



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

with years of
extensive
experience and
having built a strong
relationship with
both small and large
companies.

They says about the
ingredients are
selected carefully
from the
purveyors,because
quality is important
to them.

Catering can
help you in a
variety of
ways,depending
on the specific
situation.

They want caters
nutritious and
delicious food
from the fresh
bites catering.

They need of
them,catering also
allow the client to
enjoy they party, while
not having to worry
about their guest
being fed or taken
care of.

Influence of food choices
of fresh bites catering
1.Taste preference
2.Personal and
social facter
3.Employment status
4.Acculturation
5.Access to personal
transportation



FRESH BITES
CATERING

Respect:
The customers
may not always be
right,but treating them
with respect and
putting their needs
first will help to keep
them happy.

Behaviour that we
have observed from
fresh bites catering
are
1.Communication
2.Respect
3.Attentive listening
4.Compassion

Communication:
Successful
communication can deepen
relations in personal life or
professional life
It enable professional to
build a customer
relationship,respond to their
inquiries quickly and
effectively.

Many people
anxiety about
preparing
food,trying an new
recipie or cooking
for other people

When cutomer
behaviour
changes,your
business must
change it

How gut health
and diet can
possitively or
negatively affect
their mood



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?