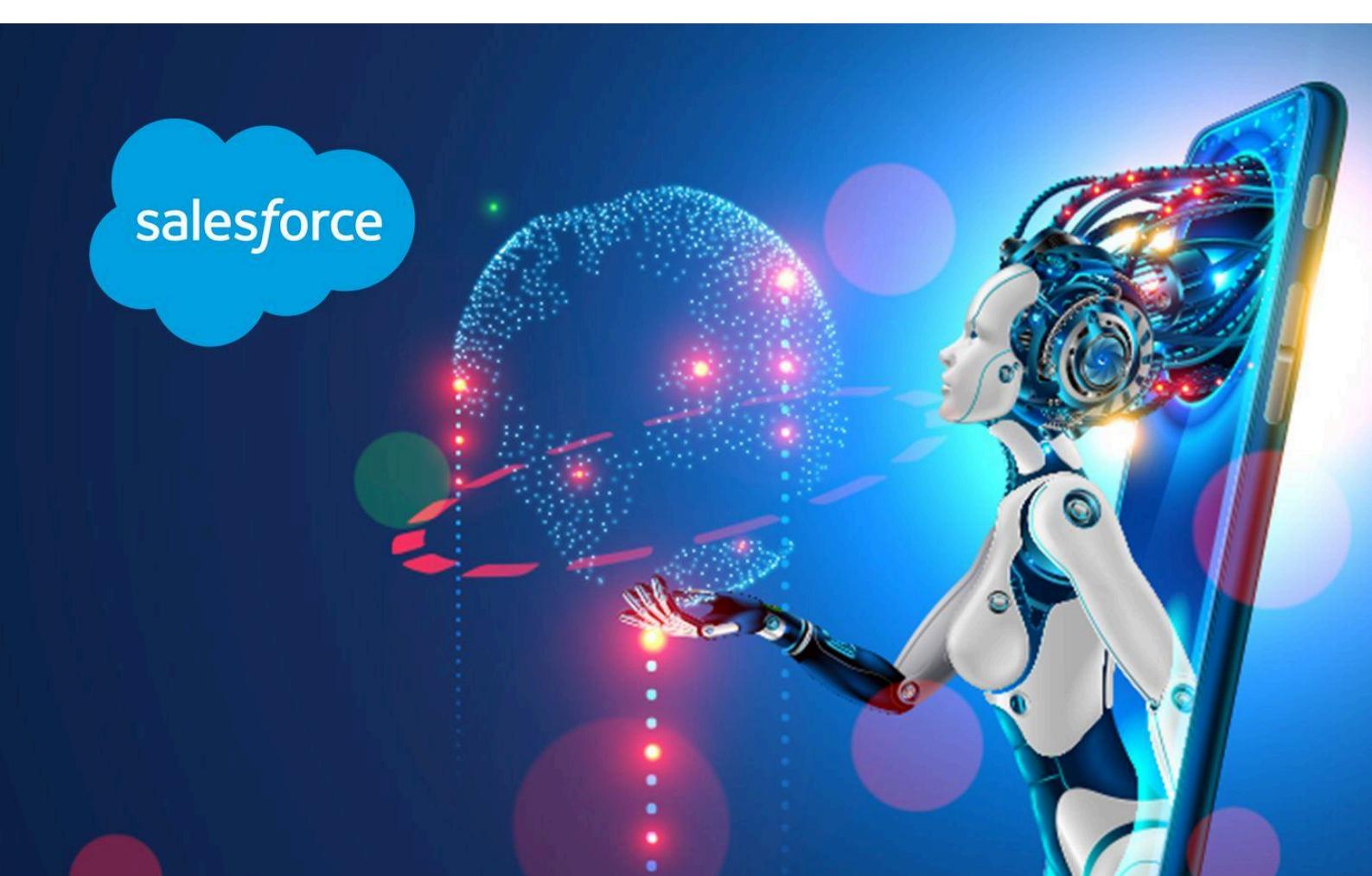


Leading online training provider !

# SALESFORCE DEVELOPMENT





# About Us

Hachion is an organisation that has been set up to provide live instructor-led interactive online training designed for professionals and students worldwide. Our training programs cover a wide array of in-demand domains. We provide an accessible and cost-effective learning solution that caters to the needs of millions of learners. At Hachion, we are committed to empowering individuals with the skills and knowledge they need to excel in today's competitive world. Join us and take the first step toward achieving your career aspirations!

**100,000+**

STUDENTS  
ENROLLED

**25000+**

COMPLETE  
COURSES

**500+**

CERTIFIED  
TRAINERS

**1000+**

JOB  
SECURED

## Top IT firms collaborate with Hachion



# Reference Guide

## Section-1

### Course Information & Training Details

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- 👉 Linkedin profile setup
- 👉 Dice and Indeed portal accounts setup
- 👉 Interview Preparation FAQs
- 👉 Interview grooming sessions
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- 👉 Resume floating
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# About Salesforce Development

Salesforce Development involves creating, customizing, and managing applications and solutions within the Salesforce ecosystem. Salesforce is a cloud-based Customer Relationship Management (CRM) platform that helps businesses streamline their operations, manage customer relationships, and improve efficiency. Salesforce Development combines low-code tools with programming to create tailored solutions for business needs. It's an exciting career path for those who want to work in a high-demand field with opportunities for innovation and growth.

## Who can learn Salesforce Development ?

Salesforce Development can be learned by a wide range of individuals, even if they have limited technical experience. Here's who can benefit from learning Salesforce Development:

### 1 Fresh Graduates

- ↳ Students with a background in computer science, IT, or related fields.
- ↳ Basic programming knowledge (e.g., Java, C#, or JavaScript) is helpful but not mandatory to start.

### 2 Salesforce Admins

- ↳ Those with experience in Salesforce Administration who want to advance their careers.
- ↳ Understanding Salesforce customization and development can help admins transition into technical roles.

### 3 Non-IT Professionals

- ↳ Individuals from non-technical backgrounds with an interest in technology and CRM solutions.
- ↳ Salesforce provides beginner-friendly tools like declarative development (low-code solutions) for a smooth learning curve.

### 4 Experienced Developers

- ↳ Professionals with coding experience in languages like Java, JavaScript, C++, or Python can easily adapt to Salesforce's Apex and Visual force languages.
- ↳ Developers seeking to specialize in CRM solutions and cloud-based platforms.

### 5 Career Changers

- ↳ Professionals from various domains who want to transition into the IT industry.
- ↳ Salesforce Development offers opportunities to learn both low-code (point-and-click) and high-code (programming) solutions.

### 6 Business Analysts and Project Managers

- ↳ Those who want to expand their technical skills to better manage Salesforce-related projects.
- ↳ Understanding development can improve collaboration with technical teams.

# About Salesforce Development

## Skills Covered

-  Basic Programming Skills
-  Salesforce Admin Knowledge
-  Logical Thinking
-  Willingness to Learn

## How Training works

-  Course Duration : 60 Days
-  Classes : 1 Hour Daily
-  Available Slots : Morning & Evening
-  Week Days : Monday - Friday

## Benefits

-  Live Interaction Session
-  Customized Curriculum
-  Convenience & Flexibility
-  Hands on Project
-  Collaborative learning Environment
-  24/7 Support
-  Certification preparation materials
-  Certification guidance & Support
-  Life Time access to class recordings, materials
-  Interview FAQ's
-  Whatsapp Groups for better communication
-  Free access to one more batch
-  Doubt clarification session
-  Instant doubt clarification & Feedback
-  Sample Resume
-  Mock interview

# Salesforce Development Course Curriculum

## Topic-1 : Development

- 👉 Introduction to OOP concept & Basics
- 👉 Understanding modifiers & Interfaces
- 👉 Abstract classes and constructors
- 👉 Force.com IDE & Eclipse
- 👉 Apex Collections (List, Set, MAP)
- 👉 Understanding Data types
- 👉 Deep dive into setter & gette
- 👉 Working with Statement & Loops in apex
- 👉 Conditional statement in apex-If, If else
- 👉 Purpose of Debug & log

## Topic-2 : SOQL

- 👉 Introduction to SOQL
- 👉 Need of SOQL in apex
- 👉 Conditions and Clause in SOQL
- 👉 Understanding relationship Queries
- 👉 Governing limits for SOQL
- 👉 Implementation of SOQL in DML operation

## Topic-3 : SOSL

- 👉 Introduction to SOSL
- 👉 Difference between SOQL and SOSL

## Topic-4 : DML

- 👉 Introduction to DML Operation
- 👉 Action in DML operation

# Salesforce Development Course Curriculum

- 👉 Overview to DML statement
- 👉 Implementation of SOQL in DML operation

## Topic-5 : Apex trigger

- 👉 Introduction to Apex trigger
- 👉 Understanding Trigger events & context variables
- 👉 DML in before insert and after Insert
- 👉 Use a map in the trigger
- 👉 System validation and Before Insert and custom validations
- 👉 Use of collection in trigger
- 👉 How to bulkify trigger
- 👉 Invoking Callouts from Triggers
- 👉 Introduction to handler class and its usages
- 👉 Best practices to write trigger
- 👉 Overview to test class
- 👉 Importance of test class
- 👉 Best practice to write test class

## Topic-6 : Asynchronous apex

- 👉 Introduction to Asynchronous process
- 👉 Brief overview to Batch apex
- 👉 Implementing Database. Stateful Interface
- 👉 Methods in batch apex
- 👉 Handling exceptions in batch apex
- 👉 Calling batch with in a batch
- 👉 Invoking another batch from Batch



# Salesforce Development Course Curriculum

- 👉 Sending email from batch apex
- 👉 Scheduled apex, Cron job
- 👉 Governing Limits in batch apex
- 👉 Test Classes in asynchronous ape

## Topic-6 : Lightning Framework

- 👉 Introduction to Lightning Experience
- 👉 Lightning Web Component Framework
- 👉 Advantages of developing UI using Lightning Web Components
- 👉 Introduction to development using Lightning Component Framework
- 👉 HTML Templates, CSS, and JavaScript
- 👉 LWC Overview
- 👉 Why Did Salesforce Introduce LWC?
- 👉 Lightning Web Components
- 👉 Setup Visual Studio code & Salesforce CLI
- 👉 Useful Salesforce dx commands
- 👉 LWC Playground
- 👉 Web Component Fundamentals
- 👉 Overview of Lightning Component Library
- 👉 Make Salesforce Environment Ready
- 👉 Lightning Component Library
- 👉 Development Workflows



# Hachion Certificate

Hachion's Salesforce online training program is designed to make you proficient in all aspects of Salesforce Development. This course not only enhances your expertise in the field but also prepares you for Salesforce Certification, ensuring you stand out as a skilled professional.

## Unlock Your Hachion Salesforce Training Course Completion Certificate.



### To receive your course completion certificate, please ensure the following:

- 👉 **Complete the Course:** Successfully finish 100% of the course content.
- 👉 **Mock Interview:** Participate in the Salesforce Development mock interview and receive positive feedback from our experts.
- 👉 **Provide Training Feedback:** Share your experience and valuable feedback about the training program.

# Glimpse on Career in Salesforce Development



## Job Market on Salesforce Development in USA

The job market for Salesforce Development is thriving and continues to grow, especially as businesses worldwide adopt Salesforce for their customer relationship management (CRM) needs. Here's an overview of the Salesforce Development job market:

- 👉 High Demand for Salesforce Developers
- 👉 Career Growth Opportunities
- 👉 Growing Adoption Across Industries
- 👉 Tools and Certifications in High Demand
- 👉 Competitive Salaries
- 👉 Projections for the Future
- 👉 Global Opportunities

## Salary Ranges



### Entry-Level Positions

Around \$35-45/hour



### Mid-Level Positions

Around \$50-65/hour



### Senior Salesforce Developer

Up to \$65-80/hour

Note : These figures can fluctuate depending on factors such as geographic location, industry, and the complexity of the Salesforce environment

## Job roles in Salesforce Development

- |                                 |  |
|---------------------------------|--|
| 💼 Salesforce Developer          | 💼 Salesforce project manager                         |
| 💼 Salesforce Technical Lead     | 💼 Salesforce Integration Specialist                  |
| 💼 Salesforce Solution Architect | 💼 Salesforce Release Manager                         |
| 💼 Salesforce Business Analyst   | 💼 Salesforce Lightning Developer                     |
| 💼 Salesforce QA Engineer        | 💼 Salesforce Application Designer                    |
| 💼 Salesforce Architect          | 💼 Salesforce Consultant<br>(Technical or Functional) |

# Our Placement Services



## Explore the services we provide



### Mock Interview (LIVE) :

After completing the training, we will conduct a mock interview to assess your confidence and readiness. This session is designed to help you build confidence and identify areas for improvement. Once the mock interview is completed, we will provide detailed feedback, and our expert will guide you on how to enhance your skills further.



### Resume Building :

We offer dedicated resume-building assistance to help you craft a professional and impactful resume tailored to your desired role. Highlighting relevant skills, Structuring your resume for clarity and effectiveness. Aligning your experience with industry standards and job requirements. Customizing your resume for Salesforce Development. This service ensures your resume stands out, making a lasting impression on potential employers.



### Interview Preparation FAQs :

We will provide comprehensive interview preparation materials, including frequently asked questions (FAQs), to help you confidently tackle your interviews.



### Interview grooming sessions :

We will provide a dedicated interview grooming session to help you enhance your skills, build confidence, and present yourself effectively during interviews.

# Our Placement Services



## Linkedin profile setup :

We will assist you in setting up and optimizing your LinkedIn profile to showcase your skills, certifications, and achievements, making you more visible to potential employers and recruiters.



## Dice and Indeed portal accounts setup :

We will assist you in setting up and optimizing your accounts on Dice and Indeed portals to enhance your job search, making it easier for recruiters to discover your profile and connect with you for relevant opportunities.



## Walkthrough resume and explain about resume :

We will guide you through your resume and help you effectively explain its content, ensuring you confidently present your skills, experiences, and accomplishments during interviews.



## Doubts clarification sessions with our expert :

We offer personalized doubt clarification sessions with our expert to resolve your queries and ensure a thorough understanding of the concepts.

# Our Learners Speak



S

Shital Ghaghada 



“ Great training with good course content which was extremely informative and helpful. The instructor was very thorough and knowledgeable who listened and answered the queries. Thank you for a great course training! ”



p Naidu 



“ The Data Analyst training focused heavily on hands-on coding, along with the theoretical aspects. It was highly useful in my real-time work. I recommend the training, and you will receive customized training based on your needs. I wish you the best of luck with the training and your career ”



Divya Harshika 



“ The class was excellent and very well-structured. The trainer explained all the concepts clearly with relatable examples, making it easy to understand. Their expertise and teaching style were highly commendable. ”



Tasneem ali 



“ If you are starting your career, This is the best learning platform. They provide highly skilled and amazing trainers, Who covers every topic, patiently listens and answer every question..Everyday Assignments are given for practice , I'm 100% satisfied. Thank you so much Hachion for giving me confidence and hope for my career future ! ”

## Contact Us



Have any query ?



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Find Us on Your Favorite Platforms

