

김경현 Kyung Hyun Kim

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EXPERIENCE

Yang Partners, Malden, MA

February 2020 – September 2020

Associate Campaign Manager (Xfinity Campaign)

- Assisted signing new contract for new sales campaign with Xfinity, AT&T and Children International
- Administrated 40+ sale associates into teams, educating sales strategies, and recruiting new talent

Skunkworks Initiatives, Waltham, MA

August 2018 – Present

Cofounder (<https://skunkworksbrandeis.web.app>)

- Founded education organization that promotes innovation within higher education
- Supervised teams by allocating 100+ students into teams, planning outline schedule, and recruiting

SpeechFlow, Waltham, MA

June 2018 – December 2019

Cofounder (Semi-Finalist of MassChallenge-Boston 2019)

- Designed application aiming towards changing the way how people present and interact with data
- Achieved 1st place and \$15000 from the SPARK Program by Hassenfeld Family Innovative Center
- Constructed GUI with React.js, backend developing with Node.js, and business marketing research

Shinjin International, Seoul, Republic of Korea

March 2017 – December 2017

Product Manager Intern

- Established matrix organizational structure in R&D team increasing communication efficiency
- Reduced garment cost by 15% through streamlining vendor and applying different method
- Assisted signing total of \$3,000,000 in deals with five apparel company representatives

Ministry of National Defense, Seoul, Republic of Korea

June 2015 – March 2017

Data Analyst/Military Interpreter (Sergeant) – Measurement and Signature Intelligence (MASINT)

- Led team of 10+ analysts to successfully perform emergency task missions in agile environment
- Received general commendation medal predicting national treats by analyzing confidential data
- Maintained database of security intelligence by data-driven analysis through spreadsheets

Charlie's Bar, Kyoto, Japan

June 2013 – May 2014

Independent Business Owner, Founder

- Built loyal customer base delivering better value proposition regarding price and location
- Reduced inventory cost by 50% through vendor selection leading to return of investment of 500%

EDUCATION

Brandeis University, Waltham, MA

Bachelor of Arts in International Global Studies & Computer Science

August 2014 – December 2019

Relevant Coursework: *Software Entrepreneurship, Computer Graphics, Discrete Structures, Data Structures, Web Application Development, Spoken Dialog Design*

Ritsumeikan University, Kyoto, Japan

Major: International Relations

April 2013 – June 2014

SKILLS

Language: English (Native), Korean (Native), Japanese (Conversational)

Project Management: Kanban, Agile software (Trello, JIRA), Product design (Sketch, Figma)

Technical: Java, Python, JavaScript, React.js, Node.js, Microsoft PowerPoint, Microsoft Excel