Understanding Customers Through Financial Behavior

Total number of Customers $600 \,$

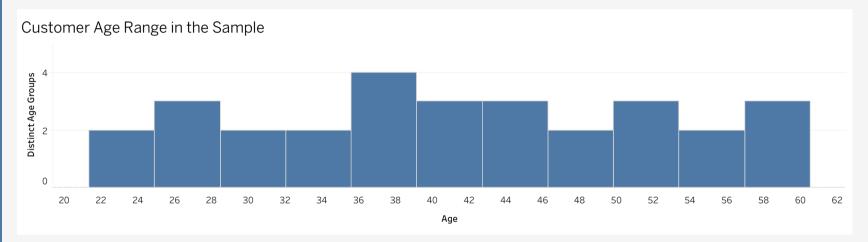
Average Income 16,311

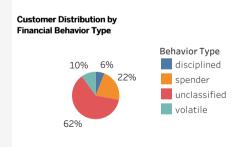
Average Saving 1,176

Average Investment 1,746

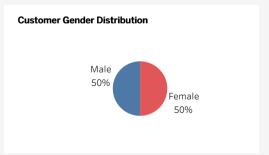
Customer Segments

Financial Behavior Analysis





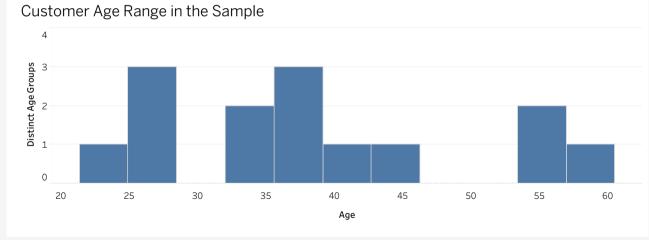




by: Hala Alotaibi Reema Alotaib

Customer Segments Financial Goal Spender Customers who do not save or invest significantly, and tend to spend heavily OverView **Customer Segments** Segment Size Average Income Financial Behavior Analysis Average Saving Rate Average Investment Rate 20 15,744 4.11% 1.83% Customer Age Range in the Sample 4 Average Spending Rate 82.64%

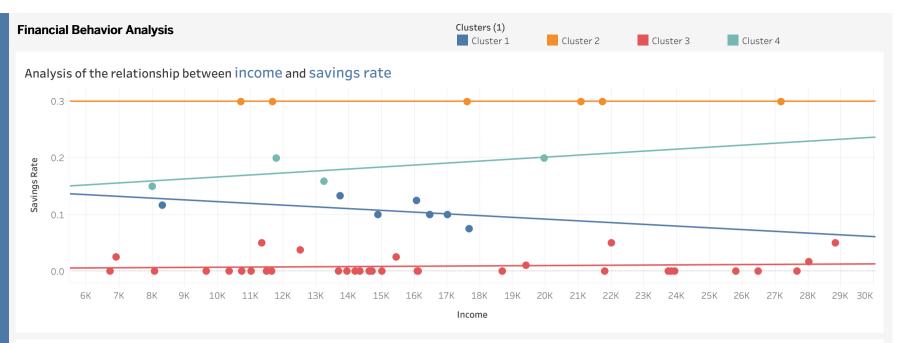
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OverView

Customer Segments

Financial Behavior Analysis





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