| and the second s | Summary | Mfarro Park | JI Raya Pasar Minggu, Pejaten Timur, Jakarta Selatan | Apartment     | FTTB          | Retail          | Non Exclusive    |
|--|---------|-------------|--|---------------|---------------|-----------------|------------------|
|  |         | Project     | Address  | Property Type | nfrastructure | Segmen Customer | Status Kerjasama |

| 46                 | 532 |
|--------------------|-----|
| Occupancy rate 70% | 372 |
| arget dari Occ 25% | 93  |
| Periode Kerjasama  | 09  |

|             | Breakeve<br>(Th             | 2,            |
|-------------|-----------------------------|---------------|
|             |                             | 2 22,59%      |
| Margin      | by Total Duration<br>(Rp)   | 417.981.802   |
|             | COGS<br>(Rp)                | 697.083.648   |
| CPF Cost    | (STB+ONT+DW)<br>(Rp)        | 170.810.000   |
|             | Investasi<br>(Rp)           | 179,090,071   |
|             | Total Fee                   | 384.991.380   |
|             | One Time Fee                | 15.000.000    |
| Biaya Biaya | Biaya Sewa                  |               |
|             | Rev Share (Rp)              | 369.991.380   |
|             | Rev Share<br>(%)            | 20%           |
|             | Total Revenue<br>(Rp)       | 1,849,956,900 |
| Average     | Investasi<br>per-HP<br>(Rb) | 336.635       |
|             | farget dari Occp.<br>Based  | 93            |
|             | Tingkat<br>Okupansi         | 372           |
|             | Status<br>Kerjasama         | Non Exclusive |
| Positoda    | Kerjasama<br>(Thn)          | 5             |
|             | £                           | 532           |
|             | noject                      | arro Park     |

Prepared by :

Checked by :

Dings Permana
Antid Puspa Indira
Antide Rupa Indira
Antide Rupa Indira



## BILL OF QUANTITY - NIFARRO PARK

| NO. BOQ               |                       |
|-----------------------|-----------------------|
| NO. AS PLAN DRAWING   |                       |
| TANGGAL               | 12 Juli 2017          |
| PELAKSANA             |                       |
| LOKASI                | JIL RAYA PASAR MINGGU |
| PIN                   | 1                     |
| KELURAHAN             | PEIATEN TIMUR         |
| KECAMATAN             | PASAR MINGGU          |
| KOTA / KABUPATEN      | JAKARTA SELATAN       |
| REGION                | JAKARTA               |
| NAMA HUB / OLT        | -                     |
| HOMEPASS              | 532                   |
| TARGET PENETRASI 35 % | 186                   |
| VERSI                 | A                     |

| 0           | DESIGNATOR                                       | URAIAN PEKERIAAN   | KETERANGAN  | SATUAN         | NIFARRO PARK | TOTAL VOLUME | -        | MATERI<br>NIK Poles |          | Tutal Price | Un       | STURVICE<br>it Price |          | Total Price |
|-------------|--|--|---|----------------|--------------|--------------|----------|---------------------|----------|-------------|----------|----------------------|----------|-------------|
| 4           | KABEL & PENYAMBUN                                | GAN  | Tremportesi Kabel FO br lokasi pekerinan.   |                |              |              |          |                     |          |             |          |                      |          |             |
|             | AC-01-SM-95D                                     | Pemasangan Kabri Udara Riser Dptfic Single Mode ADSS-96<br>core G-652 D  | Immorphisma sace et un insular presentation per de l'ambient sache PG dengine insulard mierode.     Sudah remiseuts servus accessories, petitibelan dan persinistran leurgi yang dipenyulan.     A kabis PG diadelara ofeh vendor.  | mete:          |              |              | Rp       | 37.699              | Rp       | -           | Rp       | 4.280                | Rp       |             |
|             | AC-01-5A4-480                                    | Persecentian Kabel Uldara Riber Optils Single Mode ADSS-48<br>core G 652 D   | Transportasi kateli FD ke lokasi pekerisan.     Transportasi kateli FD dongar standad inercijati.     Schadah termenak perma acceptorien, pelabelan dan perazalatan kerja yang diperhakan.     A Kateli FD dalahan oleh FT.MEM.   | nete           | 678          | 678          | Rp       | 23.562              | Rp       | 15.975.036  | Rρ       | 4.200                | Rp       | 2.847.600   |
|             | AC-0F-9AE-150                                    | Pemasangan Kebel Udara Fiber Optil-Single Mode ADSS 43 core G 652<br>D   | Medicand il description graphics considered methods.     Models formatische perfect of company standards methods.     Models formatisch persona erconsocrate, geläbeland den pannasilatan narya yang diperiolasi.   | meter          |              | -            |          |                     | Rp       |             |          |                      | Rp       |             |
|             | AC-0F-5W-480                                     | Femasungan Kabal Udara Fiber Optik Single Mode ACSS 48 oper 9 652<br>D (urk Underground)   | Tomperporter color FOT in Color preimprate.     Supular According in Honor methodos.     Supular terminals seema incursories, prisidente dan peremistan larga yang deporturan.     Kinada FOT is substan relativismos.  | meter          |              | -            |          |                     | Pap      |             |          |                      | Rp       |             |
|             | 9.10F-SM-48                                      | Pernesongan alat sambung (CLOS/RE) (cabang/ luruh) untuk<br>Riber Optik kapasitas 12 - 48 core   | Transportral Alla Sanchung Stade FD be folkasi preerjaan.     Transportral Alla Sanchung Stade FD be folkasi preerjaan.     Sudah termasuk sernua accesories, pelabelan dan peralatan kerja yang Geritikaan.     Heren ini di Kura penyembungan dan terminasi.     S. Alet Sanchung Salbel FD diadalam cleir verndor.   | pcs            | :            | 3            | Rp       | 970.200             | Rρ       | 970.200     | Rp       | 453,600              | Rp       | 453.60      |
| 5           | OS-SM-1 Eks/Spliking<br>ODC                      | Penyambungan Kabel Optik Single Mode kap 1 core dengan-<br>cera fusion selice  | <ol> <li>Penyambungan kabel FO menggunakan Fusikon Selice dengan hasil<br/>penyambungan &lt;= 0.1 db (average) dengan test OTDR.</li> </ol>   | sore           | 360          | 160          |          |                     | Rp       |             | Rp       | 77.963               | Rp       | 12.474.00   |
| 7           | OS/SM-6/Splicing OOP                             | Penyambungan Kebel Optik Single Mode kap 5 core dangen<br>cara fusion splice   | <ol> <li>Penyambungan kabel PD menggunakan Kustion Spilos dengan heal<br/>penyambungan &lt;= 0.1 db (average) dengan test OTOR.</li> </ol>  | pros           | 31           | 36           |          |                     | Rp       | -           | Rp       | 467,775              | Rp       | 16.839.90   |
| 8           | COCM/FOT -C- 24<br>Splitter                      | Pernasangan GOCMFOT Wall Mount (Indicor Llanglas) with space for passive spiller, adaptor SC/APC losp 24 core,dan perchange benitut pelaberian   | Termania:  1. Transportasi FDT dari Warehouse MMM setempat he kikaali peterpata;  2. Sudah termanuli accesories dan label FDT:  3. Sudah termanuli accesories dan label FDT:  3. Hemi eli di luar persyembungan dan terminasi.  4. SSDC conscietuest dinotelan clieb ST. MMM.   | pcx            |              |              | Rp       | 3.267.000           | Rp       | 14          | Rp       | 1.134.000            | Rp       |             |
| 9           | COCMATION -C:- 24 Splittler                      | Fortgodeus van Frankon gen hann in DOUTST Fortgode (Daesser) beg.<br>24 ope dengen spece untek spirter medulat renvisusk mislotel seleptor SCAPC, poptall, pondes concrete cat hinse, fantal kerps, patok pongemen (5 huah), berfut palleberen.  | The suppose of their white their suppose of the suppose of the suppose of their suppose of | pcs            |              |              |          |                     | Rp       |             | Rp       | 2.835.000            | Rφ       | 1000        |
| 10          | ODC/FOT <-72 Splitter                            | Pengudum dan Pan sasingan Salamat COC/PGT Wall Mount (Indoor)<br>Sap-72 core oringan space Units scotter modular termisasis materical<br>adapter 50/APC, signal, benisti pelisida in   | Termassic: 1. Transportrali FOT deri Warehouse MKOM setempest ke lokaril soksirjaan. 2. Sudah termasuk accesories dan Italiel FOT 3. Itam Ini 3 luan penyambungan dan terminasi. 4. EDI Somessias set dinibilikan seth PT MSSM.   | рся            | 1            | 3            | Rp       | 6.750.000           | Rp       | 6.750.000   | Rp       | 2.700.000            | Rp       | 2.700.0     |
| 11          | COPFAT A-8                                       | Permanangan ODI/FAT type Indoor/Well Kap 8 core with space for splitter, Adapter SC/APC  | Sudah termasuk accesories dan label FAT     tem ini di lum pany amangan dan persinasi.     FAT Complete set diadakan oleh PT MKM.   | pcs            | 36           | 36           | Rp       | 2.211.300           | Rp       | 79,606,800  | Rp       | 272.160              | Rp       | 9.797.7     |
| 12          | GOP/FAT-A-16                                     | Permasangan OCH/FAT type Indoor/Wall Sap 16 core with space for solitter, Adapter SC/APC   | Termanuk: 1. Transportsal FAT deri Warehouse MIKM setempat ist lokasi orderijan: 2. Skash termanuk ancesories den label FAT 3. Hom ini di luar penyambungan dan terminasi. A. FAX Competito set Shabelen Jello FILENIA.   | pts            |              |              | Rp       | 2.820.825           | Rp       |             | Rp       | 272.160              | Rp       |             |
| 13          | COP/FAT-OLF3 / Paclestal                         | Peregudiant dan Pemisiangan ODP/FAT type Corure Underground Kap<br>8 core with space for splitter, Adapter 52/APC  | Termanut. 1 Transporter FAT dart wurehouse MFM resempet be lideat piekertains.  1 Heinschaft FAT dart wurehouse MFM resempet be lideat piekertains.  1 Heinschaft produce FAT cessor dengen dengts.  6 Jackst stemsons asserters in berlatet FAT  5 Hein in of a lawar persindurity of dart commonly.  6 FAT Complete set diadelium chien PT ASA.   | 161            |              | -            |          |                     | Rp       |             | Rp       | 189,000              | Rp       |             |
| 14          | ODP/FAT-CU-15 /Fedenta                           | Fengedaan dan Persasangan GCR/KAT (year Closure Underground Fez<br>18 cope with space for splitter. Adapter SC/APC   | Florescade:  1. Frequencies not red. Jain. Noveletockee (INS.) Antiquemper for risk as paymogenetic.  1. Frequencies not red. date as postional.  2. Frequencies not red. As institution for some properties.  4. Souther foreneously accessment of the Institution for Institution (Institution).  5. Fairs over it also propriessor larger and entiremental.  5. Fair Cooksystem (eff deceases of the Institution).   | pcs            |              |              |          |                     | Rp       |             | Rp       | 189,000              | Rp       |             |
| 15          | SAFILES TO                                       | Pangadaan dan Pansasangan Spirar 1.5 urkuk OCP   | Transportion spirits that invarious MAM settingel be lictuat period say.     Transportion to the setting of the setting of the setting period say.     Transportion is law perspectively-open den terminani.     Spirits 1.6 disease or only PTAMA.   | bez            |              |              | Rp       | 877.500             | Rp       |             |          |                      | Rp       |             |
| 16          | 29LITES 2/8                                      | Pengadian dan Permalangan Salitar 216 sekuli COC.  | Tem sout:  1. Transportas getrar dan witarbuun MAN setempat ke Initas pelegiani.  1. transportas getrar dan witarbuun MAN setempat ke Initas pelegiani.  1. spinter 29 dietak undan PTAMA.  | \$45           |              |              | Rp       | 580.500             | Rp       |             |          |                      | Řφ       |             |
| 17          | +  | Terminal Box wall mounting   |   | pcs.           |              |              | Rp       |                     | Rφ       | -           | Rp       |                      | Rp       |             |
| 18          | 1  | Drop Wire cable (2 Core) dar/ ODP iss DNT (1000 mitr / roll)   |   | roll           |              |              | Rp       |                     | Rp       |             | Rp       |                      | Rp<br>Rp |             |
| 19          | +  | Modular Jack UTP Cet Se AMP [1375191]  |   | 87             |              |              | Rp<br>Rp | 34.913<br>4.253     |          |             | Rp<br>Rp | 4.200<br>5.145       | Rp       |             |
| 20          |  | Cable UTP CAT 5  | Typs Double   | pca            |              |              |          |                     | Rp       |             | -        |                      | Rp       |             |
| 21.         | +  | Perhasangan Faceplate UTP RL45 Perhasangan Faceplate UTP RL45  | Type Single   | 501            |              |              | -        | 34.913              | Rp<br>Rp |             | Rp       | 8.400                | Rp       |             |
| 13          |  | Faceplate 2 Hole AMP [1859030-1]   | Type Double  Vpe Single   | pcs            | 1            | +            | Rp       | 34.913              |          |             | - Rp     | 8,400                | Rp       |             |
| 24          |  | Faceplate 1 Hole AMP [1659031-1]<br>Firestop   | firestop utility  | DC3            |              |              | Rp       | 850,000             |          |             | - Rp     | 2.573                | Rp       |             |
| 25          |  | Connector RI 45  |   |                | 1            |              | Rp       | 127.14              | Rp       |             |          |                      | Rp       |             |
| 27          |  | Stacker Jubany, 3  | steker plug ande sk-230 / stop kontak steker 3 LUSANG   | DC)            |              |              |          |                     | 1000     |             | 1000     |                      |          |             |
| 28          |  | Permasangan Trang Besi 7 meter, benikut cat & cor pondesi da<br>assesories - kekuatan tarik 140 kg   | herja yang diperlukan.  | pcs            |              |              | Rp.      | 1,489.51            | 7 Rp     |             | - Rp     | 241.920              | Rp       |             |
|             | PU-58.0-140                                      | Community on Thing goal 2 motor, booked out \$ .00 den<br>accessories -behausten twife 140 kg  | Transportes Tiang is Iokasi potentian.     Temesangan der Pembustan pondad Tians sexual densen tipec.     Sudah termesuk serrus accessories, pelabetan dan persustatan kersia yang dipertukan.  | pcs            |              |              | RP       | 1.700.00            |          |             | - Rp     | 360.000              | -        | 45          |
| 29          | PU-AS  | Pengadaan dan Aksesuns tiang Existing (Rived Gamp, Bracke  |   | set            |              | 6            | Rp       | 50,08               | 0 Rp     | 360.00      | 0 Rp     | 7.50                 | B PRp    | 4           |
|             |  | Dead End, Suspension, Steel Band, Stoplink)  Pengadaen dan Pemasangan Stack Support (Palang 4) diame   |   |                |              |              | Rp       | 100.00              | 00 Rp    |             | - Rp     | 35.00                | 0 Rp     |             |
| 30          | 17070  |  | Pengadaan dan Pemasangan  | set            |              |              |          |                     | -        |             | +        | 7.56                 | 0 Rp     | 1.36        |
|             | -  | RScm, tebal 5mm  |   |                | 11 :         | 80 18        | Rp       | 14.84               | 4 Rp     | 2,671.93    | 1 Rp     | 1.36                 | 140      | 1,40        |
| 31          | PU-SS  | Sicon, tehal Smm  Pamasangan 1 pipa HDPE untuk kahal FC, include Soket HDP  Limitati Napal FC, include Soket HDP   | K   | mater          |              |              | -        |                     | Rp       |             | - Rp     | 27.46                | 8 Rp     |             |
| 30          | PLI-55   | BScm, tebal Smm  Perwasangan 1 pipa HDPE untuk kahel FO, include Soket HDP   | k.  | ege            |              |              |          |                     | Rp       |             | - Rp     | 27.46                | 8 Rp     |             |
| 31          | PL-55 DO-HD9E-5 BC-FR 0.64                       | Rism, behal Smm.     Pernapangan 1 pipa HIDPE umusik kahel FO, include Soleet HOP Gildan, pengurugan kembali dan perhakan kembali, pengurusan bandakutan dan tarelah mari halel tarah dan terpat sambung kelalam   | k.  | 1              |              |              |          |                     | +        |             | - Rp     | 27.46                | -        |             |
| 313         | PIJ-55 1 DO-HOPE-1 3 BC-TR 0.04                  | Som, betal strem. Pennanagen 1 pipe HOPE urtusk kabel FG, include Soket HOP Gurina, pengaruppa kantalis dan perlasi an tendah, pendude Soket HOP Gurina, pengaruppa kantalis dan perlasi ani tendah, pengarasa par<br>diaksitan dan tendah tandah dan tendah tendah tendapa sebang hedilar<br>di siseter diappa semulakan tendah Pensanagan Kabel Tran vertis il 8 Fortiornal  | ter Termasuk pengadaan warning tape   | ege            |              |              | -        |                     | Rp       |             | - Rp     | 27.46                | Rp       |             |
| 31 31 31 31 | PU-55  DO-HOPE-S  BC-TR 0.644  HARMHOLE, PERBARG | Som, betal strem. Pennanagen 1 pipe HOPE urtusk kabel FG, include Soket HOP Gurina, pengaruppa kantalis dan perlasi an tendah, pendude Soket HOP Gurina, pengaruppa kantalis dan perlasi ani tendah, pengarasa par<br>diaksitan dan tendah tandah dan tendah tendah tendapa sebang hedilar<br>di siseter diappa semulakan tendah Pensanagan Kabel Tran vertis il 8 Fortiornal  | k.  | ege            |              |              | -        |                     | Rp       |             |          |                      | Rp<br>Rp |             |
| 31 31 31    | PU-55  DO-HOPE-S  BC-TR 0.644  HARMHOLE, PERBARG | Bisting behalf shrem: Pensonargen 1 pipe in EPPE untuik habel FC, included Sobert HON Gester, prepring mindle den perlas kan krenkelt, preng man pen<br>Sokkelt, prepring mindle den perlas kan krenkelt, preng man pen<br>Sokkelt, prepring mindle den perlas ken krenkelt, preng man pen<br>U.S. mehr dengen permukakan monton:  4.6 mehr dengen permukakan monton: Pensonargen Sokel Torr vertik il 5 horrisonal Pensonargen Sokel Torr vertik il 5 horrisonal Pensonargen Sokel Soken dender delam (P. K.L.C.) in 66.00%-000 ser | Termassik pengadaan wurhing tape  1. Pengadan den Pensungut semenal diracent Hoger, Notes plan di   | este<br>treter |              |              | - Rp     | 1.700.0             | Rp<br>Rp |             | - Rp     | 27.46                | Rp<br>Rp |             |

|    |                                  |  |  | COTTON MICAN |              | THE REAL PROPERTY. |      | MATER      | (AL (RP)   |              |    | SERVI      | CE (RP) |                |
|----|----------------------------------|--|--|--------------|--------------|--------------------|------|------------|------------|--------------|----|------------|---------|----------------|
| 10 | DESIGNATOR                       | URAIAN PEKERIAAN   | KETERANGAN   | SATUAN       | NIFARRO PARK | TOTAL VOLUME       |      | Unit Price | Sub-Tr     | otal Price   |    | Unit Price | Su      | di Tajul Prica |
| D  | PEMASANGAN PIPA CO               | DNOUT  |  |              |              |                    |      |            |            |              |    |            |         |                |
| 8  |                                  | Fischer sekrup dinding beton ukuran 54   |  | DCS          |              | -                  | Rp   | 815        | Rp         |              | Rp | 12.900     | Rp      |                |
| ,  |                                  | Pipa pv: conduit 20 mm (3/4") @3meter/batang   |  | Batang       | 103          | 103                | Rp   | 49.397     | Rp         | 5.087.895    | Rp | 11.025     | Rp      | 1.135.         |
| 0  |                                  | Pipa pvc conduit 1"  |  | Batang       |              |                    | Rp   | 60.900     | Rp         | -            | Rp | 11,025     | Rp      |                |
| 1  |                                  | Flexible Conduit clipsal 1" include dengan clamp   | A  | meter        |              | -                  | Rp   | 21.000     | Rp         | -            | Rp | 4.185      | Rp      |                |
| 7  |                                  | Clamp pipa conduit 1" (type Omega/saddle) + paku beton   | SESUAI PEMAKAIAN   | pcs          |              |                    | Rp   | 5.135      | Rp         | -            | Rp | 945        | Rp      |                |
| 3  |                                  | Clamp pipa conduit diameter 20 mm (3/4") [type<br>Omega/saddle] + paku beton                           | SESUAI PEMAKAIAN   | pcs          |              | -                  | Rp   | 3.423      | Rp         | -            | Rp | 945        | Rp      |                |
| 4  |                                  | Kabel duct / trunking 16 x25 mm + skrup dan double tape @ 1,7 meter per batang                         |  | pcs          |              | -                  |      |            | Rp         |              |    |            | Rp      |                |
| 5  |                                  | Pengeboran & Perapihan Mortar shaft  |  | Titik        |              | -                  |      |            | Rp         |              | Rp | 1.134.000  |         |                |
| 6  |                                  | Pélubangan & perapihan Plafon  |  | Titik        |              | -                  |      |            | Rp         | -            |    |            | Rp      |                |
| 7  |                                  | Pembobokan & Perapihan dinding vertikal  |  | meter        |              | -                  |      |            | Rp         |              |    |            | Rp      |                |
| 8  |                                  | Cable Ties (Harden) 25 cm @ 100  | SESUAI PEMAKAIAN   | pack         |              | -                  | Rp   | 111.248    | Rp         | -            | Rp | 173.250    | Rp      |                |
| E  | PERUINAN                         |  |  |              |              |                    |      |            | DOMESTIC . |              |    |            | 100     |                |
| 9  | SITAC ODC/FDT                    | Akuisisi space ruang untuk ODC/FDT Wall mount  |  | node         |              | -                  |      |            |            |              | Rp | 12.600.000 | Rp      |                |
| 0  | PRIVATE-PERMIT                   | Perijinan untuk penempatan Kabel dan Route Duct di area<br>Gedung                                      | Sampai diterbitikan Surat ijin dari Private terkait (Developer, jalan<br>swadaya, dff)   | lot          |              | -                  |      |            |            |              | Rp | 8.662.500  | Rp      |                |
| 1  |                                  | Perijinan untuk penempatan Kabel dan Route Duct di Area<br>Perumahan                                   |  | lot          |              | -                  |      |            |            |              | Rp | 8.662.500  | Rp      |                |
| 52 | PERMIT JALUR FEEDER<br>AFRIAL    | Perijinan Jalur Feeder Kabel Udara   | Termasuk perapihan taman   | lot          | 1            | 1                  |      |            |            |              | Rp | 5.000.000  | Rp      | 5.000          |
| 3  | PERMIT JALUR FEEDER<br>BURIED    | Perijinan Jalur Feeder Kabel Tarram  | Termasuk perapihan taman   | lot          | 1            | 1                  |      |            |            |              | Rp | 10,500,000 | Rp      | 10.500         |
| E  | SURVEY & DESIGN                  |  |  |              |              |                    | 370  |            |            |              |    |            |         | 5000           |
| 54 | SURVEY FIANG                     | Survey titik koordinat liang eesting dengan menggunakan gos di area yang akan di bangun jaringan fith. | Softcopy (Townat gdb) hasef marking koordinat blang easting PLN, Telkom, dan<br>Provider lain.   | Ht 69        |              |                    |      |            |            |              | Rp | 5.292.000  | Rp      |                |
| 55 | SURVEY HOMEPASS                  | Survey Juniah lantai dan unit gedung/ bangunan yang masuk ke<br>dalam hitungan 1 homepass              | Softoopy (scan) redene survey yang cudah di validasi dan menjadi dasar untuk<br>gambar dasign asplan   | area         |              | -                  |      |            |            |              | Rp | 5.292.000  | Rp      |                |
| 56 | DESIGN & BOQ ASPLAN<br>& ASBUILT | Satu paket design as plan dan bognya   | Berupa softcopy dan hardoopy   | lot          |              | -                  |      |            | (2)        |              | Rp | 5.292.000  | Rp      |                |
| G  | UJI TERIMA                       |  |  |              |              |                    | 2000 |            |            | Call Control |    |            |         |                |
| 57 | TC-FO-HDPE                       | Tes kelolosan duct / subduct HDPE (ducting ext)  | Pengujian kwalitas penanaman duct/HDPE dengan sistem sampling<br>kira≥ per satu span HH atau per 500 meter alur  | meter        | 180          | 186                |      |            |            |              | Rp | 3.150      | Rp      | 567.           |
| 8  | TC-FO-AE                         | Tes Kelolosan Tlang dan kabel Aerial   | Pengujian kwalitas penanaman tiang dan pemasangan alur kabel<br>sesuai dengan ketentuan oleh vendor  | meter        | 678          | 678                |      |            |            |              | Rp | 1.733      | Rp      | 1,174          |
| 9  | TC-FO-EL                         | Test and Commissioning Elektris (OTDR dan Powermeter)  | Pengujian seluruh kwaiktas penyambungan kabel point to point di<br>span link core yang digunakan.<br>Alat ukur yang digunakan OTDR, Light source dan power meter | core         | 160          | 160                |      |            |            |              | Rp | 17.325     | Rp      | 2.772          |
|    |                                  |  | <del></del>  | 1            |              |                    |      |            | Rp 1       | 11.421.862   |    |            | Rp      | 67.668         |
| _  |                                  |  |  | _            |              |                    | _    |            |            |              |    |            | Ro      | 179.09         |

| atatan |  |  |  |
|--------|--|--|--|
|        |  |  |  |
|        |  |  |  |
|        |  |  |  |

| PE               | MOHON    |           |
|------------------|----------|-----------|
| Disiapkan oleh,  | Diperi   | ksa oleh, |
|                  |          |           |
|                  |          |           |
|                  |          |           |
|                  |          |           |
| ( Muhammad Amir) | 1        | )         |
| anggal :         | Tanggal: |           |

| Project<br>Address | Nifarro Park JI Raya Pasar Minggu, Pejaten Timur, |
|--------------------|---|
| Property Type      | Apartment   |
| Infrastructure     | FTTB  |
| Segmen Customer    | Retail  |
| Status kariasama   | 4   |

| Harga Reg  |       | 363.000 | Internet Up to 10 Mbps + Venus    |
|------------|-------|---------|-----------------------------------|
| Harga Disc | 30%   | 254.100 | Promo Discount 30% selama 3 bulan |
|            | 3 bln |         |                                   |

| НР                |     | 532    |      |
|-------------------|-----|--------|------|
| ccupancy rate     | %02 | 372    |      |
| arget dari Occ    | 25% | 93     | 1 Th |
| Periode Kerjasama |     | 60 Bln |      |

| Sub / Service         | Internet Up<br>to 10 Mbps + |
|-----------------------|-----------------------------|
| COGS / Sub /<br>Month | 120.019                     |

| 93         | 2                  | 95            |
|------------|--------------------|---------------|
| Total Unit | Free Titik Layanan | Total Layanan |

## BREAKDOWN

|      | Total SO | co | 93 |
|------|----------|----|----|
| 100% | Jumlah   | 93 | 0  |
| 3%   | 12       | 3  | 0  |
| 4%   | 11       | 4  | 0  |
| 2%   | 10       | 2  | 0  |
| %9   | 6        | 9  | 0  |
| %/   | 00       | 7  | 0  |
| %8   | 7        | 00 | 0  |
| %6   | 9        | 00 | 0  |
| 10%  | 22       | 6  | 0  |
| 11%  | 4        | 10 | 0  |
| 12%  | co       | 10 | 0  |
| 13%  | 2        | 11 | 0  |
| 14%  | 1        | 13 | 0  |
|      | Th / Bln |    | 2  |

3

|       | 12 | 11 | 10  | 10                                       | 6     | 0   | 20  | 00 | 7  | 9   | 5   | 4  | cm | 0  |    | 0  | 0   | 0  | 0  | 0  |    |    |    |    |    |    | 03  | 200   |
|-------|----|----|-----|--|-------|-----|-----|----|--|-----|-----|----|----|----|----|----|-----|----|--|--|----|----|----|----|----|----|-----|-------|
|       | 17 | 11 | 10  | 10                                       | 0     |     | 200 | 8  | 7  | 9   | S   | 4  | 67 |    |    | 0  | 0   | 0  | 0  | -  |    |    |    |    |    |    | 0.0 | 23    |
| 70    | 12 | 11 | 10  | 10                                       | a     | ,   | 80  | 80 | 7  | 9   | 5   | 4  | 3  | 2  |    | 0  | 0   | 0  |  |  |    |    |    |    |    |    | 00  | 23    |
| 72    | 77 | 11 | 10  | 10                                       | 0     | 1   | 89  | 50 | 1.   | 9   | S   | 4  |    |    | 0  | 0  | 0   |    |  |  |    |    |    |    |    |    | 00  | 93    |
| 14    | 12 | 11 | 10  | 10                                       | 0     | 0   | 80  | 80 | 7  | 9   | S   | 4  |    | 0  | 0  | 0  |     |    |  |  |    |    |    |    |    |    |     | 93    |
| 1.3   | 12 | 11 | 10  | 10                                       | c     | n   | 80  | 60 | 7  | 9   | 100 | 4  |    | 2  | 0  |    |     |    |  |  |    |    |    |    |    |    |     | 93    |
| 12    | 12 | 11 | 10  | 10                                       |       | 2   | 80  | 80 | 7,   | 9   | 5   | 4  |    | 77 |    |    |     |    |  |  |    |    |    |    |    |    |     | 93    |
| 11    | 12 | 11 | 10  | 10                                       |       | 6   | 80  | 80 | 7  | 4   | 8   |    |    |    | -  |    |     |    |  |  |    |    |    |    |    |    |     | 06    |
| 10    | 12 | 11 | 10  | 10                                       | 27    | 6   | 80  | 80 | 7  | 2   | 2   | ,  |    |    |    |    |     |    |  |  |    |    |    |    |    |    |     | 98    |
| 6     | 12 | 11 | 10  | 0,5                                      | AV.   | 6   | 00  | 00 | 7  | . 9 |     |    | -  |    |    |    |     |    | and the second second second second second   | And the second s |    |    |    |    |    |    |     | 81    |
| 60    | 12 | 11 | 10  | 0.                                       | 10    | en: | 60  | 60 | 1  |     |     |    |    |    |    |    |     |    | -  |  |    |    |    |    |    |    |     | 75    |
| 7     | 12 | 11 | 10  | 0.7                                      | 10    | cn. | 80  | 00 | -  |     |     |    |    |    |    |    |     | -  |  |  |    |    |    |    |    |    |     | 68    |
| 9     | 12 | 11 | 10  | 0.                                       | TO TO | 8   | 00  |    |  |     |     |    |    |    |    |    |     |    |  |  |    |    |    |    |    |    |     | 09    |
| ın    | 12 | 11 | 40  | 24                                       | 70    | 6   |     |    |  |     |     |    |    |    |    |    |     |    |  |  |    |    |    |    |    |    |     | 52    |
| 4     | 12 | 11 | 0,0 | TO T | 10    |     |     |    | Automobile and the second seco |     |     |    |    |    |    |    |     |    | Annual designation of the second seco | -  |    |    |    |    |    |    |     | 43    |
| 3     | 12 | 11 |     | 707                                      |       |     |     |    | -  | 1   |     |    |    |    |    |    |     | 1  |  |  |    |    |    |    |    |    |     | 33    |
| 2     | 12 | 11 |     |  | -     |     |     |    |  |     | -   |    |    |    |    |    |     |    |  |  |    |    |    |    |    |    |     | 23    |
| 1     | 12 |    |     | -  |       |     |     |    |  |     |     |    |    |    |    |    |     |    |  |  |    |    |    |    |    |    |     | 12    |
| Bulan | 1  | 3  | 4   | 0  | 4     | 2   | 20  | -  | -  | 10  | 5   | 10 | 11 | 12 | 13 | 14 | 1.6 | 13 | 16   | 17   | 18 | 19 | 20 | 21 | 22 | 23 | 24  | Total |

| _  | _  | _   | -   |     | _    | _    |      | _ | -   | -   | -   |     | - |   |   |     | T | T   | T | T | T | T |   |   | 4   |
|----|----|-----|-----|-----|------|------|------|---|-----|-----|-----|-----|---|---|---|-----|---|-----|---|---|---|---|---|---|-----|
| 36 | 12 | 11  | 10  | 10  | 6    | 00   | 00   | 7 | 9   | 5   | 4   | 3   | 0 | 0 | 0 | 0   | 0 | 0   | 0 | 0 | 0 | 0 | 0 | 0 | 93  |
| 35 | 12 | 11  | 10  | 10  | 6    | 00   | 00   | 7 | 9   | 5   | 4   | 3   | D | 0 | 0 | 0   | 0 | 0   | 0 | 0 | 0 | 0 | 0 | 0 | 93  |
| 34 | 12 | 11  | 10  | 10  | 6    | 80   | 00   | 7 | 9   | 5   | 4   | 33  | 0 | 0 | 0 | 0   | 0 | 0   | 0 | 0 | 0 | 0 | 0 | 0 | 93  |
| 33 | 12 | 11  | 10  | 10  | 6    | 00   | 00   | 7 | 9   | 5   | 4   | 3   | 0 | 0 | 0 | 0   | 0 | 0   | 0 | 0 | 0 | 0 | 0 | 0 | 93  |
| 32 | 12 | 11  | 10  | 10  | 6    | 00   | 00   | 7 | 9   | 5   | 4   | 3   | 0 | 0 | 0 | 0   | 0 | 0   | 0 | 0 | 0 | 0 | 0 | 0 | 93  |
| 31 | 12 | 11  | 10  | 10  | 6    | 80   | 80   | 7 | 9   | 5   | 4   | 3   | 0 | 0 | 0 | 0   | 0 | 0   | 0 | 0 | 0 | 0 | 0 | 0 | 93  |
| 30 | 12 | 11  | 10  | 10  | 6    | 8    | 80   | 7 | 9   | 5   | 4   | 3   | 0 | 0 | 0 | 0   | 0 | 0   | 0 | 0 | 0 | 0 | 0 | 0 | 93  |
| 29 | 12 | 11  | 10  | 10  | 6    | 80   | 80   | 7 | 9   | 2   | 4   | 3   | 0 | 0 | 0 | 0   | 0 | 0   | 0 | 0 | 0 | 0 | 0 | 0 | 93  |
| 28 | 12 | 111 | 10  | 10  | 6    | 00   | 00   | 7 | 9   | 5   | 4   | 3   | 0 | 0 | 0 | 0   | 0 | 0   | 0 | 0 | 0 | 0 | 0 | 0 | 93  |
| 27 | 12 | 11  | 10  | 10  | 6    | 00   | 00   | 7 | 9   | 5   | 4   | 3   | 0 | 0 | 0 | 0   | 0 | 0   | 0 | 9 | 0 | 0 |   |   | 03  |
| 26 | 12 | 11  | 10  | 10  | a    | 00   | 00   | 7 | 9   | 2   | 4   | 8   | 0 | 0 | 0 | 0   | 0 | 0   | 0 | 0 | 0 | 0 |   |   | 03  |
| 25 | 12 | 11  | 10  | 10  | 0    | 000  | 000  | 7 | 9   | 8   | 4   | 8   | 0 | 0 | 0 | 0   | 0 | 0   | 0 | 0 | 0 | 0 | 0 |   | 03  |
| 24 | 12 | 11  | 10  | 10  | 0    | 00   | 0 00 | 7 | . 9 | u   | 4   | 3   | 0 | 0 | C | 0   | 0 | 0   | 0 | 0 | 0 | 0 |   |   | 03  |
| 23 | 12 | 11  | 10  | 10  | 0    | n oo | 000  | 7 |     |     | 9   | ·   | 0 | 0 | 0 | 0   | 0 | 0   | 0 | 0 | 0 |   |   |   | 60  |
| 22 | 12 | 11  | 101 | Q.  | 2 0  | n a  | 0 00 | 2 | . ע | v   | V P |     |   |   |   |     | C | C   | 0 |   |   |   |   |   |     |
| 21 | 13 | 11  | 101 | 10  |      | ם מ  | 0 00 | 2 | . 4 | טע  | 2   |     |   |   |   |     |   |     | 0 |   |   |   |   |   | -00 |
| 20 | 12 | 11  | 101 | 10  | OT C | n o  | 0 0  | 7 |     | 0 4 | 1   | 1 0 | 2 | 0 |   | 0 0 |   |     |   |   |   |   |   |   | -   |
| 19 | 12 | 11  | 10  | 9 5 | 7    | n 0  | 0 0  | 2 | 4   | 0   |     |     |   |   |   |     |   | 0 0 |   |   |   |   |   |   | -   |

| 33.759.000 | 33.759.000 | 33.759.000 | 33.759.000 | 33.759.000                              | 33.759.000 | 33.759.000 | 33.759.000 | 33.759.000 | 33.759.000 | 33.759.000 | 33.759.000 | 33.759.000 | 33.759.000 | 33.759.000 | 33.759.000    | 33.759.000 | 33.7  |
|------------|------------|------------|------------|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|---------------|------------|-------|
|            | *          | 1          | -          | ,                                       | ,          | 1          |            | 1          | ,          | 1          |            |            |            |            |               | +          |       |
| 1          |            |            | ,          |   | ,          | 4          | 1          |            | t          | 1          | ,          |            | 1          |            |               | T          |       |
|            | ,          | 1          | ,          | r                                       | -          |            |            |            | 1          |            | ,          | ٠          |            | ,          |               |            |       |
|            | ٠          |            | 1          |   |            |            |            | ,          |            |            | 1          |            |            |            |               | Т          |       |
|            |            | Ł          | -          |   | -          | ,          |            | -          |            | a a        |            | 4          | 1          |            | ,             |            |       |
|            |            |            |            |   |            | •          | -          |            |            | *          | 1          | 1          | 4          | ,          |               | ,          |       |
| ,          | 3          |            |            |   |            |            |            |            |            | 1          | ,          | 1          |            | 1          | ,             | •          |       |
| 1          | 8          |            |            |   |            |            |            |            |            |            |            |            |            | -          |               |            |       |
| ,          |            | 1          |            | r                                       | *          | ,          | 4          |            |            |            |            |            |            |            |               |            |       |
|            | 1          |            | -          |   | ,          |            |            | 1          |            | ,          | 1          | ,          | 1          | 1          | ,             |            |       |
|            |            |            | *          | -                                       |            |            | ,          |            | ,          | 4          | ,          |            |            |            | •             | ,          |       |
|            |            |            | •          | *                                       | 1          | ,          | *          | 1          |            |            | ,          | r          |            | ,          | ,             |            |       |
| -          |            |            | *          | -                                       | ,          | ,          | ,          | -          | 1          | ,          | 1          |            | •          | -          |               |            |       |
|            | 7.002.000  | 1,009,000  | T.U89.000  | 1,089,000                               | 1.089.000  | 1.089.000  | 1.089,000  | 1.089.000  | 1.089.000  | 1.089.000  | 1.089.000  | 1.089.000  | 1.089.000  | 1.089.000  | 1.089.000     | 1.089.000  | 1.08  |
| 1 000 000  | 000 000 *  | 1.432.000  | T-432.000  | 1.452.000                               | 1.452.000  | 1.452.000  | 1.452.000  | 1.452.000  | 1.452.000  | 1,452.000  | 1.452.000  | 1.452.000  | 1.452.000  | 1.452.000  | 1.452,000     | 1.452.000  | 1.45  |
| 1 452 000  | 1 452 000  | 4 452 000  | 0000000    | 7.012,000                               | T.813.000  | 1.815.000  | 1.815.000  | 1.815.000  | 1.815.000  | 1.815.000  | 1.815.000  | 1.815.000  | 1.815.000  | 1.815.000  | 1.815.000     | 1.815.000  | 1.81  |
| 1815 000   | 1815,000   | 1 015 000  | 000 110 1  | 000000000000000000000000000000000000000 | 20000      | 2.178.000  | 2.1/8.000  | 2.1/8.000  | 2.1/8.000  | 2.178.000  | 2.178.000  | 2.178.000  | 2.178.000  | 2.178.000  | 2.178.000     | 2.178.000  | 2.178 |
| 2.178.000  | 2 178 000  | 2 178 000  | 2 170 000  | 470 000                                 | 000 000 0  | 0 0 0      | 200        | V.341.000  | 2.34T.000  | 7.54T.000  | 2.541.000  | 2.541.000  | 2.541.000  | 2.541.000  | 2.541.000     | 2.541.000  | 2.54  |
| 2.541.000  | 2.541.000  | 2.541.000  | 2.541.000  | 2.541.000                               | 2 541 000  | 2 541 000  | 2 548 000  | 2 541 000  | 2.504.000  | 000:400.7  | 2.304.000  | 2.504.000  | 2.304.000  | 2.904.000  | 2.904.000     | 2.904.000  | 2.90  |
| 2.904.000  | 2.904.000  | 2.904.000  | 2.904.000  | 2.904.000                               | 2.904.000  | 2.904.000  | 2 904 000  | 2 904 000  | 2 804 000  | 0004000    | 000 000    | 2,304,000  | 2.304.000  | 2.304.000  | 2.304.000     | 2.304.000  | 2.3   |
| 2.904.000  | 2.904.000  | 2.904.000  | 2.904.000  | 2.904.000                               | 2.904.000  | 2.904.000  | 2.904.000  | 2.904,000  | 2.904.000  | 2.904.000  | 2 904 000  | 2 904 000  | 2 000 000  | 2004 000   | 000,000,000,0 | 2000       | 2.60  |
| 3.267.000  | 3.267.000  | 3.267.000  | 3.267.000  | 3.267.000                               | 3,267,000  | 3.267.000  | 3.267.000  | 3,267.000  | 3.267.000  | 3.267.000  | 3.267.000  | 3 267 000  | 3 267 000  | 3 267 000  | 2 267 000     | 3.36.7.000 | 30.6  |
| 3.630,000  | 3.630.000  | 3.630.000  | 3.630.000  | 3.630.000                               | 3.630.000  | 3.630.000  | 3.630.000  | 3.630.000  | 3.630.000  | 3.630.000  | 3.630.000  | 3.630.000  | 3,630,000  | 3.630.000  | 3.630.000     | 3.630.000  | 3.63  |
| 3.630.000  | 3.630.000  | 3.630.000  | 3.630.000  | 3.630.000                               | 3,630,000  | 3.630.000  | 3.630.000  | 3.630.000  | 3.630.000  | 3,630,000  | 3.630,000  | 3.630.000  | 3.630,000  | 3.630.000  | 3.630.000     | 3,630,000  | 3.63  |
| 000 000 0  | 3.333.000  | 3,553,000  | 3.993.000  | 3.993.000                               | 3.993.000  | 3.993.000  | 3.993.000  | 3.993.000  | 3,993.000  | 3.993.000  | 3.993.000  | 3.993.000  | 3.993.000  | 3.993,000  | 3.993.000     | 3.993.000  | 3.99  |
| 3 003 000  | 4.338,000  | 4,356,000  | 4.356.000  | 4.356.000                               | 4,356.000  | 4.356.000  | 4.356.000  | 4.356.000  | 4.356.000  | 4.356.000  | 4.356.000  | 4.356.000  | 4.356.000  | 4.356.000  | 4.356,000     | 4.356.000  | 4.35  |
| 000 000    | 55         | *          | 33         | 32                                      | 31         | 30         | 58         | 28         | 12         | 26         | 25         | 24         | 23         | 22         | 21            |            | 20    |

| Distant |           | 0         | 3         | V  | u          | 9          | 7          | 00             | 6          | 10         | 11         | 12          | 13         | 14         | CT          | YO         | 41         | -          |
|---------|-----------|-----------|-----------|--|------------|------------|------------|----------------|------------|------------|------------|-------------|------------|------------|-------------|------------|------------|------------|
| buian   | 1         | 7         | 000 000 5 | A 35C 000  | 4 255 000  | 4 355 000  | 4 356 000  | 4 356 000      | 4.356.000  | 4.356.000  | 4.356.000  | 4.356.000   | 4.356.000  | 4.356,000  | 4.356.000   | 4,356.000  | 4.356.000  | 4.356.000  |
| 1       | 3.049.700 | 3.049.200 | 3,049,600 | 00000000   | 3 003 000  | 2 003 000  | 3 003 000  | 3 993 000      | 3 493 000  | 3 993 000  | 3.993.000  | 3.993.000   | 3.993.000  | 3.993.000  | 3,993,000   | 3.993.000  | 3.993.000  | 3.993.000  |
| 7       |           | 7.795.100 | 2,795,100 | 27.750.100   | 3,333,000  | 3.530.000  | 3 620 000  | 3 630 000      | 3 630 000  | 3 630 000  | 3.630,000  | 3.630:000   | 3.630.000  | 3.630.000  | 3.630.000   | 3,630,000  | 3.630.000  | 3.630.000  |
| 3       |           |           | 7.541.000 | 7.541,000  | 0001157    | 3.630,000  | 3,030,000  | 3 630 000      | 3 630 000  | 3 630 000  | 3 630 000  | 3.630:000   | 3.630.000  | 3.630.000  | 3.630.000   | 3.630,000  | 3.630.000  | 3.630.000  |
| 4       |           |           |           | 7.541.000  | 2.541.000  | 2.541.000  | 3.630.000  | 3.030.000      | 3.367.000  | 3 267 000  | 3 267 000  | 3.267.000   | 3.267.000  | 3.267.000  | 3,267,000   | 3.267.000  | 3.267.000  | 3.267.000  |
| 5       |           |           |           |  | 7.286.900  | 2 022 200  | 2022 900   | 3.207,000      | 2 904 000  | 2 904 000  | 2.904.000  | 2.904.000   | 2.904.000  | 2.904.000  | 2,904.000   | 2.904.000  | 2.904.000  | 2.904.000  |
| 9       |           |           |           |  |            | 2.032.800  | 2,032,800  | 2 023 000      | 2 632 800  | 2 904 000  | 2 904 000  | 2.904.000   | 2.904.000  | 2.904.000  | 2.904.000   | 2.904.000  | 2.904.000  | 2,904,000  |
| 7       |           |           |           | The second secon |            |            | 7,032,800  | 000.260.2      | 4 779 700  | 1 378 300  | 2 541 000  | 2 541 000   | 2.541.000  | 2.541.900  | 2.541.000   | 2.541.000  | 2.541.000  | 2.541.000  |
| 00      |           |           |           | -  |            |            |            | 1.778.700      | 1.718,700  | 1.776.700  | 1 534 600  | 2 1 78,000  | 2178 000   | 2 1 78 900 | 2.178.000   | 2.178.000  | 2.178.000  | 2.178.000  |
| 6       |           |           |           |  |            |            |            |                | 1.524.500  | 000,935.1  | 000,000    | 1 370,500   | 1 815 000  | 1 815 000  | 1 815 000   | 1.815.000  | 1.815.000  | 1.815.000  |
| 10      |           |           |           |  |            |            |            |                |            | 1.270.500  | 1.270,300  | 7.2 / 01300 | 2.000.000  | 0000000    | 4 453 000   | 1 453 0000 | 1 452 000  | 1.452.000  |
| 11      |           |           |           |  |            |            |            |                |            |            | 1.016.400  | 1.016,400   | 1,016,400  | 1.452.300  | 000,854,000 | 1,000,000  | 1 000 000  | 1 089 000  |
| 12      |           |           |           |  |            |            |            |                |            |            |            | 762.300     | 762,300    | 762.300    | 1.089.000   | 1.089.000  | 7,003,000  | T-003:00   |
| 13      |           |           |           |  |            |            |            |                |            |            |            |             | ,          |            |             |            |            |            |
| 14      |           |           |           |  |            |            |            |                |            |            |            |             |            | 1          |             |            |            |            |
| 15      |           |           |           |  |            |            |            |                |            |            |            |             |            |            |             |            |            |            |
| 16      |           |           |           |  |            |            |            |                |            |            |            |             |            |            |             |            |            |            |
| 17      |           |           |           |  |            |            |            |                |            |            |            |             |            |            |             |            |            |            |
| 18      |           |           |           |  |            |            |            |                |            |            |            |             |            |            |             |            |            |            |
| 19      |           |           |           |  |            |            |            |                |            |            |            |             |            |            |             |            |            |            |
| 20      |           |           |           |  |            |            |            |                |            |            |            |             |            |            |             |            |            |            |
| 21      |           |           |           |  |            |            |            |                |            |            |            |             |            |            |             |            |            |            |
| 22      |           |           |           |  |            |            |            |                |            |            |            |             |            |            |             |            |            |            |
| 23      |           |           |           |  |            |            |            | And the second |            |            |            |             |            |            |             |            |            |            |
| 24      |           |           |           |  |            |            |            |                |            |            |            |             | 000        | 000 000 00 | 23 750 000  | 22 750 000 | 33 759 000 | 33.759.000 |
| Total   | 3 049 200 | 5,844,300 | 8.385.300 | 12.233,100   | 15,717,900 | 18.839.700 | 21.961.500 | 24,720,300     | 27.116.100 | 29.257.800 | 31,036,500 | 32.452.200  | 32.996.700 | 33,432.300 | 33,759,000  | 33.733.000 | 33,733,000 |            |

All

|         | REVENUE       |
|---------|---------------|
| Tahun 1 | 230.613.900   |
| Tahun 2 | 404.019.000   |
| Tahun 3 | 405.108.000   |
| Tahun 4 | 405.108.000   |
| Tahun 5 | 405.108.000   |
| TOTAL   | 1.849.956.900 |

Prepared By:

Approved By://

Wahyu Samudro Kadiv Sales Retail

Marketing Analyst

Dirga Permana

|                  | 46.122.780 Bia | 80.803.800 | 81.021.600 | 81.021.600 | 81.021.600 | To          |
|------------------|----------------|------------|------------|------------|------------|-------------|
| 20%              | 46.12          | 80.80      | 81.02      | 81.02      | 81.02      | 260 001 200 |
| REVENUE<br>SHARE | Tahun 1        | Tahun 2    | Tahun 3    | Tahun 4    | Tahun 5    | TOTAL       |

| ewa One Time Fee | 15,000,000 |
|------------------|------------|
| Biaya Se         |            |

| 179.090.071 |
|-------------|
| Total BOQ   |

| 25.172.000 19.778.000 | 3 4 5 6    |   |           |
|-----------------------|------------|---|-----------|
| 25.172.000            |            |   | 60        |
|                       | 2E 123 000 | 1 | 1.798.000 |

10 8.990.000

9

**8** 12.586.000

14.384.000

| 18 | 1         | 4   |
|----|-----------|-----|
| 17 | 1         | 318 |
| 16 | 1         | t   |
| 15 | 1         | 1   |
| 14 | 1         | 1   |
| 13 | t         | 1   |
| 12 | 5.394.000 | 1   |
| 11 | 7.192.000 | ı   |

| Total     | 170.810.000 |     |
|-----------|-------------|-----|
| Sub Total | 170.810.000 | 1   |
| 24        |             | 1   |
| 23        | .1.         | 313 |
| 22        | t           | 7   |
| 21        | 3           | i   |
| 20        | Ä           | 1   |
| 19        | 1           | T.  |

| Biaya COGS All  | 770001    | 774 000 0 | 10000     |           |           | 0000      | 000       |           | 1         |           |
|-----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| (+Free Layanan) | 1.000.200 | 3.000.475 | 4.200.665 | 5.400.855 | 6.481.026 | 7.441.178 | 8.401.330 | 9.241.463 | 9.961.577 | 10.561.67 |

| 11,401.805 |
|------------|
| 11.401.805 |
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| 805        |
|------------|
| 11.401.8   |
| 11.401.805 |
| 11.401.805 |
| 11.401.805 |

|         | 3000        |
|---------|-------------|
|         | coos        |
| Tahun 1 | 88.814.060  |
| Tahun 2 | 136.821.660 |
| Tahun 3 | 136.821.660 |
| Tahun 4 | 136.821.660 |
| Tahun 5 | 136.821.660 |
| TOTAL   | 636.100.700 |

| INSENTIF MAINTENANCE     | 1       | 2       | 3       | 4       | 5       | 9       | 7       | 00      | 6       | 10        |
|--------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| Sales Executive          | 62.548  | 119.883 | 172.006 | 250,935 | 322.418 | 386,455 | 450.492 | 507.083 | 556.228 | 600.160   |
| Asst. Manager/Sect. Head | 31.274  | 59.942  | 86.003  | 125.468 | 161.209 | 193,228 | 225.246 | 253.542 | 278.114 | 300.080   |
| Manager/Dept. Head       | 12.510  | 23.977  | 34.401  | 50.187  | 64.484  | 77.291  | 860.06  | 101.417 | 111.246 | 120.032   |
| TOTAL                    | 106.331 | 203.801 | 292,410 | 426.590 | 548.111 | 656.974 | 765.837 | 862.041 | 945.587 | 1.020.272 |

| 20 | 346.246 | 173,123 | 86,562  | 605.931   |
|----|---------|---------|---------|-----------|
| 19 | 346.246 | 173.123 | 86.562  | 605.931   |
| 18 | 346.246 | 173.123 | 86.562  | 605.931   |
| 17 | 346.246 | 173.123 | 86.562  | 605.931   |
| 16 | 346.246 | 173.123 | 86.562  | 605.931   |
| 15 | 346.246 | 173.123 | 86.562  | 605.931   |
| 14 | 342.895 | 171.448 | 85.724  | 600.067   |
| 13 | 338.428 | 169.214 | 84.607  | 592.248   |
| 12 | 665,686 | 332,843 | 133.137 | 1.131.666 |
| 11 | 636.646 | 318,323 | 127.329 | 1.082,298 |

|     | 23      | 24      | 25      | 26      | 27      | 28      | 29      | 30      |
|-----|---------|---------|---------|---------|---------|---------|---------|---------|
| 34  | 6.246   | 346.246 | 173.123 | 173,123 | 173,123 | 173.123 | 173.123 | 173.123 |
| 173 | 173.123 | 173.123 | 86.562  | 86.562  | 86,562  | 86.562  | 86.562  | 86.562  |
| 86. | 562     | 86.562  | 45.012  | 45.012  | 45.012  | 45.012  | 45.012  | 45.012  |
| 605 | .931    | 605.931 | 304.697 | 304.697 | 304.697 | 304.697 | 304.697 | 304.697 |

| 40 | 173.123 | 86.562 | 45.012 | 304.697 |
|----|---------|--------|--------|---------|
| 39 | 173.123 | 86.562 | 45.012 | 304.697 |
| 38 | 173.123 | 86.562 | 45.012 | 304.697 |
| 37 | 173.123 | 86.562 | 45.012 | 304.697 |
| 36 | 173,123 | 86.562 | 45.012 | 304.697 |
| 35 | 173.123 | 86.562 | 45.012 | 304.697 |
| 34 | 173.123 | 86.562 | 45.012 | 304.697 |
| 33 | 173.123 | 86.562 | 45.012 | 304.697 |
| 32 | 173.123 | 86.562 | 45.012 | 304.697 |
| 31 | 173.123 | 86.562 | 45.012 | 304.697 |

| 50 | 173.123 | 86.562 | 45.012 | 304.697 |
|----|---------|--------|--------|---------|
| 49 | 173.123 | 86.562 | 45.012 | 304.697 |
| 48 | 173.123 | 86.562 | 45.012 | 304.697 |
| 47 | 173.123 | 86.562 | 45.012 | 304.697 |
| 46 | 173.123 | 86.562 | 45.012 | 304.697 |
| 45 | 173.123 | 86.562 | 45.012 | 304.697 |
| 44 | 173.123 | 86.562 | 45.012 | 304.697 |
| 43 | 173.123 | 86.562 | 45.012 | 304.697 |
| 42 | 173.123 | 86.562 | 45.012 | 304.697 |
| 41 | 173.123 | 86.562 | 45.012 | 304.697 |

| Total | 15.106.757 | 7.553.378 | 3,602,486 | 26.262.622 |
|-------|------------|-----------|-----------|------------|
| 09    | 173.123    | 86.562    | 45.012    | 304.697    |
| 59    | 173.123    | 86.562    | 45.012    | 304.697    |
| 58    | 173.123    | 86.562    | 45.012    | 304.697    |
| 57    | 173.123    | 86.562    | 45.012    | 304.697    |
| 99    | 173.123    | 86.562    | 45.012    | 304.697    |
| 55    | 173.123    | 86,562    | 45.012    | 304.697    |
| 54    | 173.123    | 86.562    | 45.012    | 304.697    |
| 53    | 173.123    | 86.562    | 45.012    | 304.697    |
| 52    | 173.123    | 86,562    | 45.012    | 304.697    |
| 51    | 173.123    | 86.562    | 45.012    | 304.697    |

|                           | 1       | 2       | 3       | 4       | 2       | 9       | 7       | 00      | 6       | 10      |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Interest (For Eqt Capex)  | 29.848  | 29.848  | 29.848  | 29.848  | 29.848  | 29.848  | 29.848  | 29.848  | 29.848  | 29.848  |
| Insurance (For Eqt Capex) | 9.253   | 9,253   | 9,253   | 9.253   | 9.253   | 9.253   | 9.253   | 9.253   | 9.253   | 9.253   |
| USO/BHP                   | 539,571 | 539.571 | 539.571 | 539,571 | 539,571 | 539,571 | 539.571 | 539,571 | 539.571 | 539.571 |
| TOTAL                     | 578.672 | 578.672 | 578.672 | 578.672 | 578.672 | 578.672 | 578.672 | 578.672 | 578.672 | 578.672 |

| 20 | 29.848 | 9,253 | 539,571 | 578.672 |
|----|--------|-------|---------|---------|
| 19 | 29,848 | 9.253 | 539,571 | 578.672 |
| 18 | 29.848 | 9.253 | 539.571 | 578.672 |
| 17 | 29.848 | 9.253 | 539.571 | 578.672 |
| 16 | 29.848 | 9.253 | 539.571 | 578.672 |
| 15 | 29.848 | 9,253 | 539.571 | 578.672 |
| 14 | 29.848 | 9.253 | 539.571 | 578.672 |
| 13 | 29,848 | 9,253 | 539,571 | 578.672 |
| 12 | 29.848 | 9,253 | 539,571 | 578.672 |
| 11 | 29.848 | 9,253 | 539,571 | 578.672 |

| 30 | 29.848 | 9.253 | 539.571 | 578.672 |
|----|--------|-------|---------|---------|
| 29 | 29.848 | 9.253 | 539.571 | 578.672 |
| 28 | 29.848 | 9.253 | 539.571 | 578.672 |
| 27 | 29.848 | 9.253 | 539,571 | 578.672 |
| 26 | 29.848 | 9.253 | 539.571 | 578.672 |
| 25 | 29.848 | 9.253 | 539.571 | 578.672 |
| 24 | 29.848 | 9,253 | 539.571 | 578.672 |
| 23 | 29.848 | 9.253 | 539,571 | 578.672 |
| 22 | 29.848 | 9.253 | 539.571 | 578.672 |
| 21 | 29.848 | 9.253 | 539,571 | 578.672 |

| 40 | 29.848 | 9.253 | 539.571 | 578.672 |
|----|--------|-------|---------|---------|
| 39 | 29.848 | 9.253 | 539.571 | 578.672 |
| 38 | 29.848 | 9,253 | 539.571 | 578.672 |
| 37 | 29,848 | 9.253 | 539.571 | 578.672 |
| 36 | 29.848 | 9.253 | 539.571 | 578.672 |
| 35 | 29.848 | 9.253 | 539.571 | 578.672 |
| 34 | 29.848 | 9,253 | 539.571 | 578.672 |
| 33 | 29.848 | 9.253 | 539,571 | 578.672 |
| 32 | 29.848 | 9.253 | 539.571 | 578.672 |
| 31 | 29.848 | 9.253 | 539.571 | 578.672 |

| 20 | 29.848 | 9.253 | 539.571 | 578.672 |
|----|--------|-------|---------|---------|
| 49 | 29.848 | 9.253 | 539,571 | 578.672 |
| 48 | 29.848 | 9.253 | 539.571 | 578.672 |
| 47 | 29.848 | 9.253 | 539,571 | 578.672 |
| 46 | 29.848 | 9.253 | 539,571 | 578.672 |
| 45 | 29.848 | 9.253 | 539.571 | 578.672 |
| 44 | 29.848 | 9,253 | 539.571 | 578.672 |
| 43 | 29.848 | 9,253 | 539.571 | 578.672 |
| 42 | 29.848 | 9.253 | 539,571 | 578.672 |
| 41 | 29,848 | 9.253 | 539.571 | 578.672 |

| Total | 1.790.901 | 555.179 | 32.374.246 | 34.720.326 |
|-------|-----------|---------|------------|------------|
| 09    | 29.848    | 9.253   | 539.571    | 578.672    |
| 59    | 29.848    | 9.253   | 539,571    | 578.672    |
| 58    | 29.848    | 9.253   | 539.571    | 578.672    |
| 57    | 29.848    | 9.253   | 539.571    | 578.672    |
| 56    | 29,848    | 9.253   | 539.571    | 578.672    |
| 55    | 29.848    | 9,253   | 539.571    | 578.672    |
| 54    | 29.848    | 9.253   | 539,571    | 578.672    |
| 53    | 29.848    | 9,253   | 539.571    | 578.672    |
| 52    | 29.848    | 9,253   | 539.571    | 578.672    |
| 51    | 29.848    | 9.253   | 539,571    | 578.672    |

| No Lokasi 1 Nifarro Park |              |        |     |
|--------------------------|--------------|--------|-----|
| Lokasi<br>Nifarro Park   | 1            | No     | BEP |
|                          | Nifarro Park | Lokasi |     |

| 0 | 0 | -291.664.613 | 31.036.500 | 0 | -7.192.000 | -12.702.719    | -6.207.300 | 11 |   |   | Net            | Revenue    | Jasa Instalasi | STB + ONT + PC + DW | COGS Layanan All | Out          | Keterangan |
|---|---|--------------|------------|---|------------|----------------|------------|----|---|---|----------------|------------|----------------|---------------------|------------------|--------------|------------|
| 0 | 0 | -284.208.997 | 32.452.200 | 0 | -5.394.000 | -13.112.144    | -6.490.440 | 12 |   |   | -194.090.071   |            |                | <                   |                  | -194.090.071 | 0          |
| 0 | 0 | -270.384.362 | 32.996.700 | 0 | 0          | -12.572.726    | -6.599.340 | 13 | 0 | 0 | -219.187.980   | 3.049.200  | 0              | -25.172.000         | -2.365.269       | -609.840     | 1          |
|   |   |              |            |   |            |                |            |    | 0 | 0 | -238.073.488   | 5.844.300  | 0              | -19.778.000         | -3.782.948       | -1.168.860   | 2          |
| 0 | 0 | -256.219.066 | 33.432.300 | 0 | 0          | -12.580.544    | -6.686.460 | 14 | 0 | 0 | -254.416.996   | 8.385.300  | 0              | -17.980.000         | -5.071.748       | -1.677.060   | ω          |
| 0 | 0 | -241.798.274 | 33.759.000 | 0 | 0          | -12.586.408    | -6.751.800 | 15 | 0 | 0 | -269.016.633   | 12.233.100 | 0              | -17.980.000         | -6.406.117       | -2.446.620   | 4          |
| 0 | 0 | -227.377.482 | 33.759.000 | 0 | 0          | -12.586.408    | -6.751.800 | 16 | 0 | 0 | -280.232.123   | 15.717.900 | 0              | -16.182.000         | -7.607.809       | -3.143.580   | 5          |
| 0 | 0 | -212.956.690 | 33.759.000 | 0 | 0          | -12.586.408    | -6.751.800 | 17 | 0 | 0 | -288.221.187   | 18.839.700 | 0              | -14.384.000         | -8.676.824       | -3.767.940   | 6          |
| 0 | 0 | -198.535.898 | 33.759.000 | 0 | 0          | 08 -12.586.408 | -6.751.800 | 18 | 0 | 0 | -294.781.826   | 21.961.500 | 0              | -14.384.000         | -9.745.839       | -4.392.300   | 7          |
|   |   |              |            |   |            |                |            |    | 0 | 0 | -298.273.762   | 24.720.300 | 0              | -12.586.000         | -10.682.176      | -4.944.060   | 00         |
| 0 | 0 | -184.115.106 | 33.759.000 | 0 | 0          | -12.586.408    | -6.751.800 | 19 | 0 | 0 | 2 -298.854.718 | 27.116.100 | 0              | -10.788.000         | -11.485.836      | -5.423.220   | 9          |
| 0 | 0 | -169.694.313 | 33.759.000 | 0 | 0          | -12.586.408    | -6.751.800 | 20 | 0 | 0 | -296.599.095   | 29.257.800 | 0              | -8.990.000          | -12.160.616      | -5.851.560   | 10         |

| 30 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | -23.678.987  | 0 | 0 |
|----|------------|-------------|---|---|------------|--------------|---|---|
| 29 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | -38.401.013  | 0 | 0 |
| 28 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | -53.123.040  | 0 | 0 |
| 27 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | -67.845.066  | 0 | 0 |
| 26 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | -82.567.092  | 0 | 0 |
| 25 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | -97.289.119  | 0 | 0 |
| 24 | -6.751.800 | -12.586.408 | 0 | 0 | 33.759.000 | -112.011.145 | 0 | 0 |
| 23 | -6.751.800 | -12.586.408 | 0 | 0 | 33.759.000 | -126.431.937 | 0 | 0 |
| 22 | -6.751.800 | -12.586.408 | 0 | 0 | 33.759.000 | -140.852.729 | 0 | 0 |
| 21 | -6.751.800 | -12.586.408 | 0 | 0 | 33.759.000 | -155.273.521 | 0 | 0 |

| 40 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 123.541.276 | 6 | 0  |
|----|------------|-------------|---|---|------------|-------------|---|----|
| 39 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 108.819.249 | 8 | 0  |
| 38 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 94.097.223  | 7 | 0  |
| 37 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 79.375.197  | 9 | 0  |
| 36 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 64.653.171  | 5 | 0  |
| 35 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 49.931.144  | 4 | 0  |
| 34 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 35.209.118  | 3 | 0  |
| 33 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 20.487.092  | 2 | 0  |
| 32 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 5.765.065   | 1 | 32 |
| 31 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | -8.956.961  | 0 | 0  |

| 50 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 270.761.539 | 19 | 0 |
|----|------------|-------------|---|---|------------|-------------|----|---|
| 49 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 256.039.512 | 18 | 0 |
| 48 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 241.317.486 | 17 | 0 |
| 47 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 226.595.460 | 16 | 0 |
| 46 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 211.873.433 | 15 | 0 |
| 45 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 197.151.407 | 14 | 0 |
| 44 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 182.429.381 | 13 | 0 |
| 43 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 167.707.355 | 12 | 0 |
| 42 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 152.985.328 | 11 | 0 |
| 41 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 138.263.302 | 10 | 0 |

| 09 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 417.981.802 | 29 | 0 |
|----|------------|-------------|---|---|------------|-------------|----|---|
| 59 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 403.259.775 | 28 | 0 |
| 58 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 388.537.749 | 27 | 0 |
| 57 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 373.815.723 | 26 | 0 |
| 56 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 359.093.696 | 25 | 0 |
| 55 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 344.371.670 | 24 | 0 |
| 54 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 329.649.644 | 23 | 0 |
| 53 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 314.927.618 | 22 | 0 |
| 52 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 300.205.591 | 21 | 0 |
| 51 | -6.751.800 | -12.285.174 | 0 | 0 | 33.759.000 | 285.483.565 | 20 | 0 |

|              | uns            |         |              | 2 Unit       |                |   |                                | 0 Unit       | 2 Unit |                 |         |        |
|--------------|----------------|---------|--------------|--------------|----------------|---|--------------------------------|--------------|--------|-----------------|---------|--------|
| 10           | 45.965 Venus   | 74.054  | 1            | ı            | 1              | 1 | 1                              | 1            |        | Total COGS      | 240.038 | 1      |
| Free Layanan | 10 Mbps        | Venus   |              |              |                |   |                                |              |        | COGS            | 120.019 |        |
| Fre          | Internet Up to | λL      | A La Carte 1 | A La Carte 2 | Internet Up to | 7 | A La Carte 1                   | A La Carte 2 |        | Total Unit Free | 2 Unit  | 0 Unit |
| Area         | Jakarta        |         |              |              |                |   |                                |              |        |                 |         |        |
| COGS         | 45.965         | 74.054  | 1            | ī            | 120.019        |   | +Venus                         |              |        |                 |         |        |
| Harga Jual   | 199.000        | 164.000 | 1            | ŧ            | 363.000        |   | Internet Up to 10 Mbps + Venus |              |        |                 |         |        |
| nan          | 10 Mbps        | Venus   |              |              | Total          |   | Internet                       |              |        |                 |         |        |
| Layanan      | Internet Up to | 7       | A La Carte 1 | A La Carte 2 |                | J |                                |              |        |                 |         |        |