

Mahdi Al Shahab

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Objective

Seeking a career as a Biomedical Engineer that will develop my strength and knowledge in Biomedical Engineering industry. To put my experience and skills in Both Medicine and Engineering fields; to provide and develop solutions in the Healthcare business through service and sales.

Education

Inaya Medical College, [2013] – [2017]

BSc in Biomedical Engineering, (GPA 4.45)

Graduated with Second Class Honor

Experience

[Mar 2018] – [Mar 2019]

Biomedical Field Service Engineer | Al Faisaliah Medical Systems

Working with the service team, my responsibility is meeting the daily customer service calls to conduct Installation, Maintenance, Troubleshooting and Service Repair in customer site. As well Ordering Spare Parts and Managing Upgrades Systems and Training of Clinical/Technical staff on applications.

❑ *The Equipment Which I Work on:*

• Handling Philips products. (Installation, Configuration, Repair, and PPM.)

1. Philips Patient Monitoring system:
 - ICU Continuous Monitoring
 - Vital Signs
 - Central Station Monitoring
2. Philips ECG & CTG
3. Philips Ultrasound
4. Philips Defibrillator
5. Philips Ventilator
6. Philips Telemetry Cardiac Monitoring
7. Stryker Endoscopy Tower
8. Steris Surgical Table
9. Steris Surgical Light
10. Maquet ECMO and Heart Lung Machine
11. Leica Microscope Systems
12. Heinen Lowenstein Anesthesia
13. Mindray Anesthesia
14. Arcomed Syringe Pump
15. Grass Technology - EEG
16. Metro Crash Cart

[Jun 2017] – [Jan 2018]

Biomedical Field Service / Sales Engineer | Al Nawras Global Healthcare

My main role is promoting and selling company's products and/or services to new and existing customers by visiting them regularly and constantly.

- Experience in Upgrade Radiographic system to Digital (DR)
- PACS (picture archiving and communication system)
- Experience in Ultrasound and Endoscopy repair
- Experience in Sales X-Ray, DR & CR, Ultrasound

❑ My responsibilities Include:

1. Searching for new clients who might benefit from company products or services
2. Get all the contact details of the clients, customers
3. Identify the contact, identify the decision maker
4. Organize a demonstration of the products
5. Identify the purchase time frame
6. Submit a quotation
7. Do follow ups

[Oct 2017] – [Dec 2017]

Biomedical Engineer | Saudi German Hospital

I have completed a training program in Saudi German Hospital Department of Biomedical Engineering.

I learned during the duration of the training about medical equipment (sterilization, OR surgical table & lighting, Incubator, Angiography, Anesthesia, Ventilator, X-Rays, MRI, Ultrasound etc) in all hospital departments (principle of operation, Repair and PPM)

Skills

- Capacity for self - learning new knowledge in the area of Biomedical Engineering
- Ability to explain technical information with simplicity
- Customer Relationship Management
- Ability to evaluate stations, decision making criteria and exercise leadership
- Ability to plan, organize and control systems
- C Programming, AutoCAD, MATLAB, LabVIEW

Reference

Eng. Mohsin AL Mohsin

Business Development Manager - Middle East

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