



## Hybrid Cloud Know Your Cost, Control Your Path

**92%** OF TODAY'S BUSINESS STRATEGIES ARE DIGITAL

But how do we fund these IT initiatives?



Hybrid Cloud finds savings across the IT organization.

REDUCE IT COSTS **24%**

with the best platform for digital business

INFRASTRUCTURE PERSONNEL:

17%-28%



INFRASTRUCTURE TECHNOLOGY:

15%-17%



APP DEV PERSONNEL:

13%-30%

APP DEV TECHNOLOGY:

11%-18%



MOST COMPANIES REINVEST

**40%** OF THEIR IT SAVINGS



3

MONTHS WITH BUY

VERSUS

18 MONTHS WITH BUILD

6X FASTER



BUILD



VS.



IMPLEMENTATION

MONTHS WITH BUY

VERSUS

18 MONTHS WITH BUILD

6X FASTER

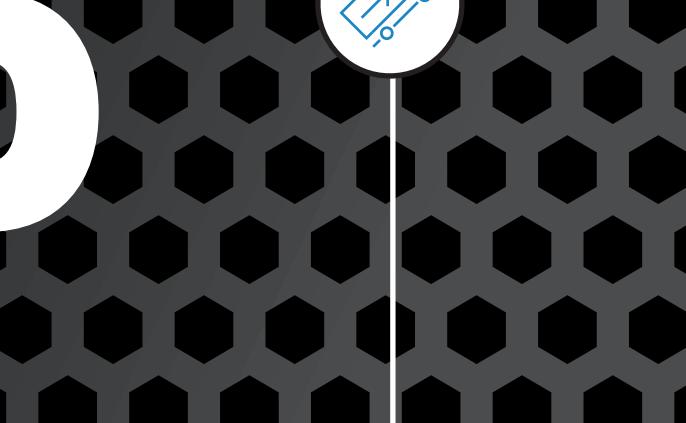


MONTHS WITH BUILD

VERSUS

18 MONTHS WITH BUILD

6X FASTER



**56%** REDUCE COSTS

and accelerate realization of business benefits

Drive digital transformation with the speed and agility of hybrid cloud.

Read the full report at [DellEMC.com/Cloud](http://DellEMC.com/Cloud)

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