

# Dolphsoft Technologies

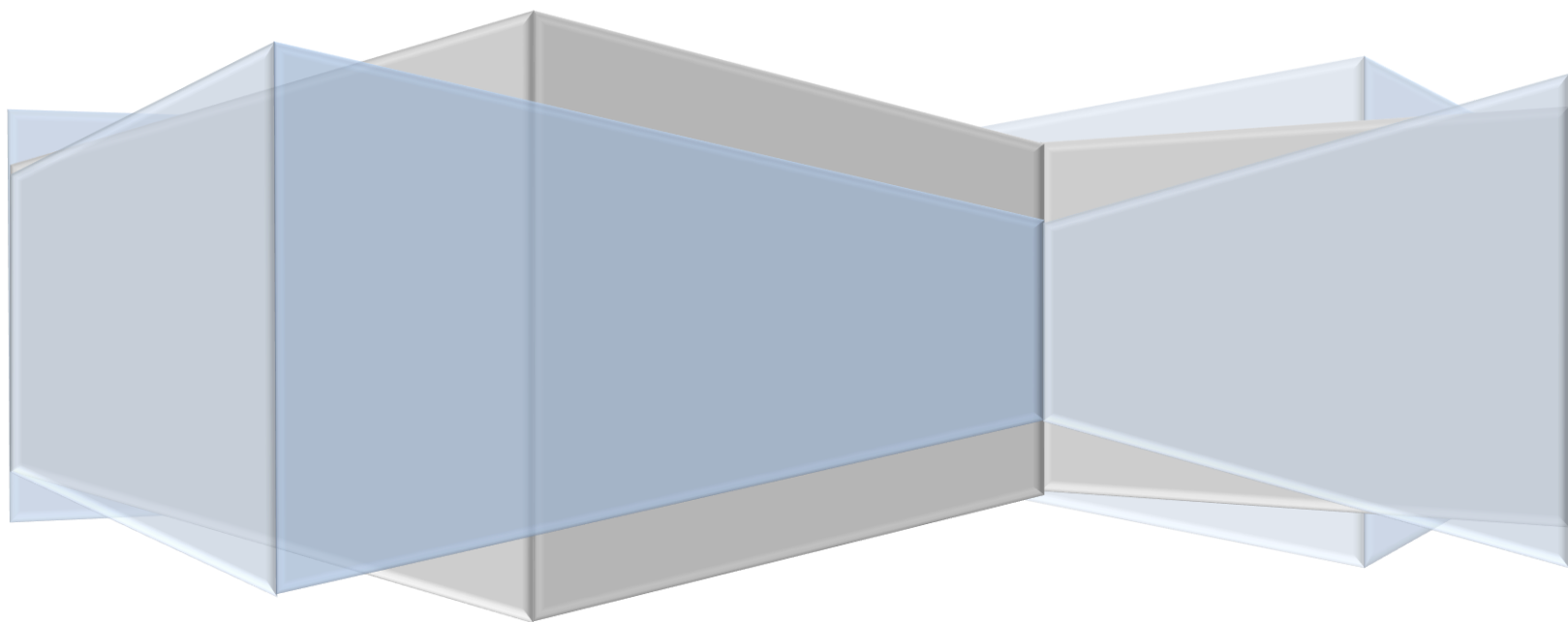
## Company Profile

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## **1.0 About DolphSoftTechnologies**

### **1.1 Who We Are**

In 2010, DolphSoft Technologies was established in Nigeria with a commitment to setting platforms and creating new standards whilst making use of the best tools in proffering practical, efficient and result-oriented I.T. solutions for every field of human endeavor.

### **1.2 What We Do**

DolphSoft Technologies is a Customized Solutions Company. We provide IT infrastructure and software solutions to digitally manage the operations of Business Groups, healthcare and educational institutions. By focusing on these three areas, we believe technology can be used as a transformational tool to improve overall prospects for growth and development. Our solutions effectively maximize our clients' potential: pulling together their current assets, minimizing internal shortcomings, adding new sources of intelligence, and optimizing their resources.

Over time, the company has grown considerably as a sole-proprietorship and has consequently metamorphosed into a bigger business entity with several other dedicated, committed and experienced partners thereby giving us the ability, capacity and leverage to serve a number of clients from different fields and on various occasions.

Provision of World-class, ingenious and top-rated solutions is our main objective and developing quality web, mobile and desktop applications is our specialty as we painstakingly plan, prepare and reason together as a team before embarking on any project for our clients.



Our application software is effective because it provides a computer accessed, web based, single point of access to an institution's entire universe of applications, databases, services, as well as selected external information. Our industry specific solutions center around an open-standards based Enterprise Portal Server, Intranet, and a Groupware technology platform. This model is realistic and economically sound, tailored specifically to the unique challenges presented by developing markets.

Our model to application software has allowed our company to build thriving in all e-solution practices. This model offers new technologies and innovative approaches as a method to accelerate growth through the institutional adoption of reforms. This model currently supports the following platforms:

#### Projects

- Information Dissemination Project (Pager)
- Notify Me
- Human Resources Management System
- Dolphsoft BConnect
- Co-operative Society Management System
- Nistructe Membership Portal
- CUePay
- Dangote isop Integration with Bank Collect
- CUepay Integration with Bank Collect
- FRSC offenders platform Integration with Bank Collect
- Honeywell collection platform Integration with Bank Collect
- Payarena Integration with Bank Collect
- Asset inventory and re-order management system for e-banking asset



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The broad range of our Constituency of Clients shows how much our service meets the needs of our client. Our clients in the Nigerian market include:

- United Bank For Africa
- Covenant University
- Covenant Microfinance Bank
- Covenant Cooperative Society
- System Maintenance Solution
- Nigeria Institute of Structural Engineers(Nistructe)
- Sigma Pensions
- Nigeria Bar Association



## Other Professional Considerations

We suggest that when evaluating DolphSoft Technologies you consider the following:

- **Management Experience** – The DolphSoft Technologies management team has over Ten years of collective experience in the industry. Our consultants have strong technical and project management experience from companies including
- **Domain, Creative, and Technical Expertise** - We hire the best technical, creative, and industry experts from across the globe to provide the highest quality services to our clients. Our experience extends from departmental and enterprise-wide systems to software product development and deployment.
- **Competitive Pricing** - Our pricing is highly competitive with respect to other companies within the market, and our unique cost recovery model structures this price in a way which makes sense to our clients.
- **Quality Commitment** – DolphSoft Technologies is committed to delivering high quality solutions for our customers. We are different than our competitors in that we not only promise high quality, our revenue is directly tied to the quality of service we provide. We call this philosophy “No Value, No Pay.”
- **Risk Reduction** – There are certain inherent risks to introducing change within an organization. Our years of experience in implementing enterprise products reduces this risk, as we can anticipate and help prevent the organizational, technological and political issues that may present problems to a successful implementation.
- **Industry Orientation** - Working with DolphSoft Technologies will give your organization access to the latest industry trends in enterprise systems and tools.



We are committed to best practices and are familiar with relevant project objectives, methods, and critical success factors.

- **Superior Technology Platform** - Our J2EE architecture is the de facto platform architecture standard in the enterprise space, particularly for institutions with uncompromising need for scalability, flexibility and extensibility in their underlying business technology infrastructure.
- **Technical Capacity** – DolphSoft Technologies is one of the few local software companies in the developing world with the proven capacity to provide enterprise-scale solutions. With a pool of software developers, DolphSoft Technologies maintains one of the most extensive local technology support capacity in the developing world today.

