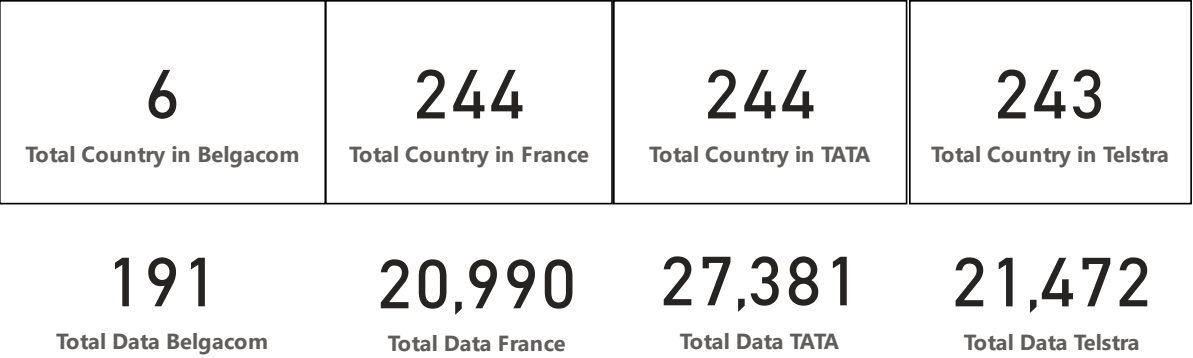
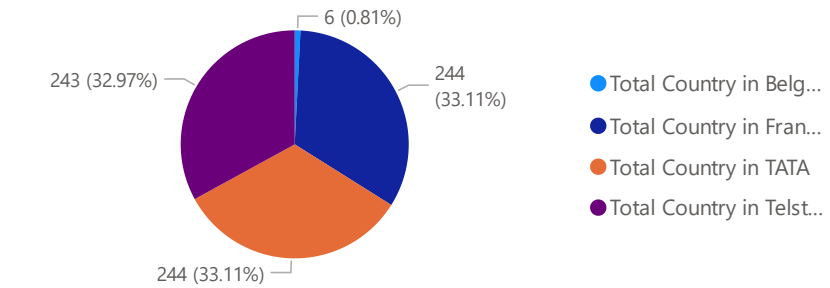
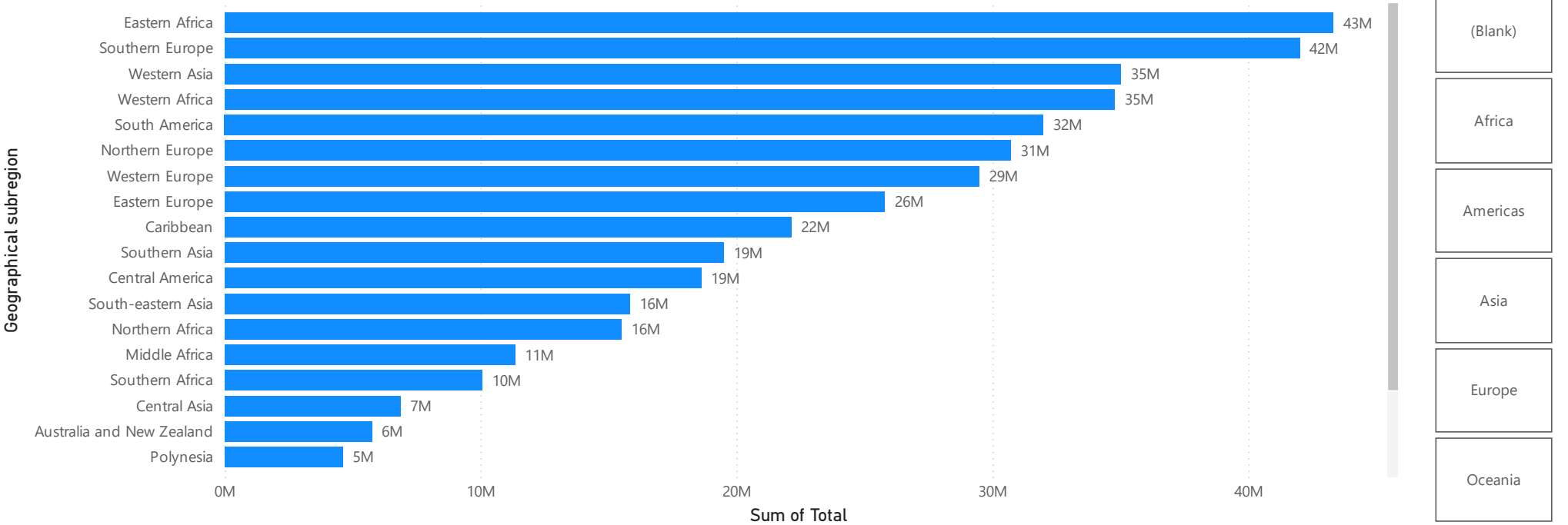


Total Country in Belgacom, Total Country in France, Total Country in TATA and Total Country in Telstra



Sum of Total by Geographical subregion



Geographical subregion	Belgacom Price	Total Data Belgacom	Total Traffic	Total Cost
<div><div></div></div>			168488328	
<div><div></div></div> Australia and New			5747925	
<div><div></div></div> Caribbean			22138168	
<div><div></div></div> Central America			18612332	
<div><div></div></div> Central Asia			6864094	
<div><div></div></div> Eastern Africa			43315537	
<div><div></div></div> Eastern Asia			3858302	
<div><div></div></div> Eastern Europe			25792299	
<div><div></div></div> Melanesia			3442853	
<div><div></div></div> Micronesia			2282019	
Total	12.69	191	583743242	

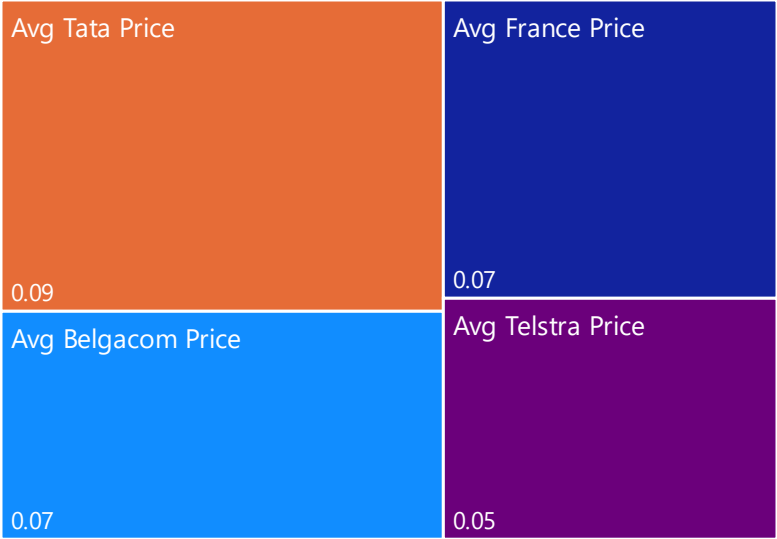
Geographical subregion	TATA Price	Total Data TATA	Total Traffic	Total TATA Cost
<div><div></div></div>	623.58	5826	168488328	105,065,345
<div><div></div></div> Australia and New	4.27	153	5747925	24,560
<div><div></div></div> Caribbean	120.79	1440	22138168	2,674,025
<div><div></div></div> Central America	252.31	2661	18612332	4,696,081
<div><div></div></div> Belize	0.36	2	761984	270
<div><div></div></div> Costa Rica	0.69	17	2413699	1,653
<div><div></div></div> El Salvador	138.20	1215	3233895	446,928
<div><div></div></div> Guatemala	49.45	548	1593551	78,807
<div><div></div></div> Honduras	37.06	353	1723738	63,880
<div><div></div></div> Mexico	4.57	398	5721631	26,144
Total	2,484.46	27381	583743242	1,450,287,085

Geographical subregion	France Price	Total Data France	Total Traffic	Total France Cost
<div><div></div></div>	514.99	9941	168488328	86,769,37
<div><div></div></div> Australia and New	10.74	118	5747925	61,74
<div><div></div></div> Caribbean	61.34	461	22138168	1,357,90
<div><div></div></div> Central America	53.46	744	18612332	994,94
<div><div></div></div> Central Asia	4.94	63	6864094	33,93
<div><div></div></div> Eastern Africa	61.75	246	43315537	2,674,83
<div><div></div></div> Eastern Asia	0.54	20	3858302	2,08
<div><div></div></div> Eastern Europe	35.38	2499	25792299	912,60
<div><div></div></div> Melanesia	12.43	25	3442853	42,80
<div><div></div></div> Micronesia	1.94	4	2282019	4,43
<div><div></div></div> Middle Africa	16.41	53	11343518	186,11
<div><div></div></div> Northern Africa	35.57	147	15504892	551,45
<div><div></div></div> Northern America	0.67	39	2377222	1,59
<div><div></div></div> Northern Europe	81.10	1363	30715031	2,490,94
<div><div></div></div> Polynesia	4.30	7	4607640	19,79
<div><div></div></div> South America	149.51	1440	31986011	4,782,37
Total	1,376.59	20990	583743242	803,574,05

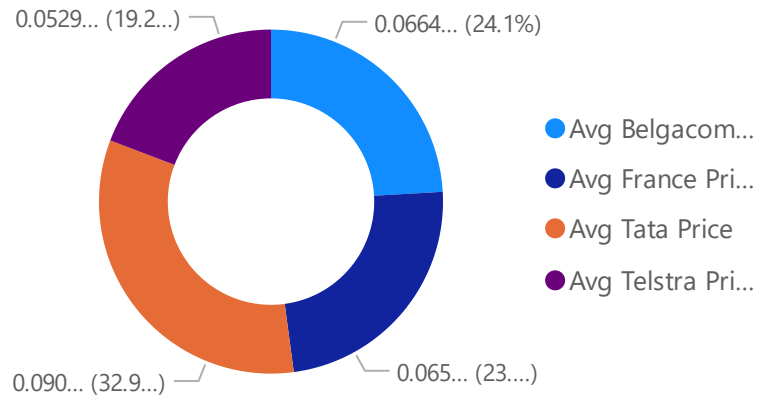
Geographical subregion	Telstra Price	Total Data Telstra	Total Traffic	Total Telstra Cost
<div><div></div></div>	190.83	1773	168488328	32,152,240,109
<div><div></div></div> Australia and New	1.59	17	5747925	9,138,629
<div><div></div></div> Caribbean	128.10	1535	22138168	2,835,963,521
<div><div></div></div> Central America	72.60	1050	18612332	1,351,221,801
<div><div></div></div> Central Asia	6.59	44	6864094	45,248,107
<div><div></div></div> Eastern Africa	50.14	223	43315537	2,171,897,339
<div><div></div></div> Eastern Asia	0.68	48	3858302	2,619,401
<div><div></div></div> Eastern Europe	11.19	349	25792299	288,731,891
<div><div></div></div> Melanesia	35.45	75	3442853	122,049,138
<div><div></div></div> Micronesia	9.07	18	2282019	20,692,207
<div><div></div></div> Middle Africa	16.43	48	11343518	186,385,344
<div><div></div></div> Northern Africa	25.51	103	15504892	395,553,052
<div><div></div></div> Northern America	2.22	119	2377222	5,287,654
<div><div></div></div> Northern Europe	31.28	1381	30715031	960,769,241
<div><div></div></div> Polynesia	35.53	72	4607640	163,727,419
<div><div></div></div> South America	105.10	685	31986011	3,361,608,209
Total	1,137.45	21472	583743242	663,981,610,954

Geographical Subregion	Total Traffic	Avg Belgacom Price	Avg France Price	Avg Tata Price	Avg Telstra Price	Negotiable Price
Western Europe	29486666	0.07	0.08	0.16	0.06	0.06
Western Asia	35019029	0.06	0.12	0.13	0.12	0.06
Western Africa	34780403		0.11	0.17	0.29	0.11
Southern Europe	41998339		0.10	0.08	0.15	0.08
Southern Asia	19497407	0.02	0.06	0.02	0.01	0.01
Southern Africa	10060814	0.02	0.07	0.04	0.05	0.02
South-eastern Asia	15824413	0.11	0.03	0.07	0.02	0.02
South America	31986011		0.10	0.10	0.15	0.10
Polynesia	4607640		0.61	0.30	0.49	0.30
Northern Europe	30715031		0.06	0.13	0.02	0.02
Northern America	2377222		0.02	0.03	0.02	0.02
Northern Africa	15504892		0.24	0.27	0.25	0.24
Middle Africa	11343518		0.31	0.27	0.34	0.27
Micronesia	2282019		0.49	0.47	0.50	0.47
Melanesia	3442853		0.50	0.32	0.47	0.32
Eastern Europe	25792299		0.01	0.08	0.03	0.01
Eastern Asia	3858302		0.03	0.01	0.01	0.01
Eastern Africa	43315537		0.25	0.24	0.22	0.22
Central Asia	6864094		0.08	0.11	0.15	0.08
Central America	18612332		0.07	0.09	0.07	0.07
Caribbean	22138168		0.13	0.08	0.08	0.08
Australia and New Zealand	5747925		0.09	0.03	0.09	0.03
Total	583743242	0.07	0.07	0.09	0.05	0.05

Avg Belgacom Price, Avg France Price, Avg Tata Price and Avg Telstra Price



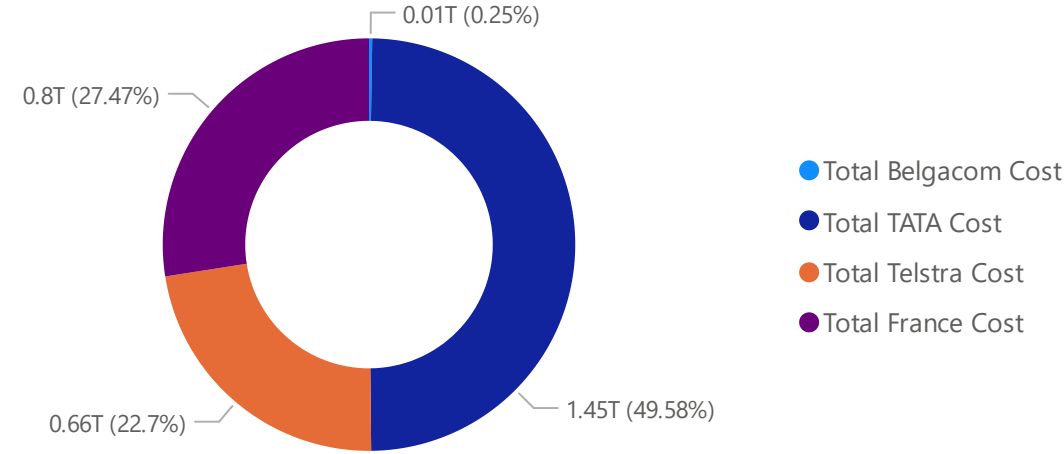
Avg Belgacom Price, Avg France Price, Avg Tata Price and Avg Telstra Price



Continental region					
	(Blank)	Africa	Americas	Asia	Europe
					Oceania

Avg Belgacom Price <b>0.07</b>	Avg France Price <b>0.07</b>	Avg Tata Price <b>0.09</b>	Avg Telstra Price <b>0.05</b>
Total Country in Belgacom <b>6</b>	Total Country in France <b>244</b>	Total Country in TATA <b>244</b>	Total Country in Telstra <b>243</b>
Total Belgacom Cost <b>7.41bn</b>	Total France Cost <b>803.57bn</b>	Total TATA Cost <b>1.45T</b>	Total Telstra Cost <b>663.98bn</b>

Total Belgacom Cost, Total TATA Cost, Total Telstra Cost and Total France Cost



Cost Saving Telstra From France



Cost Saving Telstra From TATA



# Telstra extends network reach across Middle East

CREATED: 13 MARCH 2015



**Telstra has announced it is to partner with Etisalat to launch a new point of presence (PoP) in the UAE**

In an announcement made at the Capacity Middle East wholesale conference in Dubai this week, the Australian telecommunications firm revealed that its new base will be housed in Etisalat's UAE Smarthub facility.

The deal, they say, will enable the company to reduce latency and increase network availability across the Middle East, a 'high value' region for Telstra.

Bernadette Noujaim Baldwin, head of connectivity & platforms at Telstra, said, The Middle East is an emerging economic and technological powerhouse, with IDC predicting almost double digit year on year growth in IT expenditure, which is expected to hit more than US\$270bn in 2015 alone.

In light of these economic conditions, it is drawing in businesses that require a stable local network with international reach.

It's critical these organisations have access to integrated, robust and seamless connectivity options and we are pleased to extend our network into this region to address such demands.

The new PoP will also allow Telstra to take advantage of the Bay of Bengal Gateway (BBG) cable, which is due to come into service later this year.

The cable system, currently being constructed by a consortium of telecommunications companies which includes Etisalat, will provide a high-speed trunk connection between Europe, the Middle East, Central Asia and the Far East.

Etisalat's executive vice president of carrier & wholesale services, Ali Amiri, said, We are delighted to welcome Telstra, Etisalat's long-term technology partner, to the Smarthub and we look forward to continued cooperation with them.

Thanks to the robust capabilities of Etisalat's Smarthub, global operators such as Telstra have recognised the value of collaborating with Etisalat to deliver the network quality and seamless services that only our combined international and regional strengths can offer.

The Smarthub is the largest capacity content, internet and data hub in the Middle East, and includes the Middle East's first IPX for mobile operators.