# **Hogan Andre Hamby**

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#### **EDUCATION**

## The University of Oklahoma - Norman, OK

Expected May 2023

- Bachelor of Science Management Information Systems, Minor: Finance
- GPA: 3.30/4.00
- Extracurricular Activities: Student Consulting Prep, OU Investing Club

#### Indiana University - Bloomington, IN

August 2019 – May 2020

- Bachelor of Science Informatics
- GPA: 3.47/4.00

### WORK EXPERIENCE

## CommScope, Strategy Analyst Intern – Richardson, TX

May – August 2022

- Compiled and analyzed internal and external data and research to create competitive analysis slide decks and presented them to upper management to give recommendation to increase market share, product innovation, and provide emerging trends within the telecommunications industry.
- Worked cross-functionally with upper management to identify business pain points, apply analytical frameworks, and develop solutions and recommendations for success.
- Evaluated market sizing and ecosystems of market segments to successfully update CommScope's annual market model to give insight on market entry and product deployment strategy.
- Translated qualitative trends into quantitative trends to help in prioritizing impact and opportunity to assist CommScope in identifying competitive advantages.

#### **RevGuard**, Business Development Intern – Dallas, TX

June - August 2021

- Prospected medical facilities around the country searching for practices with the inability to collect past due Accounts Receivables.
- Oversaw accounts and utilized KPI dashboards to track the health of account financials.
- Demonstrated relationship building through collaboration with the CEO on a daily basis.
- Gained experience in the process of a start-up and oversaw valuable start up steps such as branding, market integration, as well as deal on-boarding through closing.

#### **EXPERIENTIAL LEARNING**

## Student Consulting Prep, Member

 $October\ 2020-Present$ 

- Implement strategy and problem solving in case interview prep (profitability cases, market sizing, pricing optimization, M&A, GTM).
- Attend networking events and listen to guest speakers that share their experience in consulting and insights on the consulting industry.

#### Data Analytics Student Association, Member

*October* 2021 – *May* 2022

- Listened to guest lecturers on technology and data analytics.
- Applied the use of data visualization and data analysis skills to practice projects involving Excel to analyze datasets to formulate insights and recommendations.

#### **K201: Computers in Business**, Student

*August – December 2019* 

- Worked through a plethora of datasets and databases using Microsoft Excel and Access. Used SQL within Access to create and maintain databases.
- Mastered Excel functions such as INDEX, MATCH, H/V LOOKUP, IF/AND STATEMENTS, and CONCATENATE
- Used PIVOT TABLES and PIVOT CHARTS to accurately sort data to quickly find answers to various questions.
- Used visualization to effectively project data to identify trends, outliers, and new insights about the information within the data.

## **TECHNICAL SKILLS**

- Microsoft Office Suite (Excel, Access, Word, PowerPoint, Power BI)
- SQL
- Tableau