



## PREFIX SMARTNET

(A DIVISION OF PREFIX ELECTRICAL)

COMPANY'S PROFILE







Prefix Smartnet - a duly registered indigenous service provider in Nigeria, offers professional services in office equipment and office automation services; including production printing, document management and maintenance/repair services for printers and photocopier machines. We provide sales, deployment, installation and after-sales support services of office equipment such as; printers, copiers, multi-functionals, and the supply of genuine spare parts and consumables such as; toner/ ink cartridges and office stationeries.

Although, it started business operations in 2010, it was incorporated in 2016 with the Corporate Affairs Commission for the purpose of the aforementioned services.

Over the years, Prefix Smartnet has recorded progressive growth in all aspects of her business operations with excellent customer service experience and has stayed ahead of the trends. It is committed to providing premium quality services to its customers.

Our philosophy of providing the most reliable, cost-effective, innovative and flexible solutions in the industries is propelling us to reach a leading position in the market for information technology and office automation services in all key sectors of the economy.

Prefix Smartnet has always strived to provide the best and most innovative solutions, developing our business and never standing still. Although, we are confident in our competences, we are not averse to new ideas from our esteemed customers and partners; and therefore, we are always open to practical and useful suggestions and/or advice.

Prefix Smartnet is proud of her team. Our dedication to quality and commitment to delivering value through professional services within budget, time and low risk, make us your preferred partner.



## PRODUCTS AND SERVICES

1. SALES OF PRINTERS, PHOTOCOPIERS AND MULTIFUNCTIONAL PRINTERS (ALL-IN-ONE: PRINT, COPY AND SCAN).





We offer various models, ranging from low speed desktop (small) printers to high speed large multifunctional printers (MFP's), copiers and large format plotters; different models of monochrome and Colour machines of HP, SHARP and RICOH products. Depending on your business need, we offer you the products that best meet your business demand. We ensure that our customers are satisfied with the products, with attractive pricing and flexible payment plans that include; pay on delivery and partial payment (instalment).

We also provide free training for the users of these products in order to operate and use the machines effectively and conveniently.

2. SUPPLY OF GENUINE/ ORIGINAL TONER AND INK CARTRIDGES, SPARE PARTS AND OTHER CONSUMABLES FOR PRINTING/ COPYING MACHINES AND OFFICE STATIONERIES.



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Prefix Smartnet already has the strategy relationship and direct access to the manufacturers for the supply of genuine (original) products - ink and toner cartridges, consumables, spare parts r and office stationeries such as; reams of papers and pins.

#### 3. REPAIR/ MAINTENANCE SERVICES OF PHOTOCOPIERS, MULTI-FUNCTIONAL PRINTERS (MFP'S) AND LARGE FORMAT PLOTTERS OF HP, SHARP, RICOH, KYOCERA, XEROX AND CANON



Whether you have an old printer/copier that needs repair or a functional one that requires preventive maintenance, we provide services for any model of printers, photocopier, MFP's and wide format plotters; including installation/ configuration, user authentication codes and after sales services. For colour or black/white machines, we have got experienced and trained engineers and technicians for any copier or printer repair services to keep the machines in good condition and working order. We provide excellent preventive and corrective maintenance services of these machines for our clients. Our maintenance team is readily available, on-call basis, to provide on time and all times service availability to our customers even on weekend and public holidays.





To provide the best technical solutions to our deserving customers, through happy employees with most satisfying ownership experience



Our vision is to seek a future where every technical requirement meets a solution.

#### **CORE VALUES**



INTEGRITY - We honour our commitments to those we serve. We do not take our commitment lightly. We will do everything within us to meet our stakeholders' expectations. We own up to and learn from our mistakes; we live in complete truth.

ETHICS - We do the right things and treat others respectfully. We abide by those principles that define ethics.

PRINCIPLES - We are constantly guided by the set policies of our clients and we always played by the rules that govern and shape all industry players.

ACCOUNTABILITY - We accept personal responsibility for our actions and take full ownership without blaming others or making excuses.







As a business, we uphold the principle of moral and ethical content of managerial and corporate decisions over and above the pragmatic requirements imposed by legal demands and the market economy.

Because, in Prefix Smartnet, we strongly believe:

- ✓ Customers should get value for what they have paid for;
- ✓ Government seeks adherence to legislation;
- ✓ Investors want appropriate returns on their investment;
- ✓ Suppliers seek dependable buyers;
- ✓ Employees seek broadly defined job satisfaction;
- ✓ Competitors want fair competition;
- ✓ Host communities want our business to be a responsible citizen; and
- ✓ The general public expects the existence of our business to improve quality of life.

## Quality Policy Statement

The management objective of Prefix Smartnet is to provide services in a manner which conforms to contractual and regulatory requirements, using qualified, trained and experienced personnel.

In order to accomplish our objective, it is the policy of Prefix Smartnet to establish and sustain an effective and efficient quality system, planned and developed in conjunction with other management functions. The quality system complies with international standards. The assessment of conformity of services and regulatory requirements is made based on evidence of quality.

Prefix Smartnet personnel are under instructions to implement and work within their areas of responsibility, in accordance with laid down quality rules. This quality statement describe how the quality system of Prefix Smartnet is designed to ensure that all requirements relating to quality are recognized and that a steady and regular control of these requirements is adequately maintained to ensure that effective control is established.



#### MANAGEMENT TEAM



Prefix Smartnet is managed by intelligent, highly-skilled, experienced and well-motivated professionals backed by prominent world-class technology providers.

Our management team, comprising distinguished Nigerians, currently determines the general policy of the business. The current management team is made up of the following reputable professionals, who have distinguished themselves in their various fields of endeavours:

- ✓ Agbebaku Gabriel Ohiwere, B.Eng,MBA,PMP,CCBA- General Manager
- ✓ Agbebaku Friday Ovbude, B.Sc, CCNA,- Business Development Manager
- ✓ Emmanuel Eruayekomeme, B.Eng, MBA, Project/Technical Manager
- ✓ Enejo Victor Sule, B.Sc,MBA-Sales and Business Solutions Manager
- ✓ **Solomon Atiati**-B.A,LL.B,BL- Legal Adviser
- ✓ Faith Momodu, B.Edu, MBA Admin Manager

### **CONTACT INFORMATION**

#### **PREFIX Smartnet**

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Lagos State.

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## SOME MAJOR CLIENTS OF PREFIX SMARTNET

S/NO	CLIENT	CONTACT INFORMATION	SCOPE OF WORK	REMARKS
1.	Somotex Nigeria Limited	1,Olorunfunmi Street, Off Kudirat Abiola Way, Ojota, Lagos. Tel:07012317084	Regular Supply of consumables; toner and ink cartridges.	Regular client
2.	Taiwa Trade Mission (Taiwan Embassy)	3,Aromire str., Ikoyi,Lagos Tel: 07064183200	Regular maintenance services for copiers and printers.	Regular client
3.	YORK PRESS	8, Awolowo way, Alausa Ikeje Tel: 08090223556	Regular Supply of consumables; toner and ink cartridges, and maintenance services for copiers and printers.	Regular client
4.	KINGSMAID GROUP OF SCHOOLS	Ikorodu, Lagos state. Tel: 07065348545	Regular Supply of consumables; toner and ink cartridges, office equipment and maintenance services for copiers and printers.	Regular client
5.	Montana Industries Limited	1,Olorunfunmi Street, Off Kudirat Abiola Way, Ojota, Lagos. Tel: 07012317084	Regular Supply of consumables; toner and ink cartridges, office equipment	Regular client
6.	SONNEX Manufacturing Limited	1,Olorunfunmi Street, Off Kudirat Abiola Way, Ojota, Lagos. Tel: 07012317084	Regular Supply of consumables; toner and ink cartridges, office equipment	Regular client
7.	Olive Multi- Specialist Hospital	Plot6 Blk1A Rock Drive, Lekki Phase1,Lagos Tel: 07033939173	Repair of printers	Regular Client
8.	Chrisland Schools	Ikorodu, Lagos	Regular Supply of consumables; toner and ink cartridges, office equipment and maintenance services for copiers and printers.	Regular Client
9.	Zymek Tech	26,Alabi Street, Gbagada Estate, Lagos.	Contract for maintenance services of printer and copiers	Maintenance contract
10.	CWAY	Oshodi -Apapa way, Lagos	Supply of Sharp Multi-functional printers	Delivered 2018



#### **SOME OF OUR PRODUCTS**

HP COLOR LASERJER PRO 477FDW (ALL-IN-ONE) PRINT+COPY+SCAN; 27Pages Per Minute



HP LASERJET MFP M130FN (ALL-IN-ONE) PRINT+COPY+SCAN; 20 Pages Per Minute



HP COLOR LASERJET CP 5225N COLOUR PRINTER: 25Pages Per minute



RICOH MP 2000N (PRINT+COPY+SCAN): 20 PPM



SHARP MX-B200 (ALL-IN-ONE) PRINT+COPY+SCAN: 20PPM



SHARP MX-6020D (ALL-IN-ONE) PRINT+COPY+SCAN: 20 Pages Per Minute



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RICOH MPC-3503: COLOUR (PRINT+COPY+SCAN): 35 PPM



RICOH MP-2555SP (PRINT+COPY+SCAN):

**25Pages Per Minute** 



SHARP DX-2500N; COLOUR (ALL-IN-ONE) PRINT+COPY+SCAN: 25PPM



SHARP MX-M464N (ALL-IN-ONE)
PRINT+COPY+SCAN: 46 Pages Per Minute



Email: prefixsmartnet@gmail.com