

Le Dieu Ha

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 District 7, Ho Chi Minh City, Vietnam

 Ha Le LinkedIn

PROFILE

- Third-year Business and Technology student with a strong academic background and a growing passion for IT and digital innovation.
- Committed to continuous learning and professional development in an academic environment, also collaborating effectively with cross-functional teams on long-term initiatives.
- Experienced in sales pitching, organizational abilities, time management, problem-solving, data analysis and research with a keen interest in software development and automation.

PROJECTS

Jan 2023 – Jul 2023

TON DUC THANG UNIVERSITY, GRADUATION THESIS - RESEARCH ASSISTANT

- Conducted in-depth market research, writing, editing, proofreading, and document formatting for a student's **Graduation Thesis**.
- Displayed ability to work independently on complex and long-term projects.
- Manuscript requested for publication in **VMOST Journal of Social Science and Humanities**.

Jan 2023 – May 2023

RMIT VIETNAM FINTECH CLUB, RMIT FINTECH BLOCKCHAIN FORUM 2023

- A forum of more than **15 guest speakers** and sponsors, aimed at fostering awareness and understanding of FinTech and Blockchain Technologies.
- Pre-event: Delivered Sales Pitch (Delivering **20+** pitches to classes over a week)
- In-event: Seat Allocator & Crowd Coordinator (Greeted, guided, and assisted guests during events or tea breaks)
- Successfully attracted over **500** attendees to the forum.

Oct 2023 – Jan 2024

RMIT UNIVERSITY, GROUP PROJECT: "CYBERAI - AI SOLUTION FOR SINGHEALTH"

- Aggregating general data analysis, communicating cyber incidents to teammates, and writing Report.
- Prepared Slides and delivered presentations showcasing public speaking capabilities.
- Secured second position in the course with a score of **36/45**.

Oct 2024 – Jan 2025

RMIT UNIVERSITY, GROUP PROJECT: "DESIGN PROTOTYPE FOR APEC WATER CASE STUDY"

- Developed a centralized IT system for APEC Water, integrating Oracle NetSuite ERP, AWS IoT Cloud, and Nyckel AI to improve operational efficiency, quality assurance, and customer experience.
- Utilized **BPMN, Figma** and **Wix** for prototype creating.

PROFESSIONAL EXPERIENCE

Aug 2024 – Mar 2025

ILA Vietnam Teaching Assistant, Part-time

- Provided direct in-class support to foreign teachers and guided students during lessons, led one-on-one tutoring sessions for underperforming learners, and maintained monthly progress reports to communicate student performance clearly with parents.
- Sharpened skills in academic support, professional English communication, and conflict resolution by handling parent inquiries and complaints, managing diverse student needs, and coordinating logistics for center-wide events and Cambridge exam sessions.

Jul 2024 – Aug 2024

FinNovation Bootcamp 2024, Innovation Challenge - The University of Economics Ho Chi Minh City

- **1st place** winner out of **53** teams.
- Developed a biometric authentication solution for foreign customers, leveraging VNID and NFC-based passport verification
- Designed a two-phase implementation strategy (short-term & long-term) with an estimated adoption timeline of **11–18 months**, aligning with Decision No. 2345/QD-NHNN and improving fraud detection rates by **25%**.

Jun 2024 – Jun 2024
HCMC, Vietnam

RMIT Global Leadership Program, The Big Industry Challenges - RMIT University & CommonPurpose

- Participated in a global skill development program focused on the theme "Health and Well-being" (tackled related **SDG #3** problems).
- Engaged in a face-to-face consulting with representatives from **Mai Liên Healing & Wellness, KPMG** and **CarePlus Vietnam** about incorporating spiritual healing methods.
- Collaborated with a team to analyze the problem and propose a solution for **Survival Skills Vietnam** to expand their first-aid training to rural areas.
- Presented the team's solution to a panel of judges and received feedback for refinement.

EDUCATION

Oct 2022 – Apr 2026

Bachelor of Business - Major: Business and Technology, Royal Melbourne Institute of Technology University

GPA: 2.8/4

LANGUAGES

Vietnamese
Native

English
IELTS 6.5

Mandarin
HSK 3

Cross-Cultural Communication | Soft Negotiation | Active Listening | Problem Solving | Interpersonal Skills | Collaboration |
Time Management | Planning & Prioritization | Proficient in Microsoft Office Suite (Word, PowerPoint, Excel) | Employability Skills |
Specifically Agility | Confidence in Contributing Ideas and Voicing Views | Web Designing (Figma and Wix)