# **HUGH HAMILTON-GREEN**

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#### **ACADEMIC QUALIFICATIONS**

Bristol University, MSc Computer Science (Conversion)

09/2020 - 09/2021

Bristol University, BSc Economics and Management

09/2017 - 06/2020

• 2.1 (Dissertation 80%).

Blundell's School

09/2010 - 07/2017

• A-Levels: AAA in Mathematics, Economics and Biology.

#### RELEVANT EXPERIENCE

### Summer Intern, EZ-base UK (Troy UK Group)

06/2020 - 08/2020

Rotated across the operations, sales and data desks for an online data platform in the tools and hardware industry.

- Categorised, processed and uploaded more than 40,000 items of product data to Troy UK's e-commerce platform. Improved efficiency when processing and uploading product data using Excel VBA.
- Established the launch strategy to introduce the data platform to existing Troy UK members and suppliers, including a social media campaign and several pitch decks.
- Proposed the acquisition of an Enterprise Resource Planning (ERP) system to improve the end-to-end member experience integrating Troy UK's finance, e-commerce and data solutions.

#### Hedge Fund Sales Intern, MarketAxess

06/2019 - 08/2019

Rotated across Buy-Side and Sell-Side sales desks interacting daily with sales, trading and data teams.

- Implemented a new territory coverage strategy for South Africa, Eastern Europe and the Middle East using innovative lead generation techniques.
- Researched and pitched a data start-up, focused on usability and streamlining the data access for clients, increasing the revenue for MarketAxess's product data solutions.
- Major focus on Euro Investment Grade, Emerging Market and High Yield Credit products.

#### Fund Analyst, Bristol Investment Fund (Virtual)

09/2018 - 06/2019

Equities and Commodities Analyst tasked with researching and pitching investment ideas.

- Transformed the Equities and Commodities portfolio strategy leading to annual growth of 12.1%.
- Developed financial models focused on analysing short to mid-term trades in Equities and Commodities.

#### **OTHER EXPERIENCE**

#### University Manager, The Times Highfliers Research

01/2020 - 04/2020

- Successfully coordinated and guided over 40 final year student interviewers to conduct research of Bristol University students for The UK Graduate Careers Survey 2020.
- Exceeded target number of interviews, reaching 679 face-to-face interviews over a week-long period.

#### Spring Intern, Unilever

04/2018 - 04/2018

- Established an understanding of Unilever's capital investment and brand acquisition strategy.
- Built effective communication and teamwork skills developing a new branding proposal for a product.

#### POSITIONS OF RESPONSIBILITY

# Alumni and Outreach Manager, University of Bristol Rugby Club

09/2019 - Present

- Founded an internal careers mentoring programme connecting over 75 current students and alumni members.
- Established an extensive alumni network, increasing connections on social media by over 300% over 12 months using a variety of innovative data screening and marketing tools.
- Organised several charitable events across Bristol, raising over £4000 for various charities.

#### Head of School, Blundell's School

09/2016 - 07/2017

A role that involved communication, negotiation and, at times, discretion and diplomacy.

## EXTRA-CURRICULAR/SKILLS/INTERESTS

**Sport** Played rugby for Exeter Chiefs Academy, Blundell's School, University of Bristol 1st XV and The Godfathers 7's. University of Bristol Performance Sport Squad (2018/19). Keen surfer during the holiday periods. **Founder of A2S Mentoring** Launching an alumni-to-student mentoring platform for educational institutions. The platform will provide a low-cost and easy-to-use solution focused around careers mentoring.

Online Courses – Finance Successfully completed over 30 hours of online courses from Finance Unlocked and Bocconi University, focused on Financial Technology, Banking, Private Equity and Venture Capital.

Oddballs Ambassador Raising awareness for testicular cancer across schools and local businesses in Bristol.

Cooking Avid passion for cooking cuisine from a range of Mediterranean and Asian countries.