# Marco Alessio Epicoco

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#### **GOALS**

Full Stack Developer and Legal-Tech Consultant with a unique hybrid background in law, coding, and blockchain innovation. I specialize in scalable digital transformation strategies, AI integrations, and compliance for tech-driven businesses. I help startups and SMEs design secure, automated, and regulation-ready digital products by bridging the gap between developers and legal teams.

## **SKILLS**

## Development & Tech

- Full Stack Development (HTML, CSS, JavaScript, PHP, Laravel, MySQL)
- · RESTful API Design & Integration
- · Al Integration for web/software (OpenAl, NLP, RAG systems, Deep Learning basics)
- CMS & E-commerce: WordPress, Shopify, Magento, Hostinger, WooCommerce, Prestashop
- · ERP and business process automation
- · Git, GitHub

#### Legal & Compliance

- · GDPR, NIS2 & DSA compliance
- Smart contracts and blockchain consulting SaaS licensing, software & digital contracts
- · Legal tech advisory for startups
- · E-commerce & digital property law

#### Soft Skills

- Cross-domain communication (Tech <> Legal)
- Analytical problem-solving (code + regulation)
- · Agile project delivery across technical and compliance deadlines
- Strategic negotiation with stakeholders

# **EDUCATION**

## 01/2025 - 06/2025 Aulab

# **Full Stack Developer**

Full Stack Developer Bootcamp Stack: HTML/CSS, Bootstrap, JS, PHP, React, SQL/NoSQL, Laravel, Livewire, Tailwind CSS, Python, REST API, AI integration

## 09/2017 - 07/2022 Unisalento

#### Laurea magistrale in Giurisprudenza

Master's Degree in Law - focus on Digital Law and Intellectual Property

# **WORKS**

#### 04/2016 - Current

#### Treasurer - Bitcoin Foundation Puglia (Blockchain & Cryptocurrencies)

- · Delivered blockchain literacy events and training sessions
- · Coordinated regional crypto education campaigns

## 06/2024 - 12/2024

# Legal Consultant - Balestra Notary Office (Real estate and corporate sector)

- Modernized legacy legal processes using digital standards
- Delivered legal documents with precision for real estate & corporate clients
- Introduced compliance-by-design workflows for legal digitization

## 09/2022 - 06/2024

# Web Developer - Tre Lune Technologies SRLS (Digital Transformation)

- Designed and deployed custom websites and e-commerce platforms
- Led digital strategy and marketing implementation for internal projects
- Key projects:

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solmariseaside.it – luxury BnB
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apulianpixel.it – gaming ecommerce

salentocards.it - TCG collectibles

trelune.tech - corporate digital consultancy

# **LANGUAGES**

· Italian: Native

• English: Professional (C1)

• French: Intermediate (DELF B2)