

NEIL GRIFFIN

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SUMMARY

Seeking a new software development opportunity in The Bay Area. Motivated team player with strong organizational and personal communications skills.

Technical skills include Python, SQL, GitHub, Bash, Shell Scripting, RESTful APIs, Flask Web Framework, Server Management, Nginx, G Unicorn, Apex, and Advanced Excel Formulas.

WORK EXPERIENCE

Boochnews.com

Kombucha News Platform

Python Developer - Contract

Nov 2022 – Jan 2022

San Francisco, CA

- Wrote **Python scripts** to curate relevant **AWS website data** for client ad revenue analysis
- Cleaned and presented data in **Excel** for more convenient client consumption
- Developed software that automated data curation and resulted in content creation for the client
- Provided solutions and demonstrated solid understanding of software development and web development fundamentals when faced with real world business problems

Oktana Corp

Salesforce Consulting Partner

Project Manager

Jan 2021 – Oct 2022

San Francisco, CA

- Communicated with Senior Salesforce Directors to approve Finances and determine project efficacy
- Determined the appropriate resources for the appropriate projects. Handling more than 20 projects at once
 - Making difficult decisions pertaining to client's budget and resource availability
 - Understanding of which resource's skill sets are optimal for certain projects
- Managed monthly calls with clients, Software Engineering Directors/Managers directing conversation and anticipating opportunities for future business

Beowulf Blockchain

Decentralized Communication Service

Software Developer Marketer

Jun 2020 – Dec 2020

Ho Chi Minh City, Vietnam

- Wrote copy for new software updates to be released internally and externally
- Wrote and reviewed copy for all company communications in English
- Attended meetings with management and recorded minutes to be delivered to international offices

EMG Education
Public School Teaching Company
Public School Teacher

Dec 2019 – May 2021
Ho Chi Minh City, Vietnam

- Managed classrooms of up to 36 ESL students effectively tending to each students learning needs
- Met with parents to discuss their child's specific learning objectives and future plans for educational directions
- Assisted with curriculum development and implementation to increase student engagement

Revel Systems
iPad Point of Sale
Account Executive/Account Manager (Feb 2018 – Jul 2019)

Sep 2016 – Dec 2019
San Francisco, CA

- Managed and maintained relationships with over 400 accounts
- Successfully sold four different product components: software, hardware, professional services, merchant services
- Sold over \$10k in MRR, \$100k in upfront, over \$2 million processed payments per year through Revel's payment processing

PROJECTS

tahoenowrides.com
Ride Share and Weather App
Full Stack Developer

Oct 2022 – Jan 2023
San Francisco, CA

- Developed website from ground up using up to date front end and back end technologies
- Front end designed using **HTML, CSS, Javascript, and Bootstrap**
- Back end designed using **Python Flask web framework** with focus on **MVC architecture** and **Object oriented programming**
- Secured connection to **MySQL database** with **RESTful API** and **password hashing**
- Developed and deployed custom user profiles for each user based on their input
- Connected to 3rd party **weather API** to generate custom aggregate weather information based on user's city input
- Implemented **error handlers** to provide custom feedback for error type to user (403, 404, etc.)
- Utilized **Git** and **Github** version control software as best practice for deploying new features
- Deployed website to **Linode server** using **Linux Bash** for Windows
- Set up server to run on **Nginx** and **G Unicorn**
 - Established secure connection using **SSH keys**
 - Created new MySQL database connection on Linode server using **MySQL Workbench**
 - Enabled **HTTPS** with **SSL/TLS certificates**
 - Wrote **Shell scripts** to auto renew SLL certificates every 30 days

neildavidgriffin.com
Portfolio Website
Front End Developer

Nov 2022 – Dec 2022
San Francisco, CA

- Developed website from ground up using **HTML, CSS, and Javascript**
- Designed interactive UI to be simple, fast and responsive
- Implemented "Contact Me" using Javascript to contact to Google Sheets Form
- Created project using **Visual Studio Code IDE**

EDUCATION

BS, International Business, Minor: Marketing
California Polytechnic University, Pomona

May 2016