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# **Company Profile**

#### 1. Introduction

Bisbal International Services Nigeria Limited (BISN) is a fully owned Nigerian company. Incorporated and registered with the Nigerian Corporate Affair Commission in accordance and compliance with the Companies and Allied Matters Act 1990 of the Federal Republic of Nigeria. We started off with a major aim of providing services to solve environmental problems, improve standard of living and making huge reduction on high cost of service provision to customers across all divides as Bisbal Engineering Services (BES) in 2007 and in 2016 we saw the burning need to step up our game to become Bisbal International Services Nigeria Limited (BISN) to increase our service and solution provision capacity without limitations to our customers. The company has grown from a single business as engineering services provider to a multidisciplinary services provider. Since our take-off, we have been providing high quality services to our numerous customers with consistency. Bisbal's operations are currently spread over four Nigerian States with office in Lagos State. The other three operational offices that provide extended market coverage and efficient delivery of services are located at Ile-Ife in Osun State, Adikpo in Benue State and Port Harcourt in Rivers State. As an impetus for our future expansion drive, we had acquired four plots of land on Lagos Island, Ibeju-Lekki axis for the construction of permanent office complex of Bisbal International, its principal staff quarters, guest house and recreation centre. There is an ongoing plan to add to the number of existing plots of land at our permanent site for future growth of the company. Bisbal International Services Nigeria Limited is a growing company and we look forward to both national and international collaborations in the technical and business development areas of our core and general business services.

#### 1.2 Our Mission

To become number one value-add solution provider of choice in Nigeria by focusing on getting, keeping and growing its customers/clients by building positive long term relationships. Relationships characterized by integrity, mutual respect and a commitment to providing customized solutions and services of the highest quality and value. To always exceed expectations of our esteemed existing and future customers.

# 1.3 Our Objectives

We will fully understand our customer's requirements and provide customized services of quality and value that satisfies their requirements. Our business is focused on customers and an ultimate commitment to quality services rendering. Having delighted clients is our ultimate objective.

# 1.4 Our Core Values

Our core values are integrity, innovation, flexibility and high-level achievement through team work. Our people are the company and this we always recognize. We foster creativity and give room to individual freedom in growing our business. Work challenges are our backbones because they always become part of our success stories and experiences.

# 1.5 Our Vision

To be the most sought after Nigerian owned engineering solution provider and providing best practice quality solutions needed and substantially contributing to improve our degrading infrastructures and environmental challenges by exploring local technology of doing things differently thereby providing cheap but very high quality solutions to our environmental and infrastructural problems or challenges in a sustainable way.

#### 2. OUR CORE BUSINESS AREAS & SERVICES

**2.1 CIVIL & BUILDING ENGINEERING**: •General Civil Engineering Construction•Building Design and Construction•Building Construction with Earth Materials •Architectural Design and Landscaping•Land Surveying

## 2.2 ENVIRONMENTAL ENGINEERING

•Domestic Wastewaters Treatment•Industrial Wastewaters Treatment•Surface and Ground Water Treatment and Supply•Environmental Remediation•Solid Waste Management/Design•Fabrication of Solid Waste Treatment Plants•Biogas Plant Design and Biogas Generation•Environmental Control and Management•Sludge Solidification Treatment•Sludge Dewatering and Solidification•Blue Algae (Cyanobacteria) Cleaning•Water Weeds (Hyacinth) Raking/Cleaning

#### 2.3 GEOTECHNICAL ENGINEERING

•Soil Investigation •Soil Compaction, •Soil Consolidation•Soil Stabilization•Foundation Design for Structures, Embankments, etc.•Storage Systems for Hazardous Materials

#### 2.4 HIGHWAY ENGINEERING

- •Design and Construction of Flexible Pavements•Design and Construction of Rigid Pavements
- •Highway Drainage Construction

#### 2.5 AGRICULTURE

- •Plant Biotechnology•Animal Husbandry•Animal Feeds Production•Food Crop Farming
- •Cash Crop Farming•Procurement of Agricultural Equipment•Production of Organic Manure Fertilizers•Wood Preservation Using Wood Extract •Agricultural Wastes Management (Conversion of agricultural wastes to wealth)•Agricultural Food Processing•Sales of Farm Produce•Agriculture consultancy•Farm Management

#### 2.6 REAL ESTATE

•Mineralized private properties for investments•Property Development•Buying and Selling of Lands (plots, acres and hectares): Lagos Island, Ile-Ife, etc.•Buying and Selling of Houses•Residential Estate Planning and Development•Estate Consultancy and Management
•Investment Consultancy

# 2.7 MARINE AND DREDGING

- •Channel Sweeping Dredging•Reclamation Dredging•Stockpiling Dredging•Soil and River Channel Improvement•Offshore Security Escort Services •Towage and Harbour Works
- •Procurement of Vessels of all kinds•Procurement of Security boats and floating supply barges
- •Vessel Charter•Ship Management•Marine Security and Surveillance •Anchor Handling Tug Services•Azimuth Stern Drive Tug Services•Diving Support Services

## 2.8 SALES OF DREDGING & MARINE EQUIPMENT

•Trailing Suction Hopper Dredgers (TSHD)•Cutter Suction Dredgers (CSD)•Multifunctional Dredgers•Blue Algae Cleaning Boats•Integrated Environmental Dredging and Solidification Dredgers•Sludge Dewatering Solidification Cars•Water Weeds Raking Boats

## 2.9 IT & TELECOMMUNICATIONS

•VSAT Installations•Wireless Radio Configurations•Wired and Wireless LAN Setup•System Maintenance•Network Monitoring Systems•Data Center Operation and Management •Cloud computing/Technology Management •VSAT solutions•Routing and Switching •Mikrotik configuration•Software IT security•Optical Fiber Cable (Trenching, Blowing, Installation, Splicing & Termination)•Testing and Troubleshooting of Fiber Optic Networks

#### 3. RENEWABLE ENERGY

•Solar panel installation for buildings, Street lighting, CCTV, etc.

#### 3.1 POWER PROTECTION

- •Design and development of manual power surge protector
- •Inverters and UPS sales, installations and repairs

**3.2 REPAIRS & REFURBISHMENT OF HEAVY DUTY/DRY EQUIPMENT:** Excavators, Wheel Loaders, Dozers, Swamp Buggies, etc.

## 3.3 PROCUREMENT OF FACTORY & HEAVY DUTY EQUIPMENT

♦Water Treatment Plants♦Water packaging Machinery♦Quarry Equipment♦Processing/Slaughter lines for birds & animals♦Metal & Wood Working Machines♦Chemicals for Industrial Wastewaters Treatment ♦Chemicals for Domestic Wastewaters Treatment ◆Boats, Ships, Barges, Tankers, Dredgers, etc.♦Sea Port Handling Equipment♦Dump trucks, Tractor trucks, Low beds, Flat beds, Dump trailers, etc.♦Cranes♦Reach Stackers♦Bottling & Canning Machineries♦Baking & Restaurant Equipment♦Printing Machines♦Plastic & Nylon bags machines♦Carpet Weaving Machine♦Cassava, Potato, Plantain & Yam Processing lines

## 4. CIVIL AND HIGHWAY ENGINEERING

Bisbal International Services Nig. Limited has the expertise to execute project in these areas with the support from our partners' technical and machinery capacities we could undertake super civil/highway contract projects. Our technical partner in the highway engineering is a household name in Nigeria Civil/Highway Engineering construction industry. The pictures gallery below is some of the civil structures and highway construction projects before, during and after carried out by our highway technical partner (Nigerpet) in Uyo, Akwa Ibom State.

Before After





Dominic Utuk/Wellington Bassey Way Junction (before and after) in Uyo Metropolis in Akwa Ibom State





Construction of Office/Factory Complex

Before



During



After



Rehabilitation & remodelling of Nwaniba Road/Dominic Avenue junction before, during & after construction in Uyo Metropolis in Akwa Ibom State

Before



Dominic Utuk Avenue main road Gully After



Dominic Utuk Avenue main road Gully

Before



Etim Umana Gully Erosion Site During



Etim Umana Gully Erosion Site

## 5. ENVIRONMENTAL ENGINEERING

In our Environmental Engineering undertakings, we currently had the nodding support of HID Equipment Limited as foreign partner to supply equipment to Bisbal International Services Nig. Limited with technical assistance for any of our contract jobs in this area of engineering. Our

foreign partner HID Equipment Limited is a professional dredger producer and scientific researcher. Their products include but not limited to Environmental Protection Dredger, Urban Sludge Treatment Equipment, Salt Mining Dredger, Municipal Sludge Treatment and Sludge Solidification Equipment. The case show of our partner's Environmental Dredging and Solidification Dredger, Sludge Solidification Treatment, Multipurpose Environmental Protection Dredging Equipment with its product features and Sludge Dewatering Solidification Car with its product features are as shown below.



#### 6. MARINE AND DREDGING

Dredging activities of BISN include channel sweeping, reclamation dredging, stockpiling dredging, soil and river channel improvement, etc. Our partnership/understanding with a couple of national and international dredging companies put us at the front burner of any kind of dredging jobs in Nigeria. HID Equipment Limited is one of the leaders in dredging industry and a pioneer of technology upgrading with world advanced level. In the fleet of our partners' dredging equipment, we have cutter dredgers, trailing suction hopper dredgers, multifunctional dredgers, amphibious multipurpose dredgers, etc. The HID Equipment Limited case show of a cutter suction dredger working site and a dredging site of one of our national dredging company partners. The Amphibious Multipurpose Dredger-Clay Emperor is as displayed below with its product features.



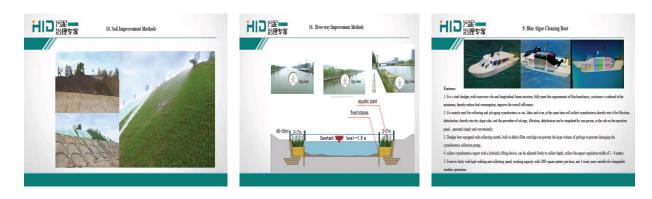




## 7. SOIL AND RIVER CHANNEL IMPROVEMENT

Bisbal International Services Nigeria Limited has a technical partnership with HID Equipment Limited to support in the areas of soil and river channel improvement. The deployment of modern and sophisticated equipment in this regard would adequately get the job done without secondary environmental pollution. This includes raking of water hyacinth along countries border waterways and cleaning of cyanobacterial, etcetera that have constituted an environmental

pollution and a big challenge along our ocean and river waterways. Find below the HID Equipment Limited soil improvement methods case show, river-ways improvement methods and blue algae cleaning boat with its product features for projects in this direction.



## 8. REAL ESTATE

In real estate business of our company, we have properties at Ile-Ife, Adikpo and on Lagos Island. We also have finished buildings that are up for sale in Lagos and Port Harcourt. Ile-Ife Properties: Presently at Ile-Ife, Bisbal has several lands in plots, acres and hectares for sale and their locations are strategic and are of economic value (along major tarred roads within Ile-Ife, along Ife-Ibadan road, within higher institution environment such as private polytechnics and universities). Lagos Properties: In Lagos, we have several lands in plots, acres and hectares for sale from our various clients. In the same vein, our lands in Lagos are from Ajah, Abijo, Ibeju-Lekki all through to Epe and in this axes of Lagos multiple world class projects are spontaneously taking place such as Eko Atlantic City Project, a real estate development that is seating on a reclaimed Atlantic Ocean, about 40% larger than the whole of Victoria Island. This axis also has the biggest refinery/petrochemical plants in the world, deep seaport, an international airport, private universities, industrial estates, etc. Port Harcourt Properties: In Port Harcourt, from our clients, we have several lands in plots, acres and hectares for sale at Etche and Omagwa which are very good locations.

## 9. PROCUREMENT OF FACTORY & HEAVY DUTY EQUIPMENT

In June, 2018, Bisbal International was able to have the protem understanding of the China National Heavy Duty Truck producing company (Sinotruk International Company Limited) to sell and all their products and to be made substantive major agent/distributor over time in Nigeria. These trucks include but not limited to dump trucks, tractor trucks, dump trailers, low bed trailers, flat bed trailers, etc., and these products are on display on our Facebook business Page at <a href="www.facebook.com/bisbalinternational">www.facebook.com/bisbalinternational</a>.

# 10. TECHNICAL PARTNERS

Bisbal International Services Nigeria Ltd. technical partners: BuwaTech Enterprises Ltd.•Green Engineering Manufacturing and Services Nig. Ltd. (GEMS)•D & T Greenham Ltd.•STO Consultancy Ltd.•Renew Technologies•Sinotruk International Company Ltd.•HID Equipment Engineering Ltd.•SID Power Systems Ltd.•Kelji Energy Ltd.

#### 11. BISN MANAGEMENT/TECHNICALTEAM

# Managing Director/CEO: Engr. Tunde Oladipo

Tunde holds a Bachelor's degree in Civil Engineering and Master's degree in Civil Engineering with an option in Environmental Engineering from Obafemi Awolowo University, Ile-Ife, Nigeria. Also, he has a Postgraduate Diploma in Environmental Control and Management from Obafemi Awolowo University, Ile-Ife, Nigeria. Outside his self-acquiring skill in optical fiber, he had taken a bold step to have a certificate of proficiency in fiber optics. Tunde has well over 18 years grounded work experience in civil/building construction works, telecommunication transmissions (fiber optics), tertiary institution teaching, research and development, dredging/reclamation works and harbor/towage operations in marine environment. Tunde's experience in dredging, environmental and marine engineering industry in which he had spent the last 8 years of his career, has also helped in widening and enlarging the scope of practice of Bisbal International Services Nigeria Limited in this direction. He was on the first and second phases of Eko Atlantic City dredging and reclamation project in Lagos. In addition, he had handled and managed a quite number of great and multimillion dollars worth of projects such as Onne pilot towage services and harbour assistance works for Combined Marine Terminal Operations Worldwide (CTOW) at Nigerian Port Authority complex, Onne and NLNG Time charter for towage boats services for Combined Marine Towage Operators Nigeria (CMTON) at NLNG Bonny terminal.

## Director: Prof. Ife K. Adewumi

Kenny is a Registered Civil Engineer by Nigeria's Council for the Regulation of Engineering in Nigeria (COREN). Kenny is a Professor of Civil and Environmental Engineering at the Niger Delta University, Wilberforce Island, Amassoma Bayelsa State. Professor Adewumi is currently the Head of Department of Civil Engineering at the Niger Delta University. He's a Senior Lecturer and for several years the Head of Civil Engineering Department, Faculty of Technology, Obafemi Awolowo University, Ile-Ife. He from the Ministry of Health proceeded to the University to study Environmental Health, BSc and MSc Environmental Health (1982 and 1989) and joined the teaching staff of the Obafemi Awolowo University, Ile-Ife in 1988 before crossing into the Civil Engineering Department where he trained as an Engineer and graduated in MSc and PhD (Civil Engineering). He teaches Environmental Engineering to undergraduate and postgraduate students to date and most of his researches are on solid wastes management and development of engineering materials. Prof. Ife Adewumi was a past President of African Roundtable on Sustainable Consumption and Productions (ARSCP) and a board member of ARSCP. The establishment of Green Engineering Manufacturing and Services Nigeria Limited (GEMS) is a move towards practicing what he has been preaching. Prof. Ife Adewumi is the president of GEMS and has a branch office in Kampala, Uganda. Prof. Adewumi has numerous publications most of which are on environmental management of both solid wastes and wastewaters including the production of biogas and compost from solid wastes.

## **Director: Kees Van Duyvenvoorde**

Kees is a Dutch nationality. He is a versatile young fellow. He started his working career as a student at the Marine school for fishing vessels SW4 and shortly after as Maritime officer. He had worked as a trainee on KW 172 dirk diederik (fishing trawler), Maritime officer on MV Aquila, and Maritime officer with Sea contractors on AHTS vessels, offshore wind farms, rig moves, anchor handling, towing, dredging support, salvage and wreck removing operations. Master on Sea Alfa (AHTS Dutch tug) for harbor assistance operations. Kees had training in

advanced firefighting, Radar observer, GMDSS, Radar Navigator, Ship Management, H2S, Medical training unlimited and DD crane operator.

## **Director: Lekan Abiola**

Lekan Abiola graduated from Federal University of Technology Akure where he studied Food Science and Technology. He is a dynamic young man. He sought a postgraduate degree programme at the Obafemi Awolowo Univbersity where he had his Master's degree in Environmental Control and Management. Lekan had worked in several notable food processing and manufacturing companies in Nigeria. He served as the production manager in all the companies he worked. He has been a consultant in setting up a fruit juice and water packaging companies. He had been quality control/production manager at the Newman Foods and Plastic Company between December 2008 and June 2011. At Peace House Foods Nigeria Limited (a meat production factory). As a Food science expert and an Environmentalist, Lekan had executed projects in the fields of water treatment and management. He was head of operations of a business venture of Centre for Energy Research, Obafemi Awolowo University, Ile-Ife. He is a member of Nigerian Institute of Food Science and Technology and also Nigerian Institute of Safety Professionals.

# Director: Engr. Bola Oladipo

Bola graduated from former Ondo State Polytechnic Owo now Rufus Giwa Polytechnic Owo. He holds an ND and HND in Electrical and Electronic Engineering respectively. Bola has 20 years technical experience spanning marketing and sales of industrial pumps, heavy duty generators, renewable energy (solar panels and installation), total power solution and power protection (inverters and UPS). Bola has a work experience with a number of companies that are renowned names and players in the business of power solution and protection industry in Nigeria. At one time or the other in his career development, he had been a sales/marketing executive and manager in companies such as Teco Stork, Powerline, Management Information Systems (MIS), Data flex, Schneider Electric, to mention a few. Bola has brought to the table all the experiences he had garnered over the year to the running and management of Bisbal International Services Nigeria Limited. He is presently the Managing Director and Chief Executive Officer of Buwa Tech Enterprises Limited.

# Administrative Manager: Martha Timi N. Ibanibo

Martha graduated from Lagos State University (LASU) with a Bachelor of Science degree in History/International Relations. She has also diploma in the other areas of studies such as computer and secretarial administration. Martha is a razor-sharp clever young lady and in her career development she had a basic military training course in Kaduna between June 1996 and December 1996. In addition, she had confidential secretary training at the Federal Training Centre Calabar. Her work experiences include but not limited to service as the computer operator at the Headquarters Nigerian Air Force Computer Centre in Lagos and as confidential secretary at the Directorate of Air Traffic Services Headquarters Nigerian Air Force Abuja. Over the years, she has brought to Bisbal International wealth of computing and administrative experiences and she is fondly called the Angel of Bisbal International Services Nigeria Limited.

# **Business Development Manager: Segun Bajomo**

Segun has a Bachelor of Arts degree from the Amadu Bello University Zaria. He is an astute young man full of vigor and enterprising. He had worked as a human resource officer for several years. His experience also spans across banking, construction, oil and gas sectors as a marketer

and business developer. Segun's areas of expertise include but not limited to project management, risk assessment, strategy development, marketing and human resources management. Segun is articulate, self-motivated with good planning skills. He is a seasoned facilitator and he is very good at what he does. The experiences he had garnered over the years are being put to use in Bisbal International Services Nigeria Limited.

# **Technical Manager: Henry Omosehin**

Henry has his humble educational beginning from Fidei Polytechnic (Gboko) where he bagged national Diploma and Niger Delta University course programme is still in view. Henry had had training on VSAT remote installations (NETCOM AFRICAN, Lagos), IDirect and SKY EDGE modem configuration (GILAT SATCOM, Israel), configuration of DVBS2 Modem, configurations of wireless radio and LAN setup (WEBSURFERS GLOBAL COMPUTERS, Port Harcourt), configuration of Hughes Modem and Ka-band and VSAT installation (YAHSAT in Abu Dhabi) and electrical installation and wiring. Henry technical expertise covers software IT security, power solution (UPS and Inverters), routing and switching, cloud computing management technology, data centre operation and management, system maintenance, network monitoring systems, wired and wireless LAN setup, wireless radio configurations and VSAT installations.