

Daily Note

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Indian company Q3 results 2023/24

Coromandel International

Consolidated crop protection sales of Coromandel in the 3-month period ending December 2023 decreased by 5.7% to Rs 6,154.4 million. On currency conversion, this is equivalent to sales of \$73.9 million (6.9% decrease). In the 9-month period crop protection sales were Rs 18,929.9 million, a decrease of 6.3% from the same period of the previous period. On currency conversion, this is equivalent to sales of \$228.9 million (9.7% decrease). The company reports that its agri inputs industry experienced a challenging quarter with external headwinds such as below normal monsoons and lower crop sowings. The NBS rates for Rabi season underwent a steep downward revision which coupled with the rising raw material prices further impacted the industry's performance. The company further reports that its crop protection business saw a healthy volume growth of 21%, improving its performance in exports and domestic markets.

Meghmani Organics

Consolidated crop protection sales of Meghmani Organics in the 3-month period ending December 2023 were Rs 2,391.5 million a decrease of 46.4% from the same period of the previous year. On currency conversion, this is equivalent to sales of \$28.7 million (47.1% decrease). In the 9-month period crop protection sales were Rs 8,039.4 million, a decline of 45.7% from the same period of the previous period. On currency conversion, this is equivalent to sales of \$97.2 million (47.6% decrease). The company highlights that crop protection sales were impacted as the global demand continues to remain sluggish owing to high channel inventory and high interest rate scenario.

Adama issues 2023 profit warning

Syngenta Group agrochemical business Adama expects to report a 12-21% decline in sales for 2023. The fall in revenues was running at some 17% for the first nine months of the year.

The company cites lower sales volumes and reduced prices, as well as a negative impact from exchange rate moves for the contraction. It notes high channel inventories, last-minute purchasing following channel de-stocking in light of high interest rates, and pressure on crop protection product pricing due to the lower demand and reduced active ingredient pricing.

Reported net income will have turned negative. The company expects to report losses of between \$209 and \$259 million for 2023. That would compare to a reported net income of \$96 million for 2022. Adama is also expecting to report adjusted net loss. The company expects to adjusted losses of between \$211 and \$261 million for 2023. That would compare to an adjusted net income of \$118 million for 2022.

For more on this story, existing subscribers to Crop Science Market Reporting can click [here](#).

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