

APRIL 12, 2013

# Statement of Accomplishment

## KERRY SCOTT MCLEOD

HAS SUCCESSFULLY COMPLETED THE UNIVERSITY OF MARYLAND, COLLEGE PARK'S ONLINE  
OFFERING OF



### Developing Innovative Ideas for New Companies: The 1st Step in Entrepreneurship

This course explores how to identify and evaluate opportunities based on real customer needs, develop solid business models, and create successful companies.

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DR. JAMES V. GREEN  
MARYLAND TECHNOLOGY ENTERPRISE INSTITUTE  
UNIVERSITY OF MARYLAND

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