

GOPI K K ANCHARLA

CIO / CTO / Technology Executive

Frisco, TX • haigopi@gmail.com • LinkedIn: linkedin.com/in/haigopi

EXECUTIVE SUMMARY

Strategic technology leader with 15+ years of experience modernizing enterprise systems, scaling cloud and data platforms, strengthening cybersecurity posture, and driving digital transformation across global organizations.

CORE COMPETENCIES

Enterprise Technology Strategy • Digital Transformation • Cloud Platforms • Data & AI • Cybersecurity • DevSecOps • Global IT Operations • Financial Stewardship • Innovation Leadership • Organizational Culture

CAREER STRENGTHS

Enterprise Technology Strategy

Built multi-year technology roadmaps aligned with business goals. Led Toyota's two-year modernization strategy and drove cultural transformation by delivering rapid commercial lending capabilities.

Operational Excellence

Developed strong operational maturity at Capital One—building scalable data systems, cross-functional delivery models, and governance frameworks. Established KPIs and SLOs to ensure national-level operational reliability.

Innovation & Modernization

Rebuilt Toyota's Lending Origination System in under six months. Designed a configuration-driven UI engine reducing one-month change cycles to five minutes, increasing agility and speed of delivery.

People & Culture Leadership

Led engineering and IT organizations up to 120 people globally. Retained top talent, coached emerging leaders, and strengthened high-trust engineering cultures.

Financial Stewardship

Managed multi-million budgets, optimized vendor contracts, and ensured strong ROI. Continuing to expand strategic financial influence in enterprise value growth.

Security, Risk & Compliance

10+ years partnering with cybersecurity, risk, and audit teams to enhance enterprise resiliency and regulatory alignment.

CAREER HIGHLIGHTS

Toyota Financial Services — Head of Technology

Modernized dealer/customer platforms, implemented AI-driven underwriting, tripled delivery speed, and built a new origination system in under six months.

Capital One — Director, Marketing Technology

Modernized the MarTech stack, removed Adobe lock-in, strengthened governance, and delivered \$240M+ in revenue impact.

Dell EMC — Engineering Leader

Delivered global hybrid cloud storage systems. Awarded patents in distributed systems and led an \$11M product roadmap.

PUBLICATIONS & THOUGHT LEADERSHIP

Author of 100+ ThinkSpecial articles. Speaker at Cloud Expo, DZone, and Executive Summits. Holder of 30+ patents in distributed systems, cloud resiliency, and automation.

BOARDS & COMMUNITY

Advisor to AI startups • Mentor for Women in Technology • Founder of ThinkSpecial publication.

FOUNDER & BOARD POSITIONS

- VantaShala.com — HomeChefs marketplace promoting healthy homemade food.
- RunningTicker.com — Financial analytics platform (successful exit).
- RentMitra.net — Nationwide rental marketplace.
- AlliBilli.com — News platform supporting elderly users.

EDUCATION & CERTIFICATIONS

Masters — Information Systems, Nagarjuna University
Bachelors — Computer Applications, Nagarjuna University
Certifications — AWS Solutions Architect, Java, SAFe