Renewal Dashboard: Key Information

Costs	Revenue	GP	GPM%
$923M	$1,102M	$179M	16.25%

OEMs	Customers	Vendors
525	971	456

P&Ls	Customer POs	Contracts
191	6,989	8,976

End of Year Financial Summary: 2024

Legend: GP, Costs, Revenue

Y-axis: 0M, 100M, 200M, 300M, 400M, 500M, 600M

X-axis: January, February, March, April, May, December

Worldwide Presence

© 2024 Mapbox © OpenStreetMap
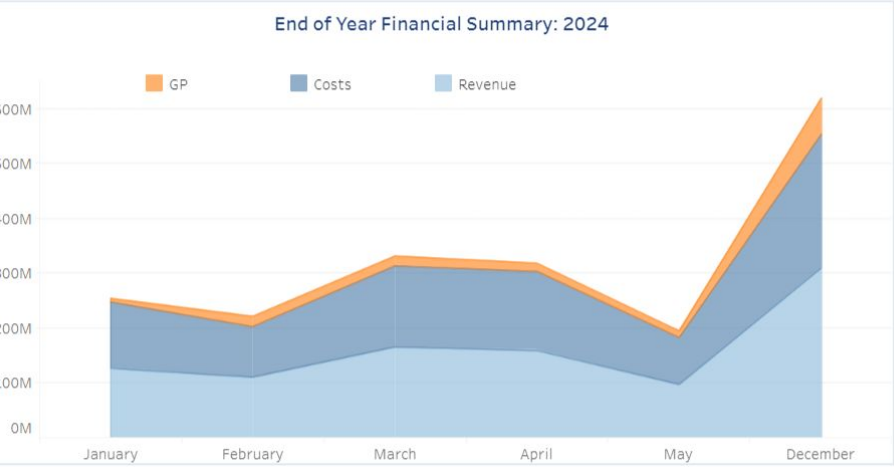
Leading Rev Contributors

103,943,693
71,629,743
60,016,960
39,602,116
39,121,234
30,004,974
27,714,812
27,428,834
26,509,118
12,601,694

Leading GP Contributors

$19,036,491
$5,796,463
$2,142,544
$15,882,249
$19,985,139
$4,232,502
$2,417,168
$1,979,668
$-1,695,571
$3,703,209

Date Range
This year

Revenue
0 — 4,148,462,553

Customer
(All)

Vendor
(All)

P&L
(All)

Renewal Status
(All)

Sales Channel
(All)

Renewal Dashboard: Comprehensive View

Date Range	SCLO Rep	Vendor	Sales Channel
This year ▼	(All) ▼	(All) ▼	(All) ▼

Revenue	P&L	Customer	Renewal Status
0 ⦿————————⦿ 4,148,462,553	(All) ▼	(All) ▼	(All) ▼

Contract End Date	Days to Renewal	Renewal Status	OEM	Customer	Maint PO #	Cust Maint PO #	Maint Quote #	Revenue
3/31/2024	-110	Moved to EA Agreement			20001971	4700020599	6163790	$2,470.69
4/30/2024	-80	Moved to EA Agreement			20001971	4700020599	6163790	$1,012.50
6/18/2024	-31	Null			Null	PO00002343	5646888	$123.90
					3890042		5664102	$3,827.72
					3747274		5314765	$0.00
					3747290		5314766	$0.00
					3747317		5314762	$0.00
					3790361	A00100000168766	5314749	$0.00
							5314750	$0.00
							5314751	$0.00

Renewal Dashboard:
Annual Renewal Summary
By Customer & OEM

Coverage End Date	SCLO Rep	Vendor
This year	(All)	(All)
		Sales Channel
		(All)

Sum of Ext Cust Price	P&L	Customer
0 — 4,148,462,553	(All)	(All)
		Renewal Status
		(All)

OEM	2024	Grand Total
	$102,658,237.65	$102,658,237.65
	$101,363,215.27	$101,363,215.27
	$97,428,430.01	$97,428,430.01
	$72,794,393.90	$72,794,393.90
	$53,888,947.60	$53,888,947.60
	$52,901,572.61	$52,901,572.61
	$42,104,363.85	$42,104,363.85
	$35,730,439.07	$35,730,439.07
	$34,875,932.15	$34,875,932.15
	$33,952,399.60	$33,952,399.60
	$28,176,064.39	$28,176,064.39
	$27,384,431.84	$27,384,431.84

Customer	2024	Grand Total
	$41,770,973.52	$41,770,973.52
	$41,331,380.57	$41,331,380.57
	$39,737,909.96	$39,737,909.96
	$37,868,274.48	$37,868,274.48
	$35,095,440.18	$35,095,440.18
	$32,054,980.48	$32,054,980.48
	$31,463,925.24	$31,463,925.24
	$28,228,540.85	$28,228,540.85
	$26,233,549.78	$26,233,549.78
	$22,554,624.08	$22,554,624.08
	$18,759,004.35	$18,759,004.35
	$15,848,903.00	$15,848,903.00
	$15,156,421.42	$15,156,421.42
	$14,433,499.74	$14,433,499.74
	$14,309,855.09	$14,309,855.09

Renewal Dashboard: Top Opportunities

Costs	Revenue	GP	GPM%
$923M	$1,102M	$179M	16.25%

Top 10 Opportunities

Maint Quote #	Contract End Date	Days to Renewal	Renewal Status	OEM	Customer	Revenue
6509072	July 31, 2024	12	Null			$32,045,628.00
6729425	December 31, 2024	165	Null			$59,459.66
						$29,549,466.89
6513325	December 30, 2024	164	Null			$18,339,322.60

Financial Summary

Date Range

This year

Revenue

0 — 4,148,462,553

P&L	(All)
Vendor	(All)
Customer	(All)
SCLO Rep	(All)
Sales Chan...	(All)
Renewal S...	(All)

Top 10 P&Ls
By Revenue

GP | Costs | Reve

$31.3M | $35.4M
$28.4M | $30.7M
$28.0M | $26.2M
$25.1M | $25.3M
$14.0M | $16.7M
$7.5M | $9.2M | $16.6M
$13.8M | $14.6M
$9.7M | $13.0M
$14.3M | $11.7M
$5.3M