

Dubai Property Selling Guide

RE/MAX Hub Dubai

Sell Smart. Sell with RE/MAX Hub Dubai.

Selling your property in Dubai requires more than just listing it – it takes market knowledge, professional presentation. At RE/MAX Hub Dubai, we help homeowners and investors achieve faster sales and better returns, backed by our global reach. Whether you're selling a villa, apartment, or off-plan investment, we ensure a seamless, transparent, and profitable experience.

1. Understand the Market

Before you list, it's essential to know current market trends – including demand, pricing, and average time on market.

Our agents provide:

- A comprehensive market analysis
- Insights on comparable property sales
- Data on trending buyer segments

This helps you make informed decisions and set a competitive yet profitable price.

2. Get a Professional Valuation

Setting the right price is key to a successful sale.

RE/MAX Hub offers a free property valuation based on real-time market data, property condition, location, and demand.

Our goal: Maximize your selling price while ensuring timely closure.

• Book a Free Valuation •

3. Prepare Your Property for Sale

First impressions matter.

Before listing, our agents help you:

- Assess minor repairs or maintenance needs
- Recommend staging and professional photography
- Highlight unique features that increase buyer appeal

A well-presented property attracts more serious buyers and can significantly increase the sale price.

4. Marketing Your Property

RE/MAX Hub combines global exposure with local reach to get your property seen by the right audience.

Our multi-channel marketing approach includes:

- Premium listings on Property Finder, Bayut, Dubizzle, and RE/MAX Global
- Targeted social media and Google ad campaigns
- Direct promotion to our network of qualified buyers and investors
- Virtual tours and professional photos to enhance visibility

With the power of the RE/MAX network, your property gains unmatched exposure – locally and internationally.

5. Screening Buyers & Negotiation

Our experienced agents handle all inquiries, qualify potential buyers, and negotiate offers on your behalf.

We ensure all offers are backed by financial capability and handle communication professionally to protect your interests.

Our promise: Transparent communication and fair negotiation every step of the way.

6. Sales Agreement & Documentation

Once you accept an offer, we prepare the Memorandum of Understanding (Form F) through the Dubai REST system.

You'll also need to:

- Provide the property's Title Deed

- Obtain a No Objection Certificate (NOC) from the developer

- Ensure service charges are settled before transfer

Our team coordinates all documentation to make the transaction stress-free.

7. Transfer of Ownership

The sale is finalized at an authorized Dubai Land Department (DLD) Trustee Office, where both parties sign and transfer ownership.

You'll then receive official confirmation and hand over the keys to the new owner.

We ensure the entire process is secure, efficient, and compliant.

8. After-Sale Support

Our relationship doesn't end after closing.

RE/MAX Hub continues to support you with:

- Reinvestment advice for your next property purchase

- Relocation support

- Portfolio management for investors

We value long-term partnerships built on trust and performance.

Thinking of Selling Your Property in Dubai?

Let our experts help you get the best value — faster and with complete transparency.

☎ Call Us: +971 XXX XXX XXX

✉ Email: info@remaxhub.ae

📍 Visit: RE/MAX Hub Office, Dubai