

## DANIEL HAANWINCKEL

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### ACADEMIC POSITIONS AND AFFILIATIONS:

- University of California, Los Angeles, Department of Economics: Assistant Professor (since 2020)
- University of Chicago, Becker Friedman Institute: Saieh Family Fellow (2019 – 2020)
- UCLA Latin American Institute: Faculty Affiliate (since 2024)
- California Center for Population Research: Faculty Affiliate (since 2023)
- National Bureau of Economic Research: Faculty Research Fellow (since 2021)

### EDUCATION:

- Ph.D. in Economics, University of California, Berkeley (2013 – 2019)
- M.A. in Economics, PUC Rio de Janeiro (2011 – 2013)
- Control and Automation Engineer, Unicamp (2004 – 2009)

### PAPERS:

- Taxation and Household Decisions: an Intertemporal Analysis (with Mary Ann Bronson and Maurizio Mazzocco). Revision and resubmission requested by *The Journal of Political Economy*.
- Does regional variation in wage levels identify the effects of a national minimum wage? arXiv:2307.01284. Revision and resubmission requested by *The Journal of Labor Economics*.
- How Do Intermediaries Shape Labor Market Efficiency? An Equilibrium Model and Experimental Evidence (with Navdeep S. Sahni and Caio Waisman).
- Supply, Demand, Institutions, and Firms: A Theory of Labor Market Sorting and the Wage Distribution. NBER Working Paper 31318. *The American Economic Review*, Vol. 115, no. 12, December 2025, pp. 4137-82.
- Workforce Composition, Productivity, and Labor Regulations in a Compensating Differentials Theory of Informality (with Rodrigo R. Soares). *The Review of Economic Studies*, Volume 88, Issue 6, November 2021, pp. 2970–3010.
- Fighting employment informality with schooling (with Rodrigo R. Soares). *IZA World of Labor*, 2017.

### FELLOWSHIPS AND AWARDS:

- 2022 Haralambos Simeonidis Award (*best econ paper with at least one author affiliated with a Brazilian institution; with Rodrigo R. Soares*)
- 2022 UCLA Hellman Fellowship
- 2017 IRLE Dissertation Fellowship
- 2015 *Prêmio SBE 2<sup>nd</sup> Place Award (best Applied Micro Paper; with Rodrigo R. Soares)*
- 2015 Graduate grants: PSP Student Research Award; IIS Pre-Dissertation Research Grant

2013	Berkeley Economics Departmental Fellowship
2012	FAPERJ <i>Aluno Nota 10</i> Scholarship for outstanding graduate students
2011	CNPq Scholarship

#### CONFERENCE PRESENTATIONS AND SEMINARS:

2026	<b>Scheduled:</b> North American Winter Meeting of the Econometric Society (ASSA), Midwest Economic Association Annual Meeting (Structural Micro sessions), University of Wisconsin-Madison, University of Cambridge, University College London, London School of Economics, University of Oxford
2025	Midwest Economic Association Annual Meeting, Southern California Conference in Applied Microeconomics, Barcelona School of Economics Summer Forum, Society for Economic Dynamics Annual Meeting, NBER Summer Institute, University of Nebraska-Lincoln, Structural Microeconomics Conference at Duke University
2024	Princeton University, Society of Labor Economists Annual Meeting, All California Labor Economics Conference, UC Berkeley, Saieh Family Fellows Conference, FRB San Francisco Micro Macro Labor Economics Conference, Meeting of the Brazilian Econometric Society
2023	6th Junior Micro/Macro Labor Conference at Columbia Business School, NBER Labor Studies Fall Meeting, Queen's University
2022	USC CESR, Southern California Conference in Applied Microeconomics, Unifesp, WEAI Annual Conference, Stanford Institute for Theoretical Economics, Arizona State University, University of Oslo, Bank of Portugal
2021	Princeton University, UCLA, UC Riverside, PUC-Rio, Saieh Family Fellows Conference (UChicago)
2020	Harvard University, SBE Applied Economics Seminar
2019	University College London, Carnegie Mellon University (Heinz College), Northwestern University, UCLA, University of Wisconsin Madison, University of Pennsylvania, Penn State's New Faces in Int. Econ. Conference, BFI Workers and Firms Workshop
2015	Bay Area Labor and Public Economics Graduate Student Conference
2014	Pac-Dev (Los Angeles)
2013	IPEA (Rio de Janeiro); IZA/WB Conference on Employment and Development (Bonn)

#### DOCTORAL ADVISING:

**Students for whom I was a member of dissertation committee (first placement in parenthesis):**

Benjamin Freyd (2022, *Cornerstone*), Victoria Barone (2023, *Notre Dame*), Jacob Kohlhepp (2023, *UNC Chapel Hill*), Anthony Papac (2023, *Intensity*), Joaquin Serrano (2024, *Universidad Autonoma de Barcelona*), Victoria Wang (2025, *Wellesley College*)

**Current students:**

Giovanni Righi, Jonathan Kowarski, Jose Inguzano Gonzalez, Patrick Molligo, TJ Hedin, Wavid Willigrod, Filipe Fiedler, Theodore Naff, Jiin Yeom

#### PROFESSIONAL SERVICE:

**Referee:** AEJ: Applied Economics, AEJ: Economic Policy, AEJ: Macroeconomics, AEJ: Microeconomics, American Economic Review, Econometrica, Economic Journal, European Economic Review, International Economic Review, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of Labor Economics, Journal of Monetary Economics, Journal of Political Economy, National Science Foundation, Quarterly Journal of

Economics, Review of Economic Studies, Review of Economics and Statistics, Review of Income and Wealth

**Conference organization:** Brazilian Econometric Society Annual Meeting 2019 (program committee), Saieh Family Fellows Conference at UChicago 2021 (co-organizer), Meeting of the Society of Labor Economists (program committee, 2024 and 2026)

**Selected discussions:** NBER Summer Institute 2022 (Labor Studies), Penn State New Faces in International Economics 2024

**TEACHING EXPERIENCE:**

Graduate Labor Economics II, UCLA: Winter 2021-2025

Undergraduate Microeconomic Theory, UCLA: Spring 2021, Winter 2022-2025

Undergraduate Honors Seminars, UCLA: Spring 2021, Winter 2022-2024

Undergraduate Political Economics, PUC-Rio: Spring 2013

**OTHER PROFESSIONAL EXPERIENCE:**

Espirito Santo Investment Bank: Intern (2008), Junior Trader (2009-2010)

FX and fixed income derivatives (Europe/LatAm markets), São Paulo and New York City branches.

**OTHER INFORMATION:**

Brazilian citizen; US permanent resident.