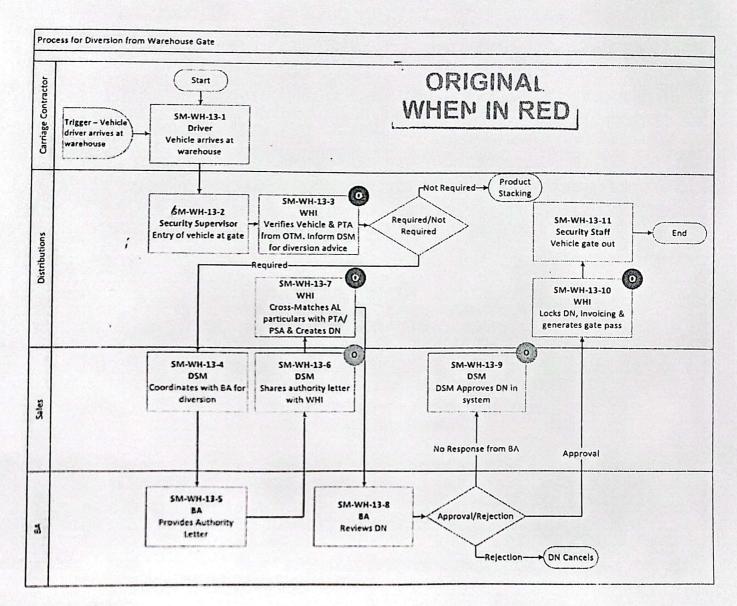
5.1 Diversion from Warehouse Gate



Process Narrative:

Description of the process is as follows:

Reference	Responsibility	Process/ Activity	(0)t(jp(t);
SM-WH-13.1	Vehicle Driver	Reports at warehouse with vehicle and following documents:-	Vehicle Reporting at Warehouse
		a. PTA in case of shipment from plant OR PSA in case of t-shipment	
		b. Bilty	
		c. NIC	

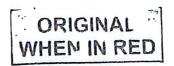
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Product diversions

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Responsibility	Process/ Activity	emput.
Security Supervisor	Verify the vehicle and driver particulars and enters the vehicle & driver details in his register Annexure – 4 – Security register	Entry of vehicle at gate
WHI	Verifies the vehicle & PTA from OTM in case of shipment from plant and punch "Delivery Check In in system" and verifies manual documents in case of t-shipment	Verification of documents
	Informs the DSM for diversion advice	
	Performs POD in system (Ref SOP Product Receiving)	
	In case diversion is not required, he will manage offloading (Ref to product receiving and stacking policy – SM-WH-03)	
DSM	Coordinates with respective BA to whom vehicle is required to be diverted DSM will also share PTA / PSA with respective BA to prepare authority letter using same particulars of vehicle and driver on AL	Coordination with BA for diversion
Business Associate (BA)	BA provides Authority Letter to DSM on whatsapp / hard copy of AL	Authority Letter
	For particulars of Authority letter, refer to Annexure 1.	
DSM	Shares authority letter with WHI (via whatsapp / hard copy / email)	Sharing of AL with WHI
WHI	WHI cross-matches the AL particulars with PTA / PSA.	
	WHI verifies the BA signatures on Authority Letter with SS card.	
	After verification, WHI enters the following required details in system and generates DN	DN Creation
	1. CO Number;	
	issued;	
	3. Shipment ID for CAN;4. Vehicle & Bilty Number;	
	Security Supervisor WHI DSM Business Associate (BA)	Security Supervisor Verify the vehicle and driver particulars and enters the vehicle & driver details in his register Annexure – 4 – Security register WHI Verifies the vehicle & PTA from OTM in case of shipment from plant and punch "Delivery Check In in system" and verifies manual documents in case of t-shipment Informs the DSM for diversion advice Performs POD in system (Ref SOP Product Receiving) In case diversion is not required, he will manage offloading (Ref to product receiving and stacking policy – SM-WH-03) DSM Coordinates with respective BA to whom vehicle is required to be diverted DSM will also share PTA / PSA with respective BA to prepare authority letter using same particulars of vehicle and driver on AL Business Associate (BA) BA provides Authority Letter to DSM on whatsapp / hard copy of AL For particulars of Authority letter, refer to Annexure 1. DSM Shares authority letter with WHI (via whatsapp / hard copy / email) WHI WHI cross-matches the AL particulars with PTA / PSA. WHI verifies the BA signatures on Authority Letter with SS card. After verification, WHI enters the following required details in system and generates DN 1. CO Number; 2. Product Name & Quantity (bags/MT) to be issued;

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Reference	Responsibility	Process/ Activity.	Output
		5. Driver Name, his CNIC & Mobile Number;6. Any other required field as per DN form	
		For particulars of document, refer to Annexure 2	
SM-WH-13.8	Business Associate (BA)	BA reviews and approves / rejects the DN in system through Sarsabz Asaan App after validation at his end. In case BA rejects DN, system cancels DN in system.	DN Approval (BA)
SM-WH-13.9	DSM	In case DN is not approved by BA through App due to some technical issues, DSM approves the DN after ensuring following: Matching the authority letter with SS card and DN particulars Confirmation from BA telephonically. DSM may reject the DN if he thinks it does not belong to his respective BA. In case DSM rejects DN, system cancels DN in system.	DN Approval (DSM)
	RIGINAL TO IN RED	In case of shipment from plant, WHI mentions the diversion KM's in OTM as per actual KM's as well as mention on hard copy of PTA (verified from SP list with distances from WH) as per prevailing policy. Annexure - 3 In case of transshipment, WHI mentions the diversion KM's on the DN copy as per actual KM's under prevailing diversion protocol. After approval of DN, locks the DN and raise the invoice in system of the particular vehicle Two copies of DN are generated, one	Punching of Diversion KMs DN WH copy and Gate pass
SM-WH-13.11	Security Staff	designated for the Warehouse record Security staff verifies physical stock on vehicle with gate pass, enters details of vehicle in security register and let vehicle leave WH premises.	Verification of gate pass with vehicle particulars and gate out of vehicle





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Reference Responsibility	Process/ Activity	Output
	No vehicle is gated out without gate pass.	
	Refer to Annexure 4 - Security Register.	
	System sends details of daily Dispatches to respective RSM & RDM next day at 9.00 AM. Refer to Annexure 5 - Region wise Daily Sales Summary Report.	Daily Sales Summary Report – Region wise



