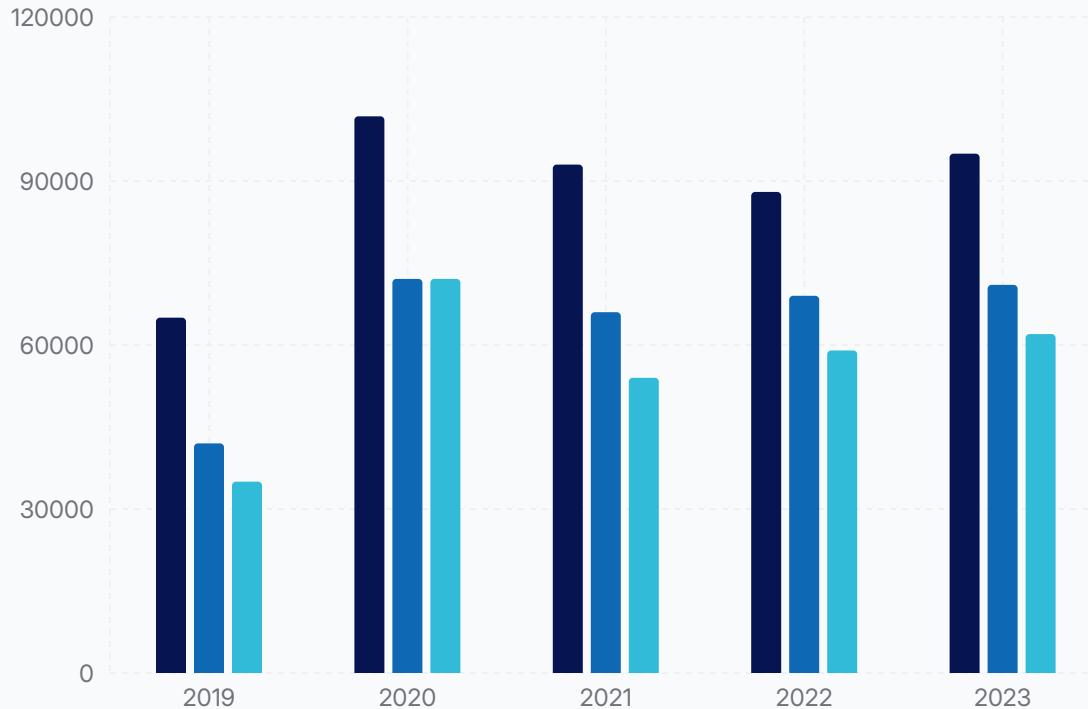


# Financial Performance Analysis

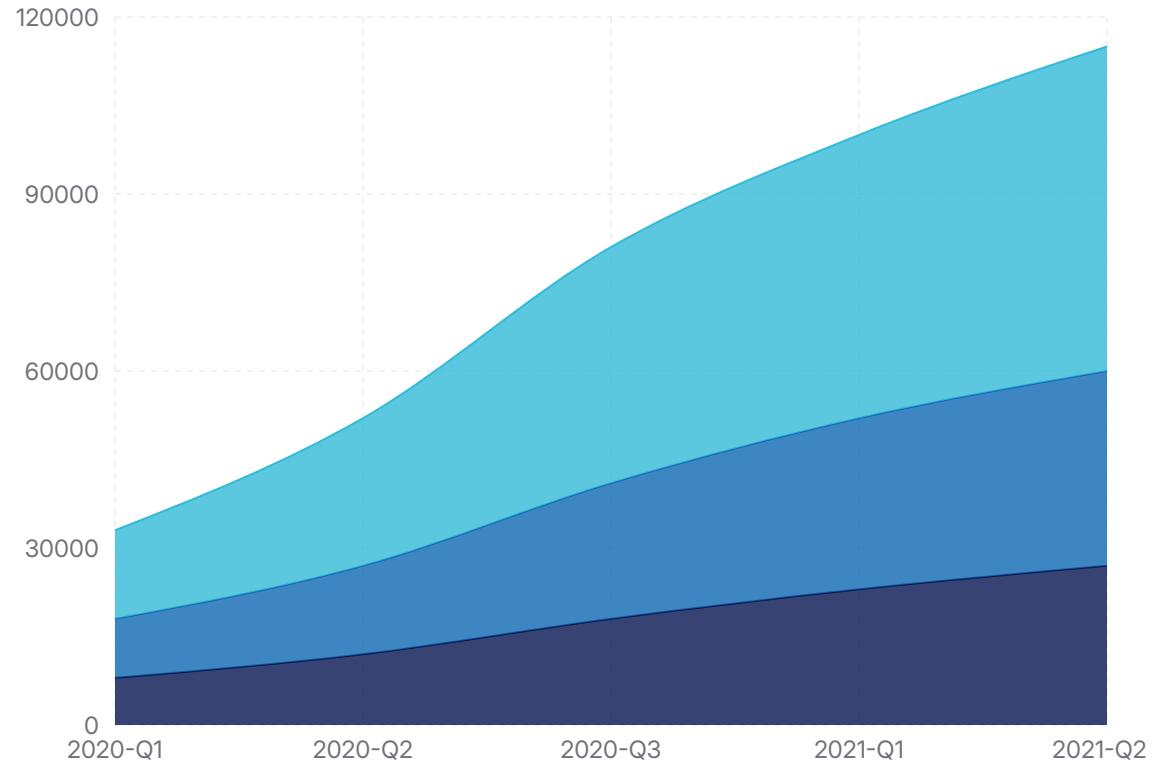


Tech Solutions Inc.

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## Key Financial Metrics (2019-2023)

Examination of peak gross profit, EBITDA, and net income as indicators of overall financial health. Notable high in 2020 with \$101,828 in gross profit and \$72,091 in EBITDA and net income reflecting growth trends.

## Quarterly Financial Trends

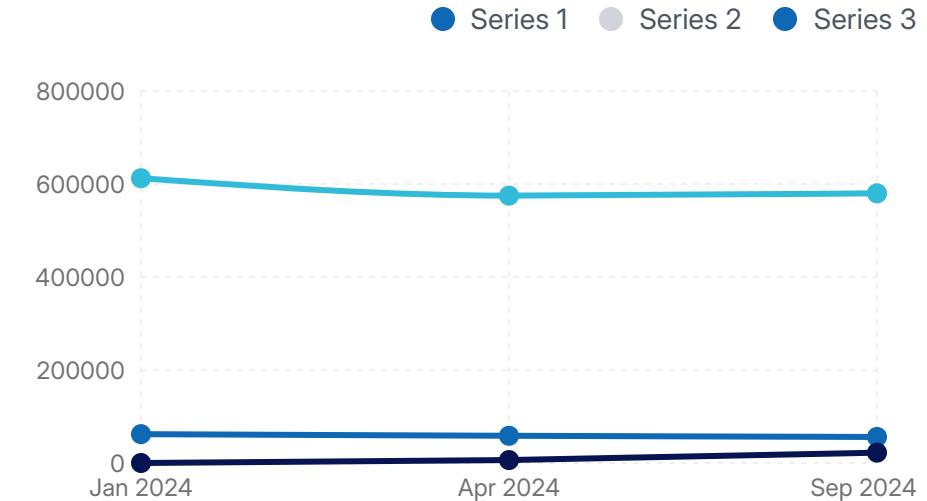
Displays quarter-by-quarter financial progression and volatility, highlighting growth periods in 2020 with strategic financial initiatives boosting performance.

# Cash Flow Overview

Insights from Collection, Inventory, and Payment Trends

66,021  
days

Peak Customer Collection Days in Jan 2024



- Customer Collection peaked at 66,021 days in January 2024, showing significant variability.
- Inventory Days varied drastically, peaking at 612,370 days in January 2024.
- Supplier Payment Days became positive, reaching 22,309 days in September 2024.

# Financial Comparison Analysis

## August 2024 vs September 2024 Overview

### Income Decline

\$4,184 (-44.6%)

August revenue was at \$9,384 while September saw a significant decrease to \$5,200, marking a decline of \$4,184, approximately -44.6%.

### Gross Profit

-45.6%

There was a notable drop in gross profit by 45.6% from August to September.

### EBITDA and Net Income

-53.1%

Both metrics decreased considerably by 53.1% compared to the previous month.

### Customer Collection Days

86.2% increase

A significant increase in customer collection days was observed, up by 86.2%.

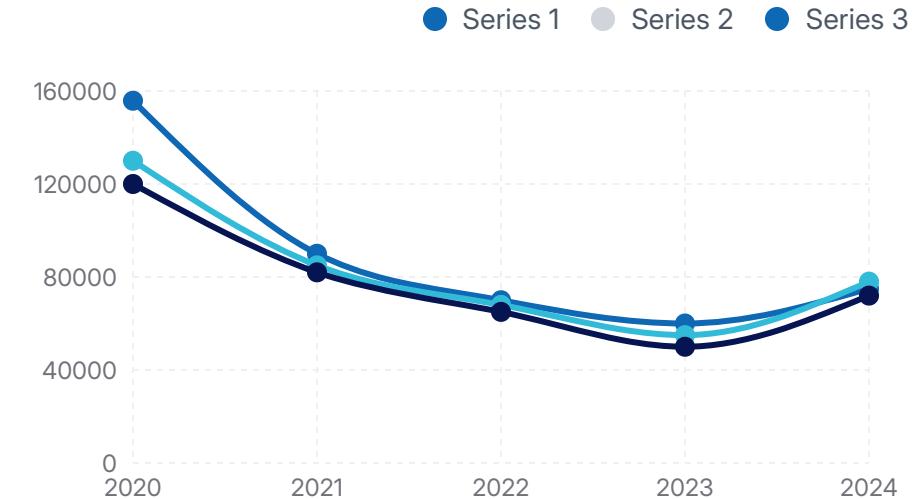
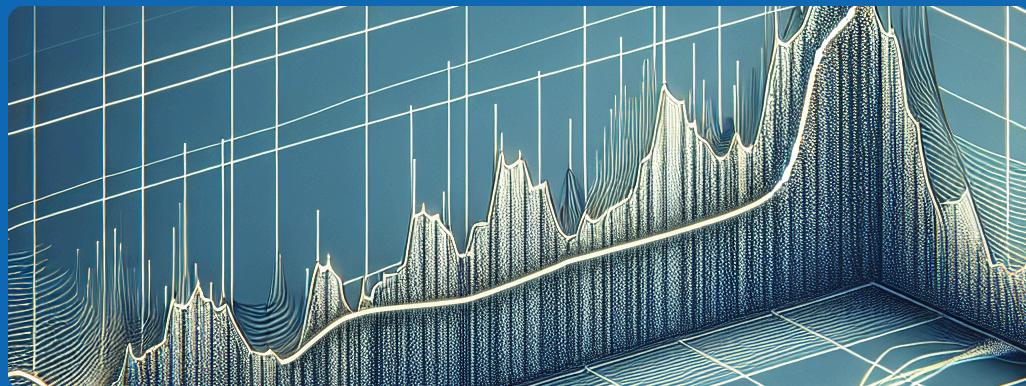


# Income Trend Analysis

Evaluating Income Fluctuations from 2020 to 2024

\$155,815

Peak Income Level in December 2020



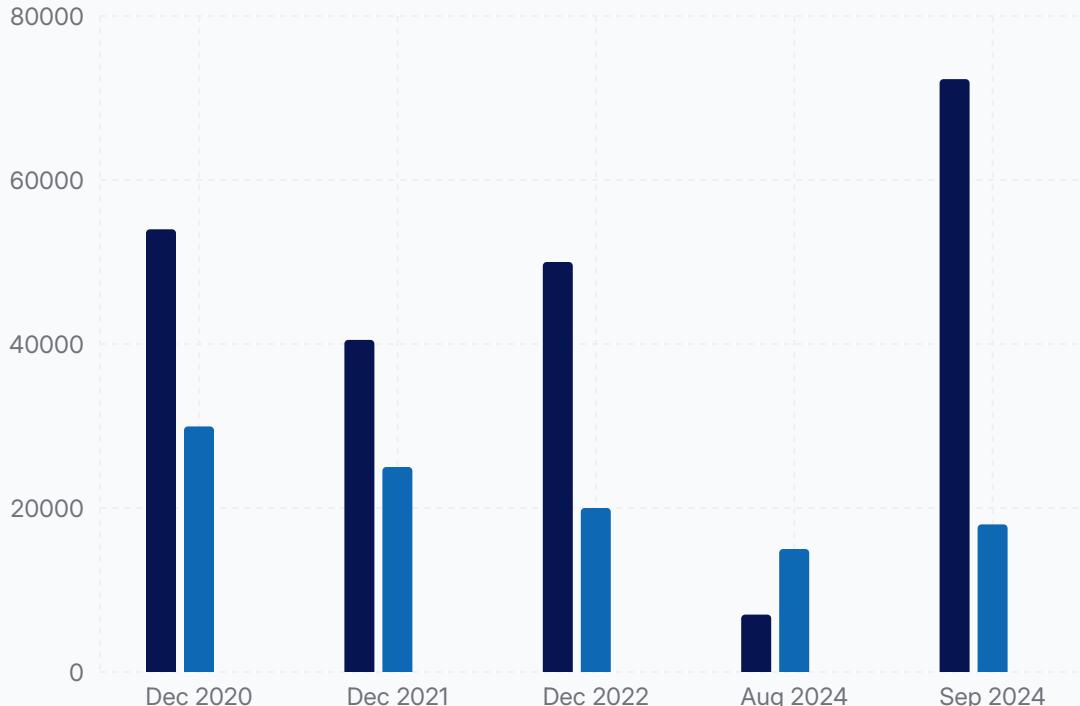
- Income peaked at \$155,815 in December 2020, followed by a decline post-2021.
- Income remained low until mid-2024, with an average of approximately \$15,000.
- Notable peaks indicate specific high-performance periods.

# Financial Overview 2020-2025



Solstice Enterprises

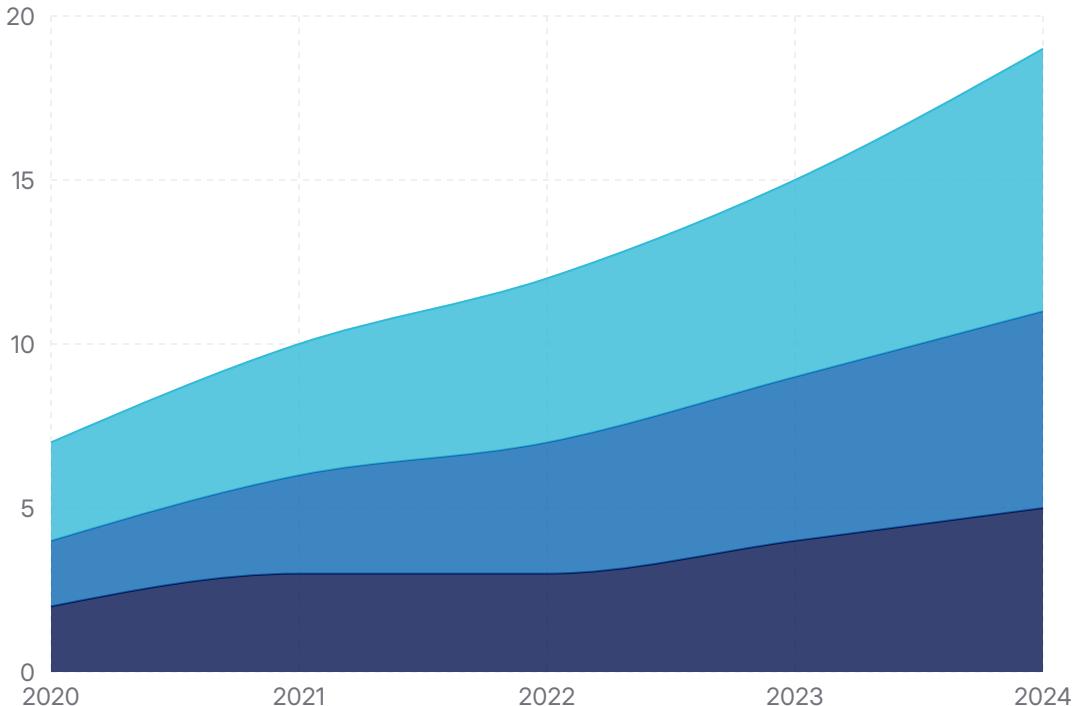
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## Cost of Sales and Expenses Over Time

Analysis of cost of sales trends and expense variations from 2020 to 2024 reveals peak figures during Dec 2020 with significant fluctuations influenced by key transactions.

● Series 1 ● Series 2 ● Series 3



## Financial Activity Growth

Growth trends in financial activities from 2020 to 2024 show significant developments, especially highlighted by increases in recent months, showcasing resilience.