

# Dubai Property Buying Guide

RE/MAX Hub Dubai

## Buy with Confidence. Invest with RE/MAX Hub.

Buying a property in Dubai is more than a transaction â it's an investment in one of the world's most dynamic cities. Whether you're a first-time buyer, seasoned investor, or looking for a second home, RE/MAX Hub Dubai provides expertise. Our team combines global standards with local expertise to make your purchase smooth, transparent, and rewarding.

### 1. Understand Your Objectives

Before you begin, identify your main goal:

- â End-user: looking for a home to live in
- â Investor: seeking high ROI or capital appreciation
- â Holiday home: short-term stay or Airbnb rental potential

This helps determine the right property type, community, and developer to match your lifestyle or investment targets.

### 2. Get Pre-Approved for Financing

If you're buying with a mortgage, get pre-approval from a local bank or mortgage broker.

This clarifies your budget and eligibility, and ensures faster property reservation.

Our tip: RE/MAX Hub can connect you with trusted mortgage advisors who compare offers and guide you through the process.

### 3. Choose the Right Community

Dubai offers a wide range of neighborhoods â from vibrant city districts to serene waterfronts.

Popular options include:

- â Downtown Dubai: Luxury lifestyle near Burj Khalifa
- â Dubai Hills Estate: Family-friendly with green spaces
- â Palm Jumeirah: Iconic waterfront villas and apartments
- â Business Bay: Perfect for professionals and investors
- â Dubai Creek Harbour: New growth area with long-term potential

Our agents help you assess location value, amenities, developer reputation, and ROI before you buy.

### 4. Off-Plan vs. Ready Properties

**Off-Plan:**

- â Buy directly from developers at pre-launch or construction phase
- â Flexible payment plans
- â Potential for capital appreciation before completion

**Ready Properties:**

- â Immediate move-in or rental income
- â Clear ownership and faster ROI

Our team works with all major developers â Emaar, DAMAC, Sobha, Nakheel, and Meraas â to offer both ready and off-plan properties.

## 5. Understand the Buying Process

Step 1: Choose your property and agree on price

Step 2: Sign the Memorandum of Understanding (Form F)

Step 3: Pay the 10% security deposit

Step 4: Apply for No Objection Certificate (NOC) from the developer

Step 5: Transfer ownership at Dubai Land Department (DLD)

Step 6: Receive your new title deed

Our RE/MAX Hub agents manage all formalities to ensure a smooth, transparent, and compliant transaction.

## 6. Calculate the Costs

In addition to the property price, buyers should plan for:

Fee Type	Approximate Cost
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DLD Transfer Fee	4% of property value
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Registration Trustee Fee	AED 4,000 â 5,000
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Agency Commission	2% (standard)
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NOC Fee	AED 500 â 5,000
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Mortgage Registration Fee	0.25% of loan amount (if applicable)
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We provide a detailed cost breakdown before you proceed, so there are no surprises.

## 7. Legal Protection & Ownership Types

Foreign buyers can purchase Freehold properties in designated areas across Dubai.

Our legal and compliance team ensures all contracts, developer approvals, and title transfers follow Dubai Land Department regulations.

## 8. After-Sales Support

Our relationship doesn't end at handover.

We continue to support you with:

â€¢ Property management

â€¢ Resale or rental marketing

â€¢ Furnishing and fit-out recommendations

â€¢ Market updates and investment insights

## Ready to Buy Your Dream Property in Dubai?

Our RE/MAX Hub agents are here to guide you every step of the way â from search to signature.

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