# Hagop Jack Alajajian

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## **CURRENT EDUCATION**

Princeton University, Princeton, NJ

May 2027

B.S.E. in Computer Science with a Minor in Statistics/ML, Finance, and Entrepreneurship

GPA: 3.6

Relevant Coursework: High-Tech Entrepreneurship, Reasoning about Computation, Single Variable Analysis, Lin.Algebra, Data Struct & Alg Honors Thesis: Focuses on the use of cluster groups and ML to conduct research on the iconography of ancient Armenian art High School Statistics: Class Rank: 1 | SAT: 1500 (Math: 800) | AP Calculus - 5

#### **EXPERIENCE**

## AI Technology Consultant and Financial Analyst Intern: Armenco Capital

Glendale, USA (07/25-11/25):

- Developed AI agents to analyze private investments (e.g., SpaceX), streamlining research by automating web/news mining, credibility and sentiment analysis, and report ingestion (email-to-agent pipeline and file upload), while improving decisions through real-time alerts, weekly summaries, and an interactive chat reducing manual research and reporting time by ~300%
- Created Al agents to automate analysis of Venterra's quarterly reports and demographic data, improving accuracy in identifying
  performance & distribution deviations and running market analysis on vacancy, absorption, competition, and construction trends.
- Worked on data mining and researching lower middle market target investments, narrowing down a list of 85,000 people after data mining for Armenian American business owners to 45 people
- Sourced and analyzed lower middle market targets, streamlining 85,000 contacts to ~45 Armenian American business owners, while managing outreach and CRM pipelines and researching industries to pinpoint acquisition opportunities.

## **Automation Engineer and Data Analyst: Foundation for Armenian Science and Technology** Yerevan, Armenia (06/24–08/24):

- Used Google Cloud API and web app tools to improve data collection and presentation for the Generation AI project, leading to a 100% increase in participating institutions and a shift from manual to automated data collection.
- Created a web communication platform with a login page to allow for seamless communication and data submission
- Conducted data analysis using Excel and MATLAB to extract insights and support project objectives
- Implemented automation for financial reporting using the Armsoft API, increasing overall efficiency

### **Intern: Union Atlantic Ventures**

Princeton, New Jersey (12/23 - 02/24)

- Shadowed a partner as they work with investors and portfolio companies, while analyzing early stage investment opportunities
- Attended pitch meetings from investor-end, seeing how companies are assessed and how capital flows in early stage investments
- Tasked to build tech for a new project, a "costly slider", which implements various "frictions" to limit bias for rating systems

## Principal Investments and AI Engineer Intern: Banca de Inversión Bancolombia

Medellin, Colombia (06/23 - 08/23)

- Worked on the Private Equity team (2 weeks) within the Investment Bank arm of Colombia's largest bank
  - O Advanced transaction progress through cross-border comps, FX risk modeling, and valuation analysis
- In the engineering branch (6 weeks), created a proof-of-concept that adopts a statistical model and incorporates NLP
- Developed AI-based company-wide chatbot and software code reviewer for ~6000 of the bank's software developers and engineers; code reviewer checks for conformity to clean architecture guidelines

## AI Researcher Fellowship: Lowtech AI

Remote (06/23 - 08/23)

- Designed web features at Lowtech AI, a startup dedicated to assisting users with prompt engineering and AI tool applications
- Researched and reported on applications of prompt engineering and gen. Al in finance, integrating what I learned into a web app

#### Co-Founder: Atlas

(09/23 - 04/24)

• Ran operations, created technology, and led pitches for Atlas, a startup dedicated to creating a peer-to-peer online renting site

#### **PRINCETON ACTIVITIES**

- Princeton Armenian Society: Vice President
- Princeton Chess Club: Social Chair
- Princeton AI Alignment: Discussion Group about the Fundamentals of Al Safety
- Entrepreneurship Club (E-Club): Tigers in Product Team: Tech Lead
- Princeton Blockchain Club: Events Chair, involved w/ creating discourse on campus about crypto, market research, etc
- Princeton Undergraduate Energy Association (PUEA): Research and Reports Team Member

#### **TECHNICAL SKILLS:**

Java, Python, C, OCaml, Javascript/HTML/CSS, MatLab, R, LaTeX, Solidity, Google Sheets Script, OnShape CAD, Github, n8n

#### **AWARDS**

- 2024: Princeton 1978 Community Service Award
- 2022: The Engineering Society of Detroit: Outstanding Student of the Year | Michigan All-Star Math Team (top 30 mathlete students in state) Links: Portfolio Website: <a href="https://hagop-a.github.io/portfolio-website2.0/">https://hagop-a.github.io/portfolio-website2.0/</a>; LinkedIn: <a href="https://www.linkedin.com/in/hagop-alajajian-331181206/">https://www.linkedin.com/in/hagop-alajajian-331181206/</a>