

Dear Steve George,

Coffee Time is a modern company, with individual approaches for each of our clients. Our experienced, fully accredited team of



professionals helps our clients to rebuild their current website or to create an innovative and creative new one according to your requirements for a decent price. We also have specialists in Web Design, Photoshop, which help to choose modern designs, fonts, effects according to each clients' requirements. Thank you for your consideration with Web Time, and I look forward to discussing further steps with you in the near future.

Thank you, V.Haidashevskyi Vadim Haidashevskyi Web Time (204)123-45-67

# **Proposal**

From: Maryna Haidashevska, Web developer, Web Time Company haidashevska-m@webmail.uwinnipeg.ca

To: Steve George, Director Communications,

Coffee Time

<edu@pagerange.com> Date: December 11, 2018



# 1.0 Background

Coffee Time is a small coffee shop which started running in January 2016. This is family business where Vadim and his wife treated each customer as a family member. They are planning to increase their online presence. They find that their current site doesn't satisfied their customers' needs, and not mobile friendly. Also, the company would like to change it, to make it well-organized, streamlined and structured, to do navigation easy for users, to do it mobile friendly Likewise, it's important for company to make information about address more visible (for their primary audience – students and people who work in that area). Also, they would like to add a capability to add items in a shopping bag (for their second audience – people who would like to order a coffee in packages in lbs). For this scenario we need to convert your static website into dynamic website, to help our customers to interact with our website, to add items to the cart, to delete them, to make a payment, to make request for registration and login to their profile page, where they will see all information (which stored in server), also you'll get full control of your website, its domain name, and all its contents. You can make any changes you want, and there is no limit on how much your site can grow in popularity, traffic, sales, and users.

# 2.0 Target Audience

## 2.1 Primary Audience

Coffee Time is located in a busy Downtown area close to one of the campuses of University of Winnipeg (Post-Secondary Education), to the head office of Manitoba Hydro, and to a big number of other organizations offices. It makes us assume that students (age 21 to 40 years) and adults with good jobs in Downtown offices (age 25-50) are our primary audience. Students before classes and during their breaks, and workers as well before their work or during the lunch time need to go somewhere to get a high-quality coffee and backing goods

for affordable prices. Also, it is a good place to relax with friends after hard day or difficult exam. Owners are so passionate about their business, they try to make an atmosphere in their café very comfortable and friendly to every customer. So, our design will include simple message to attract attention for coffee shop location, show images as the best example what they can get and mention that prices are not so high as competitors'.

# 2.2 Secondary Audience

Coffee Time wants to start working in online sales. They want to sell coffee in packages for those who prefer to enjoy roasted coffee at home. So, our secondary audience would be older adults (ages 35-65 years) which have houses, big kitchens, and coffee-makers. Coffee Time plan to deliver



orders more than 50\$ for free. So, we plan to do our website IE compatible as we know older adults still prefer to work with older versions of IE. And make big touchable bottoms on our mobile version.

# 3.0 Goals and objectives

Coffee Time emphasized their expectations from a new website:

- Website matches to modern standards
- It will help to increase numbers of their new directory online sales coffee packaging
- The new design is held to imply new company's logo and updated pictures
- The site must allow their customers to order a coffee packaging
- Website could have an option allows to leave a feedback
- Must be functional, usable and easy-navigated

# 4.0 Project requirements and deliverables

- Streamline content
- User and mobile friendly (buttons bigger for older adults)
- Ability for customers to leave a feedback
- Design assume modern effects and fonts
- Usability testing

- Validate to W3C standards, CSS, HTML
- Needs to be compatible with older browsers (Internet Explorer 8)

# 5.0 Solutions and assumptions

We plan to keep all the content, but to reorganize and reupdate it, to do it mobile friendly. We plan to optimize content, to make windows to open faster, to do address information more visible as Call for Action (the most



important one for our primary audience), to add an opportunity to leave a feedback for us as an additional information. We are assuming our client will provide with filling the content and choosing the appropriate photos and videos. We assuming to choose an appropriate hosting and programming according to your budget.

### 6.0 About us

We are modern company, with individual approaches for each of our clients. Our experienced, fully accredited team of professionals helps our clients to rebuild their current website or to create an innovative and creative new one according to your requirements for a decent price. We also have specialists in Web Design, Photoshop, which help to choose modern designs, fonts, effects according to each clients' requirements.

The hourly rate for our services is \$60

# 7.0 Budget

The following table shows the budget for each of phase of creating website

Budget	Amount \$
Planning	900
Design/Content	1,500
Coding	1,000
Programming	2,000
Launching/Maintenance	1,500
Miscellaneous	600,00
Total cost	7,500

As it shown in the table above, the budget for this project will be \$7,500

### 8.0 Work Plan

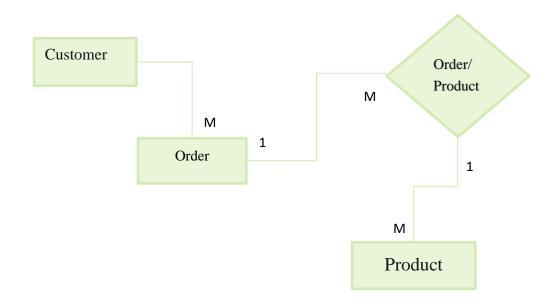
We are going to work on the following stages:

# 1. Planning.

This phase will begin on January 8, 2019. We plan to ask an additional information to our client, to ask them to be more specific about their needs and goals.

Planning tables for storing data (Logical model)





### **Customer Table Schema:**

customer([customer\_id], first\_name, last\_name, is\_admin, age, street, city, postal\_code, province, country, phone, email, created\_at, updated\_at)

### Order Table Schema:

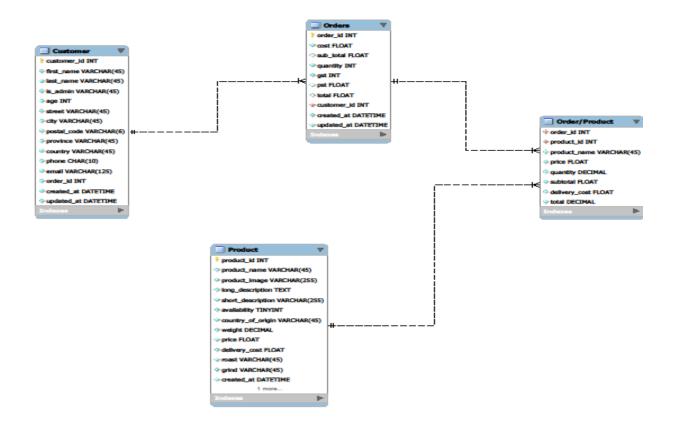
order\_id([order\_id], cost, sub\_total, quantity, gst, pst, total, customer\_id, created\_at, updated\_at)

### Order/Product schema:

order\_id([order\_id, problem\_id], product\_name, price, quantity, subtotal, delivery\_cost, total)

### Product Table Schema:

product([product\_id], product\_name, long\_description, short\_description, availability, country\_of\_origin, weight, price, roast, grind).



Deliverables: proposal approved, content outline, sitemap, blocks comps, choosing pictures, created tables in database

Cost: \$900

# 2. Design.

To create an appropriate design, with required colours, fonts, with original pictures *Deliverable:* photoshop docs, original photography, final content

Cost: \$1.500

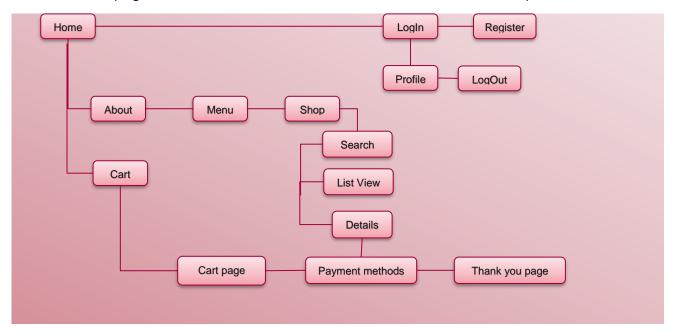
Our team will design % HTML pages. The "Home" page will include the images of the coffee shop, information about location, with link to google map, and call to action. The "About" page will include the background of the company, their team, and equipment. The "Menu" page will include all company menu with descriptions. The "Shop" page will include the information and descriptions about all variety of coffee beans they offer, country of where they've been imported, and information about delivery. The "LogIn" page allows customers to enter to their profile. The "Register page" allows new customers to register on their web site. They have to provide all information required in registration form. Our created validators will check if the information provided is safe and meet requirements for each field. Customers have to create their own passwords (that meet out criteria). We plan to store our information using cryptographic hash functions, which prevent our stored passwords from using

- Dictionary Attacks
- Bruteforce
- Rainbow Tables

Then customer would be able to log In into their profile and to check all their information.

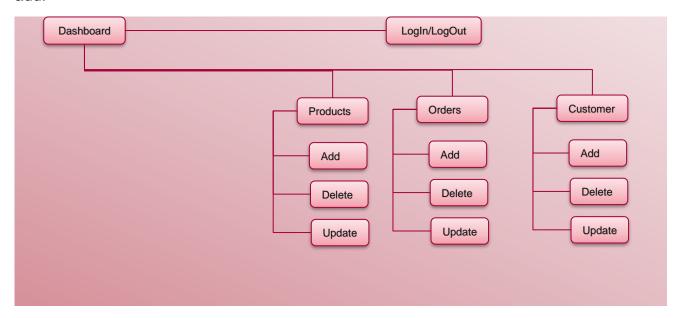
After login customer would be able to see a profile page with all information provided before.

The "Contact" page will include the information about location, hours of operation.



# Dashboard for backend:

But when you accessing as an Admin, you will have more option when accessing into your profile, and would be able to search for records, to select record to edit, delete records and add.







# Our Atmosphere

In our coffee shop everybody is treated like a family member. Here you can find a dark corner to stay alone with your thoughts or, on the contrary, meet new friends, and of course you will always be offered a cup of freshly roasted coffee with our delishious baked goods.

Kawasawa

123 Portage Ave E

DOWNTOWN

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### Location

Coffee Time is located on the east side of Portage Avenue at:

123 Portage Avenue E

Winnipeg, MB Canada R3M 2K7

Phone 204-123-4567

Email info@coffeetime.com

### Go to the top

### Store Hours

We are open

Monday - Friday 7am-7pm

Saturday - Sunday 10am-6pm

Open most holidays





### Hello from Coffee Time

Coffee Time is a Winnibeg-based company registered in the province of Manitoba. Meg Rayan is president of Coffee Time, and her husband, Bob Krichkov, is partner and owner.

Our parents immigrated from Brazil. They usually told us story how they liked to smell real coffee in Brazil. And when we married, we decided to open a coffee shop.



### Our Equipment

### Co to the top

We used a high quality equipment for making taste of our product delicious



### Our Mission

### Go to the top

The mission of our company is to make everybody happy and satisfied



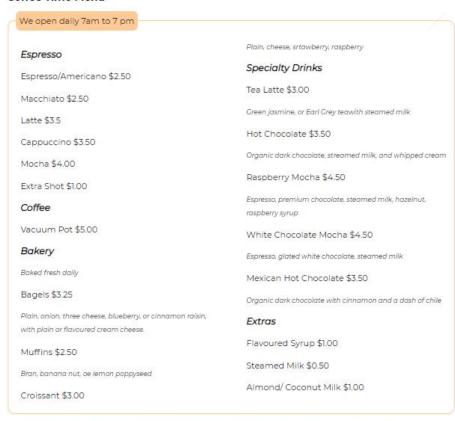






# Web Time

### Coffee Time Menu









### Coffee beans list

View Cart

2 items in a cart

# Types of roast

- Roasted
- Unroasted

search

### Search

Search							
Product name	Product Image	Country of origin	Roast	Grind	Short description	Price, \$ per 100 gramm	
Carla	理論	Mexico	unroasted	whole beans	caramel taste, with aromatic after taste	6.5	add to cart
Carlmelita		Mexico	unroasted	whole beans	caramel taste, with aromatic after taste	6.5	add to cart
Chocco		Gonduras	unroasted	whole beans	sweet taste, with orange smell	45	add to cart
Colombiana		Colombia	roasted	whole beans	good taste, with aromatic after taste	3.5	add to cart
<u>Ecselso</u>	PE)	India	roasted	whole beans	sweet taste, with orange smell	6.5	add to cart
<u>Jubellee</u>		Brazil	roasted	whole beans	chocolate taste, with orange smell	4.75	add to cart
<u>Karoline</u>		Brazil	unroasted	whole beans	strong taste, with cappucino smell	10.5	add to cart
Khadid		Brazil	roasted	whole beans	sweet apple taste, with apple smell	45	add to cart
<u>Maria</u>		Guinea	roasted	medium grind	sweet taste, with orange smell	75	add to cart
<u>Mello</u>	A CONTRACTOR OF THE PARTY OF TH	Colombia	unroasted	whole beans	sweet taste, light cappichino	5.45	add to cart
<u>Panamacho</u>		Panama	unroasted	whole beans	sweet taste, with orange smell	3.5	add to cart
Peaberry	0	Brazil	roasted	whole beans	sweet taste, with orange smell	85	add to cart
<u>Perturico</u>		Puerto- Rico	unroasted	small grind	nonsweet taste, with strong grape smell	45	add to cart
<u>Pronto</u>	Mer o	Ephiophia	unroasted	small grind	sweet taste, with fruity smell	6.75	add to cart
Storm		Guatemalla	roasted	whole beans	sweet taste, with orange smell	5.5	add to cart
Supremo		Tanzania	roasted	whole beans	ease taste, with aromatic orange smell	5.5	add to cart
<u>Vista</u>		Brazil	roasted	whole	sweet taste, with	75	add to









### Registartion Form

gistartion Form
Registration Form
irst Name
ast Name
Age
Street
City
ity
Postal Code
Province
Country
Phone
Email
Password
Password
Confirm password
Login







# Welcome to your profile page!







# Items in your cart:

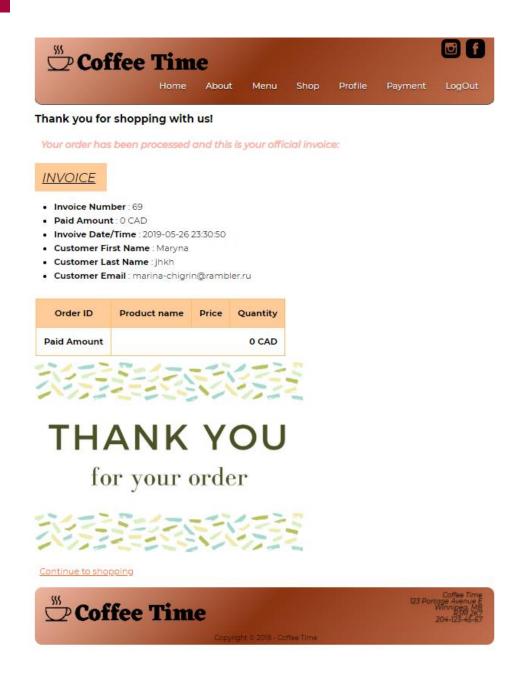


# Back to shopping cart



### Complete Purchase

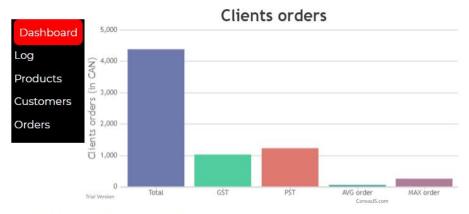




**ADMIN PAGES:** 



### WELCOME, ADMIN!



### Some statistics about our orders

Total sum from orders: 4,385.28 CAD
Total gst from orders: 1028 CAD
Total pst from orders: 1231 CAD
Total amount of customers: 14
Minimum age of customers: 22

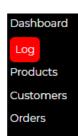
Average order per user: 58.47 CAD

• Maximum purchase from user: 257.78 CAD



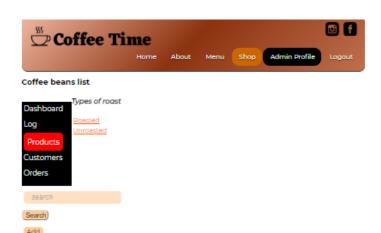


### Here you can see all customers events



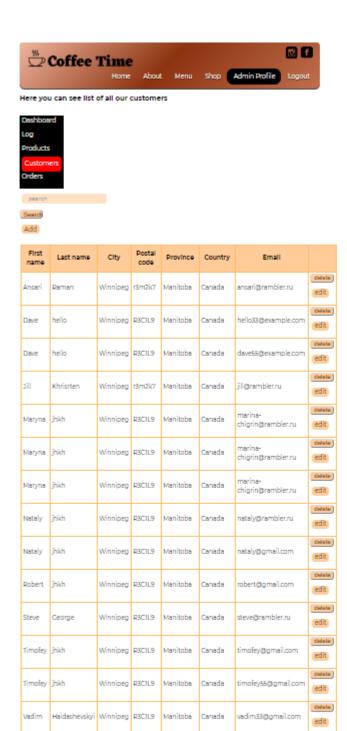
- 5142
- Created at: 2019/05/27 17:36:01 REQUEST\_URI: /admin\_page.php Browser: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/74.0.3729.131 Safari/537.36 IP-address: ::1 HTTP status: 200
- 5141
- Created at: 2019/05/27 17:35:23 REQUEST\_URI: /admin\_page.php Browser: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/74.0.3729.131 Safari/537.36 IP-address: ::1 HTTP status: 200
- 5140
- Created at: 2019/05/27 17:35:17 REQUEST\_URI: /admin\_dashboard.php Browser: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/74.0.3729.131 Safari/537.36 IP-address: ::1 HTTP status: 200
- 5139
- Created at: 2019/05/27 17:35:17 REQUEST\_URI: /login\_page.php Browser: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/74.0.3729.131 Safari/537.36 IP-address: :1 HTTP status: 200
- 5138
- Created at: 2019/05/27 17:35:11 REQUEST\_URI: /login\_page.php Browser: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/74.0.3729.131 Safari/537.36 IP-address: ::1 HTTP status: 200
- 5137
- Created at: 2019/05/27 17:35:11 REQUEST\_URI: /login\_page.php?logout=1 Browser: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/74.0.3729.131 Safari/537.36 IP-address: ::1 HTTP status: 200
- 5136
- Created at: 2019/05/27 17:34:31 REQUEST\_URI: /admin\_page.php Browser: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko)
   Chrome/74.0.3729.131 Safari/537.36 IP-address: ::1 HTTP status: 200
- 5135
- Created at: 2019/05/27 17:34:05 REQUEST\_URI: /admin\_dashboard.php Browser: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/74.0.3729.131 Safari/537.36 IP-address: ::1 HTTP status: 200
- 5134
- Created at: 2019/05/27 17:34:04 REQUEST\_URI: /login\_page.php Browser: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/74.0.3729.131 Safari/537.36 IP-address: ::1 HTTP status: 200
- 5133
- Created at: 2019/05/27 17:33:58 REQUEST\_URI: /login\_page.php Browser: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/74.0.3729.131 Safari/537.36 IP-address: ::1 HTTP status: 200



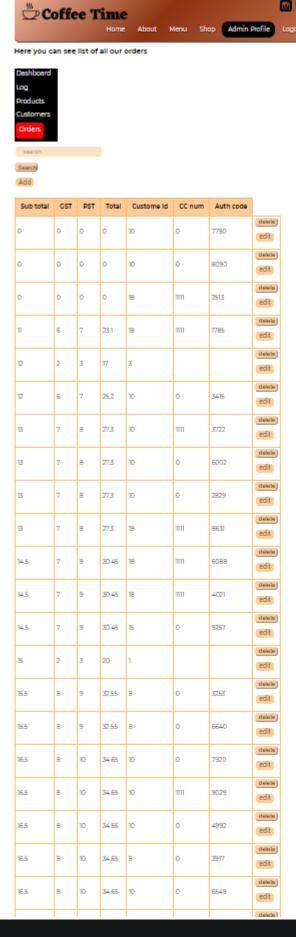


delete

Price, \$ Product Product Country Short per 100 name Image of origin description caramel taste, with aromatic after taste caramel taste, with aromatic after 6.5 unroasted taste 45 good taste, with Colombia 3.5 roasted aromatic after taste whole sweet taste, with roasted 6.5 orange smell









3. <u>Coding:</u> on this phase we are choosing language of coding, coding, front end, slicing PSDs, planning approach, testing.

Deliverable: code HTML, review PSDs, clients' approval

Cost: \$3,000

<u>4.</u> <u>Launching:</u> we continue testing, working with mistakes (if found) define approach, normalizing, define framework. *Deliverables:* ready to launch website

Cost: \$1,500

# 9.0 Conclusion

We are looking forward to hearing from you. It's a great pleasure for us to have an opportunity to work with your organization.



# Appendix 1

# **Workback Schedule**

From: Maryna Haidashevska,

Web developer, Web Time Company

haidashevska-m@webmail.uwinnipeg.ca

To: Steve George, Director Communications,

Coffee Time

<edu@SteveGeorge.com>

Date: December 07, 2018



Task	Responsible	Date
Work Starts	WEB TIME	Jan 3
Planning phase begin	WEB TIME	Jan 3
Schedule meeting with client	WEB TIME	Jan 3
Creative brief complete	WEB TIME	Jan 3
Creative Brief approved	COFFEE TIME	Jan 4
Content outline completed	WEB TIME	Jan 5
Content outline approved	COFFEE TIME	Jan 6
Planning Phase Brief	WEB TIME	Jan 10
Design/ content phase begins	WEB TIME	Jan 15
Beginning designing based on Creative Brief	WEB TIME	Jan 15
Original photography	COFFEE TIME	Jan 20
Organized PSDs	WEB TIME	Jan 24
Sending to client for review	COFFEE TIME	Jan 29
All content approved	COFFEE TIME	Jan 31

Design approved	COFFEE TIME	Feb 1
Content for designers for placement	WEB TIME	Feb 1
Design/content phase ends	WEB TIME	Feb 1
Coding/Programing phase starts	WEB TIME	Feb 1
Review PSDs and plan approach	WEB TIME	Feb 5
Slicing PSDs	WEB TIME	Feb 10
Code SSS, Validate SSS	WEB TIME	Feb 13
Coding HTML completed/approved	WEB TIME	Feb 13
Client review	COFFEE TIME	Feb 13
Testing	WEB TIME	Feb 15
Client approved	COFFEE TIME	Feb 19
Launching phase starts	WEB TIME	Feb 19
Report to a client	WEB TIME	Feb 25
Manage errors	WEB TIME	Feb 28
Site Launched	WEB TIME	Mar 04

# **Timelines**

Task	Responsible	Hours	Cost (\$)
Planning phase begin,	Maryna Haidashevska	10	600
meeting with client, brief			
complete			
Content outline	Maryna Haidashevska,	5	300
completed	Vadim Haidashevskyi		
Beginning designing	Maryna Haidashevska	5	300
based on Creative Brief			
Original photography	Vadim Haidashevskyi	5	300
Organized PSDs	Maryna Haidashevska	8	480
Sending to client for	Vadim Haidashevskyi	1	60
review			
Content for designers for	Vadim Haidashevskyi	9	540
placement			
Design/content phase	Maryna Haidashevska	2	180
ends			
Coding/Programing	Vadim Haidashevskyi	35	2100
phase starts			
Review PSDs and plan	Maryna Haidashevska	7	420
approach			
Slicing PSDs	Vadim Haidashevskyi	8	900
Testing	Vadim Haidashevskyi	5	300
Report to a client	Maryna Haidashevska	8	480
Manage errors	Vadim Haidashevskyi	8	480
Site Launched	Maryna Haidashevska	4	240

Plus miscellaneous \$600

Total cost: \$7.500

# **Web Time Company**

123 Main Street, Winnipeg, MB, R3M 2K7 Phone Phone (204)345-67-89 Email coffeetime@gmail.com

Steve George Coffee Time Company 123 Portage Avenue, Winnipeg, MB, R3M 2K7 (204)345-67-89

# **Invoice**

INVOICE # NO.1

DATE: DECEMBER 10, 2018



DESCRIPTION	HOURS	UNIT PRICE	LINE TOTAL
Planning	15		900,00
Design/Content	25		1,500
Coding	20		1,000
Programming	30		2, 000
_aunching/Maintenance	25		1,500
Miscellaneous			600,00
		SUBTOTAL	7,500
		SALES TAX	C
		TOTAL	7,500

Quotation prepared by:
This is a quotation on the goods named, subject to the conditions noted below: Describe any conditions pertaining to these prices and any additional terms of the agreement. You may want to include contingencies that will affect the quotation.
To accept this quotation, sign here and return:

THANK YOU FOR YOUR BUSINESS!