

# Assessing economic inequality with tax data - Switzerland from 1945 to 2010

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## Abstract

*There is empirical evidence that economic inequality increased in the majority of western countries over the last decades (?, Gornick and 2013). In Switzerland, however, the development is unclear, as there is evidence for trends in both directions. Part of the inconclusive picture is due to different methodological approaches. In this paper we discuss the role of tax-data concerning the assessment of inequality in income. The focus of the discussion lays herein to show the benefits and shortcomings of tax data compared to current "state of the art" measurement concepts of economic inequality. We present common and new strategies to handle tax data specific methodological difficulties and compare results out of aggregated federal tax statistics to results from the Household Budget Survey (HBS). We can show to which extend survey data underestimate inequality in income. Following the results out of the tax-data Switzerland experienced in slight rise in inequality in recent years, similar to other western countries, but only because of rise in upper percentiles of the income distribution.*

## I. DATA, MEASUREMENT CONCEPTS AND METHODS

Studies on inequality have to address several thorny challenges. It starts with answering three crucial questions: First of all one has to define, which concepts should to be looked at. This refers to answering the question about inequality of what. Secondly one has to be clear about the unit of analysis. This refers to answering the question about inequality among whom. Thirdly, one has to choose an appropriate measure of inequality. All these questions are ideally answered considering theory and a given research question. Often it has to be answered in context of a given dataset. Therefore we start this section with a description of the FTA-Tax Data. Based on a review on the literature about the measurement concepts in an ideal world, we discuss the advantages and

shortcomings of tax data compared to other data sources - namely survey data. We describe and explain methods and techniques needed to construct time-series of income inequality measures for Switzerland. We will present these time-series in the result section and evaluate the use of the FTA Tax Data to assess the development of inequality in Switzerland

### I. Tax statistics in Switzerland

Our data comes from the Swiss Federal Tax Administration (FTA). Federal taxes are collected and documented by the FTA since 1915. Being called a war-tax in the beginning, the federal tax was renamed to crisis levy in 1934, defense-tax in 1939 and is finally known as direct federal tax since 1983. The time frame we were able to collect ranges from 1945 to

2010 including 44 tax periods.<sup>1</sup> While the FTA provides data in electronic form since 1973 we collected earlier data by scanning hard copies. Data is available for Switzerland plus all cantons and basically covers every tax unit (individual or household) in Switzerland liable to pay federal taxes. This exempts all tax units with taxable income below a certain threshold (e.g. 15.000 CHF in 2010). Furthermore the FTA differentiates between two groups of tax units, so called normal cases and special cases. A normal case is a tax unit residing in a swiss canton without foreign source income and being liable to taxation all year long. All other tax units and very few that are taxed based on the style of living because they don't work (Pauschalbesteuerter) are special cases.

The FTA provides two income measures: taxable income and net income. Net income here is an administrative term and means taxable income plus social deductions (children and supported persons) but not including other deductions like donations or health-care costs. Both measures are designed for taxation purposes which might limit the suitability to measure inequality as we will discuss later.

## II. Standards for measuring economic resources and inequality

### *Concepts on measuring economic resources*

Most studies on inequality focus on income inequality solely. However, recent activities emphasize the need of a broader conceptualization. A recent publication from the ? condense these ideas into the ICW framework (income, consumption and wealth), which is ment to be an internationally agreed framework on micro-level statistics.<sup>2</sup> and the UNECE/CES

recommendations for the 2010 Censuses of Population and Housing [UNECE and EUROSTAT, 2006] According to the framework it is best to look at income, consumption and wealth as three separate but interrelated dimensions of people's economic well-being. To gain policy relevant insight, it is recommended to look at the distribution of all three distributions simultaneously. Some households with low income, for example, may report adequate levels of consumption expenditure or wealth holdings, or vice-versa. But it is also stated [?, 18]: "[...] integrated analysis at the household level has significant data requirements that go beyond the measurement efforts currently undertaken in most countries."<sup>3</sup>

This last statement holds for Switzerland too, although the HBS study is strongly influenced by the recommendations of the Canberra group handbook (United Nations, 2011), which concepts are part of the ICW framework. Albeit the awareness of an assessment of income, consumption and wealth simultaneously is rising, we focus our analysis on income, which is undoubtedly a crucial indicator of economic wellbeing. It should be noted, that the Federal Tax Office publishes statistics on income and wealth. But it is not possible to analyze the jointly distribution on the individual or household level. Also measures of consumption are largely missing in tax data, albeit deductions can be understood as mandatory consumptions somehow.

### *Defining income*

The assessment of income inequality is influenced by the definition of the income itself. Market income or disposable income for example differ by substantial meaning and by the expected degree of inequality. Therefore the

<sup>1</sup>Between 1993 and 2003 there is no exact data available for Switzerland because of a system change from taxation assessed in arrears (Praenumerando-System) to taxation assessed on current year income (Postnumerando-System) which was implemented by cantons in different years.

<sup>2</sup>Harmonization with other international standards was an important objective that guided the work of the Expert Group in developing the ICW Framework presented in this publication. Considered main standards were the System of National Accounts [SNA, 2008], the Canberra Group Handbook on Household Income Statistics [United Nations, 2011], the final report of the 17th International Conference of Labour Statisticians [?]

<sup>3</sup>The Luxembourg Wealth Study Database is currently facing this shortcomings by collecting and providing a database following this broader concept of economic well-being. <http://www.lisdatacenter.org/our-data/lws-database/>

awareness of the analyzed concept is crucial. Terminology can slightly differ, while common concepts can be identified (for detailed discussion see: ?, 44, United Nations [2011, 24]). Figure ?? shows a stylized framework, which includes a distinction of common income sources<sup>4</sup> and shows the central steps of redistribution, which eventually leads to the disposable income. The income measure, which finally shapes the possibility to consume. Within this framework common other income definitions are situated. These definitions are contrasted with income concepts, which can be derived out of the FTA Tax data.

The central income reported through tax statistics is the taxable income. It includes all reported incomes (income from employment, income from property and received transfers<sup>5</sup>) minus several deductions. It is therefore neither a pre-transfer income nor a post-transfer income measure. It's rather something in between. As the FTA tax statistics include some but not all deductions<sup>6</sup> it is possible to calculate a sort of "total income". As some deductions can be interpreted as compulsory expenses similar to taxes the step towards Total income is a step away from the income, which can be used for consumption. Similar when calculating the disposable income out of the taxable income through accounting the reported federal taxes, this is a step towards the income, which is left in the basket for consumption (disposable income). Again it is not a "pure" disposable income, because cantonal, municipal taxes and taxes from churches, which represent the bulk of taxes in Switzerland, are missing.

#### *statistical units*

The agreed standard on the statistical unit,

which should be the base of inequality analysis, are households not individuals [?, 60]. Indeed it are the individuals, who receive income, own wealth and experience economic wellbeing, but their possibility to do so, is strongly tied to the concept of household. This comprises all persons under the same housing arrangement. The basic underlying assumption for collection data on households level instead of individual level is, that people in the same household share resources and therefore pool their incomes (when two or more earners live together) and/or use the household income to provide the essentials of living for every household member (also non-earning members, like children). Additionally, there are economies of scale when people share living space and commodities and they therefore benefit from the sharing. The compare the individual economic well-being among individuals living in different households usually equivalence scales are used (see ?, 173, ??).

In tax data, however, the units are represented according to administrative rules. Tax units therefore neither represent individuals in every case nor true households. Tax units rather represent individuals and couples, but couples, who are married or officially registered. This doesn't imply, that those couples live together, as it is needed to satisfy the definition of a household. On the other hand, is it quit likely that more than one tax units live in the same household (unmarried/unregistered couples, see Müller and Schoch [2014, 99]). It is therefore not directly possible to elicit households and household income out of tax data. This might influence the assessment inequality, taking into account the change from traditional household and family structures over the last century.

<sup>4</sup>Income from production of household services for own consumption is excluded because this income is hard to measure and not covered in the FTA tax data

<sup>5</sup> Mean-tested benefits are not taxed and therefore not included in Tax data. Income for low income groups are therefore underestimated. However, Piketty and Saez (2001) note that non-taxable social security benefits grew as a share of personal income in the US but find that these changes had only a trivial impact on top income shares.

<sup>6</sup>The difference between the real Total income and the taxable income are deductions. This includes: professional expenses, travel expenses, interest on debt, Alimonies, Training costs, two-earner deduction, Party Contributions, Payment into pillar 3a, purchases in the pension fund and sideline deductions

*Measuring inequality or concentration*

To be able to make qualifying statements about a distribution or to compare different distributions, the concept of inequality turned out to be the most appropriate and thus the most commonly used dimension. The Gini coefficient is the most known measure and mainly used for international comparison. As it is derived from the Lorenz-curve, the quantified amount of inequality can unpretentiously be described in a formal and visual way. Therefore the Gini coefficient is easily interpretable. Furthermore it has several desired statistical properties Engelhardt [2000]. (1) principle of population: the assessment of inequality is independent of the population size (2) Bresciani-Turroni: the measure is sensitive for changes of income shares, but not for absolute changes (e.g. doubling of all income) (3) weak principle of transfers (Pigou-Dalton): transfers from richer households lead to a reduction of inequality. However, several drawbacks are reported in the literature. The most important point is, that the underlying distributional form of the measured inequality is unknown and it is therefore not possible to see if the measure is driven by a few rich or many poor individuals. This can also be problematic for comparison between countries or over time. In extreme cases two totally different distributions share the same Gini-coefficient.

The recent wave of tax-data studies do not report Gini-coefficients. Rather top income shares are informed on, which are calculated not only with taxdata, but together with external sources to produce the population and personal income control totals. This procedure ensures, that the inequality measure is not biased because of non-fillers, who doesn't appear in tax statistics. Leight (2002:594f) compares top income shares with other inequality measures and asks, if they are a useful measure of inequality in a society. He tries to answer this question empirically by comparing measures of inequality based on top income shares with measures of household or family inequality. He finds a strong positive relationship, but con-

cludes (P.600): top income shares are far from perfect as a measure of distribution of income across society. Top income shares hence inform not completely on how inequality evolves elsewhere in the distribution. Furthermore, top income shares only weakly satisfy the Pigou-Dalton transfer principle (in contrast to the Gini-Coefficient see above). A transfer from rich to poor will indeed never increase the top income shares, but if the transfer is between individuals, who are either both within the top group or both outside the top group, then the share measure will remain unchanged.

Newer branches of inequality studies emphasize the need for broader measures of inequality, which allow better analyses about the change of inequality and namely statements about the area of change (downgrading/upgrading). The polarity index is developed by [?] allows for this. Recently this index was applied in the work of [??] and [?]. This approach is rooted in relative distribution methods. It includes a precise comparison of the shape of two distributions (groups, over time). The main advantage lies herein, that this approach allows to characterize the change, in the sense that it is possible to say, if a polarization occurred (reduction of middle class), which equals an increase of inequality and if this change is driven by a change in the upper or lower part of the distribution.

The literature mentions several other metrics with desired properties, but we will not discuss them further (see for example Cowell [2000] and Hao and Naiman [2010]).

*Population Coverage*

Often inequality is assessed on national level, which implies, that studies try to cover the whole population of the country of interest. This is a special thorny task for surveys working with samples, because nonresponse is a major source of bias [Bethlehem et al., 2011]. [Korinek et al., 2006] show, that the position in the income distribution influence the probability to participate in a survey. Low income and high income households are more likely to

refuse survey response, which leads to an over-representation of middle income households. This process can be referred to as the "middle-class bias" [Diekmann, 2009]. Missing data in household surveys is therefore not missing at random, which has an impact on the measures of inequality. The magnitude of this bias in Switzerland, however, is unknown. Strategies to handle this kind of bias are discussed in the literature [?], but require a register for every unit, that is proportional to income. Currently there exists no such register for Switzerland [?]. Currently used micro datasets, which are used for official publications concerning inequality in Switzerland (SILC and HABE) are furthermore confronted with a constructed coverage problem, because these surveys rely on the phone register, which excludes the households not having a registered connection.

The issue of incomplete coverage is less dramatical with tax data. Essentially every permanent resident in Switzerland, who has completed the age of 18 years (respectively 20 years prior to 1996) is taxed on a yearly base (or every two years before the change of the tax system). Essentially this leads to a full representation of the adult population of Switzerland and a complete coverage of the income distribution. This includes a separation of normal cases, which embrace the majority of taxpayers, and the special cases, which cover Foreign nationals living in Switzerland but with a yearly or any other temporary resident permit only. Most important this includes high net wealth individuals taxed according to their expenditures. Special attention has to be paid to tax units with none or very low incomes. Even though they have to hand in a tax return, their income does not show up in the statistics if their income after deductions falls below 15'000 CHF and they are therefore not taxed with direct federal taxes. This is possible for normal and special cases alike. From 1995/1996 until 2010 the number of non-taxed units are reported, but not for the years before. Dell et al. (2007) try to estimate the fraction of non-taxed by comparing

the reported numbers of tax units to census reports about the number of adult population. Following his estimations this fraction drops from 94% in 1993/1994 to 63% back in 1945/46.

An other critical issue with tax data is the problem of tax evasion, which definitely can bias the assessment of inequality. Alvaredo and Saez (2006) for example regard estimates of Spanish top incomes prior to 1981 as unreliable due to widespread tax evasion. Evasion can occur, when individuals try not to fill tax returns or by misreporting of incomes. In Switzerland non-fillers show up in the tax-statistics either way, as long as they are registered. This person gets an imputed income from an older tax return and information given by employers. Only non-registered non-fillers are not in the records. Therefore non-fillers are a minor problem. Not neglectable is the circumstance, that individuals misreport incomes. Feld and Frey [2006] examine the role of tax evasion in Switzerland by calculating the difference of the national accounts measures of primary income and the income reported to the tax authorities. They can show, that the average level of income tax evasion from 1965 to 1995 varies between 13% and 35%. They suggest, that evasion is heavily driven by capital income tax evasion.

#### *Intertemporal comparison*

One advantage of tax data over survey data is their observation period. While the FTA data we use range back to 1945, the earliest period of survey data is 2000 (HABE data). To be fair, survey data might cover the late periods (2011 and 2012) which are not covered by tax data. The striking feature of the long FTA time series is its consistency. Both population coverage and income measures are consistent for the complete observation period. This can not be said for survey data as these are based on samples and therefore require an ideal sampling design or reweighting to be representative and comparable over time. We will see how well sampling and weighting is done in the results section.

### III. Comparison of tax data and other data sources - advantages and shortcomings

### IV. Outline of applied methods

In the last section we described the advantages and drawback of taxdata discussing five aspects, which we regard as crucial concerning the assessment of inequality. To get a feeling of the importance of these aspects, we exploit the FTA-tax data as far as possible and perform several insightful calculations addressing four of the five mentioned aspects. No further investigation is possible regarding aspect (1) concepts on measuring economic resource. This is a point which cannot be further addressed with FTA tax data. But for the other four thematic areas, we can provide deeper insight. In general our main strategy is to apply different possible concepts within one conceptual area (income, units, measurement, population coverage) while holding other conceptual differences constant. With this strategy we want to show, the sensitivity of the assessment of inequality is especially if one looks at time trends. In this section we describe which methods we use to produce the results in the next section.

**Incomplete coverage of the population (left censored data.)** What can be done about the not-taxed? Dell et al. [2007] impute for non-fillers the 20 percentage of the annual average income. This flattens the distribution on the left side, which is not a problem if you are interested in the top income shares, but it would surely affect overall measures of inequality. Furthermore the authors calculate the proportion of non-fillers by estimating the total of tax units out of the population records.

**changes in taxation system (switch from annual to biannual taxation)** In the mid-1990s a fundamental change in the Swiss tax system took place by switching from the two-years based *praenumerando* taxation to the one-year based *postnumerando* taxation. This change was enacted with a transitional period of several years, during which each canton could

choose when to adopt the new system. This is why during the transitional period from 1995 to 2003 there is no uniform tax data published on the Swiss level but only data on the cantonal level [Foellmi and Martínez, 2013, 8f].

**Estimating percentiles from bracket income tabulation** Pareto interpolation

**Missing of mean-tested benefits as part of the income** -  $\hat{z}$  imputation with recommendation for minimum level for basic needs defined by the SKOS.

**deductions** Dell et al. [2007, 477]: "we can check with statistics for 1971-72 (as well as later years) presented both by size of income before deductions and income after deductions that adding back deductions does not introduce any significant error in our estimates." ?, 5: "..., information on [...] deductions is provided in the tax statistics, thus, we could add the personal deductions to the income data to obtain a consistent series over time". Können wir das auch? Zumindest für gewisse Zeiträume? Das wäre noch gut.

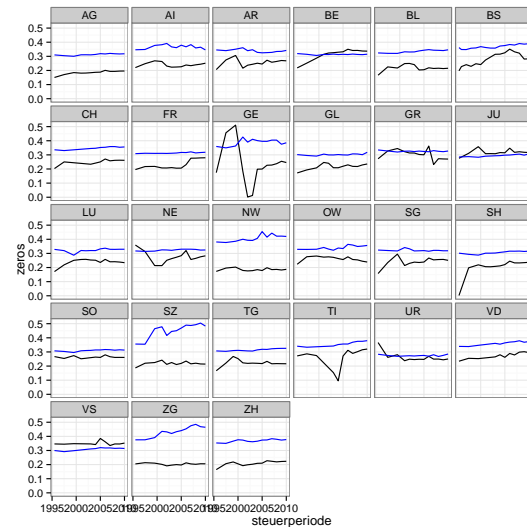
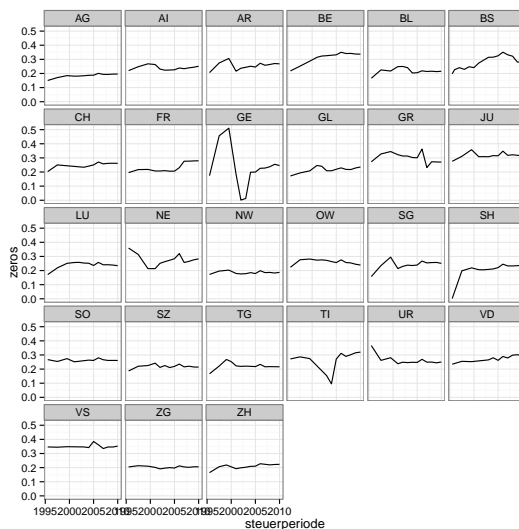
Studies on income try to focus on the disposable income, which subtracts certain expenditures from the primary income. Deductions reflect somehow compulsory expenditures and thus taxable income can be seen as a sort of pseudo disposable income. On the other hand deductions can affect the distribution. There are recent studies about the correlation of progressivity and deductions in Switzerland, which examines if deductions have a "perverse redistribution" effect by redistributing income from the lower middle class to the upper middle class (see Peters 2011 and ?).

#### IV.1 Estimating the bias

For most of the observed range (1941 to 2010) we do not have any information how many tax units fall into the category of having income that is not zero but is too little to qualify for federal taxation (lets call those "zeros"

for convenience). However starting 1995, the FTA provides exactly this information for each canton. This enables us to estimate the bias we introduce for each canton and each period between 1995 and 2010. Consequently we can obtain information whether the bias is stable over time (which makes it possible to safely interpret the changes of inequality over time) and whether the bias is different for each canton. **Unterschiede zwischen Kantonen wären gut um zu argumentieren, dass andere Länder auch davon betroffen sind, in etwa sowas wie “je höher der Steuerfreibetrag, umso stärker der Bias”. Länder de erst sehr spät besteuern (und über nicht Besteuerte dann auch nicht Buch führen) haben einen krassen Bias. Wir könnten dann empfehlungen geben, ab welchem Perzentil man save interpretieren kann oder so.**

One can take a first look at the descriptives plotting the share of zeros over time separately for each canton.



We can see multiple things here:

1. There is a small overall upward trend which we assume to be the Federal Administrations inflation adjustments to the tax threshold.
2. Geneva and Tessin show wild changes but those might be explained by the tax gap ("Bemessungslücke") that people exploited when the cantons changed the tax system. It remains unclear however why we can't see similar pattern within other cantons.
3. There is some variance and we see different patterns over time and cantons. When estimating Gini coefficients or the like we must therefore assume that ignoring "the zeros" leads to a bias that is not stable over time.

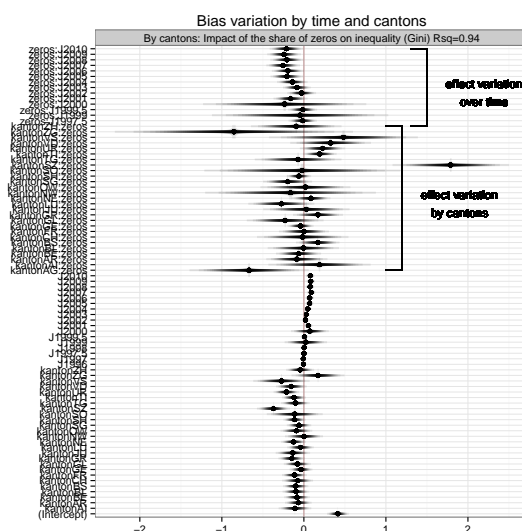
We might try two strategies to moderate the problem:

1. Add the zeros as a separate group
2. Fit a model to predict the inequality measure (e.g. the Gini coefficient) using the share of zeros as a predictor

By adding the zeros as a separate group we face several problems. With the exception

of Geneva 1995/96 Pareto interpolation of percentiles p20 and above seems viable. Low percentiles however would need to be extrapolated so we might impose unrealistic assumptions. Even when estimating “safe” measures above p20 (better p50) or a Gini coefficient we need to make an assumption about the income structure of that group (a distribution, a mean income or zero-income). To be consistent with the measure of “taxable income” we could assume an income of zero for that group, calculate Gini coefficients and compare them with the original (uncorrected/plain) version. To get a rough number we could (by cantons) check the squared correlation between plain and corrected Gini.

The second approach however is more robust as we do not impose additional assumptions but instead exercise some curve fitting.



The model outputs a test statistic for each canton that tells us whether the variation of the zero-rate over time leads to a significant deviation from the typical “canton gini-level”. As the model has a decent fit we are not in great danger of omitted variable bias. Using a joint F-Test we can now test if all canton interactions are zero.

In our case we can clearly reject the hypothesis that all interactions are zero ( $p = 0$ ). This leads to the conclusion that Gini coefficients are biased by the variation of the zero-share which

is kind of obvious but at the same time we can use the model to report adjusted Gini coefficients. For example one might be interested in how inequality would have developed if the zero-share would have been constant over time. (Note RF: predict all data point using canton, time and the initial OR final zero-share to homogenize the time series) Furthermore we can quantify how large the bias is and we can do this separately for tax periods or separately for cantons.

For all cantons:

We can see the the model fit reduces to explaining 61.5% of the Gini variation versus 92.6% when the information from the zero-shares was used. Although this so some extent attributable to the additional 26 parameters: this is huge.

The model indicates some cases that deserve more attention: Schwyz (positive coefficient) and Geneva (negative coefficient) and the tax period 2000 as well as the most recent periods.

A positive coefficient (e.g. Schwyz) can be read as follows: In periods with many zeros we measure higher Gini coefficients. We can derive, that the distribution of income is more skewed for high incomes than for low incomes. Simply speaking, the contrast between low and middle class is less pronounced than the contrast between middle and top class. One possible explanation would be that incomes stem from two different populations: 1) the people of Schwyz who possibly follow a log-normal or gamma distribution and 2) particularly rich people who moved to Schwyz to avoid taxes.

A negative coefficient (e.g. Geneva) means the more zeros there are the smaller the Gini measure was compared to other tax periods within that canton (remember this is a fixed-effects model). This is the case we would usually expect: more zeros mask inequality that arises from the bottom.

What can we conclude from that analysis? First one must notice that aggregate measure like the Gini (or others) do not always react in the same way when we cut off one part of the distribution, therefore the measures calcu-



lated from tax data is biased. On the other hand, the model coefficient of Switzerland as a whole is not significant suggesting that the cantonal biases cancel out each other. This seems plausible. Most of the “tax optimization” happens within Switzerland so the rich people who moved to Schwyz are now missing at another canton.

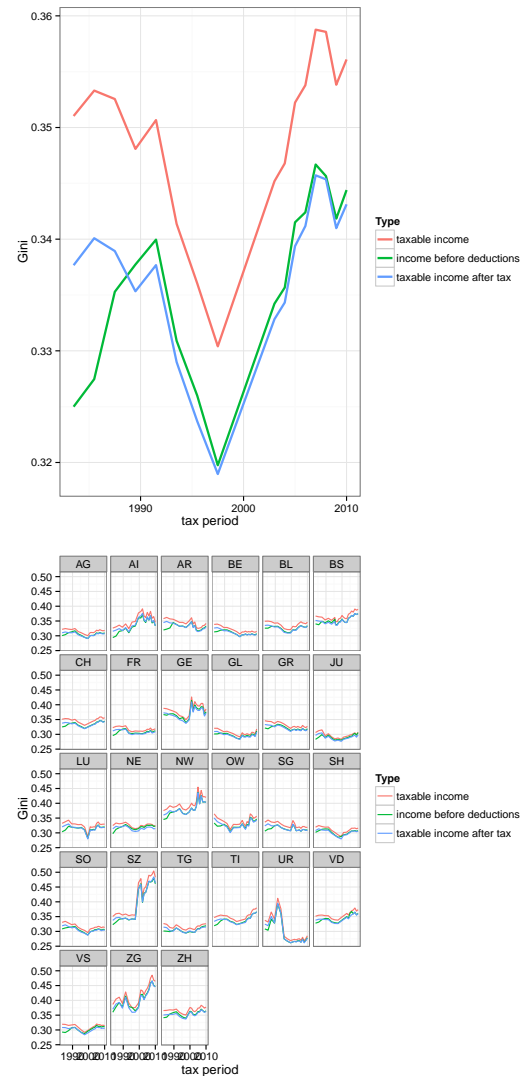
We can even see more from the model coefficients. The period dummies indicate how the distribution of incomes has changed: compared to 1995, the subsequent periods have a negative coefficient, i.e. the bias we introduce by omitting the zeros increased, especially from the mid nineties to the mid 2000s. To simplify: cutting off zeros more and more seems to lead to an underestimation of our inequality measure, probably because the skewness in the left part of the distribution increased pointing to an increased pauperization that is masked by omitting the left tail of the income distribution.

## II. RESULTS

### I. Defining income

*Gini coefficients for taxable income, income before deductions and taxable income after tax*

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## Attaching package: 'reshape'
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*Gini coefficients considering mean-tested benefits*

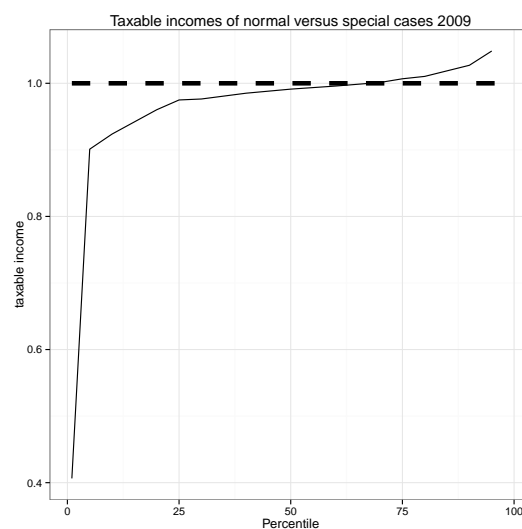
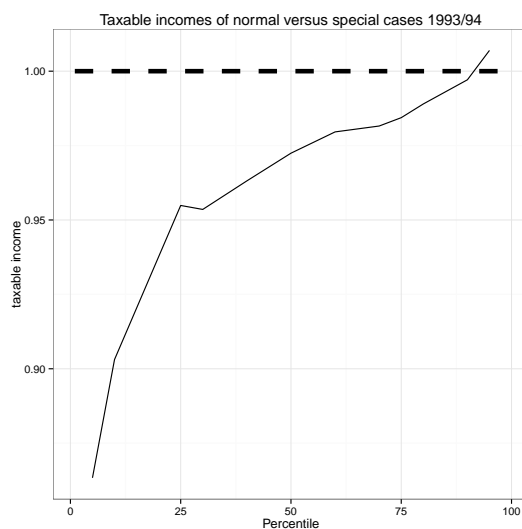
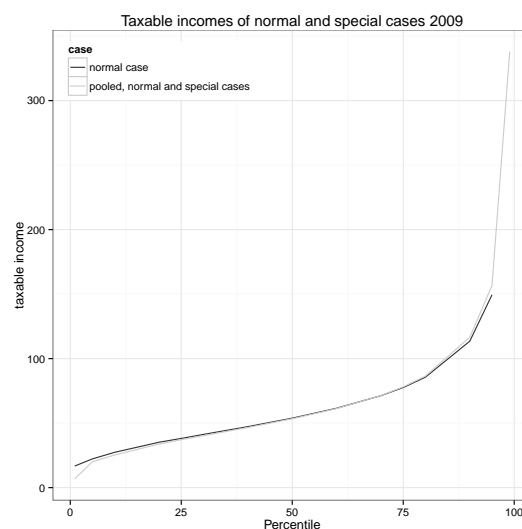
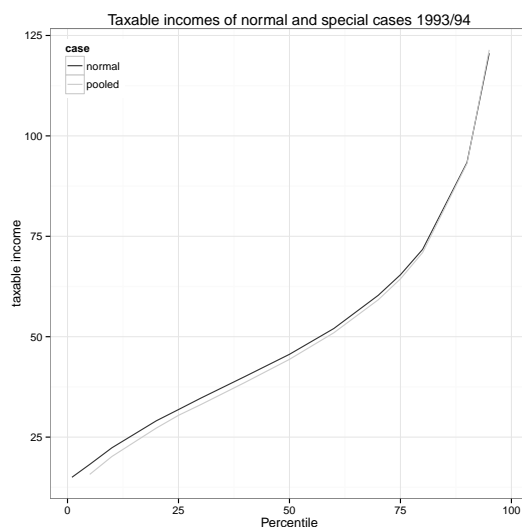
### II. Measuring inequality

### III. Population coverage

#### III.1 Normal versus special cases

The FTA stopped to publicly report data for special cases after tax period 1993/94. For more recent periods however we can compare data from the BRUELHARTPROJEKT (wie nennen wir das?) to the FTA normal cases, as these data are identical but the BRÜLHART data include special cases. We will have a look at both,

the 1993/94 period as the last period where both numbers were reported as well as 2009 where we compare data from the same source but using different data sheets.



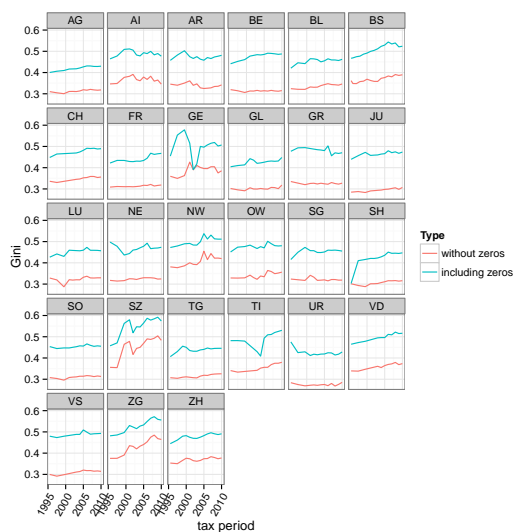
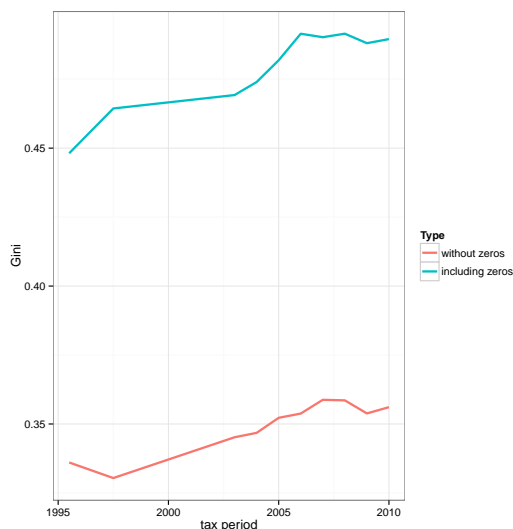
As we can see from figure ?? and ??, special cases differ strongly from normal cases within the low and top percentiles. Within the tax period 1993/94 the fifth percentile of normal cases is 15.8% higher than the fifth percentile of the combined data while the 95% percentile of normal cases is even 0.7% lower if one leaves out special cases. This indicates special cases are very different from normal cases as the share of special cases is only 15.5%.<sup>7</sup> In 2009 the situation has the same pattern. The fifth percentile of normal cases has 11% higher taxable income compared to data where spe-

<sup>7</sup>1993/94 there were 2.76 million tax units defined as being normal cases compared to 0.51 million special cases.

<sup>8</sup>2009: 3.42 million normal cases, 0.27 million special cases

cial cases are included. The five percent top incomes are 4.9% higher within all cases compared to normal cases only. The share of special cases however decreased to 7.2%.<sup>8</sup>

*Income measures with and without zeros*  
taxable income with and without zeros



Including zeros leads to significantly higher gini coefficients. However we must keep in mind, that these might be artificially high values as we assume zero income for everyone in the zero group. We can conclude more from the graphic: the ratio between both measures seems to be quite constant although for aggregate Switzerland but there are minor deviations for multiple cantons as well as strong deviations for the cantons Geneva and Ticino. However the problems seem not to result from a shift in the zero-share over time but they are specific for the time-period when the tax system changed.

*normal and special cases*

*comparison of tax-data and survey data distribution*

## IV. Intertemporal comparison

## III. DISCUSSION

## IV. ACKNOWLEDGEMENTS

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 n/10,}\chardef%'\chardef#\MT@copy@font{\@par}.

## V. APPENDIX