

Haider Khan

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EDUCATION:

University of Hong Kong Bachelor of Economics, Minor in Mathematics CGPA 3.3 – Dean's Honor List for 2012 – 2013 Awarded full academic scholarship from the HKU Foundation and the HKSAR Government Scholarship Fund	2012 – 2017
IBM Data Science Professional Certificate 9-course program by IBM covering methodologies, databases, data visualization, data analysis, and machine learning	2019
University of California, San Diego Exchange semester – Economics and Mathematics Awarded the C. V. Starr Scholarship	2014
Fudan University, Shanghai Highly-selective summer program on Chinese business enterprises and marketing	2014
Asia Institute on Political Economy Full scholarship for course on political and economic philosophy organized by George Mason University	2014
Beaconhouse School System Pakistan 5 A* in CIE A-Levels, SAT I – 2360/2400, Award for 'Best aggregate across 5 AS Levels'	2010 – 2012

WORK EXPERIENCE:

Academic Tutor at ARCH Education, Hong Kong	February 2017 – December 2018
<ul style="list-style-type: none">Taught individual and group lessons for the ACT, SAT, SSAT; taught Mathematics for IB, IGCSE, A-Level, APCreated original Mathematics practice worksheets for the SSAT and SAT	
Co-op Student Trainee at HSBC – Global Finance, Hong Kong	July 2015 – August 2015
<ul style="list-style-type: none">Within the IFRS9 project team, tracked resource recruitment, reconciled discrepancies, and generated monthly cost reports and workstream status updates for senior managementWithin the Finance Control team, assessed audit and tax engagements with external vendors, and compiled process documentation for internal financial controls across multiple departments	
Project Consultant at Z-Network Computers (Transformative Business Immersion project), Philippines	June 2015
<ul style="list-style-type: none">Led a team in analyzing competitive dynamics of the computer equipment market, and designed an unorthodox marketing plan which leveraged the business' existing relations with local 'influencers'Developed customer relationship management and accounting database to aid revenue analysis and customer targetingAssessed feasibility of expansion into customized printing, and proposed differentiation tactics	
Associate at HKU Student Consulting Group	February 2014 – June 2015
<ul style="list-style-type: none">Advised Amity Foundation on their 'Young Adult Teaching Program'; developed their marketing strategy, including assessment of target audience needs, key competitors and potential areas for differentiationDeveloped go-to-market strategy for PlanDo (a social media startup), based on market size estimation and user acquisition potential	
Strategy Intern at Partners in Time Interiors, Pakistan	July 2014 – August 2014
<ul style="list-style-type: none">Revamped procurement process, including designing material procurement dashboards, resulting in 5-10% cost cuttingDesigned and conducted marketing research to test new office furniture line	

EXTRACURRICULAR ACTIVITIES:

Lifetime member of Mensa Worldwide
Top 5 (98th percentile) in the Asia Pacific region on the Bloomberg Aptitude Test
Selected for the Bloomberg Academy Program
Selected for Insights program at Barclays Hong Kong
Selected for the HKU – New World Group Business Executive Students Program
Student Academic Advisor at the Faculty of Business and Economics, HKU
Treasury Secretary at Chi Sun Residential Hall Student Committee

SKILLS:

Technical skills: Python, Pandas, Scikit-learn, Matplotlib, SQL, Tableau, Excel, MATLAB
Languages: Native in English (IELTS 8.5) and Urdu, Fluent in Hindi