

-- Q1) Aktif aboneliği olan müşterileri plan adı ve koltuk ile listeleyin

```
SELECT
    c.customer_id,
    c.full_name,
    p.plan_name,
    s.seats,
    s.start_date
FROM subscriptions s
JOIN customers c ON c.customer_id = s.customer_id
JOIN plans p ON p.plan_id = s.plan_id
WHERE s.status = 'active'
ORDER BY s.start_date;
```

--Q2) Hiç aboneliği olmayan müşteriler var mı?

```
SELECT
    c.customer_id,
    c.full_name,
    c.email
FROM customers c
LEFT JOIN subscriptions s ON s.customer_id = c.customer_id
WHERE s.subscription_id IS NULL;
```

--Q3) Her plan için aktif abone sayısı, toplam seat, aylık plan fiyatı \* aktif abone sayısı

```
SELECT
    p.plan_name,
    COUNT(*) FILTER (WHERE s.status = 'active') AS active_subscribers,
    COALESCE(SUM(s.seats) FILTER (WHERE s.status = 'active'), 0) AS
total_active_seats,
    ROUND(p.monthly_price * COUNT(*) FILTER (WHERE s.status = 'active'), 2) AS mrr
FROM plans p
LEFT JOIN subscriptions s ON s.plan_id = p.plan_id
GROUP BY p.plan_name, p.monthly_price
ORDER BY mrr DESC;
```

--Q4) 2026-01 ayı için toplam billed amount ve paid amount

```
WITH jan_invoices AS (
    SELECT
        invoice_id, amount_due
    FROM invoices
    WHERE invoice_month = '2026-01-01'
        AND status <> 'void'
),
jan_payments AS (
    SELECT
        invoice_id,
        SUM(amount_paid) AS paid_amount
    FROM payments
    GROUP BY invoice_id
)
SELECT
```

```
ROUND(SUM(ji.amount_due), 2) AS total_billed,
ROUND(COALESCE(SUM(jp.paid_amount), 0), 2) AS total_paid
FROM jan_invoices ji
LEFT JOIN jan_payments jp ON jp.invoice_id = ji.invoice_id;

--Q5) Ödenmemiş faturaları müşteri adı ve gecikme tarihi ile getir
WITH as_of AS (
    SELECT
        DATE '2026-01-19' AS as_of_date
)

SELECT
    c.full_name,
    i.invoice_id,
    i.invoice_month,
    i.amount_due,
    i.due_date,
    (a.as_of_date - i.due_date) AS days_overdue
FROM invoices i
JOIN subscriptions s ON s.subscription_id = i.subscription_id
JOIN customers c ON c.customer_id = s.customer_id
CROSS JOIN as_of a
WHERE i.status = 'open'
ORDER BY days_overdue DESC;

--Q6) Her müşterinin toplam lifetime revenue'u ve sıralaması
WITH paid_invoices AS (
    SELECT
        i.invoice_id,
        i.subscription_id,
        i.amount_due
    FROM invoices i
    WHERE i.status = 'paid'
),
customer_paid AS (
    SELECT
        c.customer_id,
        c.full_name,
        SUM(pi.amount_due) AS lifetime_revenue
    FROM paid_invoices pi
    JOIN subscriptions s ON s.subscription_id = pi.subscription_id
    JOIN customers C on c.customer_id = s.customer_id
    GROUP BY c.customer_id, c.full_name
)

SELECT
    *,
    DENSE_RANK() OVER(ORDER BY lifetime_revenue DESC) AS revenue_rank
FROM customer_paid
ORDER BY lifetime_revenue DESC;

-- Q7) Son 30 günde en çok API çağrıranları listele
WITH params AS (
    SELECT DATE '2026-01-19' AS as_of_date
```

```
),  
  
last30 AS (  
    SELECT  
        ue.customer_id,  
        SUM(ue.quantity) AS api_calls_30d  
    FROM usage_events ue  
    CROSS JOIN params p  
    WHERE ue.event_type = 'api_call'  
        AND ue.event_date >= (p.as_of_date - INTERVAL '30 days')  
        AND ue.event_date <= p.as_of_date  
    GROUP BY ue.customer_id  
)  
SELECT  
    c.full_name,  
    i.api_calls_30d  
  
FROM last30 i  
JOIN customers c ON c.customer_id = i.customer_id  
ORDER BY i.api_calls_30d DESC  
LIMIT 3;  
  
-- Q8) Churn listesi canceled abonelikler için churn tarihi ve kaç gün önce churn  
oldu  
WITH as_of AS(  
    SELECT  
        DATE '2026-01-19' AS as_of_date  
)  
SELECT  
    c.full_name,  
    p.plan_name,  
    s.end_date AS churn_date,  
    (a.as_of_date - s.end_date) AS days_since_churn  
FROM subscriptions s  
JOIN customers c ON c.customer_id = s.customer_id  
JOIN plans p ON p.plan_id = s.plan_id  
CROSS JOIN as_of a  
WHERE s.status = 'canceled'  
    AND s.end_date IS NOT NULL  
ORDER BY days_since_churn DESC;  
  
-- Q9) Müşteri bazında son fatura durumunu getir  
WITH inv AS (  
    SELECT  
        c.customer_id,  
        c.full_name,  
        i.invoice_id,  
        i.invoice_month,  
        i.status,  
        ROW_NUMBER() OVER(PARTITION BY c.customer_id ORDER BY i.invoice_month  
DESC, i.invoice_id DESC) AS rn  
    FROM customers c  
    JOIN subscriptions s ON s.customer_id = c.customer_id  
    JOIN invoices i ON i.subscription_id = s.subscription_id
```

```
)  
SELECT  
    customer_id,  
    full_name,  
    invoice_id AS latest_invoice_id,  
    invoice_month AS latest_invoice_month,  
    status AS latest_invoice_status  
FROM inv  
WHERE rn = 1  
ORDER BY customer_id;  
  
--Q10) Risk segmentasyonu  
WITH as_of AS(  
    SELECT  
        DATE '2026-01-19' AS as_of_date  
,  
usage30 AS(  
    SELECT  
        ue.customer_id,  
        SUM(CASE WHEN ue.event_type = 'api_call' THEN ue.quantity ELSE 0 END) AS  
api_calls_30d  
        FROM usage_events ue  
        CROSS JOIN as_of a  
        WHERE ue.event_date >= (a.as_of_date - INTERVAL '30 days')  
            AND ue.event_date <= a.as_of_date  
        GROUP BY ue.customer_id  
,  
active_customers AS (  
    SELECT  
        DISTINCT customer_id  
        FROM subscriptions  
        WHERE status = 'active'  
)  
  
SELECT  
    c.customer_id,  
    c.full_name,  
    COALESCE(u.api_calls_30d, 0) AS api_calls_30d,  
    CASE  
        WHEN COALESCE(u.api_calls_30d, 0) = 0 THEN 'At Risk'  
        ELSE 'Healthy'  
    END AS customer_health  
FROM active_customers ac  
JOIN customers c ON c.customer_id = ac.customer_id  
LEFT JOIN usage30 u ON u.customer_id = c.customer_id  
ORDER BY customer_health, api_calls_30d;
```