




Le Dieu Ha

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 Ha Le LinkedIn



PROFILE

- Third-year Business and Technology student with a strong academic background and a growing passion for IT and digital innovation.
- Committed to continuous learning and professional development in an academic environment, also collaborating effectively with cross-functional teams on long-term initiatives.
- Experienced in sales pitching, organizational abilities, time management, problem-solving, data analysis and research with a keen interest in software development and automation.


PROJECTS

Jan 2023 – Jul 2023	TON DUC THANG UNIVERSITY, GRADUATION THESIS - RESEARCH ASSISTANT <ul style="list-style-type: none">• Conducted in-depth market research, writing, editing, proofreading, and document formatting for a student's Graduation Thesis .• Displayed ability to work independently on complex and long-term projects.• Manuscript requested for publication in VMOST Journal of Social Science and Humanities .
Jan 2023 – May 2023	RMIT VIETNAM FINTECH CLUB, RMIT FINTECH BLOCKCHAIN FORUM 2023 <ul style="list-style-type: none">• A forum of more than 15 guest speakers and sponsors, aimed at fostering awareness and understanding of FinTech and Blockchain Technologies.• Pre-event: Delivered Sales Pitch (Delivering 20+ pitches to classes over a week)• In-event: Seat Allocator & Crowd Coordinator (Greeted, guided, and assisted guests during events or tea breaks)• Successfully attracted over 500 attendees to the forum.
Oct 2023 – Jan 2024	RMIT UNIVERSITY, GROUP PROJECT: "CYBERAI - AI SOLUTION FOR SINGHEALTH" <ul style="list-style-type: none">• Aggregating general data analysis, communicating cyber incidents to teammates, and writing Report .• Prepared Slides and delivered presentations showcasing public speaking capabilities.• Secured second position in the course with a score of 36/45.
Oct 2024 – Jan 2025	RMIT UNIVERSITY, GROUP PROJECT: "DESIGN PROTOTYPE FOR APEC WATER CASE STUDY" <ul style="list-style-type: none">• Developed a centralized IT system for APEC Water, integrating Oracle NetSuite ERP, AWS IoT Cloud, and Nyckel AI to improve operational efficiency, quality assurance, and customer experience.• Utilized BPMN, Figma and Wix for prototype creating.

PROFESSIONAL EXPERIENCE

Aug 2024 – Mar 2025	ILA Vietnam Teaching Assistant, Part-time <ul style="list-style-type: none">• Provided direct in-class support to foreign teachers and guided students during lessons, led one-on-one tutoring sessions for underperforming learners, and maintained monthly progress reports to communicate student performance clearly with parents.• Sharpened skills in academic support, professional English communication, and conflict resolution by handling parent inquiries and complaints, managing diverse student needs, and coordinating logistics for center-wide events and Cambridge exam sessions.
Jul 2024 – Aug 2024	FinNovation Bootcamp 2024, Innovation Challenge - The University of Economics Ho Chi Minh City  <ul style="list-style-type: none">• 1st place winner out of 53 teams.• Developed a biometric authentication solution for foreign customers, leveraging VNeID and NFC-based passport verification• Designed a two-phase implementation strategy (short-term & long-term) with an estimated adoption timeline of 11–18 months, aligning with Decision No. 2345/QĐ-NHNN and improving fraud detection rates by 25%.
Jun 2024 – Jun 2024 HCMC, Vietnam	RMIT Global Leadership Program, The Big Industry Challenges - RMIT University & CommonPurpose  <ul style="list-style-type: none">• Participated in a global skill development program focused on the theme "Health and Well-being" (tackled related SDG #3 problems).• Engaged in a face-to-face consulting with representatives from Mai Liên Healing & Wellness, KPMG and CarePlus Vietnam about incorporating spiritual healing methods.• Collaborated with a team to analyze the problem and propose a solution for Survival Skills Vietnam to expand their first-aid training to rural areas.• Presented the team's solution to a panel of judges and received feedback for refinement.


EDUCATION

Oct 2022 – Apr 2026	Bachelor of Business - Major: Business and Technology, Royal Melbourne Institute of Technology University  GPA: 2.8/4
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SKILLS

Cross-Cultural Communication | Soft Negotiation | Active Listening | Problem Solving | Interpersonal Skills | Collaboration | Time Management | Planning & Prioritization | Proficient in Microsoft Office Suite (Word, PowerPoint, Excel) | Employability Skills | Specifically Agility | Confidence in Contributing Ideas and Voicing Views | Web Designing (Figma and Wix)

LANGUAGES

Vietnamese Native	English IELTS 6.5 	Mandarin HSK 3
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