

Other OEM Stats (YTD)

Quoted

91 Customers143 OEM's101 Vendors753 # of Quotes

Won

66 Customers102 OEM's71 Vendors314 # of Quotes

YTD GP

\$3.3M

YTD Rev

\$40.9M

YTD Orders

314

Week GP

\$45.4K

Week Rev

\$471.8K

Week Orders

6

Quoted

Submitted 17%

Won 17%

Expanded 17%

In Process 17%

Lost 17%

Improved 17%

Quotes & Orders

Count of Quote Number

Won Quotes

Count of Quote Number

Won Quotes

Open Quotes

Open Quote Overview

(In Process OR Submitted)

of Quotes

Created By

Revenue

Cost

GP

GP%

35M\$9,656,839\$8,678,797\$978,04310.13%

21E\$3,089,576\$2,828,627\$260,9498.45%

26K\$2,519,824\$2,228,831\$249,4559.90%

16B\$2,108,765\$1,900,677\$202,4839.60%

1H\$235,435\$227,430\$8,0053.40%

99\$17,610,439\$15,864,362\$1,698,9349.65%

Order Summary by Contract Specialist

Revenue Overview

Team

Week

YTD

EI\$16,088,254

M\$1,166,031\$11,097,309

K\$250,428\$7,336,879

Ber\$65,072\$4,309,945

B\$2,090,917

Total Revenue\$1,481,532\$40,923,304

GP Overview

Team

Week

YTD

M(\$14,660)\$1,105,355

K\$21,505\$889,169

EI\$642,344

Ber\$6,507\$397,354

B\$235,959

Total GP\$13,351\$3,270,181

2024 Order Financials

Revenue

Cost

GP

\$15,45M

\$15,00M

\$11,10M

\$4,45M

\$7,30M

\$4,31M

\$2,99M

2024 Orders

of Quotes

Revenue

Cost

GP

GP%

314\$40,923,304\$37,595,123\$3,270,1818.00%

2023 Orders

of Quotes

Revenue

Cost

GP

GP%

121\$23,164,145\$21,652,762\$1,511,1366.53%

Order Details (last 7 days)

Weekly Order Overview

Quote #

Customer

OEM

Created By

Revenue

Cost

GP

GP%

708\$181,599\$163,441\$18,15810.0%

711\$137,836\$124,052\$13,78410.0%

711\$57,234\$50,501\$6,73311.8%

707\$36,922\$36,000\$9222.5%

704\$31,907\$28,716\$2,4257.6%

711\$14,433\$12,617\$1,81612.6%

711\$11,908\$10,371\$1,53612.9%

Total\$471,839\$425,700\$45,3739.6%