

# Haider Khan

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## EDUCATION:

<b>IBM Data Science Professional Certificate</b> 9-course program by IBM covering databases, statistics, data visualization, data analysis, and machine learning Data Science project portfolio at <a href="http://www.haider.live">www.haider.live</a>	2019
<b>University of Hong Kong</b> Bachelor of Economics, Minor in Mathematics CGPA 3.3 – Dean's Honor List for 2013 Awarded full academic scholarship from the HKU Foundation and the HKSAR Government Scholarship Fund	2012 – 2017
<b>University of California, San Diego</b> Exchange semester – Mathematics Awarded the C. V. Starr Scholarship	2014
<b>Fudan University, Shanghai</b> Highly-selective summer program on Chinese business enterprises and marketing	2014
<b>Asia Institute on Political Economy</b> Full scholarship for course on political and economic philosophy organized by George Mason University	2014
<b>Beaconhouse School System Pakistan</b> 5 A* in CIE A-Levels, SAT I – 2360/2400, Award for 'Best aggregate across 5 AS Levels'	2010 – 2012

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## WORK EXPERIENCE:

<b>Academic Tutor</b> at ARCH Education, Hong Kong	March 2017 – December 2018
<ul style="list-style-type: none"><li>• Taught individual and group lessons for the ACT and SAT; taught Mathematics for IB, IGCSE, and A-Level</li><li>• Created original Mathematics practice curriculum for the SAT</li></ul>	
<b>Co-op Student Trainee</b> at HSBC – Global Finance, Hong Kong	July 2015 – August 2015
<ul style="list-style-type: none"><li>• Within the IFRS9 project team, tracked resource recruitment, reconciled discrepancies, and generated monthly cost reports and workstream status updates for senior management</li><li>• Within the Finance Control team, assessed audit and tax engagements with external vendors, and compiled process documentation for internal financial controls across multiple departments</li></ul>	
<b>Project Consultant</b> at Z-Network Computers (Transformative Business Immersion project), Philippines	June 2015
<ul style="list-style-type: none"><li>• Led a team in analyzing competitive dynamics of the computer equipment market, and designed an unorthodox marketing plan which leveraged the business' existing relations with local 'influencers'</li><li>• Developed customer relationship management and accounting database to aid revenue analysis and customer targeting</li><li>• Assessed feasibility of expansion into customized printing, and recommended differentiation tactics</li></ul>	
<b>Associate</b> at HKU Student Consulting Group	February 2014 – June 2015
<ul style="list-style-type: none"><li>• Advised Amity Foundation on their 'Young Adult Teaching Program'; developed their marketing strategy, including assessment of target audience needs, key competitors and potential areas for differentiation</li><li>• Developed go-to-market strategy for PlanDo (a social media startup), based on market size estimation and user acquisition potential</li></ul>	
<b>Business Intelligence Intern</b> at Partners in Time Interiors, Pakistan	July 2014 – August 2014
<ul style="list-style-type: none"><li>• Revamped procurement process, including designing material tracking dashboards, resulting in 5-10% cost saving</li><li>• Conducted marketing research to test new office furniture line</li></ul>	

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## EXTRACURRICULAR ACTIVITIES:

Lifetime member of Mensa Worldwide  
Top 5 (98<sup>th</sup> percentile) in the Asia Pacific region on the Bloomberg Aptitude Test  
Selected for the Bloomberg Academy Program  
Selected for Insights program at Barclays Hong Kong  
Selected for the HKU – New World Group Business Executive Students Program  
Student Academic Advisor at the Faculty of Business and Economics, HKU  
Treasury Secretary at Chi Sun Residential Hall Student Committee

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## SKILLS:

Technical skills: Python, Pandas, NumPy, Scikit-learn, Matplotlib, SQL, Tableau, Excel, MATLAB, Spark  
Languages: Native in English (IELTS 8.5) and Urdu, Fluent in Hindi