Other OEM Stats (YTD)



		Won	
66	102	71	314
Customers	OEM's	Vendors	# of Quotes



 YTD GP
 YTD Rev
 YTD Orders

 \$3.3M
 \$40.9M
 314

Week GP Week Rev \$45.4K \$471.8K

Quotes & Orders

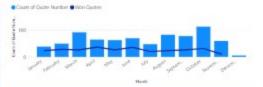
Week Orders

Open Quotes

Open Quote Overview

(In Process OR Submitted)

# of Quotes		Created By		Revenue	Cost	GP	GP%
35	N			\$9,656,839	\$8,678,797	\$978,043	10.13%
21	E			\$3,089,576	\$2,828,627	\$260,949	8.45%
26	K			\$2,519,824	\$2,228,831	\$249,455	9.90%
16	В		r	\$2,108,765	\$1,900,677	\$202,483	9.60%
1	H			\$235,435	\$227,430	\$8,005	3.40%
99				\$17,610,439	\$15,864,362	\$1,698,934	9.65%





Order Summary by Contract Specialist

Re	vei	nue Overv	iew		GP (Overviev	٧
Team		Week	YTD	Team		Week	YTD
El			\$16,088,254	N		(\$14,660)	\$1,105,355
M		\$1,166,031	\$11,097,309	K		\$21,505	\$889,169
Kc		\$250,428	\$7,336,879	El			\$642,344
B:	er	\$65,072	\$4,309,945	B.	er	\$6,507	\$397,354
Br			\$2,090,917	Bryan Sagur			\$235,959
Total Revenue	2	\$1,481,532	\$40,923,304	Total GP		\$13,351	\$3,270,181

2024 Or	ders				
# of Quotes	Revenue	Cost	GP	GP%	0
314	\$40,923,304	\$37,595,123	\$3,270,181	8.00%	
2023 Or	ders				
# of Quotes	Revenue	Cost	GP	GP%	
121	\$23,164,145	\$21,652,762	\$1,511,136	6.53%	

Order Details (last 7 days)

Quote #	Customer	OEM	Created	By Revenue	Cost	GP	GP%
708		BUT THE STATE OF THE STATE OF	17 * 40	\$181,599	\$163,441	\$18,158	10.0%
711			n	\$137,836	\$124,052	\$13,784	10.0%
711 711 707 704 711			n	\$57,234	\$50,501	\$6,733	11.8%
707				\$36,922	\$36,000	\$922	2.5%
704				\$31,907	\$28,716	\$2,425	7.6%
711			n	\$14,433	\$12,617	\$1,816	12.6%
711-12- 1145	LITTING .	Ditt	IVIICCO I IONISON	\$11,908	\$10,371	\$1,536	12.9%
Total				\$471,839	\$425,700	\$45,373	9.6%