	Summary
Project	Gading toon
Address	JI. Perintis Kemerdekaan Kelapa Gading Jakarta Utara Pulogadur
Property Type	Apartment
Infrastructure	FTTB
Segmen Customer	Retail
Status Kerjasama	Non Exclusive

HP	1575
Occupancy rate 57%	868
Target dari Occ 25%	224
Periode Kerjasama	36

2	by Total Dun (Rp)	334.095.
	COGS (Rp)	772.105.072
CDE Coet	(STB+ONT+DW) (Rp)	414.258.000 772.105.072
	Investasi (Rp)	BP 1
	Total Fee	252,666,150 248,204,761
	One Time Fee	
Biaya Biaya	Biaya Sewa	
	Rev Share (Rp)	252.666.150
	Rev Share (%)	12,5%
	Total Revenue (Rp)	2.021.329.200
Average	Investasi per-HP (Rp)	157.590
	larget dan Occp. Based	224
	Tingkat Okupansi	868
	Status Kerjasama	Non Exclusive
Periode	Kerjasama (Thn)	3
	Ŧ	1.575
	Project	Gading Icon

Prepared by:

Checked by:

Checked by:

Astrid Puspe India

Mathemana

Catalani Agu mojest perhatom kajasawa telle putus setelal 3 thum,



BILL OF QUANTITY - GADING ICON

NO. 80Q		
NO. AS PLAN DRAWING		
TANGGAL	30 Agustus 2017	
PELAKSANA		
LOXASI	JL. PERINTIS KEMERDEKAAN KAV 99	
RW	2	
KELURAHAN	KENARI	
KECAMATAN	SENEN	
KUTA / KABUPATEN	JAKARTA PLISAT	
REGION	JAKARTA	
NAMA NUB / OLT	-	
HOMEPASS	900	
TARGET PENETRASI 58 %	450	
VERSI	ΙΔ.	

NO	DESIGNATOR KABEL & PENYAMBUN	URAIAN PEKERLAAN	KETERAN GAN	SATUAN	GADINIGICON	TOTAL VOLUME		MAYER State Price	KIAL (NP)	Total Price	-	SERVI Init Price	CE (MP)	t Year Print
1	AC-OF-SM-960	Pemasangan Rabel Udara Riber Optific Single Mode ACSS:56- core & 652 D	Transportasi Kabel FO ke loksai pekerjaan. Invaliasi kubel FO dengan standard metode. Sudah romasuk cerusa a ccessorins, petitbelan dan peniralahan bentya yang deng-kikan. Kabel FO distalian oleh vendor.	meter		-	Rp	37.699	Rp		Rp	4.260	Rp	
2	AC-OF-5M-480	Pernasangan Kebel Udara Rher Opsk Single Mode ADS 45 core G 652 D	Transportesi Kebel FO ke loksal pekerjaan. Intrakala Kabel FO dengan standard metode. Stakalah termesik semua a coroccies, pelabelan dan peraralatan keria yang Gloeridaan. Kabel FO diadakan oleh PT-MKM.	rsetter	1.500	1.500	Rp	23.562	Rp	35.343.000	Rp	4.200	Rp	6.300.000
1	AC-OF-SM-490)	Persissingun Kebal Udara Fiber Optiv Gregle Mode ADIS 48 care G 652 D	L. Multarial i short dan gostang. J. Installani 3 short for Odengen istandard metodis. J. Suddhi formayok zemisa antosyonnes, pokabel an dan penarialatan kega yang diperintian.	meter .					Rp				Rp	
4	AC-OF-SNI-RIO	Permasungsen Kabel Uslans Fiber Derch Single Minde ADSS 8E core G 652 Dr/urk Underground)	Transportur rable FO ha lokau pallerjaan Transportur rable FO ha lokau pallerjaan Transportur rable FO denger sturbaat messkel. Nushah transportur rable rable pallerin sturbaat messkel. Nushah transportur rable rable rable pallerin sturbaat et al. Transportur rable rable rable rable rable.	rsetex		-			Рф				Rp	
5	SC-OF-SM-48	Pernissangan alat sambung (CLD9JRG) (cabang/surus) untuk Fiber Gedik kapasitas 12 - 48 core	Intersport real Alex Semburg Sabel PD ke linked privergiess. Remainsigns Alex samburg Sabel PD keep standard methods. Sudah temesiak semala occasions, prabahlan dan peralatan kerjaliyang dipenhalasi. Altem ini di Juar penyambungan dan nemihasil. Alex Samburg Sabel PD disabatan olah vendor.	pc1			Rp	970.200	Rp	-	Rp	453.600	Rp	
6	OS-SM-1 ElaySplicing ODC	Penyambungan Kabel Optik Single Mode kap 1 core dengan cara fizzion affice	Penyardungan Kabel FO menggunakan Fussion Splice dengan hasil penyambungan <= 0.1 db (average) dengan basil OTDE.	core	360	160			Rp	-	Rp	77.963	Rp	12.474.008
7	OS-SM-6/Splicing ODP	Panyambungan Kabel Optile Single Mode lase 6 core dengan cara fusion splice	Pempambungan kabel PC menggunakan Pusakon Spilos dengan hadi pempambungan <= 0.1 db (avernaje) dengan hasi OTOR.	pcs	61	55			Rp	1.	Rp	77.963	Rp	4.911.63
8	OCCM/FDT 45: 24 Splitter	Pertrassingan ODOM/FOT Wall Mount (Indicor) Langitisp with space for passive splitter, adaptor SC/APC, lsap 24 core,dain practicore benisus polabelian.	Termorals: 1. Transportate FOT deri Warehouse MMM setempet be lokavi pelerijaan. 2. Sudah termeraki acusories dan lobel FOT. 1. Ihan isi di kasa pemperbagan dan terminasi. 4. SUC Consoliesani dan lebahan 2018. MMM.	per			Rp	3.267.000	Rp		Rp	1.134.000	Rp	
9	CDCMAPOT -C 24 Spetter	Pengestan der Penussingen Lebner COCPDT-Redestal (Outdoor) ins 24 ook dengen space untde spirter middlier termesse miternali elebetor COPPC, pigsal, prodest concrete cut hitzen, factas Ferge, patok pengeman (8 bush), berrikst pelabetan	Terminus. Temportae FOT der Hanthouse MCM settempat ke I dauf pekrepaan. Schafth Terminus ersonntre soll slagt FOT. A train in di Nas prominuting der Bressonst. A FOT Comprete set disidis an oleh PT. MCM.	pts					Rp		Rp	2.835.000	Rp	
10	ODC/FOT <-12 Splitter	Pengadaan dan Penosangan kaloner (OC/PDT Wall Mount (Indicor) 1-an 72 core riengan spora corul softer monlain termasiski mieterial adoptor SC/IPC, piggal, benisis pelabetan	Termanak: 1. Transportani FOT deri Warrehouse MIKIA setempet ke liokasi pelkerjaan. 2. Sudah termanak accesories dan laieri FOT 3. Hem Iri di Lung-perpambungan dan terminak; 4. EDT Scanderin set diedeisan oleh FT, MSSA.	DC9	2	2	Rp	6.750.000	Rp	13.500.000	Rp	2.700.000	Rp	5.400.00
11	ODP/FAT & B	Permanangan ODP/FAT type Indoor/Wall Kap 8 core with space for splitter, Adapter SC/APC	Sudah termasuk accesories dan label FAT Item ini di luar penyambungan dan terminasi. FAT Complete set diadakan oleh PT MKM.	DC3	63	63	Rp	2.008.250	Rp	126.519.750	Rp	272.160	Rp	17.146.080
12	ODS/FAT-A-TE	Pemesangan DDP/RAT type Indoor/Wall Kap 16 core with space for splitter, Adapter SC/APC	Termanak : 1. Transportasi FAT dari Warehouse MKM setempat ke lokasi jokurijaan. 2. Susati termanak accesories dan label FAT 3. Hen Ini di Liar pengambungan dan terminasi. 3. SAS Sconsista set sikaldalan oldi VILMAMA.	pcs	-	-	Rp	2.631.500	Rp	-	Rp	272.160	Rp	0
13	OCPYPAT-CU-II /Fedest M	Pengushan dan Pemasangan CGP/FAT type Clurium Underground Kap 8 Lare with space for splitter, Adapter 55/APC	Termout. Throughout of Art dart Wounderpoys NETA Interreport in Indian previews. 2. Promouting FAT dart Wounderpois. 2. Promouting profess of a cross and designed decrypt. 4. budn't termosas accounts care label FAT. 3. Been to it is any proviouslying Art and extermost. 6. EAT Compilet set shadulus-robe PT MiSM.	pea		-			Rp		Rp	189.000	Rp	
14	OCP/FAT-Cu-16/Pedestol	Pengiataan dan Penukangan OCR/KAT type Closers Underground Kap 16 core with space for rafetse, Adapter SCAPG	Transportas AAT dan Vivirinouse MMXI setempet ise folkes patringians. Transportas AAT dan Vivirinouse MMXI setempet ise folkes patringians. Transportas AAT dan Vivirinouse design design. Transportas AAT dan Vivirinouse design design. Transportas AAT dan Vivirinouse	ges					Rp		Rp	189.000	Rp	8
15	SPUTER 1:0	Pengasian den Pematengen Işfrer J. (Land ODF	Types and the state of the second sec	per			Rp	877.500	Rp	٠			Rp	9
16	skites 28	Pengkirian dan Pemasangan Spilitar 2-8 untuk COC	Terro seut. 1. Transportus syetter dan witarkouse MAN retempat ka initiasi pakapan. 2. Hen or di hur prospertungai can terrimian. 1. sporte 2 di adalahan dan 175 Meta.	\$45.			Rip.	580.500	Rp				Rp	2
17		Terminal Sox wall mounting		pox		-	Rp	-	Rp Rp	-	Rp Rp		Rp Rp	
18 19		Drop Wire cable (2 Core) duri ODP ke ONT (1000 mitr / roll) Modular sed, UTP Cat Se AMP [1375191]		roll pcs	-	-	Rp Rp	34.913		-	Rp	4.200		
20		Cable UTP CAT 5	V 6	roefer		-	Rp	4.253	Rp Rp	-	Rp	5.145	Rp Rp	
23		Pernasangan Faceplate LYTP RJ 45 Pernasangan Faceplate LYTP RJ 45	Type Double Type Single	DCI DCI		-		34.913	Rp	-	-	8.400	Rp	
24		Faceplate 2 Hole ANF [1659050-1] Faceplate 1 Hole ANF [1659001-1]	Type Drubble Type Single	pcs			Rp Rp	34.913	Rp		Rp	8.400	Rp	
25		Einestop Connector (U.45	Firestop utility	pcs pcs			Rp Rp	850,000 1.712		-	Rp	2.573	Rp	_
27		Stacker Jubany 3	steleor plug sinde sk-230 / stop kontak steleor 3 LUBANG	pg1		-			Rp	-			Rp	
	ALUR KASEL PLEST.0-540	Persesangan Trang Besi 7 meter, benilust sat & cor pondesi ster assesories - kekupran tanik 140 kg	Transportasi Tiang ke lokasi pekerjaan. Permasangan dan Pembusian pondasi Tiang sesuai dengan Spec. Sadah termasak sersus accessories, pelabelan dan persolistan berja yang dipersidan.	pcs	,	5	Rp	1,489,517	Rp	7.447.584	Rp	241 920	Rp	1.209.60
29	PU-58,0-140	Pemusangan Tiang Besi 9 meter, berkut cat & cor dan assessories -kekuatan tarik 140 kg	Transportasi Tiang ke Sokasi pekerjaan. Perusangan dar Penthasaran pondasi Tiang sesuali dangan Spec. Sudah semanak sersus accessories, pelabelan dan perandiatan kertis yang dipenukan.	pes		-	Rp	1,700.000	Rp		Rp	350.000	Rp	
30	PU-AS	Pengadaan dan Aksesoris tiang Existing (Rixed Clamp, Bracket Dead End, Suspension, Steel Band, Stoplink)		set	13	13	Rp	60.000	Rp	780.000	Rp	7.500	Rp	97.50
31	PU-SS	Pengadaan dan Pernasangan Slack Support (Palang 4) diameter	Pengadaan dan Pernasangan	set	3	2	Rp	100.000	Rp	100.000	Rp	35.000	Rp	35.00
		85cm, tehal Smrn		meter	90	90	Rp	14.844	Rp	1.335.965	Rp	7.560	Rp	680.40
32	00-H0PE-1 80-18-0-04	Permasangen 1 olipa HDPE untual kabel PCJ, include Soleet HDPE Golden, pengurugan kembali dan perbaikan kembali, pengsirsan paan, darektin dan tanda rida falbel tanah dan benpeti sanbung kedalasean G. swarer dengan pennulaan retotoric.	Maserial HOPE BLUE/YELOW 40x32mm Termasuk pengadaan warning tape	meter					Rp	-	Rp	27.468	Rp	2000
33		0.6 mater dengan pennukaan Hotelor Pethapangan Kabel Tran rentik al & Aortschital		2 mart or					Rp				Rp	
34					1.1		1000		1000		4			
34 c	HANDHOLE, PERBARAN	Penduatan ret ukuran diameter dalam (P.K.), KT = 60x60-60) cor	Pengadian dan Pemasansan Jermania akeromes Hanser, Name plafe dil Sali merker disediakan piah kendor	pt.a		-			Пр				Пр	
34		·		pts			Rp	1,700,000		=	Rp	186.600		

						100 TO 10		MATER	IAL (FIP?			SERVA	CE (RP)	
NO	DESIGNATOR	URAIAN PEKERJAAN	KETERANGAN	SATUAN	GADING ICON	TOTAL VOLUME		Unit Price	Sub	Total Price		Just Price	Sub	Total Price
D	PEMASANGAN PIPA CI	TIUDING												
38		Fischer sekrup dinding beton ukuran 54		pcs		-1	Rp	815	Rp	-	Rp	12.900	Rp	
39		Pipa pvc conduit 20 mm (3/4") @3meter/batang		Batang	247	247	Rp	49.397	Rp	12.201,069	Rp	11.025	Rp	2.723.17
40		Pipa pvc conduit 1"		Batang		-	Rp	60.900		-	Rp	11.025	Rp	
41		Flexible Conduit clipsal 1" include dengan clamp		meter		-	Rp	21.000	Rp	-	Rp	4.165	Rp	
42		Clamp pipa conduit 1" (type Ornega/saddle) + paku beton	SESUAI PEMAKAIAN	pcs		-	Rp	5.135	Rp	-	Rp	945	Rp	
43		Clamp pipa conduit diameter 20 mm (3/4") (type Omega/saddle) + paku beton	SESUAI PEMAKAIAN	pcs		-	Rp	3.423	Rp	-	Rp	945	Rp	
44	***************************************	Kabel duct / trunking 16 x25 mm + skrup dan double tape @ 1,7 meter per batang		pcs		-			Rp	-			Rp	
45		Pengehoran & Perapihan Mortar shaft		Titik		-			Rp	-	Rp	1.134.000	Rp	
46		Pelubangan & perapihan Plafon		Titik					Rp	-			Rp	
47		Pembobokan & Perapihan dinding vertikal		meter		-	-	HILITO COOLS	Rp	-			Rp	
48		Cable Ties (Harden) 25 cm @ 100	SESUAI PEMAKAIAN	pack		-	Rp	111.248	Rp		Rp	173.250	Rp	
E	PERLINAN								1516.8					STATE OF THE PARTY
49	SITAC ODC/FDT	Akuisisi space ruang untuk ODC/FDT Wall mount		node		-					Rp	12.600.000	Rp	
50	PRIVATE-PERMIT BUILDING	Perijinan untuk penempatan Kabel dan Route Duct di area Gedung	Sampai diterbitkan Surat IJin dari Private terkait (Developer, jalan wadaya, dlf)	lat		-					Rp	8.662.500	Rp	
51	PRIVATE-PERMIT	Perijinan untuk penempatan Kabel dan Route Duct di Area Perumahan		lot		-					Rp	8,662,500	Rp	
52	PERMIT JALUR FEEDER AERIAL	Perijinan Jalur Feeder Kabel Udara		lot		-					Rp	5.000.000	Rp	
53	PERMIT JALUR FEEDER BURIED	Perijinan Jalur Feeder Kabel Tanam		lot		-					Rp	10,500,000	Rp	
E	SURVEY & DESIGN													ALC: Val.
54	SURVEY TIANG	Survey titik koordinat tiang existing dengan menggunakan gps di area yang akan di bangun jaringan ftth.	Softscopy (format, gdb.) heelf marking koordinat bang existing PLN, Telkom, Jan Provider lain.	area		-					Rp	5,292.000	Rp	
55	SURVEY HOMEPASS	Survey Aumlah fantai dan unit gedung/ bangunan yang masuk ke dalam hitungan 1 homepass	Softoopy (scan) nedkine survey yang sudah di validasi dari menjadi dasar untuk gambar dasign asplan	area		-					Rp	5.292.000	Rp	
56	DESIGN & BOQ ASPLAN & ASBUILT	Satu paket design as plan dan boqnya	Berupa softcopy dan hardcopy:	lot							Rp	5.292.000	Rp	
G	UR TERIMA				-						-			
57	TC-FO-HDPE	Tes kelolosan duct / subduct HDPE (ducting ext)	Pengujian kwalitas penanaman durt/HDPE dengan sistem sampling kira2 per satu span HH atau per 500 meter alur	meter	90	90					Rp		Rp	
58	TC-FO-AE	Tes Kelolosan Tiang dan kabel Aerial	Pengujian kwalifas penanaman tiang dan pemasangan alur kabel sesuai dengan ketentuan oleh vendor	meter	1,500	1.500					Rp	-	Rp	
59	TC-FO-EL	Test and Commissioning Elektris (OTDR dan Powermeter)	Pengujian seluruh kwalitas penyambungan kabel point to point di span link core yang digunakan. Alat ukur yang digunakan OTDR, Light source dan power meter	core	160	160					Rp	-	Rp	
				-					Rp	197.227.369			Rp	50.977.39
-					-		-				-		Rp	248,204,76

Catatan	10 a con 10		

PE	MOHON	
Disiapkan oleh,	Diperi	ksa oleh,
(Muhammad Amir))
Tanggal:	Tanggal:	

Project	Gading Icon
Address	Jl. Perintis Kemerdekaan Kelapa Gading Jakarta Utara Pulogadung
Property Type	Apartment
Infrastructure	FTTB
Segmen Customer	Retail
Status kerjasama	Non Exclusive

Internet Up to 10 Mbps + Venus	Promo Discount 30% selama 3 bulan	
363.000	254.100	
	30%	3 bln
Harga Reg	Harga Disc	

Harga Reg	Harga Disc								
Acceptance and the second seco	bo							2 Th	
	Jl. Perintis Kemerdekaan Kelapa Gading Jakarta Utara Pulogadung				ve	1575	898	224	60 Bln
Gading Icon	Jl. Perintis K Gading Jaka	Apartment	FTTB	Retail	Non Exclusive	8	21%	722%	
Project	Address	Property Type	Infrastructure	Segmen Customer	Status kerjasama	H	Occupancy rate	Target dari Occ	Periode Kerjasama

	Service	Internet Up	to 10 Mbps +	Venus
/ qns / s900	Month		120 010	170.073

224	2	226
Total Unit	Free Titik Layanan	Total Layanan

BREAKDOWN

	Total SO	727	477
100%	Jumlah	112	112
3%	12	4	4
4%	11	22	5
2%	10	9	9
%9	6	7	7
7%	00	00	00
%8	7	6	6
%6	9	6	6
10%	2	10	10
11%	4	12	12
12%	3	13	13
13%	2	14	14
14%	1	15	15
	Th / Bln	1	2



П			1		Т	T	T																				T	T		T	1	T										T	1	T		T	T	T
18	15	14	13	12	10	6	6	00	7	9	5	4	15	14	13	12	10	6							185	36	15	14	13	12	10	6	6	00	7	9	5	4	15	14	13	12	10	6	6	00	7	9
17	15	14	13	12	10	6	6.	80	7	9	S	4	15	14	13	12	10								176	35	15	14	13	12	10	6	6	80	7	9	2	4	15	14	13	12	10	6	6	00	7	9
16	15	14	13	12	10	6	6	90	7	9	5	4	15	14	13	12									166	34	15	14	13	12	10	6	6	80	7	9	5	4	15	14	13	12	10	6	6	00	7	9
15	15	14	13	12	10	6	6	00	7	9	5	4	15	14	13										154																							
14	15	14	13	12	10	6	6	80	7	9	5	4	15	14											141	33	15	14	13	12	10	6	6	80	7	9	50	4	15	14	13	12	10	6	6	00	7	9
13	15	14	13	12	10	6	6	00	7	9	5	4	15												127	32	15	14	13	12	10	6	6	80	7	9	2	4	15	14	13	12	10	6	6	00	7	9
12	15	14	1.3	12	10	6	6	80	7	9	5	4													112	31	15	14	13	12	10	6	6	8	7	9	5	4	15	14	13	12	10	6	6	00	7	9
11	15	14	13	12	10	6	9	90	7	9	5														108	30	15	14	13	12	10	6	6	80	7	9	S	4	15	14	13	12	10	6	6	00	7	9
10	15	14	13	12	10	6	6	80	7	9															103	29	15	14	13	12	10	6	6	8	7	9	5	4	15	14	13	12	10	6	6	00	7	9
6	15	14	13	12	10	6	6	80	7																76	28	15	14	13	12	10	6	6	80	7	9	S	4	15	14	13	12	10	6	6	80	7	9
80	15	14	13	12	10	6	8	00																	06	27	15	14	13	12	10	6	6	8	7	9	5	4	15	14	13	12	10	6	6	00	7	9
7	15	14	13	12	10	6	6																		82	26	15	14	13	12	10	6	6	00	7	9	5	4	15	14	13	12	10	6	6	8	7	9
9	15	14	13	12	10	6																			73	25	15	14	13	12	10	6	6	00	7	9	S	4	15	14	13	12	10	6	6	80	7	9
ın	15	14	13	12	10																				64	24	15	14	13	12	10	6	6	00	7	9	5	4	15	14	13	12	10	6	6	00	7	9
4	15	14	13	12																					54																							
	5	4	13																						42	23	15	14	13	12	10	6	6	00	7	9	5	4	15	14	13	12	10	6	6	00	7	9
		14 1																							29 4	22	15	14	13	12	10	6	6	00	7	9	5	4	15	14	13	12	10	6	6	80	7	9
		1																							2	21	15	14	13	12	10	6	6	50	7	9	5	4	15	14	13	12	10	6	6	00	7	
1	15																								15	20	15	14	13	12	10	6	6	00	7	9	5	4	15	14	13	12	10	6	6	8		
Bulan	1	2	m	4	5	9	7	80	6	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	Total	19	15	14	13	12	10	6	6	00	7	9	5	4	15	14	13	12	10	6	6			

5 4

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5 4 4 224

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215

209

202

194

Bulan	1	2	33	4	5	9	7	00	6	10	11	12	13	14	15	16	17	18
1	3.811.500	3.811.500	3,811,500	5.445.000	5.445.000	5.445.000	5.445.000	5.445.000	5.445.000	5.445.000	5.445,000	5.445,000	5.445.000	5.445.000	5.445.000	5.445.000	5,445.000	5,445,000
2		3,557.400	3,557,400	3,557.400	5.082,000	5.082.000	5.082.000	5.082.000	5.082.000	5.082.000	5.082,000	5.082.000	5.082.000	5.082.000	5.082.000	5.082.000	5.082.000	5.082.000
m			3.303.300	3.303.300	3,303,300	4.719.000	4.719.000	4.719.000	4.719.000	4.719.000	4.719.000	4.719.000	4.719.000	4.719.000	4.719.000	4.719.000	4.719.000	4.719.000
4				3.049.200	3.049.200	3.049.200	4,356,000	4,356,000	4.356,000	4.356.000	4,356.000	4.356.000	4.356.000	4.356.000	4.356,000	4.356.000	4.356.000	4.356.000
S					2.541.000	2.541.000	2.541.000	3.630.000	3,630,000	3.630.000	3.630.000	3.630.000	3.630.000	3.630.000	3.630.000	3.630.000	3.630.000	3.630.000
9						2,286,900	2.286,900	2.286.900	3,267,000	3.267.000	3.267.000	3.267.000	3.267.000	3.267.000	3.267.000	3.267.000	3.267.000	3.267.000
7							2.286.900	2,286.900	2.286.900	3.267.000	3.267.000	3.267.000	3,267,000	3.267.000	3.267.000	3.267.000	3.267.000	3.267,000
00								2.032.800	2.032.800	2.032.800	2.904.000	2.904.000	2,904,000	2.904.000	2.904.000	2.904.000	2.904.000	2.904.000
5									1.778.700	1.778.700	1.778.700	2.541.000	2.541.000	2.541.000	2.541.000	2.541.000	2.541.000	2.541.000
10										1.524.600	1.524.600	1.524.600	2.178,000	2.178.000	2.178.000	2.178.000	2.178.000	2.178.000
11											1,270.500	1270.500	1.270.500	1.815.000	1.815,000	1.815.000	1.815.000	1.815.000
12												1.016,400	1.016.400	1.016.400	1.452.000	1.452.000	1.452.000	1.452.000
13													3.811.500	3,811,500	3.811.500	5.445,000	5.445.000	5.445.000
14														3,557.400	3.557.400	3.557.400	5.082.000	5.082.000
15															3.303,300	3.303.300	3.303.300	4.719.000
16																3.049.200	3.049.200	3.049.200
17																	2.541.000	2.541,000
18																		2.286.900
19																		
20																		
21																		
22																		
23																		
24																		
Total	3.811.500	7.368.900	10.672.200	15.354.900	19,420,500	23.123.100	26.716.800	29.838.600	32.597.400	35.102.100	37.243.800	39.022.500	43.487.400	47,589,300	51.328.200	56.010.900	60.076.500	63.779.100

					_				_	_		_	_			-	-	-	-	-				-	
36	5.445,000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	81.312.000
35	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1,452,000	81.312.000
34	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445,000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452,000	81.312.000
33	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	81.312.000
32	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	81.312.000
31	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356,000	3,630,000	3.267.000	3.267.000	2.904.000	2.541,000	2.178.000	1.815.000	1.452.000	81.312.000
30	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	81.312.000
29	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	81.312.000
28	5.445.000	5.082.000	4.719,000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	81.312.000
27	5,445,000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541,000	2.178.000	1.815.000	1.452.000	81.312.000
26	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.016.400	80.876.400
25	5,445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.270.500	1.016.400	80.331.900
24	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	1.524.600	1.270.500	1.016.400	79.678.500
23	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	1.778.700	1.524.600	1.270.500		77.899.800
22	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.032.800	1.778.700	1.524.600			75.758.100
21	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3.630.000	3.267,000	2.286.900	2.032.800	1.778.700				73.253.400
20	5.445,000	5.082.000	4.719.000	4.356.000	3,630,000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	3,630,000	2,286,900	2,286,900	2.032.800					70.494.600
19	5.445.000	5.082.000	4.719.000	4,356,000	3,630,000	3.267.000	3.267.000	2.904.000	2.541.000	2.178.000	1.815.000	1.452.000	5.445.000	5.082.000	4.719.000	4.356.000	2.541,000	2.286.900	2.286.900						67.372.800

	REVENUE
Tahun 1	280.272.300
Tahun 2	766.728.600
Tahun 3	974.328.300
Tahun 4	975.744.000
Tahun 5	975.744.000
TOTAL	3.972.817.200

Prepared By: Approved By:

Dirga Permana Samudro
Marketing Analyst Kadiv Sales Retail

REVENUE SHARE	12,5%
Tahun 1	35,034.038
Tahun 2	95.841.075
Tahun 3	121.791.038
Tahun 4	4
Tahun 5	
TOTAL	252.666.150

	Fee	
Control of the Contro	One Time Fo	
	Biaya Sewa	

Total BOQ 248.204.761

		2	25.662.000	1	
1	1.833.000	1	31.161.000	1	120.019
Jasa Instalasi	STB + ONT + PC + DW	Bulan	STB + ONT + PC + DW	Jasa Instalasi	COGS

10.998.000

12.831.000

14.664.000

16.497.000

16.497.000

18.330.000

21.996.000

23.829.000

18	16.497.000	L
17	18.330.000	1
16	21.996.000	1
15	23.829.000	1
14	25.662.000	ı
13	27.495.000	1
12	7.332.000	°I.
11	9.165.000	1

Total	414.258.000	
Sub Total	414.258.000	.1.
24	7.332.000	Ĭ.
23	9.165.000	Ĭ
22	10.998.000	1
21	12.831.000	į.
20	14.664.000	1
19	16.497.000	E

	12 601 995		
	11 881 881	1	
	11 041 748	2	
	10 081 596	10.001	
	9 001 425	2.001.423	
	7 021 254	+C7:T7C:/	
	120 167 2	0.721.004	
	200 000 3	3.200.0330	
	2 730 500	3.720.303	
	CCC ONO C	2.040.323	
Biaya COGS	All	(+Free	Layanan)

24.483.876	The second secon
23.523.724	
22.443.553	
21.363.382	
20.163.192	
18.722.964	
17.162.717	
15.482.451	
13.682.166	
13.202.090	

27.124.294	
27.124.294	
27.124.294	
27.124.294	
27.124.294	
27.124.294	
27.124.294	
27.124.294	
27.124.294	
27.124.294	
26.644.218	
26.044.123	
25.324.009	

\$500	107.176.967	268.482.503	325.491.528	1	1	701.150.998
	Tahun 1	Tahun 2	Tahun 3	Tahun 4	Tahun 5	TOTAL

n xx
037 612.074
548.037
474.320
398,369
314.972
3 218.917
2 151.157
78.185
NSENTIF MAINTENANCE Sales Executive

20	723.022	361.511	180.755	1.265.288
19	691.003	345.502	172.751	1.209.255
18	654.145	327.072	163,536	1.144.753
17	616.169	308.085	154.042	1.078.296
16	574.471	287.235	143.618	1.005.324
15	526.443	263.222	131.611	921.275
14	488,095	244.048	122.024	854.167
13	446.025	223.012	111.506	780.543
12	800,462	400.231	160.092	1.360.785
11	763.975	381.988	152.795	1.298.758

1.072.910	982.591	21.373 21.373 21.373	68.946	77
0		21.373		
1.072.910	982.591	21.373	68.946	23
1.072.910	982.591	21.373	68.946	07
1.072.910	982.591	21.373	68.946	17
1.072.910	982.591	21.373	68.946	87
1.072.910	982.591	21.373	68.946	29
1.072.910	982.591	21.373	68.946	30

1.072.910	982.591	21.373	68.946	11
1.072.910	982.591	21.373	68.946	12
1.072.910	982,591	21.373	68.946	13
1.072.910	982.591	21.373	68.946	14
1.072.910	982.591	21.373	68.946	15
1.072.910	982.591	21.373	68.946	16
1.072.910	982.591	21.373	68.946	17
1.072.910	982.591	21.373	68.946	18
1.072.910	982.591	21.373	68.946	19
1.072.910	982.591	21.373	68.946	20

TOTAL	USO/BHP	Insurance (For Eqt Capex)	Interest (For Eqt Capex)	
1.072.910	982.591	21.373	68.946	1
1.072.910	982.591	21.373	68.946	2
1.072.910	982.591	21.373	68.946	3
1.072.910	982.591	21.373	68,946	4
1.072.910	982.591	21.373	68.946	5
1.072.910	982.591	21.373	68.946	6
1.072.910	982.591	21.373	68.946	7
1.072.910	982.591	21.373	68.946	00
1.072.910	982.591	21.373	68.946	9
1.072.910	982.591	21.373	68.946	10

1.072.910	982.591	21.373	68.946	11	TOTAL	USO/BHP	Insurance (For Eqt Capex)	Interest (For Eqt Capex)		733,893	108.416	208.492	416.985	31	1.314.805 1.35	187.829 194	3/3,038 366
1.072.910	982.591	21.373	68.946	12	1.072.910	982,591	21.373	68.946	1	733.893	108.416	208.492	416.985	32	1.359.761 1	194.252	300,303
1.072.910	982.591	21.373	68.946	13	1.072.910	982.591	21.373	68.946	2	ω	6	19	O1		1.398.202	199.743	333,400
1.072.910	1 982.591	3 21.373	68,946	14	1.072.910	982.591	21.373	68.946	3	733.893	108.416	208.492	416.985	33	1.430.127	204.304	400,000
1.072.910	1 982.591	21.373	68.946	15	1.072.910	982.591	21.373	68.946	4	733.893	108.416	208,492	416.985	34	725.047	107.109	100000
1.072.910	982.591	21.373	68,946	16	1.072.910	982.591	21.373	68.946	5	893	416	492	985	4	729.961	107.835	2011010
1.072.910	982.591	21.373	68.946	17	1.072.910	982.591	21.373	68.946	6	733.893	108.416	208.492	416.985	35	733.893	108.416	754,007
					1.072.910	982.591	21.373	68.946	7						733	108	2002
1.072.910	982.591	21.373	68.946	18	1.072.910	982.591	21.373	68.946	00	733.893	108.416	208.492	416.985	36	733,893	108.416	200,432
1.072.910	982.591	21.373	68.946	19	1.072.910	982.591	21.373	68.946	9	3.	4	9	14		733.893	108.416	200,492
1.072.910	982.591	21.373	68.946	20	1.072.910	982.591	21.373	68.946	10	32.329.331	4.414.910	9.304.807	18.609.614	Total	733.893	108.416	200.432

1.314.805	187.829	375.658	751.317	21
1.359.761	194.252	388.503	777.006	22
1.398.202	199.743	399.486	798.972	23
1.430.127	204.304	408.608	817.215	24
725.047	107.109	205.979	411.958	25
729.961	107.835	207.375	414.751	26
733.893	108.416	208.492	416.985	27
733,893	108.416	208.492	416.985	28
733.893	108.416	208.492	416.985	29
733.893	108.416	208.492	416.985	30

-	No	BEP	1.072.910	982.591	21.373	68.946	31
Gading Icon	Lokasi		1.072.910	982,591	21.373	68,946	32
29	BEP		1.072.910	982.591	21.373	68.946	33
			1.072.910	982,591	21.373	68,946	34
			1.072.910	982,591	21.373	68.946	35
			1.072.910	982.591	21.373	68.946	36

				STB	00						
	Net	Revenue	Jasa Instalasi	+ ONT + PC + DW	GS Layanan All	Out	Keterangan		1	No	BEP
	-248.204.761					-248.204.761	0		Ga		
0	-279.276.845	3.811.500	0	-31.161.000	-3.246.146	-476.438	1		ading Icon	Lokasi	
0	-303.541.523	7.368.900	0	-25.662.000	-5.050.465	-921.113	2		29	BEP	
0	-324.758.252	10.672.200	0	-23.829.000	-6.725.904	-1.334.025	S				
0	-341.648.141	15.354.900	0	-21.996.000	-8.329.426	-1.919.363	4				
	0 0 0 0	-248.204.761 -279.276.845 -303.541.523 -324.758.252 0 0 0	3.811.500 7.368.900 10.672.200 -248.204.761 -279.276.845 -303.541.523 -324.758.252 0 0 0	vsi 0 0 0 3.811.500 7.368.900 10.672.200 -248.204.761 -279.276.845 -303.541.523 -324.758.252 0 0 0 0	DW -31.161.000 -25.662.000 -23.829.000 0 0 0 0 20 3.811.500 7.368.900 10.672.200 -248.204.761 -279.276.845 -303.541.523 -324.758.252 0 0 0	-3.246.146 -5.050.465 -6.725.904 -31.161.000 -25.662.000 -23.829.000 0 0 0 3.811.500 7.368.900 10.672.200 -248.204.761 -279.276.845 -303.541.523 -324.758.252 0 0 0	-248.204.761 -476.438 -921.113 -1.334.025 -248.204.761 -3.246.146 -5.050.465 -6.725.904 -31.161.000 -25.662.000 -23.829.000 0 0 0 3.811.500 7.368.900 10.672.200 -248.204.761 -279.276.845 -303.541.523 -324.758.252 0 0 0	0 1 2 3 -248.204.761 -476.438 -921.113 -1.334.025 -3.246.146 -5.050.465 -6.725.904 -31.161.000 -25.662.000 -23.829.000 0 0 0 3.811.500 7.368.900 10.672.200 -248.204.761 -279.276.845 -303.541.523 -324.758.252 0 0 0	0 1 2 3 -248.204.761 -476.438 -921.113 -1.334.025 -3.246.146 -5.050.465 -6.725.904 -31.161.000 -25.662.000 -23.829.000 0 0 0 0 3.811.500 7.368.900 10.672.200 -248.204.761 -279.276.845 -303.541.523 -324.758.252 0 0 0	Gading Icon 29 0 1 2 3 -248.204.761 -476.438 -921.113 -1.334.025 -3.246.146 -5.050.465 -6.725.904 -31.161.000 -25.662.000 -23.829.000 0 0 0 0 -248.204.761 -279.276.845 -303.541.523 -324.758.252 -0 0 0 0 0	Lokasi BEP Gading Icon 29 0 1 2 3 -248.204.761 -476.438 -921.113 -1.334.025 -31.161.000 -5.050.465 -6.725.904 -31.161.000 -25.662.000 -23.829.000 0 0 0 3.811.500 7.368.900 10.672.200 -248.204.761 -279.276.845 -303.541.523 -324.758.252 0 0 0 0

19.420.500 -352.656.595

-359.801.561

-365.007.529

-366.717.937

-365.117.733

-360.300.373

23.123.100

26.716.800

29.838.600

32.597.400

35.102.100

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0 0

0 0

-18.330.000

-10.880.679 -16.497.000

-12.086.168 -16.497.000

-3.729.825 -13.155.183 -14.664.000

-14.091.520 -12.831.000

-14.898.978 -10.998.000

-2.427.563 -9.671.391

-2.890.388

-3.339.600

-4.074.675

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0	0	-352.450.806	37.243.800	0	-9.165.000	-15.573.758	-4.655.475	11
0	0	-341.753.978	39.022.500	0	-7.332.000	-16.115.860	-4.877.813	12
0	0	-348.533.407	43.487.400	0	-27.495.000	-17.335.904	-5.435.925	13
0	0	-351.644.563	47.589.300	0	-25.662.000	-19.089.793	-5.948.663	14
0	0	-351.278.537	51.328.200	0	-23.829.000	-20.717.149	-6.416.025	15
0	0	-346.506.425	56.010.900	0	-21.996.000	-22.241.425	-7.001.363	16
0	0	-335.784.075	60.076.500	0	-18.330.000	-23.514.588	-7.509.563	17
0	0	-321.135.578	63.779.100	0	-16.497.000	-24.661.216	-7.972.388	18
0	0	-304.487.267	67.372.800	0	-16.497.000	-25.805.889	-8.421.600	19
0	0	-284.290.565	70.494.600	0	-14.664.000	-26.822.073	-8.811.825	20

0	0	-260.736.563	73.253.400	0	-12.831.000	-27.711.723	-9.156.675	21
0	0	-233.923.019	75.758.100	0	-10.998.000	-28.476.793	-9,469.763	22
0	0	-204.041.023	77.899.800	0	-9.165.000	-29.115.329	-9.737.475	23
0	0	-171.281.666	79.678.500	0	-7.332.000	-29.627.330	-9.959.813	24
0	0	-129.913.504	80.331.900	0	0	-28.922.250	-10.041.488	25
0	0	-88.073.819	80.876.400	0	0	-28.927.165	-10.109.550	26
0	0	-45.856.915	81.312.000	0	0	-28.931.096	-10.164.000	27
0	0	-3.640.012	81.312.000	0	0	-28.931.096	-10.164.000	28
29	ь	38.576.892	81.312.000	0	0	-28.931.096	-10.164.000	29
0	2	80.793.795	81.312.000	0	0	-28.931.096	-10.164.000	30

0	ω	123.010.699	81.312.000	0	0	-28.931.096	-10.164.000	31
0	4	165.227.602	81.312.000	0	0	-28.931.096	-10.164.000	32
0	5	207.444.506	81.312.000	0	0	-28.931.096	-10.164.000	33
0	6	249.661.409	81.312.000	0	0	-28.931.096	-10.164.000	34
0	7	291.878.313	81.312.000	0	0	-28.931.096	-10.164.000	35
0	00	334.095.216	81.312.000	0	0	-28.931.096	-10.164.000	36

								A La Carte 2	A La Carte 1	7	Internet Up to	Lay
					Internet		Total			Venus	10 Mbps	Layanan
					Internet Up to 10 Mbps + Venus		363.000 120.019	Ł	1	164.000	199,000	Harga Jual
					+ Venus		120.019		1	74.054	45.965	cogs
											Jakarta	Area
0 Unit	2 Unit	Total Unit Free		A La Carte 2	A La Carte 1	V	Internet Up to	A La Carte 2	A La Carte 1	V	Internet Up to	7
1	120.019	cogs								Venus	10 Mbps	Free Layanan
ı	240.038	Total COGS		1	1	1	1	Ī	ı	74.054	45.965 Venus	
			2 Unit	0 Unit				2 Unit			Venus	10