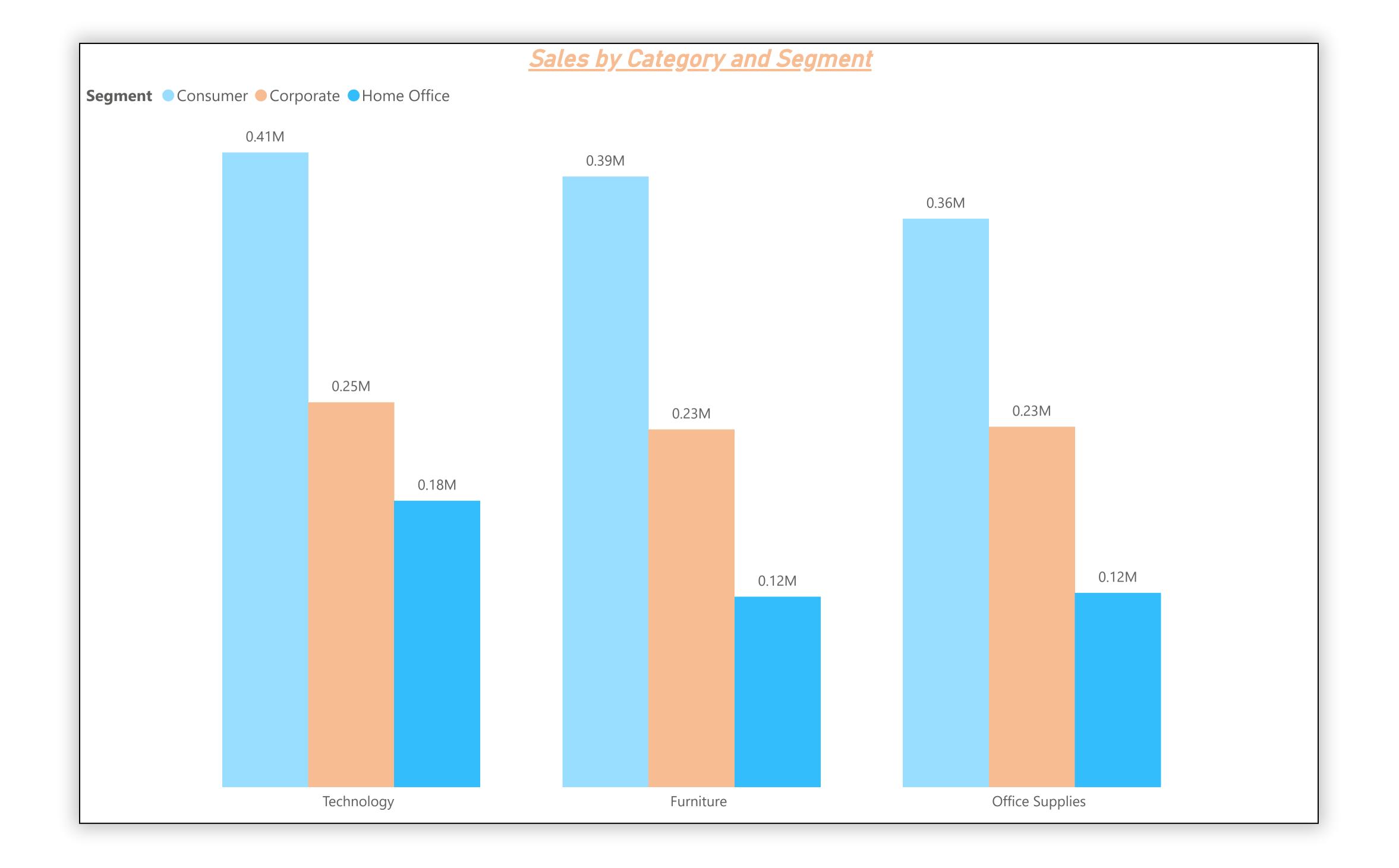
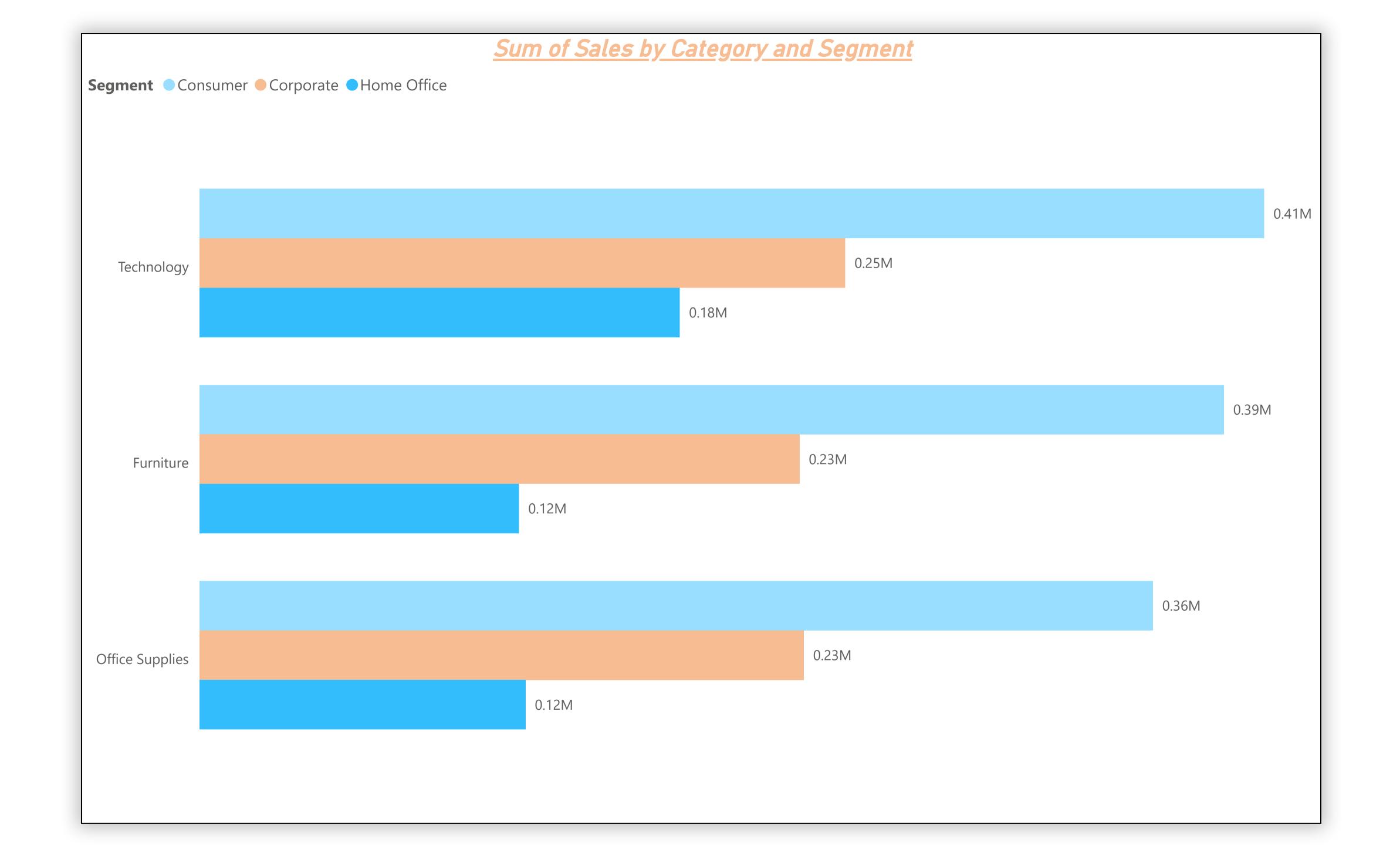


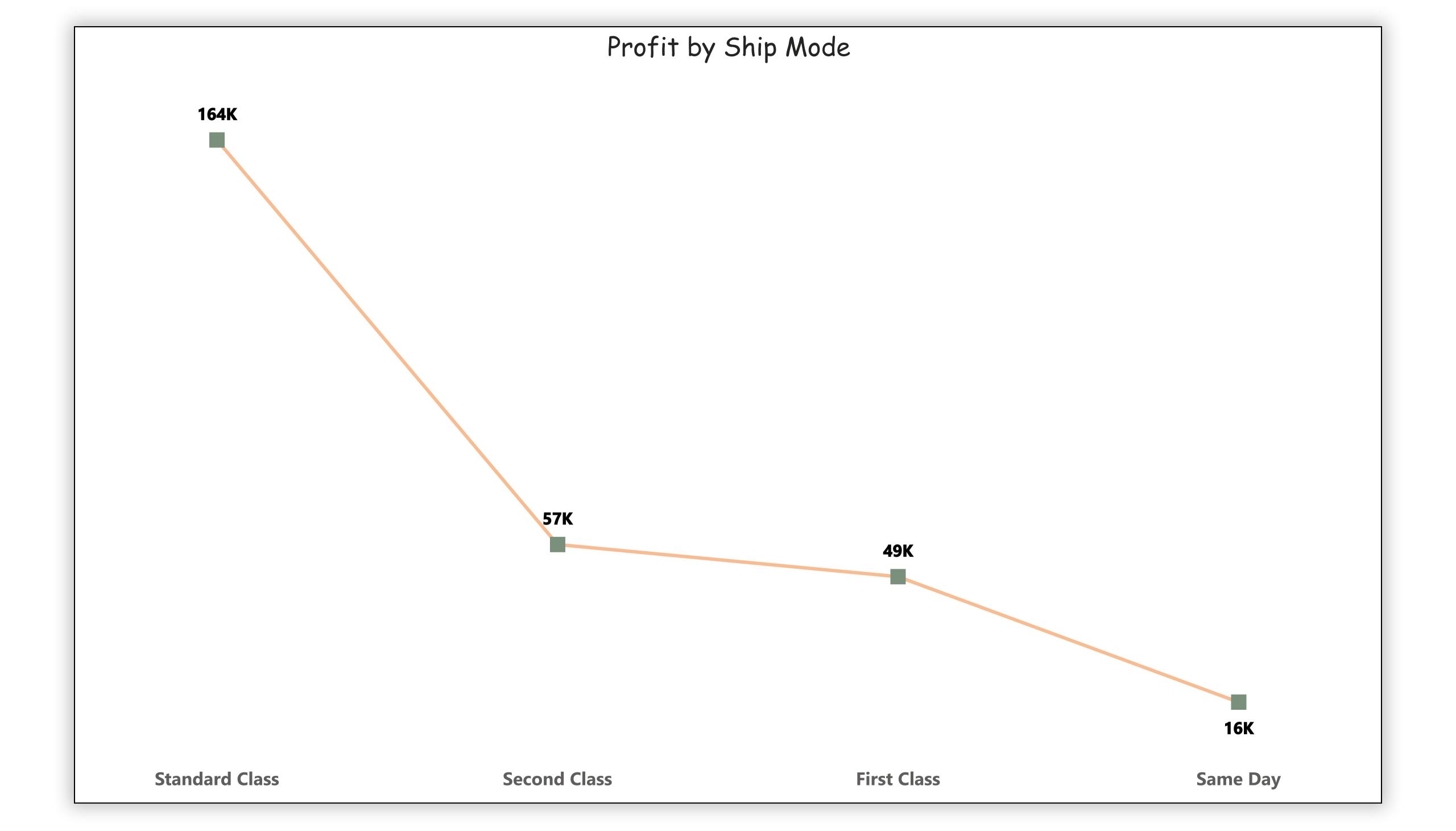
## Sales by Segment and Region

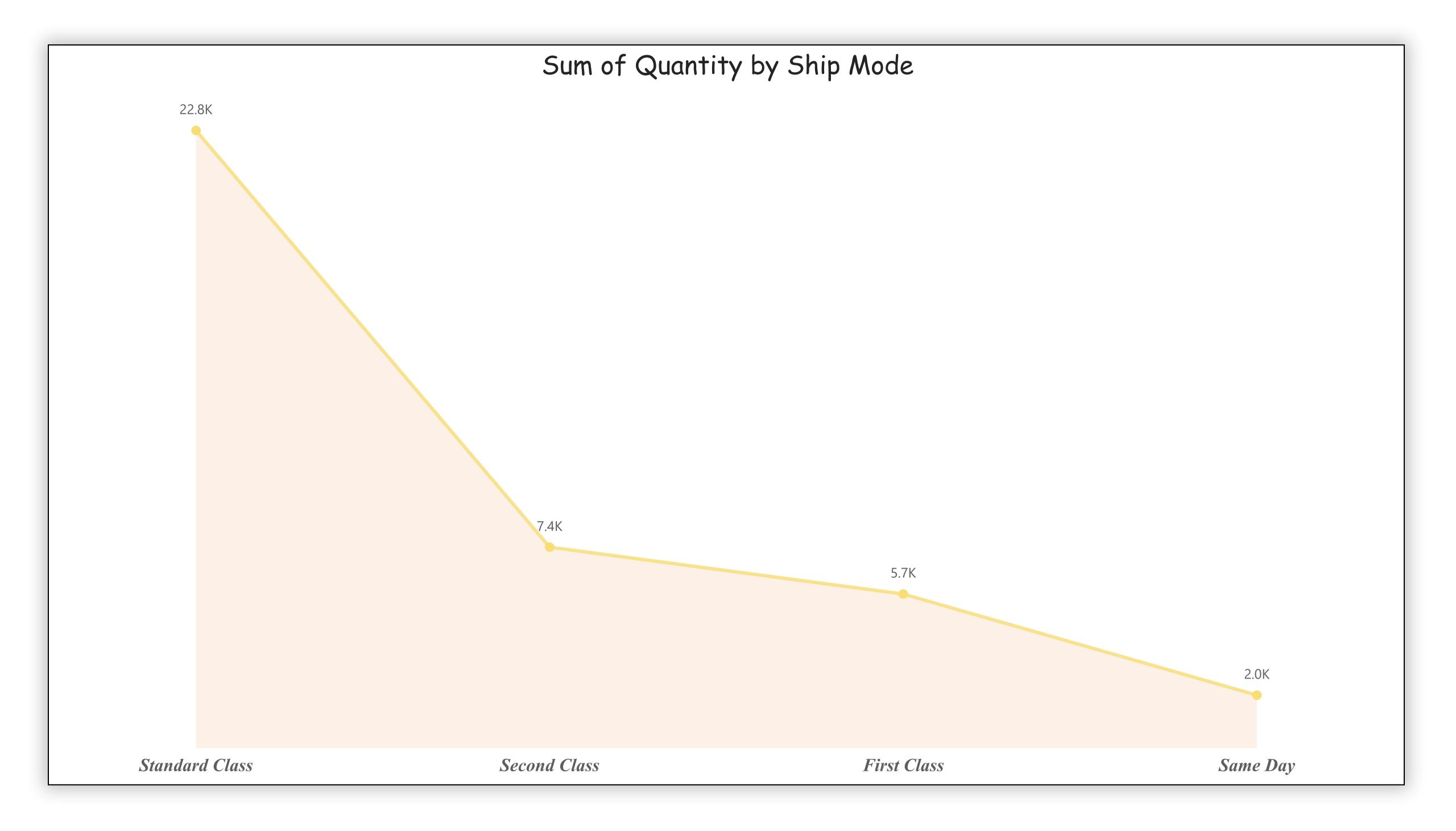




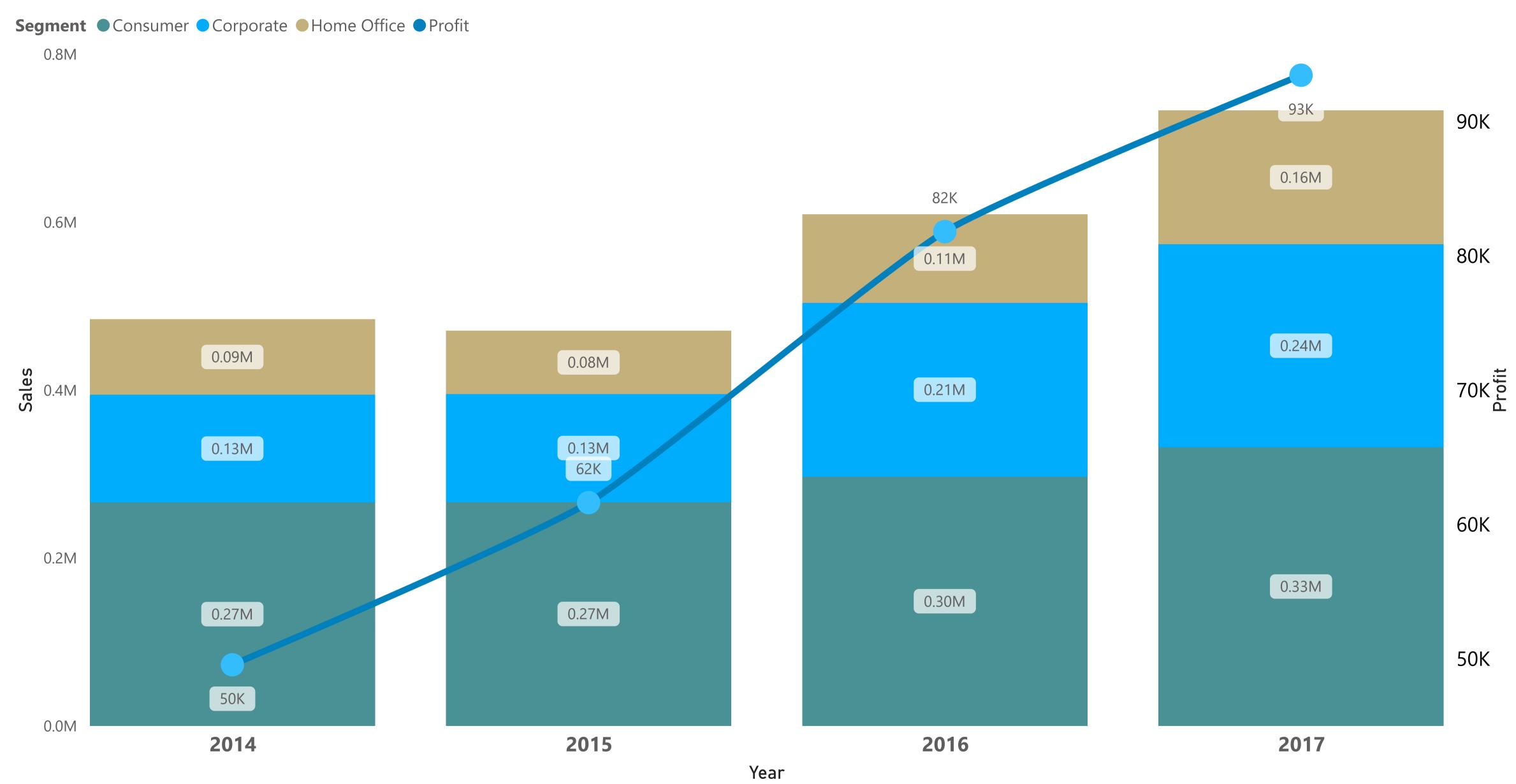


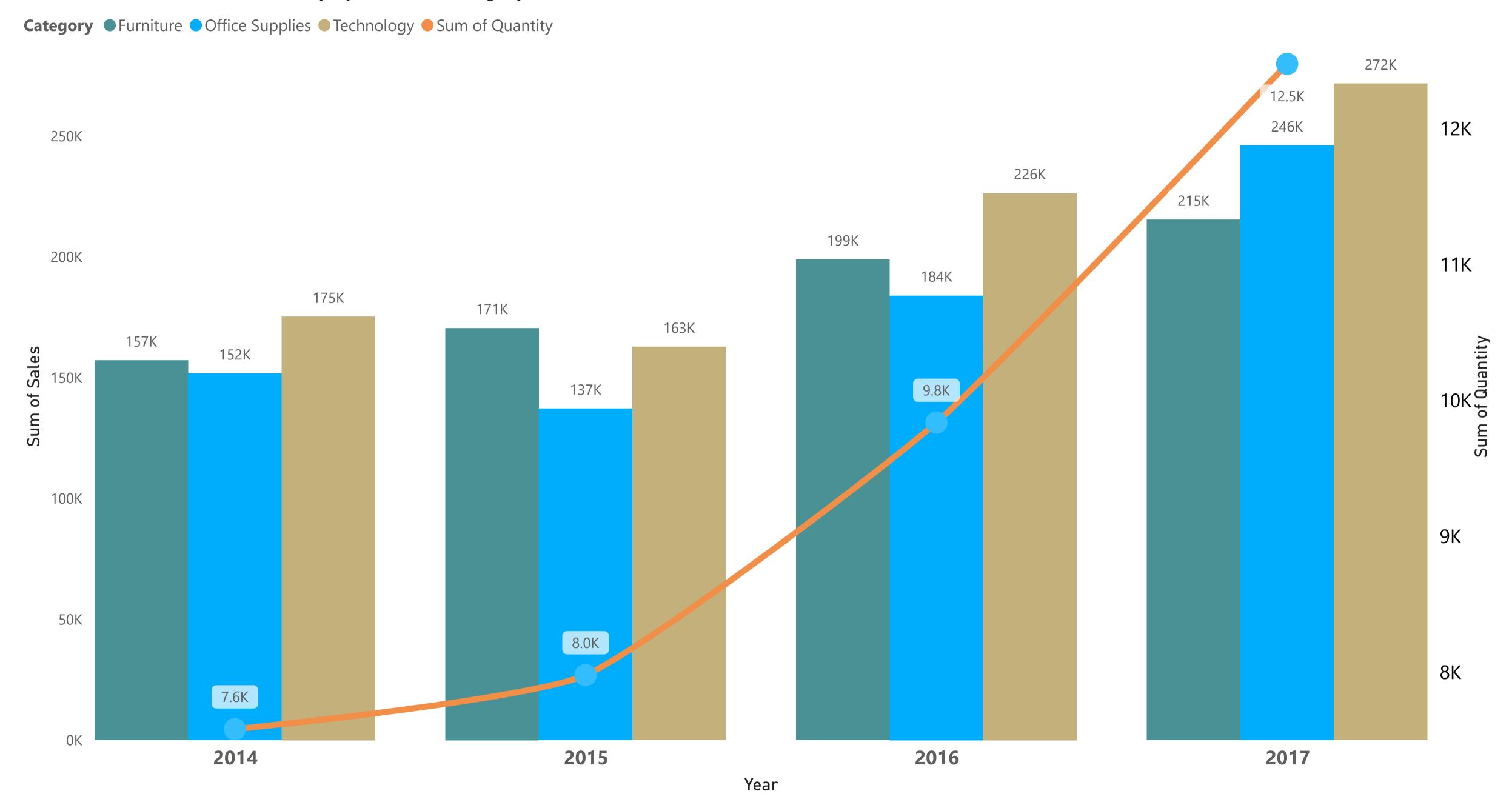




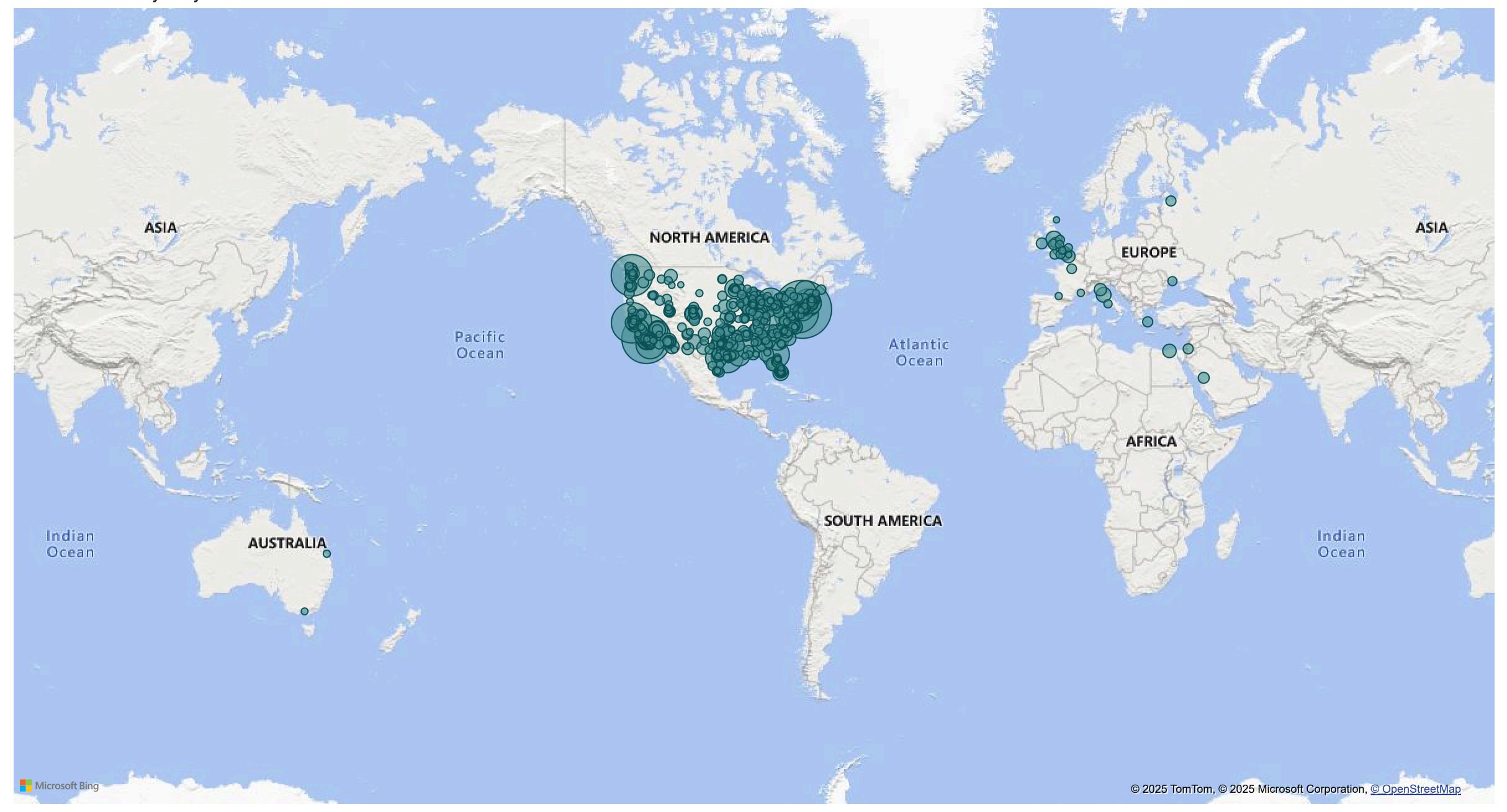


## Sales and Profit by Year and Segment





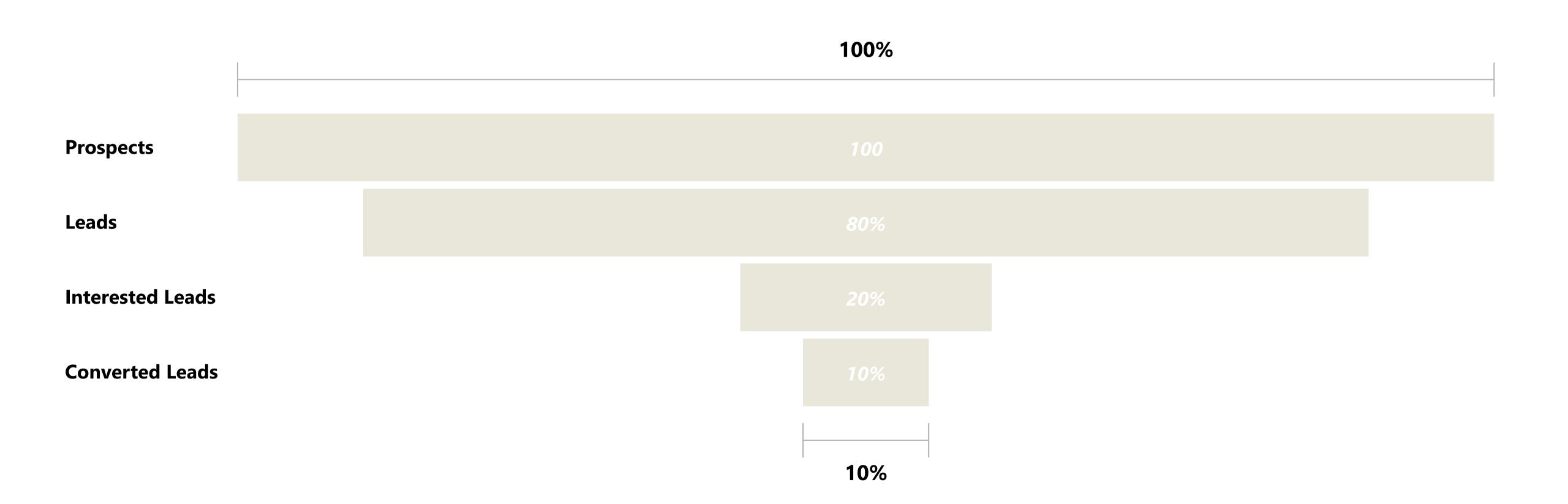
Sum of Sales by City

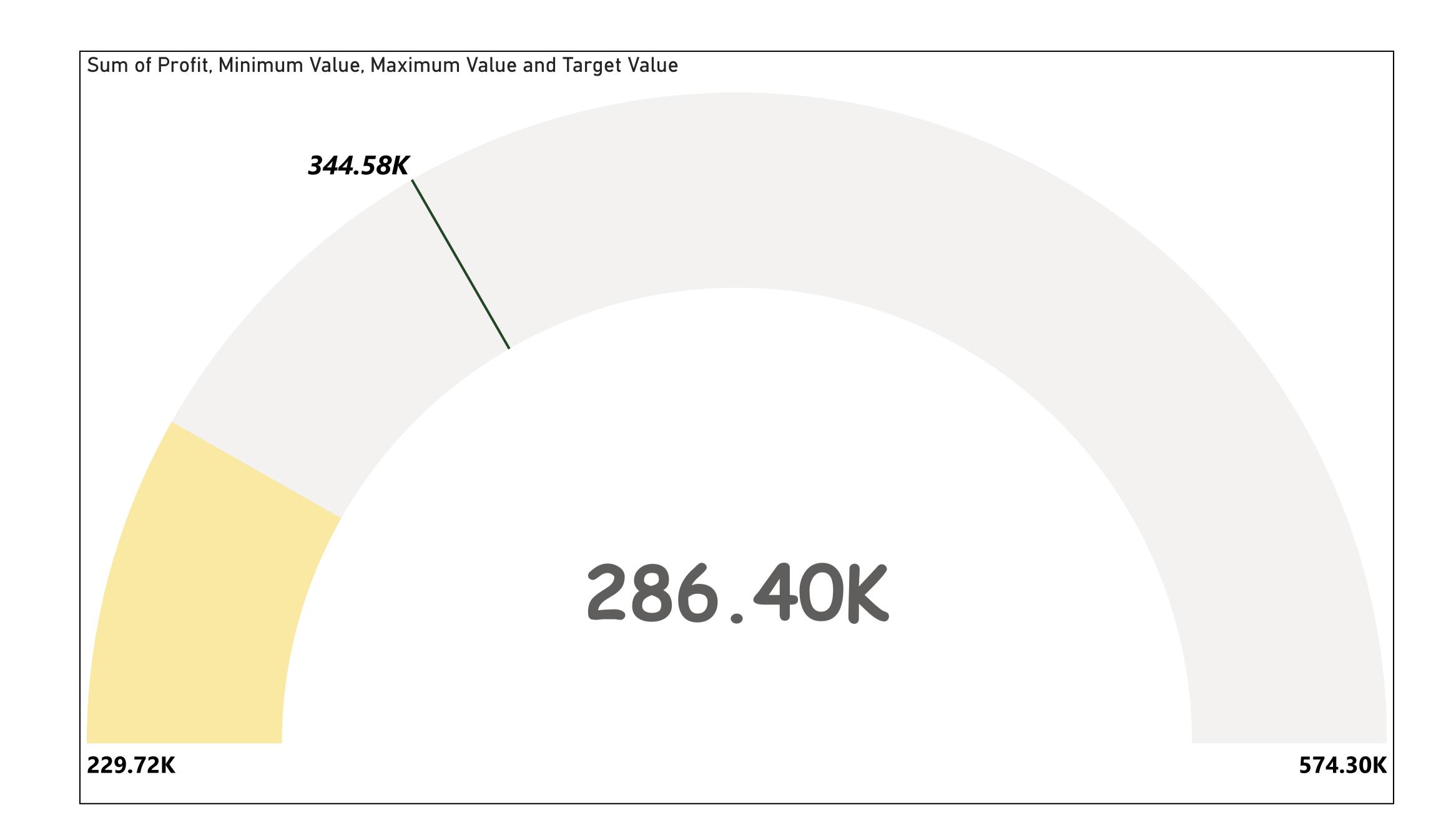


| Country       | Region  | City                | Sum of Sales | Sum of Profit |  |
|---------------|---------|---------------------|--------------|---------------|--|
| United States | Central | Aberdeen            | 25.50        | 6.63          |  |
| United States | Central | Abilene             | 1.39         | -3.76         |  |
| United States | Central | Allen               | 290.21       | -39.88        |  |
| United States | Central | Amarillo            | 3,773.06     | -387.97       |  |
| United States | Central | Ann Arbor           | 889.27       | 228.92        |  |
| United States | Central | Apple Valley        | 137.94       | 8.97          |  |
| United States | Central | Appleton            | 1,671.31     | 554.77        |  |
| United States | Central | Arlington           | 5,847.77     | -254.39       |  |
| United States | Central | Arlington Heights   | 14.11        | 1.23          |  |
| United States | Central | Aurora              | 7,572.97     | -1,894.72     |  |
| United States | Central | Austin              | 6,057.98     | -20.39        |  |
| United States | Central | Baytown             | 10.37        | 3.63          |  |
| United States | Central | Beaumont            | 472.12       | 59.12         |  |
| United States | Central | Bedford             | 226.26       | 10.62         |  |
| United States | Central | Bloomington         | 1,567.74     | -249.36       |  |
| United States | Central | Bolingbrook         | 218.31       | -4.66         |  |
| United States | Central | Broken Arrow        | 2,439.53     | 575.52        |  |
| United States | Central | Brownsville         | 1,292.23     | 202.07        |  |
| United States | Central | Bryan               | 616.66       | -213.71       |  |
| United States | Central | Buffalo Grove       | 831.40       | -89.65        |  |
| United States | Central | Burlington          | 57.43        | 26.67         |  |
| <u>Total</u>  |         | <u>2,297,200.86</u> | 286,397.02   |               |  |

| Region                 | Cer          | ntral         | Ea           | ast           | So           | uth           | W            | est           | То           | tal            |
|------------------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|----------------|
| Country                | Sum of Sales | Sum of Profit  |
| <b>■ United States</b> | 501,239.89   | 39,706.36     | 678,781.24   | 91,522.78     | 391,721.91   | 46,749.43     | 725,457.82   | 108,418.45    | 2,297,200.86 | 286,397.02     |
| Aberdeen               | 25.50        | 6.63          |              |               |              |               |              |               | 25.50        | 6.63           |
| Abilene                | 1.39         | -3.76         |              |               |              |               |              |               | 1.39         | -3.76          |
| Akron                  |              |               | 2,729.99     | -186.64       |              |               |              |               | 2,729.99     | -186.64        |
| Albuquerque            |              |               |              |               |              |               | 2,220.16     | 634.09        | 2,220.16     | 634.09         |
| Alexandria             |              |               |              |               | 5,519.57     | 318.62        |              |               | 5,519.57     | 318.62         |
| Allen                  | 290.21       | -39.88        |              |               |              |               |              |               | 290.21       | -39.88         |
| Allentown              |              |               | 853.25       | -226.45       |              |               |              |               | 853.25       | -226.45        |
| Altoona                |              |               | 20.45        | -1.18         |              |               |              |               | 20.45        | -1.18          |
| Amarillo               | 3,773.06     | -387.97       |              |               |              |               |              |               | 3,773.06     | -387.97        |
| Anaheim                |              |               |              |               |              |               | 7,986.87     | 1,234.00      | 7,986.87     | 1,234.00       |
| Andover                |              |               | 435.85       | 124.19        |              |               |              |               | 435.85       | 124.19         |
| Ann Arbor              | 889.27       | 228.92        |              |               |              |               |              |               | 889.27       | 228.92         |
| Antioch                |              |               |              |               |              |               | 19.44        | 9.33          | 19.44        | 9.33           |
| Apopka                 |              |               |              |               | 904.55       | 54.36         |              |               | 904.55       | 54.36          |
| Apple Valley           | 137.94       | 8.97          |              |               |              |               | 1,915.08     | 283.62        | 2,053.02     | 292.59         |
| Appleton               | 1,671.31     | 554.77        |              |               |              |               |              |               | 1,671.31     | <b>554.7</b> 7 |
| Arlington              | 5,847.77     | -254.39       |              |               | 14,366.76    | 4,424.09      |              |               | 20,214.53    | 4,169.70       |
| Arlington Heights      | 14.11        | 1.23          |              |               |              |               |              |               | 14.11        | 1.23           |
| Arvada                 |              |               |              |               |              |               | 503.40       | 59.86         | 503.40       | 59.86          |
| Asheville              |              |               |              |               | 1,475.38     | 77.51         |              |               | 1,475.38     | 77.51          |
| Athens                 |              |               |              |               | 1,720.81     | 479.32        |              |               | 1,720.81     | 479.32         |
| Atlanta                |              |               |              |               | 17,197.84    | 6,993.66      |              |               | 17,197.84    | 6,993.66       |
| Total                  | 501,239.89   | 39,706.36     | 678,781.24   | 91,522.78     | 391,721.91   | 46,749.43     | 725,457.82   | 108,418.45    | 2,297,200.86 | 286,397.02     |

## No. of Customers for Different Stages

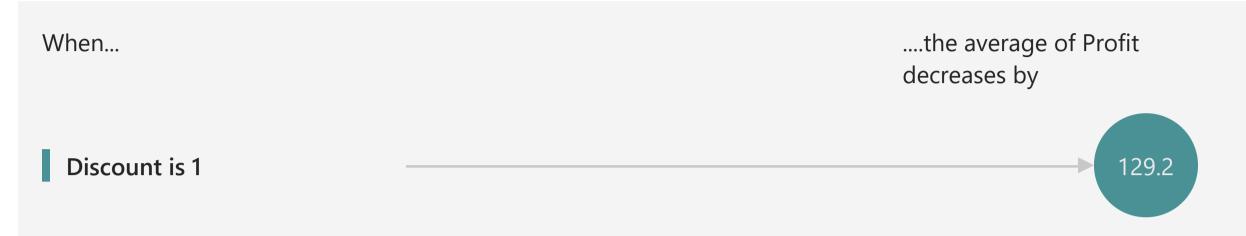


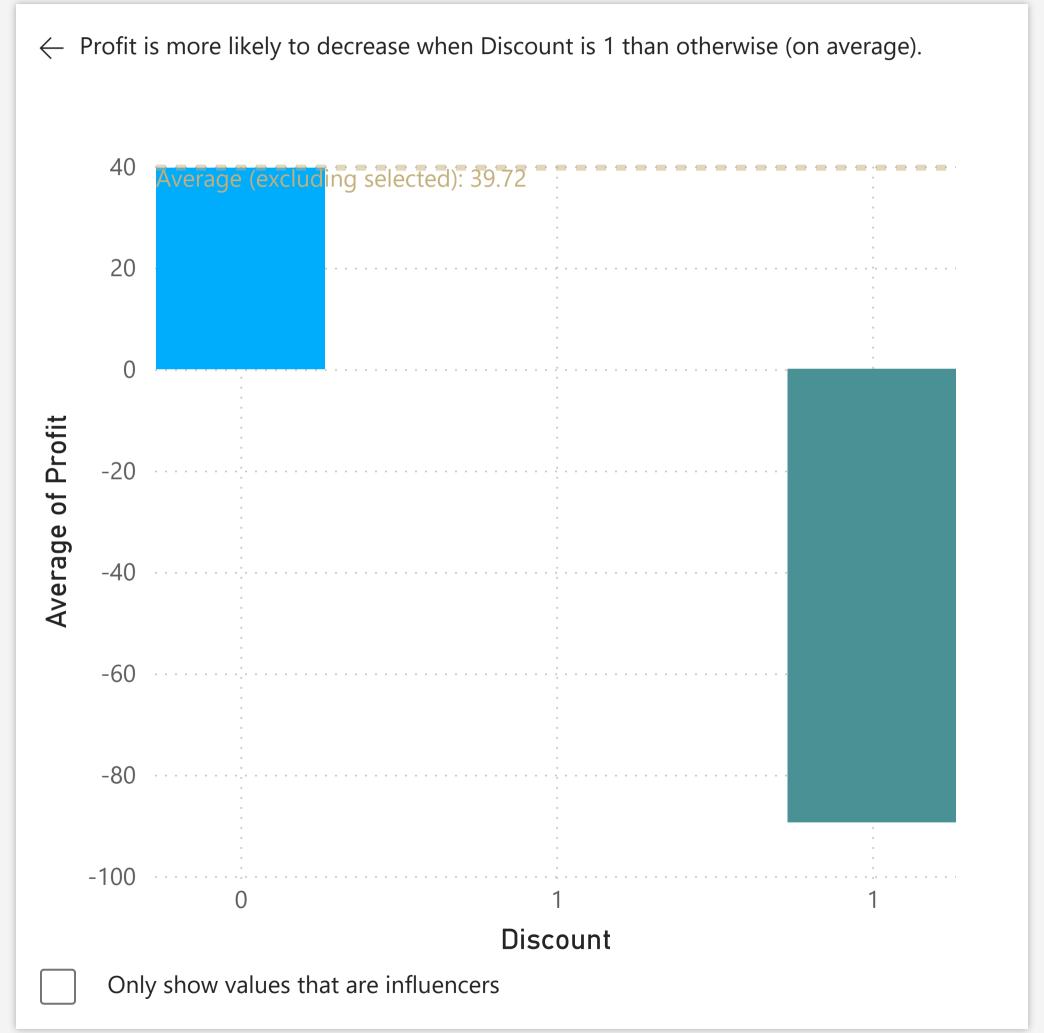


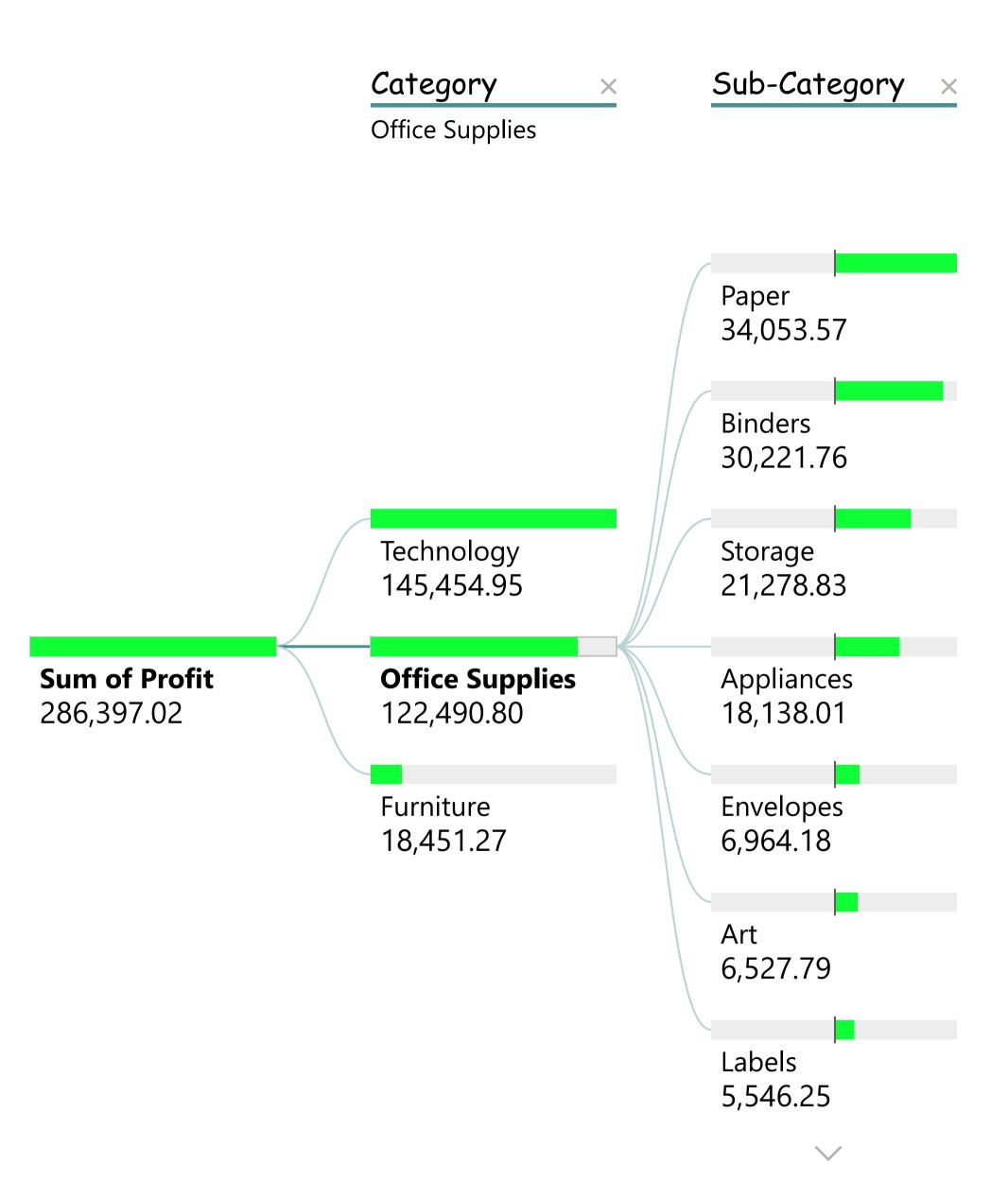
43.37K~ Target: 20000 (+116.85%)

December

What influences Profit to Decrease







## Showing results for *City and minimum value*

