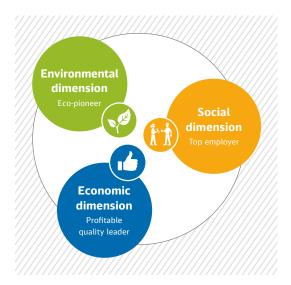


# DB2020+ strategy



Our customers benefit from firstclass and environmentally friendly mobility and logistics solutions driven by dedicated employees and digital expertise.



# WE DRIVE PROGRESS AND SHAPE THE FUTURE



# **Culture of quality**Operational excellence and customer focus



# Digital expertise Innovative solutions in our core and new businesses



# **High performance**Shared responsibility and strong performance

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# **DB Group**

# > Management Board of DBAG



# ORGANIZATIONAL STRUCTURE OF DB GROUP

### **DB GROUP**

	CEO and Chairman	Human Resources	Technology and Quality
- 1			

### From left to right:

### Dr. Richard Lutz

Finance/Controlling,
Commissionery Head of CEO
and Chairman Board division,
Commissionery Head
of Technology and Quality
Board division
Born 1964
Appointed until 2018

### **Berthold Huber**

Traffic and Transport Born 1963 Appointed until 2018 Since 1997 in DB Group

#### Ulrich Weber

Human Resources Born 1950 Appointed until 2018 Since 2009 in DB Group

Since 1994 in DB Group

### **Ronald Pofalla**

Infrastructure
Born 1959
Appointed until 2018
Since 2015 in DB Group



Information regarding CVs at:

WWW.DB.DE/MAN-BOARD

Finance/Controlling Traffic and Transport Infrastructure

#### **BUSINESS UNITS**

DB Arriva	DB Long-Distance	DB Netze Track
DB Schenker	DB Regional	DB Netze Stations
	DB Cargo	DB Netze Energy

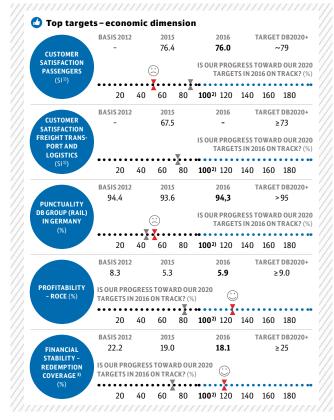
### > Supervisory Board of DBAG

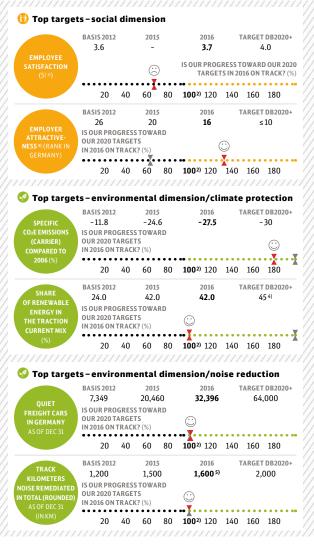
- ▶ Prof. Dr. Dr. Utz-Hellmuth Felcht Chairman of the Supervisory Board
- Alexander Kirchner\*
   Deputy Chairman of the Supervisory Board
- ▶ Uwe Beckmeyer
- ▶ Jürgen Beuttler\*
- Dr. Michael Frenzel
- ▶ Dr.-Ing. Dr. E.h. Jürgen Großmann
- Dr. Ingrid Hengster
- ▶ Jörg Hensel\*
- ► Klaus-Dieter Hommel\*

- ▶ Prof. Dr. Susanne Knorre
- ▶ Ludwig Koller\*
- ► Dr. Jürgen Krumnow
- ▶ Kirsten Lühmann
- ► Heike Moll\*
- ▶ Fred Nowka\*
- ▶ Michael Odenwald
- ▶ Mario Reiß\*
- ▶ Regina Rusch-Ziemba\*
- ► Johannes Schmalzl
- ▶ Jens Schwarz\*
- \* Employees' representative on the Supervisory Board.

# **Key figures**

### > DB2020+ top targets





<sup>1)</sup> Satisfaction index.

<sup>&</sup>lt;sup>2)</sup> 100% means actual value 2016 = plan value 2016. Development in the direction of target achievement in 2020 is on schedule.

<sup>3)</sup> Change in method, figures for previous years retroactively adjusted.

<sup>4)</sup> Target DB2020+ exclusively related to DB companies.

<sup>5)</sup> Preliminary figure.

# > Performance figures

	2016	2015	± absolute	± %
PASSENGER TRANSPORT (RAIL AND BUS)				
Passengers (million)	4,417	4,336	+81	+1.9
Passengers per day (million)	12.1	11.9	+0.2	+1.7
RAIL PASSENGER TRANSPORT				
Passengers (million)	2,365	2,251	+114	+ 5.1
thereof in Germany	2,021	2,014	+7	+0.3
Passengers per day (million)	6.5	6.2	+0.3	+4.8
Volume sold (million pkm 1))	91,651	88,636	+3,015	+3.4
Volume produced (million train-path km²)	775.6	748.7	+26.9	+3.6
Trains per day 3)	24,234	24,220	+14	+0.1
BUS TRANSPORT				
Passengers (million)	2,052	2,085	-33	-1.6
Passengers per day (million)	5.6	5.7	- 0.1	-1.8
Volume sold 3) (million pkm 1))	7,821	7,994	-173	-2.2
Volume produced (million bus km 4))	1,627	1,622	+5	+0.3
RAIL FREIGHT TRANSPORT				
Freight carried (million t)	277.4	300.2	-22.8	-7.6
Volume sold (million tkm 5))	94,698	98,445	-3,747	-3.8
Volume produced (million train-path km <sup>2)</sup> )	179.1	187.0	-7.9	- 4.2
Trains per day	4,362	4,520	-158	-3.5
Mean transport distance (km)	341.4	327.9	+13.5	+4.1
Capacity utilization (t per train)	528.8	526.5	+2.3	+ 0.4
FREIGHT FORWARDING AND LOGISTICS				
Shipments in European land transport (thousand)	99,638	99,361	+277	+ 0.3
Air freight volume (export) (thousand t)	1,179	1,128	+ 51	+ 4.5
Ocean freight volume (export) (thousand TEU <sup>6)</sup> )	2,006	1,942	+64	+3.3
Warehouse space contract logistics (million m²)	8.0	7.7	+0.3	+3.9
INFRASTRUCTURE				
Train kilometers on track infrastructure (million train-path km²))	1,068	1,054	+14	+1.3
thereof non-Group customers	322.0	290.0	+32.0	+11.0
Station stops (million)	152.6	150.9	+1.7	+1.1
thereof non-Group customers	35.4	31.5	+3.9	+12.4

<sup>1)</sup> Passenger kilometers: product of number of passengers and mean travel distance.

<sup>2)</sup> Train-path kilometers: driving performance in km of trains on rail.

<sup>3)</sup> Excluding DB Arriva.

<sup>4)</sup> Bus kilometers: driving performance in km of buses on road.

<sup>5)</sup> Ton kilometers: product of freight carried and mean transport distance.

<sup>6)</sup> TEU: twenty-foot equivalent unit.

# > Financial figures

[€ million]	2016	2015	± absolute	± %
REVENUES AND PROFIT				
Revenues adjusted	40,576	40,468	+108	+0.3
Revenues comparable	41,114	40,467	+ 647	+1.6
Profit before taxes on income	706	- 932	+1,638	-
Net profit for the year	716	-1,311	+2,027	-
EBITDA adjusted	4,797	4,778	+19	+0.4
EBIT adjusted	1,946	1,759	+187	+10.6
BALANCE SHEET AS OF DEC 31				
Non-current assets	45,589	45,199	+390	+ 0.9
Current assets	11,034	10,860	+174	+1.6
Equity	12,744	13,445	-701	- 5.2
Net financial debt	17,624	17,491	+133	+ 0.8
Total assets	56,623	56,059	+ 564	+1.0
VALUE MANAGEMENT				
Capital employed as of Dec 31	33,143	33,459	-316	- 0.9
Return on capital employed (ROCE) (%)	5.9	5.3	-	-
Redemption coverage (%)	18.1	19.0	-	-
Gearing (%)	138	130	-	-
Net financial debt/EBITDA (multiple)	3.7	3.7	-	-
CASH FLOW/CAPITAL EXPENDITURES				
Gross capital expenditures	9,510	9,344	+166	+1.8
Net capital expenditures	3,320	3,866	- 546	-14.1
Cash flow from operating activities	3,648	3,489	+159	+ 4.6
RATING				
Moody's	Aa1, stable	Aa1, stable	_	-
S&P Global Ratings	AA-, stable	AA, negative		_

### > Economic dimension

Punctuality [%]	2016	2015	2014
DB Group in Germany (rail)	94.3	93.6	94.3
DB passenger transport in Germany	94.4	93.7	94.5
DB Long-Distance	78.9	74.4	76.5
DB Regional (rail)	94.8	94.2	94.9
DB Cargo	75.6	73.9	68.0
DB Regional (bus)	90.6	90.5	-
DB Arriva (rail) 1)	91.0	90.6	90.4

<sup>1)</sup> Change in method, figures for previous years retroactively adjusted.

OProduct quality rail infrastructure in Germany [%]	2016	2015	2014
Punctuality in Germany 1)	93.9	93.7	94.2
Facilities quality (passenger stations) 2), 3) (grade)	2.92	2.94	3.00
Supply reliability (energy)	99.99 4)	99.99 4)	99.99

<sup>1)</sup> Non-Group and DB Group train operating companies.

<sup>4)</sup> Preliminary figure (not rounded).

Customer satisfaction [SI]	2016	2015	2014
Passengers	76.0	76.4	76.1
DB Long-Distance	77	75	75
DB Regional (rail)	69	71	69
DB Regional (bus)	75	74	75
DB Netze Stations (station (passengers/visitors))	69	69	69
DB Arriva (bus and rail in Great Britain)	81	83	82
DB Sales	81	81	83
DB Fleet management (Carsharing)	76	78	79
DB Fleet management (Call a Bike)	77	77	74
Freight transport and logistics 1)	-	67.5	-
DB Cargo <sup>1)</sup>	-	64	-
DB Schenker 1)	-	71	-
DB Netze Track	69	68	71
DB Netze Stations			
Station (TOC 2) and transport authorities)	62	65	65
Tenants	78	77	77
DB Netze Energy	80	78	78
Traction current and diesel	80	78	77
Electricity and gas plus (DB Group customers)	79	77	76
Electricity and gas plus (non-Group customers)	82	83	80

<sup>1)</sup> Survey every two years.

<sup>2)</sup> Preliminary values.

<sup>3)</sup> Change in method from 2015 onward.

<sup>2)</sup> Train operating companies.

<b>((i) Total revenues</b> [€ million]	2016	2015	± absolute	± %
DB Long-Distance 1)	4,159	4,053	+106	+2.6
DB Regional	8,653	8,670	-17	- 0.2
DB Cargo	4,560	4,767	-207	- 4.3
DB Netze Track 1)	5,228	5,015	+213	+4.2
DB Netze Stations	1,233	1,199	+34	+2.8
DB Netze Energy	2,779	2,812	-33	-1.2
DB Arriva	5,093	4,843	+250	+ 5.2
DB Schenker	15,128	15,451	-323	-2.1
Other 1)	4,588	4,558	+30	+ 0.7
Consolidation 1)	-10,845	-10,900	+ 55	- 0.5
DB Group	40,576	40,468	+108	+0.3
1) Previous years' figure adjusted.				
External revenues by regions [€ million]	2016	2015	± absolute	± %
Germany	23,200	22,886	+314	+1.4
Europe (not including Germany)	12,723	12,756	-33	- 0.3
Asia/Pacific	2,587	2,612	-25	-1.0
North America	1,577	1,708	-131	-7.7
Rest of world	489	506	-17	-3.4
DB Group	40,576	40,468	+108	+0.3
DD GI GUP	40,570	40,400		
<b> ROCE</b> [€ million]	2016	2015	± absolute	± %
EBIT adjusted	1,946	1,759	+187	+10.6
<ul><li>Capital employed as of Dec 31</li></ul>	33,143	33,459	-316	- 0.9
ROCE %	5.9	5.3		-
Redemption coverage 1)				
[€ million]	2016	2015	± absolute	± %
EBITDA adjusted	4,797	4,778	+19	+0.4
Net operating interest	-721	-759	+38	- 5.0
Share of depreciation of lease rate	1,005	951	+ 54	+ 5.7
Actual taxes on income	-157	-137	-20	+14.6
Operating cash flow after taxes	4,924	4,833	+91	+1.9
		17,491	+133	+ 0.8
Net financial debt as of Dec 31	17,624	1/,491		
	17,624	17,491		
Net financial debt as of Dec 31	17,624 5,002	4,208	+794	+18.9
Net financial debt as of Dec 31  Present value operate leases			+794 + <b>927</b>	
Net financial debt as of Dec 31  Present value operate leases as of Dec 31  Adjusted net financial debt	5,002	4,208		+4.3
Net financial debt as of Dec 31  Present value operate leases as of Dec 31  Adjusted net financial debt as of Dec 31	5,002 <b>22,626</b>	4,208 <b>21,699</b>	+ 927	+18.9 +4.3 +22.3 +6.9

<sup>1)</sup> Change in method, figures for 2015 retroactively adjusted.

_				
EBITDA adjusted [€ million]	2016	2015	$\pmabsolute$	± %
DB Long-Distance 1)	419	438	-19	- 4.3
DB Regional	1,272	1,316	- 44	-3.3
DB Cargo	108	120	-12	-10.0
DB Netze Track 1)	1,484	1,491	-7	- 0.5
DB Netze Stations	359	391	-32	-8.2
DB Netze Energy	197	133	+64	+48.1
DB Arriva	525	525	-	-
DB Schenker	599	589	+10	+1.7
Other/consolidation 1)	-166	-225	+ 59	-26.2
DB Group	4,797	4,778	+19	+0.4

<sup>1)</sup> Previous years' figure adjusted.

<b>Ⅲ EBIT adjusted</b> [€ million]	2016	2015	± absolute	± %
DB Long-Distance 1)	173	165	+8	+4.8
DB Regional	636	669	-33	- 4.9
DB Cargo	- 81	-183	+102	- 55.7
DB Netze Track 1)	561	568	-7	-1.2
DB Netze Stations	221	254	-33	-13.0
DB Netze Energy	126	66	+60	+90.9
DB Arriva	280	270	+10	+3.7
DB Schenker	410	395	+15	+3.8
Other/consolidation 1)	-380	- 445	+ 65	-14.6
DB Group	1,946	1,759	+187	+10.6

<sup>1)</sup> Previous years' figure adjusted.

Gross capital expenditures [€ million]	2016	2015	± absolute	± %
DB Long-Distance	416	673	-257	-38.2
DB Regional	693	881	-188	-21.3
DB Cargo	304	451	-147	-32.6
DB Netze Track 1)	6,226	5,823	+403	+6.9
DB Netze Stations	584	533	+ 51	+ 9.6
DB Netze Energy	174	167	+7	+4.2
DB Arriva	359	276	+83	+30.1
DB Schenker	209	238	-29	-12.2
Other/consolidation 1)	545	302	+243	+80.5
DB Group	9,510	9,344	+166	+1.8

<sup>1)</sup> Previous years' figure adjusted.

Gross capital expenditures				
by regions [€ million]	2016	2015	± absolute	± %
Germany	8,956	8,619	+337	+3.9
Europe (not including Germany)	543	718	-175	-24.4
Asia/Pacific	40	28	+12	+42.9
North America	10	14	- 4	-28.6
Rest of world	5	4	+1	+25.0
Consolidation	-44	- 39	-5	+12.8
DB Group	9,510	9,344	+166	+1.8
Met capital expenditures [€ million]	2016	2015	± absolute	± %
DB Long-Distance	416	670	-254	- 37.9
DB Regional	632	866	-234	-27.0
DB Cargo	303	445	-142	-31.9
DB Netze Track 1)	688	914	-226	-24.7
DB Netze Stations	117	88	+29	+33.0
DB Netze Energy	52	68	-16	-23.5
DB Arriva	358	276	+82	+29.7
DB Schenker	209	238	-29	-12.2
Other/consolidation 1)	545	301	+244	+81.1
DB Group	3,320	3,866	- 546	-14.1
1) Previous years' figure adjusted.				
Met capital expenditures by regions [€ million]	2016	2015	± absolute	± %
Germany	2,768	3,144	-376	-12.0
Europe (not including Germany)	541	715	-174	-24.3
Asia/Pacific	40	28	+12	+ 42.9
North America	10	14	- 4	-28.6
Rest of world	5	4	+1	+25.0
Consolidation	- 44	-39	- 5	+12.8
DB Group	3,320	3,866	-546	-14.1

### > Social dimension

2016	2015	2014
3.7		3.7
3.5	-	3.6
3.5	-	3.4
3.4	-	3.5
3.7	-	3.7
3.7	-	3.7
3.8	-	3.8
3.7	-	3.7
3.8	-	3.9
-	96.7	_
	3.7 3.5 3.5 3.4 3.7 3.7 3.8 3.7	3.7 - 3.5 - 3.5 - 3.4 - 3.7 - 3.7 - 3.8 - 3.7 - 3.8 -

The employee survey is conducted every two years. When no survey has been conducted the proxy indicator "Follow-up workshop implementation rate" is used.

<sup>1)</sup> Satisfaction index.

(f) Employer attractiveness 1) [rank in Germany]	2016	2015	2014
DB Group	16	20	11
High school students	26	29	13
Students/graduates	24	22	18
Skilled workers	12	16	10
Academically experienced professionals	9	17	5

<sup>1)</sup> Change in method, figures for previous years retroactively adjusted.

(i) Young professionals as of Dec 31 [NP 1)]	2016	2015	2014
Trainees 2)	9,530	9,918	10,214
Dual degree students <sup>2)</sup>	941	1,012	1,050
Trainees 3)	114	103	151
Interns 3)	503	508	622
"Chance plus" participants	250	290	310

<sup>1)</sup> NP = natural persons.

<sup>2)</sup> Germany. Includes all class years of vocational training (usually three class years of trainees and dual degree students).

<sup>3)</sup> Germany (companies with about 98% of domestic employees).

2016 27.1 16.1 11.2	2015 26.6 16.0 11.4	2014 26.9 16.0 11.2
16.1 11.2	16.0	16.0
11.2		
	11.4	11.7
10.6		11.2
18.6	17.7	16.8
47.3	47.6	47.7
13.3	13.2	12.9
31.9	32.1	32.6
30.0	45.5	44.6
23.0	22.8	22.8
2016	2015	2014
97.3	97.3	
	13.3 31.9 30.0 23.0	13.3 13.2 31.9 32.1 30.0 45.5 23.0 22.8 2016 2015

Germany (companies with about 84% of domestic employees).

Health rate in Germany based on hours [%]	2016	2015	2014
DB Long-Distance	93.4	93.3	93.7
DB Regional	92.4	92.3	92.9
DB Cargo	92.8	92.9	93.3
DB Netze Track	94.5	94.6	95.0
DB Netze Stations	93.0	93.8	93.9
DB Netze Energy	95.7	95.6	95.9
DB Schenker	94.6	95.4	95.8
Other 1)	93.5	93.5	93.9
DB Group	93.5	93.6	94.1

Germany (companies with about 98% of domestic employees).

<sup>1)</sup> Previous years' figure adjusted.

(f) Employees as of Dec 31 [FTE 1)	2016	2015	± absolute	± %
DB Long-Distance <sup>2)</sup>	16,326	16,339	-13	- 0.1
DB Regional	36,008	36,494	-486	-1.3
DB Cargo	29,671	30,303	- 632	-2.1
DB Netze Track 2)	43,974	43,161	+813	+1.9
DB Netze Stations	5,093	4,982	+111	+2.2
DB Netze Energy	1,736	1,726	+10	+ 0.6
DB Arriva	54,150	46,484	+7,666	+16.5
DB Schenker	68,388	66,327	+2,061	+3.1
Other <sup>2)</sup>	51,022	51,386	-364	- 0.7
DB Group	306,368	297,202	+9,166	+3.1

<sup>1)</sup> FTE = Full-time employees.

<sup>2)</sup> Previous years' figure adjusted.

<b>Employees by regions</b> as of Dec 31 [FTE <sup>1)</sup> ]	2016	2015	± absolute	± %
Germany	187,395	187,420	-25	-
Europe (not including Germany)	92,694	84,496	+8,198	+9.7
Asia/Pacific	15,016	14,232	+784	+ 5.5
North America	8,556	8,515	+ 41	+ 0.5
Rest of world	2,707	2,539	+168	+6.6
DB Group	306,368	297,202	+9,166	+3.1
1) FTE = Full-time employees.				
<b>Employees</b> as of Dec 31 [NP <sup>1)</sup> ]	2016	2015	± absolute	± %
DB Long-Distance 2)	17,400	17,411	-11	- 0.1
DB Regional	37,853	38,163	-310	- 0.8
DB Cargo	30,084	30,718	- 634	-2.1
DB Netze Track 2)				

5,396

1,777

56.564

70,805

53,496

318,332

5,241

1,770

48,527

68,722

53,793

308,373

+155

+8,037

+2,083

+9,959

-297

+7

+3.0

+0.4

+16.6

+3.0

-0.6

+3.2

DB Netze Stations

DB Netze Energy

DB Arriva

Other 2)

**DB** Group

DB Schenker

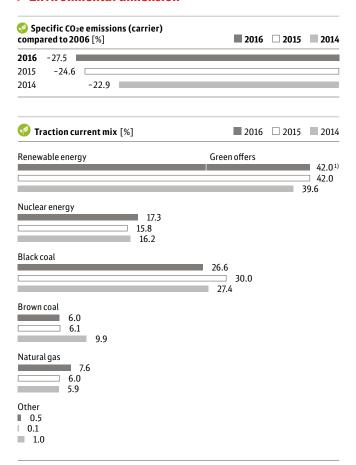
<sup>2)</sup> Previous years' figure adjusted.

(i) Employees by regions as of Dec 31 [NP¹)]	2016	2015	± absolute	± %
Germany	195,692	195,378	+314	+0.2
Europe (not including Germany)	96,119	87,502	+8,617	+ 9.8
Asia/Pacific	15,084	14,322	+762	+ 5.3
North America	8,730	8,632	+98	+1.1
Rest of world	2,707	2,539	+168	+6.6
DB Group	318,332	308,373	+ 9,959	+3.2

<sup>1)</sup> NP = natural persons.

<sup>1)</sup> NP = natural persons.

#### > Environmental dimension



Data based on findings and estimates available as of February 2017.

<sup>&</sup>lt;sup>1)</sup> Including purchased energy in the amount of 1,795 GWh for all green DB products with 100% green electricity (for example S-Bahn (metro) Hamburg, BahnCard, bahn.business as well as Environment Plus and DBeco plus). If a train operating company did not order additional green electricity, the share of its renewable energy in the traction current mix is 27%.

Noise remediation and prevention in Germany	2016	2015	2014
NOISE REMEDIATION (EXISTING NETWORK)			
Sound barriers erected (km)	38	52	55
Homes with passive measures 1)	1,495	1,853	2,400
Track kilometers noise remediated in total (rounded) as of Dec 31 (km)	1,6002)	1,500	1,400
NOISE REMEDIATION (NEW CONSTRUCTION AND EXPANSION)			
Sound barriers erected (km)	44	17	29
Homes with passive measures 1) as of Dec 31	8,680	12,474	8,100
1) 2014 rounded.			
<sup>2)</sup> Preliminary figure.			
Freight cars in operation equipped with V brake shoes in Germany as of Dec 31	2016	2015	2014
New freight cars total	8,302	8,178	7,758
Freight cars refitted with whisper brakes total	24,094	12,282	6,576
Quiet freight cars in Germany total	32,396	20,460	14,334
Volume of waste in Germany according to type of disposal	2016	2015	2014
Total waste (thousand t)	12,921	11,814	6,381
Recycling rate (%)	97.3	97.2	95.6
Share of thermal recovery (%)	1.4	1.6	2.7
Share of disposal (%)	1.4	1.2	1.7
Share of hazardous waste of total volume 1) (%)	5.1	6.3	15.7

Excluding DB Arriva. Data for 2016 consists of projections based on the information and estimates available as of December 2016.

<sup>1)</sup> Pursuant to the List of Wastes Ordinance, for example waste oil.

# Figures by business units

# > Overview passenger transport

	2016	2015	± absolute	± %
Punctuality DB rail passenger	0//	02.7		
transport in Germany (%)	94.4	<b>93.7</b> 74.4		
DB Long-Distance	78.9	,		
DB Regional	94.8	94.2		
Punctuality DB Arriva (rail) (%) PASSENGER TRANSPORT	91.0	90.6		-
(RAIL AND BUS)				
Passengers (million)	4,417	4,336	+81	+1.9
Passengers per day (million)	12.1	11.9	+0.2	+1.7
RAIL PERFORMANCE FIGURES				
Passengers (million)	2,365	2,251	+114	+ 5.1
DB Long-Distance	139.0	131.9	+7.1	+ 5.4
DB Regional	1,879	1,879	_	-
DB Arriva	343.0	236.2	+106.8	+ 45.2
Other	3.7	3.6	+ 0.1	+2.8
Passengers in Germany (million)	2,021	2,014	+7	+0.3
Passengers per day (million)	6.46	6.17	+ 0.29	+ 4.7
DB Long-Distance	0.38	0.36	+ 0.02	+ 5.6
DB Regional	5.13	5.15	- 0.02	- 0.4
DB Arriva	0.94	0.65	+0.29	+ 44.6
Other	0.01	0.01	_	-
Volume sold (million pkm)	91,651	88,636	+3,015	+3.4
DB Long-Distance	39,516	36,975	+2,541	+6.9
DB Regional	40,809	42,586	-1,777	- 4.2
DB Arriva	11,230	8,980	+2,250	+25.1
Other	96.1	95.2	+0.9	+ 0.9
Volume produced				
(million train-path km)	775.6	748.7	+26.9	+3.6
DB Long-Distance	144.1	138.4	+ 5.7	+4.1
DB Regional	459.3	476.1	-16.8	-3.5
DB Arriva	170.6	132.7	+37.9	+28.6
Other	1.6	1.5	+ 0.1	+ 6.7
Trains per day 1)	24,234	24,220	+14	+ 0.1
DB Long-Distance	1,358	1,304	+ 54	+ 4.1
DB Regional	22,769	22,809	-40	- 0.2
Other	107	107	-	-
BUS PERFORMANCE FIGURES				
Passengers (million)	2,052	2,085	-33	-1.6
Volume sold 1) (million pkm)	7,821	7,994	-173	-2.2
Regional bus	7,358	7,581	-223	-2.9
Long-distance bus	462.6	413.0	+ 49.6	+12.0
Volume produced (million bus km)	1,627	1,622	+5	+ 0.3

<sup>1)</sup> Excluding DB Arriva.

	2016	2015	± absolute	± %
ROLLING STOCK				
ICE fleet (number of trains)	265	265		-
Multiple units 1)	5,450	4,928	+ 522	+10.6
S-Bahn (metro) d.c.	875	875		-
S-Bahn (metro) a.c.	921	910	+11	+1.2
Diesel multiple units	2,343	2,076	+267	+12.9
Rail buses	12	15	-3	-20.0
Electric multiple units	1,248	1,001	+247	+24.7
Trams	51	51	-	-
Locomotives	1,384	1,453	- 69	- 4.7
DB Long-Distance 2)	421	420	+1	+0.2
DB Regional	934	1,006	-72	-7.2
DB Arriva	27	25	+2	+8.0
Other	2	2	-	-
Passenger cars 3)	6,380	6,734	-354	- 5.3
DB Long-Distance	2,661	2,820	-159	- 5.6
DB Regional	3,614	3,815	-201	- 5.3
DB Arriva	105	99	+6	+ 6.1
Seats (thousand)	1,450	1,378	+72	+5.2
DB Long-Distance	216	216	-	-
DB Regional	1,034	1,039	- 5	- 0.5
DB Arriva	198	121	+77	+ 63.6
Other	2	2	-	-
BUS FLEET 4)				
Buses	29,462	29,705	-243	- 0.8
DB Regional	12,871	13,428	- 557	- 4.1
DB Arriva	16,562	16,252	+310	+1.9
Other	29	25	+4	+16.0
OTHER				
Automatic ticketing machines	7,028	7,168	-140	-2.0
DB Regional	455	467	-12	-2.6
Combined ticketing machines	6,573	6,701	-128	-1.9
BahnCards as of Dec 31 (thousand)	4,974	4,915	+ 59	+1.2
BahnCard 100	47.0	44.4	+2.6	+ 5.9
BahnCard 50	1,310	1,311	-1	- 0.1
BahnCard 25	3,617	3,559	+ 58	+1.6
Participants BahnBonus program as of Dec 31 (thousand)	2,889	3,355	- 466	-13.9
1) Including ICET ICETD ICE3 and ICE /				

<sup>1)</sup> Including ICE T, ICE TD, ICE 3 and ICE 4.

 $<sup>^{2)}</sup>$  Including ICE 1 and ICE 2 power cars.

<sup>3)</sup> Including ICE cars.

<sup>&</sup>lt;sup>4)</sup> DB Group and externally owned stock.

# > DB Long-Distance

<b>○ (1) (4)</b>	2016	2015	± absolute	± %
Punctuality rail (%)	78.9	74.4		-
Rate of people making connections				
(long-distance transport/	00			
long-distance transport) (%)	85.9	86.1		
Customer satisfaction (SI)	77	75		
Total revenues (€ million)	4,159	4,053	+106	+2.6
thereof external revenues	4,012	3,903	+109	+2.8
EBIT adjusted (€ million)	173	165	+8	+4.8
EBITDA adjusted (€ million)	419	438	-19	-4.3
Gross capital expenditures (€ million)	416	673	-257	-38.2
Employees as of Dec 31 (FTE)	16,326	16,339	-13	- 0.1
Employee satisfaction (SI)	3.5			
Share of women in Germany as of Dec 31 (%)	27.1	26.6		
Health rate in Germany (%)	93.4	93.3		
Specific end-energy consumption	99.4	95.5		
(rail) compared to 2006				
(related to pkm) (%)	-22.9	-24.3	-	-
PERFORMANCE FIGURES				
Passengers (million)	139.0	131.9	+7.1	+5.4
ICE	83.4	79.5	+3.9	+ 4.9
IC/EC	52.2	49.2	+3.0	+6.1
Other products	3.4	3.2	+0.2	+6.3
Passengers rail per day (million)	0.38	0.36	+0.02	+5.6
Volume sold rail (million pkm)	39,516	36,975	+2,541	+ 6.9
ICE	27,213	25,280	+1,933	+7.6
IC/EC	11,426	10,810	+ 616	+ 5.7
Other products	877	885	-8	- 0.9
Volume produced				
(million train-path km)	144.1	138.4	+5.7	+ 4.1
Mean travel distance (km)	284.3	280.3	+ 4.0	+1.4
thereof ICE	326.3	318.0	+8.3	+2.6
thereof IC / EC	218.9	219.7	- 0.8	- 0.4
Load factor (%)	52.9	51.8		-
Trains per day	1,358	1,304	+54	+ 4.1
Passengers long-distance bus (million)	0.8	0.8		-
Volume sold long-distance bus				
(million pkm)	224.1	218.0	+6.1	+2.8
ROLLING STOCK				
Locomotives	257	256	+1	+ 0.4
Electric locomotives	227	227		
Diesel locomotives	30	29	+1	+3.4
Passenger cars	1,644	1,803	-159	-8.8
IC/EC	1,299	1,327	-28	-2.1
Restaurant cars	103	112	-9	-8.0
Couchette cars	86	133	- 47	-35.3
Sleeping cars	-	42	- 42	-100
Double-deck cars	135	100	+35	+35.0
Other (including baggage cars)	21	89	- 68	-76.4

2016	2015	± absolute	± %
265	265		_
59	59	_	-
118	118	_	-
708	708	_	-
195	195	_	_
454	454	_	-
59	59	_	-
44	44	_	-
46	46	_	-
45	45	_	-
264	264	_	-
88	88	_	-
132	132	_	_
44	44	_	-
67	67	_	-
260	260	_	_
136	136	_	_
56	56	_	_
15	19	- 4	-21.1
60	78	-18	-23.1
30	39	- 9	-23.1
30	39	- 9	-23.1
78	76	+2	+2.6
312	304	+8	+2.6
78	76	+2	+2.6
234	228	+6	+2.6
312	304	+8	+2.6
78	76	+2	+2.6
156	152	+4	+2.6
78	76	+2	+2.6
2	-	+2	-
12	-	+12	-
2	_	+2	-
10	_	+10	-
12	-	+12	-
4	-	+ 4	-
6	-	+6	-
2	-	+2	-
215,721	216,064	-343	- 0.2
44,938	46,360	-1,422	-3.1
	265 59 118 708 195 454 59 44 46 45 264 88 132 44 67 260 136 56 15 60 30 30 78 312 78 234 312 78 156 78 156 22 12 2 2 215,721	265 265  59 59 118 118 708 708 195 195 454 454 59 59  444 44 46 46 45 45 264 264 88 88 132 132 44 44 66 7 67 260 260 136 136 56 56 15 19 60 78 30 39 30 39 78 76 234 228 312 304 78 76 234 228 312 304 78 76 234 528 312 304 78 76 236 556 25 78 76 26 56 27 78 28 76 29 76 20 78 210 78 2	265       265         59       59         118       118         708       708         195       195         454       454         59       59         44       44         46       46         45       45         264       264         88       88         132       132         44       44         67       67         260       260         136       136         56       56         56       56         15       19         4       60         78       78         30       39         9       30         30       39         9       30         30       48         78       76         234       228         46       42         234       228         76       +2         156       152         4       78         76       +2         12       -         15 <t< td=""></t<>

# > DB Regional

Punctuality rail (%)         94.8         94.2         −           Punctuality bus (%)         90.6         90.5         −           Customer satisfaction rail (SI)         69         71         −           Customer satisfaction bus (SI)         75         74         −           Total revenues (€ million)         8,653         8,670         −17         −0.2           thereof external revenues         8,529         8,568         −39         −0.5           thereof concession fees         3,849         3,838         +11         +0.3           EBITDA adjusted (€ million)         636         669         −33         −4.9           EBITDA adjusted (€ million)         693         881         −188         −21.3           Gross capital expenditures (€ million)         693         881         −188         −21.3           Employees as of Dec 31 (FTE)         36,008         36,494         −486         −1.3           Employee satisfaction (SI)         3.5         −         −         −           Employees as of Dec 31 (FTE)         36,008         36,494         −486         −1.3           Employees as of Dec 31 (FTE)         36,008         36,494         −26.3         −2.3         −2         −2	<b>(4)</b> (5) (8)	2016	2015	± absolute	± %
Customer satisfaction rail (SI)         69         71         −           Customer satisfaction bus (SI)         75         74         −           Total revenues (€ million)         8,653         8,670         −17         −0.2           thereof external revenues         8,529         8,568         −39         −0.5           thereof concession fees         3,849         3,838         +11         +0.3           EBIT adjusted (€ million)         636         669         −33         −4.9           EBITDA adjusted (€ million)         1,272         1,316         −44         −3.3           Gross capital expenditures (€ million)         693         881         −188         −21.3           Employees as of Dec 31 (FTE)         36,008         36,494         −486         −1.3           Employee satisfaction (SI)         3.5         −         −         −           Share of women in Germany as of Dec 31 (%)         16.1         16.0         −         −           Share of women in Germany as of Dec 31 (%)         92.4         92.3         −         −           Specific end-energy consumption (related to pkm) (%)         −26.3         −26.3         −2.5         −           Passengers (million)         2,512 <th>Punctuality rail (%)</th> <th>94.8</th> <th>94.2</th> <th></th> <th></th>	Punctuality rail (%)	94.8	94.2		
Customer satisfaction bus (SI)         75         74         −           Total revenues (€ million)         8,653         8,670         −17         −0.2           thereof external revenues         8,529         8,568         −39         −0.5           thereof concession fees         3,849         3,838         +11         +0.3           EBIT adjusted (€ million)         636         669         −33         −4.9           EBITDA adjusted (€ million)         1,272         1,316         −44         −3.3           Gross capital expenditures (€ million)         693         881         −188         −21.3           Employees as of Dec 31 (FTE)         36,008         36,494         −486         −1.3           Employees as of Dec 31 (FTE)         36,008         36,494         −486         −1.3           Employees as of Dec 31 (FTE)         36,008         36,494         −486         −1.3           Employees as of Dec 31 (FTE)         36,008         36,494         −486         −1.3           Employees as of Dec 31 (FTE)         36,008         36,494         −486         −1.3           Employees as of Dec 31 (FTE)         36,008         36,494         −486         −1.3           Frest of Complex of Complex of Complex o	Punctuality bus (%)	90.6	90.5	_	_
Total revenues (€ million)     thereof external revenues     thereof external revenues     thereof concession fees     thereof concession fees     thereof concession fees     sa,849     sa,838     thi +0.3     EBIT adjusted (€ million)     fase 669     Fass -21.3     EBITDA adjusted (€ million)     forss capital expenditures (€ million)     forss capital expenditures (€ million)     forss capital expenditures (€ million)     smployees as of Dec 31 (FTE)     safe,008     safe,444     -486     -1.3     Employee satisfaction (Si)     3.5       Share of women in Germany     as of Dec 31 (%)     share of women in Germany     as of Dec 31 (%)	Customer satisfaction rail (SI)	69	71	-	-
thereof external revenues thereof concession fees thereof concession fees thereof concession fees thereof concession fees 3,849 3,838 11 +0.3 EBIT adjusted (€ million) 636 669 -33 -4.9 EBITDA adjusted (€ million) 1,272 1,316 -44 -3.3 Gross capital expenditures (€ million) 693 881 -188 -21.3 Employees as of Dec 31 (FTE) 36,008 36,494 -486 -1.3 Employee satisfaction (Si) 3.5	Customer satisfaction bus (SI)	75	74	-	-
thereof concession fees  3,849 3,838 411 4.0.3 EBIT adjusted (€ million) 636 669 -33 -4.9 EBITDA adjusted (€ million) 1,272 1,316 -44 -3.3 Gross capital expenditures (€ million) 693 881 -188 -21.3 Employees as of Dec 31 (FTE) 36,008 36,494 -486 -1.3 Employee satisfaction (SI) Share of women in Germany as of Dec 31 (%) 16.1 16.0 Share of women in Germany as of Dec 31 (%) 16.1 16.0	<b>Total revenues</b> (€ million)	8,653	8,670	-17	- 0.2
EBIT adjusted (€ million)  EBITDA adjusted (€ million)  I,272	thereof external revenues	8,529	8,568	-39	- 0.5
EBITDA adjusted (€ million) Gross capital expenditures (€ million) Employees as of Dec 31 (FTE) 36,008 36,494 -486 -1.3 Employee satisfaction (SI) Share of women in Germany as of Dec 31 (%) Health rate in Germany (%) Specific end-energy consumption (rail) compared to 2006 (related to pkm) (%) -26.3 -26.3 -26.3 -  Specific end-energy consumption (bus) compared to 2006 (related to bus km) (%) -26.3 -26.3 -26.3 -  PERFORMANCE FIGURES Passengers (million) Passengers per day (million) Volume sold (million pkm) 48,399 50,360 -1,961 -3.9  PERFORMANCE FIGURES RAIL Passengers (million) 1,879 Passengers (million) 5.13 5.15 -0.02 -0.4 Volume sold (million pkm) 40,809 42,586 -1,777 -4.2 Volume produced (million train-path km) 459.3 476.1 Trains per day Mean travel distance (km) ROLLING STOCK Locomotives 934 1,006 -72 -7.2 Electric locomotives 123 151 -28 -18.5 Multiple units 4,073 4,016 +57 +1.4 S-Bahn (metro) d.c. 815 S-Bahn (metro) a.c. 921 910 +11 +1.2 Diesel multiple units 1,559 1,586 -27 -1.7 Rail buses	thereof concession fees	3,849	3,838	+11	+0.3
Gross capital expenditures (€ million)         693         881         -188         -21.3           Employees as of Dec 31 (FTE)         36,008         36,494         -486         -1.3           Employee satisfaction (SI)         3.5         -         -         -           Share of women in Germany as of Dec 31 (%)         16.1         16.0         -         -         -           Health rate in Germany (%)         92.4         92.3         -<	<b>EBIT adjusted</b> (€ million)	636	669	-33	- 4.9
Employees as of Dec 31 (FTE) 36,008 36,494 -486 -1.3 Employee satisfaction (SI) 3.5	<b>EBITDA adjusted</b> (€ million)	1,272	1,316	- 44	-3.3
Employee satisfaction (SI) 3.5 Share of women in Germany as of Dec 31 (%) 16.1 16.0 Specific end-energy consumption (rail) compared to 2006 (related to pkm) (%) -26.3 -26.3 Specific end-energy consumption (bus) compared to 2006 (related to bus km) (%) +5.8 +7.2 Specific end-energy consumption (bus) compared to 2006 (related to bus km) (%) +5.8 +7.2 Specific end-energy consumption (bus) compared to 2006 (related to bus km) (%) +5.8 +7.2 Specific end-energy consumption (bus) compared to 2006 (related to bus km) (%) +5.8 +7.2 Specific end-energy consumption (bus) compared to 2006 (related to bus km) (%) +5.8 +7.2 Specific end-energy consumption (bus) compared to 2006 (related to bus km) (%) +5.8 +7.2 Specific end-energy consumption (bus) compared to 2006 (related to bus km) (%) +5.8 +7.2 Specific end-energy consumption (bus) compared to 2006 (related to bus km) (%) +5.8 +7.2 Specific end-energy consumption (bus) compared to 2006 (related to pkm) (%) +5.8 +7.2 Specific end-energy consumption (bus) compared to 2006 (related to pkm) (%) +5.8 +7.2	Gross capital expenditures (€ million)	693	881	-188	-21.3
Share of women in Germany as of Dec 31 (%)   16.1   16.0	Employees as of Dec 31 (FTE)	36,008	36,494	- 486	-1.3
as of Dec 31 (%)	Employee satisfaction (SI)	3.5	-	-	-
Health rate in Germany (%)   92.4   92.3   -   -	Share of women in Germany				
Specific end-energy consumption (rail) compared to 2006 (related to pkm) (%)         -26.3         -26.3         -         -           Specific end-energy consumption (bus) compared to 2006 (related to bus km) (%)         +5.8         +7.2         -         -           PERFORMANCE FIGURES         -			16.0		
(rail) compared to 2006 (related to pkm) (%)         -26.3         -26.3         -         -           Specific end-energy consumption (bus) compared to 2006 (related to bus km) (%)         +5.8         +7.2         -         -           PERFORMANCE FIGURES Passengers (million)         2,512         2,537         -2.5         -1.0           Passengers per day (million)         6.86         6.95         -0.09         -1.3           Volume sold (million pkm)         48,399         50,360         -1,961         -3.9           PERFORMANCE FIGURES RAIL	Health rate in Germany (%)	92.4	92.3	-	
(bus) compared to 2006 (related to bus km) (%)         +5.8         +7.2         -         -           PERFORMANCE FIGURES         -         <	(rail) compared to 2006	-26.3	-26.3	-	-
Passengers (million)         2,512         2,537         -2.5         -1.0           Passengers per day (million)         6.86         6.95         -0.09         -1.3           Volume sold (million pkm)         48,399         50,360         -1,961         -3.9           PERFORMANCE FIGURES RAIL         Passengers (million)         1,879         1,879         -         -         -           Passengers per day (million)         5.13         5.15         -0.02         -0.4         -0.4           Volume sold (million pkm)         40,809         42,586         -1,777         -4.2           Volume produced (million train-path km)         459.3         476.1         -16.8         -3.5           Trains per day         22,769         22,809         -40         -0.2           Mean travel distance (km)         21.7         22.7         -1.0         -4.4           ROLLING STOCK         Lectric locomotives         811         855         -44         -5.1           Diesel locomotives         123         151         -28         -18.5           Multiple units         4,073         4,016         +57         +1.4           S-Bahn (metro) d.c.         815         815         - <t< td=""><td>(bus) compared to 2006 (related to bus km) (%)</td><td>+5.8</td><td>+7.2</td><td></td><td>_</td></t<>	(bus) compared to 2006 (related to bus km) (%)	+5.8	+7.2		_
Passengers per day (million)         6.86         6.95         - 0.09         - 1.3           Volume sold (million pkm)         48,399         50,360         - 1,961         - 3.9           PERFORMANCE FIGURES RAIL         Passengers (million)         1,879         1,879         -					
Volume sold (million pkm)         48,399         50,360         -1,961         -3.9           PERFORMANCE FIGURES RAIL         Passengers (million)         1,879         1,879         -					
PERFORMANCE FIGURES RAIL           Passengers (million)         1,879         1,879         - <td>- , , , , , , , , , , , , , , , , , , ,</td> <td></td> <td></td> <td></td> <td></td>	- , , , , , , , , , , , , , , , , , , ,				
Passengers (million)         1,879         1,879         -         -           Passengers per day (million)         5.13         5.15         -0.02         -0.4           Volume sold (million pkm)         40,809         42,586         -1,777         -4.2           Volume produced (million train-path km)         459.3         476.1         -16.8         -3.5           Trains per day         22,769         22,809         -40         -0.2           Mean travel distance (km)         21.7         22.7         -1.0         -4.4           ROLLING STOCK         5000         -72         -7.2         -7.2           Electric locomotives         811         855         -44         -5.1		48,399	50,360	-1,961	-3.9
Passengers per day (million)         5.13         5.15         -0.02         -0.4           Volume sold (million pkm)         40,809         42,586         -1,777         -4.2           Volume produced (million train-path km)         459.3         476.1         -16.8         -3.5           Trains per day         22,769         22,809         -40         -0.2           Mean travel distance (km)         21.7         22.7         -1.0         -4.4           ROLLING STOCK         2         -7.2         -7.2           Electric locomotives         811         855         -44         -5.1           Diesel locomotives         123         151         -28         -18.5           Multiple units         4,073         4,016         +57         +1.4           S-Bahn (metro) d.c.         815         815         -         -           S-Bahn (metro) a.c.         921         910         +11         +1.2           Diesel multiple units         1,559         1,586         -27         -1.7           Rail buses         3         6         -3         -50.0					
Volume sold (million pkm)         40,809         42,586         -1,777         -4.2           Volume produced (million train-path km)         459.3         476.1         -16.8         -3.5           Trains per day         22,769         22,809         -40         -0.2           Mean travel distance (km)         21.7         22.7         -1.0         -4.4           ROLLING STOCK         50         50         50         -72         -7.2           Electric locomotives         811         855         -44         -5.1         50         -18.5 <td></td> <td></td> <td></td> <td></td> <td></td>					
Volume produced (million train-path km)         459.3         476.1         -16.8         -3.5           Trains per day         22,769         22,809         -40         -0.2           Mean travel distance (km)         21.7         22.7         -1.0         -4.4           ROLLING STOCK         Electric locomotives         811         855         -44         -5.1           Diesel locomotives         123         151         -28         -18.5           Multiple units         4,073         4,016         +57         +1.4           S-Bahn (metro) d.c.         815         815         -         -           S-Bahn (metro) a.c.         921         910         +11         +1.2           Diesel multiple units         1,559         1,586         -27         -1.7           Rail buses         3         6         -3         -50.0					
(million train-path km)         459.3         476.1         -16.8         -3.5           Trains per day         22,769         22,809         -40         -0.2           Mean travel distance (km)         21.7         22.7         -1.0         -4.4           ROLLING STOCK         PROLLING STOCK           Locomotives         934         1,006         -72         -7.2           Electric locomotives         811         855         -44         -5.1           Diesel locomotives         123         151         -28         -18.5           Multiple units         4,073         4,016         +57         +1.4           S-Bahn (metro) d.c.         815         815         -         -           S-Bahn (metro) a.c.         921         910         +11         +1.2           Diesel multiple units         1,559         1,586         -27         -1.7           Rail buses         3         6         -3         -50.0	. , ,	40,809	42,586	-1,777	- 4.2
Mean travel distance (km)         21.7         22.7         -1.0         -4.4           ROLLING STOCK         Locomotives         934         1,006         -72         -7.2           Electric locomotives         811         855         -44         -5.1           Diesel locomotives         123         151         -28         -18.5           Multiple units         4,073         4,016         +57         +1.4           S-Bahn (metro) d.c.         815         815         -         -           S-Bahn (metro) a.c.         921         910         +11         +1.2           Diesel multiple units         1,559         1,586         -27         -1.7           Rail buses         3         6         -3         -50.0	•	459.3	476.1	-16.8	-3.5
ROLLING STOCK           Locomotives         934         1,006         -72         -7.2           Electric locomotives         811         855         -44         -5.1           Diesel locomotives         123         151         -28         -18.5           Multiple units         4,073         4,016         +57         +1.4           S-Bahn (metro) d.c.         815         815         -         -           S-Bahn (metro) a.c.         921         910         +11         +1.2           Diesel multiple units         1,559         1,586         -27         -1.7           Rail buses         3         6         -3         -50.0		22,769	22,809	- 40	
Locomotives         934         1,006         -72         -7.2           Electric locomotives         811         855         -44         -5.1           Diesel locomotives         123         151         -28         -18.5           Multiple units         4,073         4,016         +57         +1.4           S-Bahn (metro) d.c.         815         815         -         -           S-Bahn (metro) a.c.         921         910         +11         +1.2           Diesel multiple units         1,559         1,586         -27         -1.7           Rail buses         3         6         -3         -50.0	Mean travel distance (km)	21.7	22.7	-1.0	- 4.4
Electric locomotives         811         855         -44         -5.1           Diesel locomotives         123         151         -28         -18.5           Multiple units         4,073         4,016         +57         +1.4           S-Bahn (metro) d.c.         815         815         -         -           S-Bahn (metro) a.c.         921         910         +11         +1.2           Diesel multiple units         1,559         1,586         -27         -1.7           Rail buses         3         6         -3         -50.0	ROLLING STOCK				
Diesel locomotives         123         151         -28         -18.5           Multiple units         4,073         4,016         +57         +1.4           S-Bahn (metro) d.c.         815         815         -         -           S-Bahn (metro) a.c.         921         910         +11         +1.2           Diesel multiple units         1,559         1,586         -27         -1.7           Rail buses         3         6         -3         -50.0	Locomotives	934	1,006	-72	-7.2
Multiple units         4,073         4,016         +57         +1.4           S-Bahn (metro) d.c.         815         815         -         -           S-Bahn (metro) a.c.         921         910         +11         +1.2           Diesel multiple units         1,559         1,586         -27         -1.7           Rail buses         3         6         -3         -50.0	Electric locomotives	811	855	- 44	- 5.1
S-Bahn (metro) d.c.     815     815     -     -       S-Bahn (metro) a.c.     921     910     +11     +1.2       Diesel multiple units     1,559     1,586     -27     -1.7       Rail buses     3     6     -3     -50.0	Diesel locomotives	123	151	-28	-18.5
S-Bahn (metro) a.c.       921       910       +11       +1.2         Diesel multiple units       1,559       1,586       -27       -1.7         Rail buses       3       6       -3       -50.0	Multiple units	4,073	4,016	+ 57	+1.4
Diesel multiple units         1,559         1,586         -27         -1.7           Rail buses         3         6         -3         -50.0	S-Bahn (metro) d.c.	815	815	-	-
Rail buses 3 6 -3 -50.0	S-Bahn (metro) a.c.	921	910	+11	+1.2
	Diesel multiple units	1,559	1,586	-27	-1.7
Electric multiple units 775 699 +76 +10.9	Rail buses	3	6	-3	- 50.0
	Electric multiple units	775	699	+76	+10.9

	2016	2015	± absolute	± %
Rail cars	11,501	11,161	+340	+3.0
S-Bahn (metro) d.c.	1,794	1,794	-	-
S-Bahn (metro) a.c.	3,604	3,540	+ 64	+1.8
Diesel rail cars	3,156	3,198	- 42	-1.3
Rail buses	3	6	-3	- 50.0
Electric rail cars	2,944	2,623	+321	+12.2
Coaches	3,614	3,815	-201	- 5.3
Double-deck cars	2,338	2,303	+35	+1.5
Other passenger cars (including baggage cars)	1,276	1,512	-236	-15.6
Seats (thousand)	1,034	1,039	-5	- 0.5
1st class	75.3	74.3	+1.0	+1.3
2nd class (including folding seats)	958.4	964.5	- 6.1	- 0.6
PERFORMANCE FIGURES BUS				
Passengers (million)	633.2	657.4	-24.2	-3.7
Volume sold (million pkm)	7,589	7,774	-185	-2.4
Volume produced (million bus km)	586.5	588.0	-1.5	- 0.3
BUS FLEET				
Buses	12,871	13,428	- 557	- 4.1
DB stock	5,109	5,037	+72	+1.4
Externally owned stock	7,762	8,391	- 629	-7.5

## > DB Arriva

<b>(</b> ) (1) (2)	2016	2015	± absolute	± %
Punctuality rail (%)	91.0	90.6		_
Customer satisfaction bus and rail in Great Britain (SI)	81	83	_	_
<b>Total revenues</b> (€ million)	5,093	4,843	+250	+ 5.2
thereof external revenues	5,085	4,836	+249	+ 5.1
<b>EBIT adjusted</b> (€ million)	280	270	+10	+3.7
<b>EBITDA adjusted</b> (€ million)	525	525	-	-
Gross capital expenditures (€ million)	359	276	+83	+30.1
Employees as of Dec 31 (FTE)	54,150	46,484	+7,666	+16.5
Employee satisfaction (SI)	3.7	-	-	-
Specific CO <sub>2</sub> e emissions rail compared to 2006 (related to rail car units) (%)	-13.0	-12.6	_	_
Specific CO <sub>2</sub> e emissions bus compared to 2006 (related to bus km) (%)	-16.3	-17.5	_	_

	2016	2015	± absolute	± %
PERFORMANCE FIGURES				
Passengers (million)	1,761	1,663	+ 98	+ 5.9
Passengers per day (million)	4.81	4.54	+0.27	+ 5.9
PERFORMANCE FIGURES RAIL				
Passengers (million)	343.0	236.2	+106.8	+ 45.2
Passengers per day (million)	0.94	0.65	+ 0.29	+ 44.6
Volume sold (million pkm)	11,230	8,980	+2,250	+25.1
Volume produced (million train-path km)	170.6	132.7	+37.9	+28.6
ROLLING STOCK				
Locomotives	27	25	+2	+8.0
Electric locomotives	1	_	+1	-
Diesel locomotives	26	25	+1	+4.0
Multiple units	1,183	718	+ 465	+ 64.8
S-Bahn (metro) d.c.	60	60	-	-
Diesel multiple units	746	448	+298	+66.5
Electric multiple units	326	159	+167	+105
Trams	51	51	-	-
Rail cars	3,314	1,984	+1,330	+ 67.0
S-Bahn (metro) d.c.	120	120	-	-
Diesel rail cars	1,857	1,230	+ 627	+51.0
Electric rail cars	1,286	583	+703	+121
Trams	51	51	-	-
Coaches	105	99	+6	+6.1
EC/IC	85	83	+2	+2.4
Restaurant cars	7	7	-	-
Other (including baggage cars)	13	9	+4	+ 44.4
Seats	202,548	121,069	+81,479	+ 67.3
1st class	4,462	3,774	+688	+18.2
2nd class (including folding seats)	198,086	117,295	+80,791	+68.9
PERFORMANCE FIGURES BUS				
Passengers (million)	1,418	1,427	-9	- 0.6
Volume produced (million bus km)	1,028	1,024	+4	+0.4
BUS FLEET				
Buses	16,562	16,252	+310	+1.9
DB stock	15,845	15,597	+248	+1.6
Externally owned stock	717	655	+62	+ 9.5

# > DB Cargo

<b>(1)</b> (9)	2016	2015	± absolute	± %
Punctuality (%)	75.6	73.9		_
Customer satisfaction (SI)	-	64	-	-
Market share in Europe (%)	22.2	22.9	-	-
Total revenues (€ million)	4,560	4,767	-207	- 4.3
thereof external revenues	4,230	4,417	-187	- 4.2
<b>EBIT adjusted</b> (€ million)	- 81	-183	+102	- 55.7
EBIT margin (adjusted) (%)	-1.8	-3.8	-	-
<b>EBITDA adjusted</b> (€ million)	108	120	-12	-10.0
Gross capital expenditures (€ million)	304	451	-147	-32.6
Employees as of Dec 31 (FTE)	29,671	30,303	- 632	-2.1
Employee satisfaction (SI)	3.4	-	-	-
Share of women in Germany				
as of Dec 31 (%)	11.2	11.4		
Health rate in Germany (%)	92.8	92.9		
Specific end-energy consumption compared to 2006 (related to tkm)(%)	-17.1	-16.8	-	-
<b>Quiet freight cars in Germany</b> as of Dec 31	32,396	20,460	+11,936	+58.3
PERFORMANCE FIGURES				
Freight carried (million t)	277.4	300.2	-22.8	-7.6
thereof in Germany	204.5	217.6	-13.1	- 6.0
Volume sold (million tkm)	94,698	98,445	-3,747	-3.8
thereof in Germany	68,630	71,039	-2,409	-3.4
Volume produced				
(million train-path km)	179.1	187.0	-7.9	- 4.2
Trains per day	4,362	4,520	-158	-3.5
Mean transport distance (km)	341.4	327.9	+13.5	+4.1
Capacity utilization (t per train)	528.8	526.5	+2.3	+0.4
ROLLING STOCK				
Locomotives	2,817	2,869	- 52	-1.8
Electric locomotives	1,278	1,256	+22	+1.8
Diesel locomotives	1,539	1,613	-74	- 4.6
Freight cars	84,827	87,264	-2,437	-2.8
thereof with whisper brakes	40,103	28,565	+11,538	+40.4
DB stock	75,592	77,251	-1,659	-2.1
Covered wagons	14,925	15,315	-390	-2.5
Open wagons	24,065	24,378	-313	-1.3
Flat wagons	36,016	36,991	- 975	-2.6
Tank wagons	586	567	+19	+3.4
Leased wagons	2,410	3,092	- 682	-22.1
Rented from third parties	8,104	8,095	+ 9	+ 0.1
Rented to third parties (-)	1,279	1,174	+105	+8.9

	2016	2015	± absolute	± %	
Transport capacity of freight cars (thousand t)	5,292	5,384	- 92	-1.7	
DB stock	4,694	4,744	- 50	-1.1	
Covered wagons	732	738	- 6	- 0.8	
Open wagons	1,459	1,497	-38	-2.5	
Flat wagons	2,482	2,489	-7	- 0.3	
Tank wagons	21	20	+1	+5.0	
Leased wagons	178	227	- 49	-21.6	
Rented from third parties	479	468	+11	+2.4	
Rented to third parties (-)	59	55	+4	+7.3	

# > DB Schenker

<b>(1)</b> (1)	2016	2015	± absolute	± %
Customer satisfaction (SI)	-	71	-	
<b>Total revenues</b> (€ million)	15,128	15,451	-323	-2.1
thereof external revenues	15,059	15,390	- 331	-2.2
thereof European land transport	6,358	6,317	+ 41	+0.6
thereof air and ocean freight	6,257	6,753	- 496	-7.3
thereof contract logistics	2,514	2,381	+133	+ 5.6
Gross profit margin (%)	36.0	34.4	-	-
<b>EBIT adjusted</b> (€ million)	410	395	+15	+3.8
EBIT margin (adjusted) (%)	2.7	2.6	-	-
<b>EBITDA adjusted</b> (€ million)	599	589	+10	+1.7
Gross capital expenditures (€ million)	209	238	-29	-12.2
Employees as of Dec 31 (FTE)	68,388	66,327	+2,061	+3.1
Employee satisfaction (SI)	3.8	-	-	-
Share of women in Germany as of Dec 31 (%)	31.9	32.1	_	_
Health rate in Germany (%)	94.6	95.4	_	_
Specific CO <sub>2</sub> emissions (European land transport) compared to 2006 (related to tkm) (%)	-16.3	-20.1		_
Specific CO <sub>2</sub> emissions (air freight) compared to 2006 (related to tkm) (%)	-4.8	-2.9	_	_
Specific CO <sub>2</sub> emissions (ocean freight) compared to 2006 (related to tkm) (%)	-60.3	-50.3		_
PERFORMANCE FIGURES				
Shipments in European land transport (thousand)	99,638	99,361	+277	+0.3
Air freight volume (export) (thousand t)	1,179	1,128	+51	+ 4.5
Ocean freight volume (export) (thousand TEU)	2,006	1,942	+64	+3.3
Warehouse space contract logistics (million m²)	8.0	7.7	+ 0.3	+3.9

# > DB Netze Track

<b>(1)</b> (9)	2016	2015	± absolute	± %
Punctuality DB Group (rail) in Germany (%)	94.3	93.6		
Punctuality in Germany 1) (%)	93.9	93.7	-	_
Customer satisfaction (SI)	69	68	-	-
Total revenues (€ million)	5,228	5,015	+213	+4.2
thereof external revenues	1,408	1,217	+191	+15.7
Share of external revenues (%)	26.9	24.3	-	-
<b>EBIT adjusted</b> (€ million)	561	568	-7	-1.2
<b>EBITDA adjusted</b> (€ million)	1,484	1,491	-7	- 0.5
ROCE (%)	3.1	3.1	_	_
Capital employed as of Dec 31 (€ million)	17,821	18,082	-261	-1.4
Net financial debt as of Dec 31 (€ million)	10,396	10,696	-300	-2.8
Redemption coverage (%)	12.7	12.3	-	-
Gross capital expenditures (€ million)	6,226	5,823	+403	+6.9
Net capital expenditures (€ million)	688	914	-226	-24.7
Employees as of Dec 31 (FTE)	43,974	43,161	+813	+1.9
Employee satisfaction (SI)	3.7	-	-	-
Share of women as of Dec 31 (%)	18.6	17.7	_	-
Health rate (%)	94.5	94.6	_	_
Track kilometers noise remediated in total (rounded) as of Dec 31 (km)	1,6002)	1,500	+100	+6.7
PERFORMANCE FIGURES				
Train kilometers on track infrastructure (million train-path km)	1,068	1,054	+14	+1.3
thereof non-Group customers	322.0	290.0	+32.0	+11.0
thereof DB Netze Track	1,066	1,053	+13	+1.2

<sup>1)</sup> Non-Group and DB Group train operating companies.

<sup>2)</sup> Preliminary figure.

	2016	2015	± absolute	± %
INFRASTRUCTURE 1)				
Length of line operated (km)	33,380	33,332	+48	+0.1
thereof electrified	20,095	19,983	+112	+0.6
thereof DB Netze Track	33,241	33,193	+48	+ 0.1
Standard gauge	33,235	33,187	+ 48	+ 0.1
Narrow gauge	6	6	-	-
Length of all track (km)	60,780	60,795	-15	-
thereof DB Netze Track	60,512	60,527	-15	-
Switches and crossings	66,935	67,552	- 617	- 0.9
thereof DB Netze Track	66,454	67,071	- 617	- 0.9
Stations	3,226	3,289	- 63	-1.9
thereof DB Netze Track	3,207	3,270	- 63	-1.9
Stopping points	2,940	2,970	-30	-1.0
thereof DB Netze Track	2,922	2,952	-30	-1.0
Interlockings	2,781	2,857	-76	-2.7
thereof electronic	361	338	+23	+6.8
thereof DB Netze Track	2,776	2,852	-76	-2.7
thereof electronic	361	338	+23	+6.8
Level crossings	13,963	14,102	-139	-1.0
thereof technically protected	9,726	9,817	- 91	- 0.9
thereof DB Netze Track	13,862	14,000	-138	-1.0
thereof technically protected	9,665	9,756	- 91	- 0.9
Noise protection walls (km)	1,631	1,463	+168	+11.5
Tunnels	708	701	+7	+1.0
Subterranean	561	554	+7	+1.3
Above ground	147	147	-	-
Total length (km)	537.7	505.9	+31.8	+6.3
Length of longest tunnel (m)	10,779	10,779	-	-
Railway bridges	25,139	25,183	- 44	- 0.2
thereof DB Netze Track	25,119	25,163	- 44	-0.2
Private sidings	2,371	2,359	+12	+ 0.5

<sup>1)</sup> Including Infra Silesia S.A. and UBB Usedomer Bäderbahn GmbH.

## > DB Netze Stations

<b>(4)</b> (1) (2)	2016	2015	± absolute	± %
Facilities quality 1) (grade)	2.92	2.94		
Customer satisfaction traffic stations (passengers / visitors) (SI)	69	69	_	_
Customer satisfaction traffic stations (TOCs and transport authorities) (SI)	62	65	_	_
Customer satisfaction tenants (SI)	78	77	-	-
<b>Total revenues</b> (€ million)	1,233	1,199	+34	+2.8
thereof external revenues	519	480	+39	+8.1
thereof rental and lease revenues	377	370	+7	+1.9
<b>EBIT adjusted</b> (€ million)	221	254	-33	-13.0
<b>EBITDA adjusted</b> (€ million)	359	391	-32	-8.2
ROCE (%)	7.9	9.0	-	-
Capital employed as of Dec 31 (€ million)	2,777	2,811	-34	-1.2
<b>Net financial debt</b> as of Dec 31 (€ million)	1,257	1,294	-37	-2.9
Redemption coverage (%)	22.0	25.0	-	-
Gross capital expenditures (€ million)	584	533	+51	+ 9.6
Net capital expenditures (€ million)	117	88	+29	+33.0
Employees as of Dec 31 (FTE)	5,093	4,982	+111	+2.2
Employee satisfaction (SI)	3.7	-	-	-
Share of women as of Dec 31 (%)	47.3	47.6	-	-
Health rate (%)	93.0	93.8	-	-
Absolute primary energy consumption (stations) compared to 2010 (%)	-16.8	-16.6	_	_
PERFORMANCE FIGURES				
Station stops (million)	152.6	150.9	+1.7	+1.1
thereof non-Group customers	35.4	31.5	+3.9	+12.4
DB Netze Stations	149.4	147.8	+1.6	+1.1
Other <sup>2)</sup>	3.2	3.1	+ 0.1	+3.2
INFRASTRUCTURE				
Passenger stations	5,662	5,681	-19	-0.3
DB Netze Stations	5,367	5,382	-15	- 0.3
Other <sup>2)</sup>	295	299	- 4	-1.3

<sup>1)</sup> Preliminary figures.

<sup>&</sup>lt;sup>2)</sup> DB RegioNetz Infrastruktur GmbH and UBB Usedomer Bäderbahn GmbH.

# > DB Netze Energy

<b>(1) (9)</b>	2016	2015	± absolute	± %
Supply reliability 1) (%)	99.99	99.99	-	-
Customer satisfaction (SI)	80	78	-	-
Traction current and diesel (SI)	80	78	-	-
Electricity and gas plus				
(DB Group customers) (SI)	79	77		-
Electricity and gas plus				
(non-Group customers) (SI)	82	83		
Total revenues (€ million)	2,779	2,812	-33	-1.2
thereof external revenues	1,194	1,128	+66	+5.9
<b>EBIT adjusted</b> (€ million)	126	66	+60	+ 90.9
<b>EBITDA adjusted</b> (€ million)	197	133	+64	+ 48.1
ROCE (%)	14.3	7.0		
Capital employed as of Dec 31 (€ million)	878	937	- 59	- 6.3
Net financial debt as of Dec 31				
(€ million)	390	254	+136	+ 53.5
Redemption coverage (%)	32.9	27.9	_	-
Gross capital expenditures (€ million)	174	167	+7	+ 4.2
Net capital expenditures (€ million)	52	68	-16	-23.5
Employees as of Dec 31 (FTE)	1,736	1,726	+10	+ 0.6
Employee satisfaction (SI)	3.8	_	-	-
Share of women as of Dec 31 (%)	13.3	13.2	-	-
Health rate (%)	95.7	95.6	-	-
Share of renewable energy in the traction current mix (%)	42.0	42.0	_	_
PERFORMANCE FIGURES				
Traction current (16.7 Hz and direct current) (GWh)	8,902	8,644	+258	+3.0
Traction current pass-through (16.7 Hz) (GWh)	1,419	1,181	+238	+20.2
Stationary energy (50 Hz and 16.7 Hz) (GWh)	17,589	14,865	+2,724	+18.3
Diesel fuel (million l)	433.7	427.1	+ 6.6	+1.5
INFRASTRUCTURE	1,551,7	,		
Traction supply system (km)	7,912	7,912	_	_
Power, converter and	-,	-,		
transformer stations	50	51	-1	-2.0
Transformer substations	186	187	-1	- 0.5
Rectifiers	118	117	+1	+0.9
Gasstations	189	189	_	_
Mean voltage networks with				
transformer stations	177	182	-5	-2.7
Train preheating plants	212	227	-15	- 6.6

 $<sup>^{1)}</sup>$  Preliminary figures (not rounded).

# 10-year summaries

# > Rail performance figures

	2016	2015	2014	2013	
PASSENGER TRANSPORT					
Passengers (million)	2,365	2,251	2,254	2,235	
Long-distance transport (DB Long-Distance)	139	132	129	131	
Regional and urban transport (DB Regional and other)	1,883	1,883	1,902	1,885	
Regional and urban transport (DB Arriva)	343	236	223	219	
Volume sold (million pkm)	91,651	88,636	88,407	88,746	
Long-distance transport (DB Long-Distance)	39,516	36,975	36,102	36,777	
Regional and urban transport (DB Regional and other)	40,905	42,681	43,667	43,660	
Regional and urban transport (DB Arriva)	11,230	8,980	8,638	8,309	
FREIGHT TRANSPORT					
Freight carried (million t)	277.4	300.2	329.1	390.1	
Volume sold (million tkm)	94,698	98,445	102,871	104,259	
INFRASTRUCTURE					
Train kilometers on track infrastructure (million train-path km)	1,068	1,054	1,044	1,035	
thereof non-Group customers	322	290	261	247	
> Employees					
	2016	2015	2014	2013	
Average	302,204	297,170	296,094	293,765	
As of Dec 31	306,368	297,202	295,763	295,653	

(₱ [FTE]	2016	2015	2014	2013
Average	302,204	297,170	296,094	293,765
As of Dec 31	306,368	297,202	295,763	295,653

2007	2008	2009	2010	2011	2012
1,835	1,920	1,908	1,950	1,981	2,152
119	123	123	126	125	131
1,717	1,797	1,785	1,824	1,801	1,844
-	-	-	-	55	178
74,792	77,812	76,772	78,582	79,228	88,433
34,137	35,457	34,708	36,026	35,565	37,357
40,654	42,355	42,064	42,556	42,404	43,448
				1,259	7,628
312.8	378.7	341.0	415.4	411.6	398.7
98,794	113,634	93,948	105,794	111,980	105,894
1,050	1,043	1,003	1,034	1,051	1,039
147	162	170	195	220	231
2007	2008	2009	2010	2011	2012
231,356	240,008	239,888	251,810	282,260	286,237
237,078	240,242	239,382	276,310	284,319	287,508

### > Statement of income

<b>Ⅲ</b> [€ million]	2016	2015	2014	2013	
Revenues	40,557	40,403	39,728	39,107	
Inventory changes and internally produced and capitalized assets	2,741	2,699	2,694	2,649	
Overall performance	43,298	43,102	42,422	41,756	
Other operating income	2,834	2,772	2,824	2,853	
Cost of materials	-20,101	-20,208	-20,250	-20,414	
Personnel expenses	-15,876	-15,599	-14,919	-14,383	
Depreciation	-3,017	- 4,471	-3,190	-3,228	
Other operating expenses	- 5,677	- 5,750	- 5,057	- 4,817	
Operating profit (EBIT)	1,461	-154	1,830	1,767	
Result from investments accounted for using the equity method	33	22	8	3	
Net interest income	-772	-800	-898	- 879	
Other financial result	-16	0	-3	-15	
Financial result	-755	-778	-893	- 891	
Profit before taxes on income	706	- 932	937	876	
Taxes on income	10	-379	51	-227	
Net profit for the year	716	-1,311	988	649	
Dividend payment (for previous year)	850	700	200	525	

# > Operating profit figures/value management

[€ million]	2016	2015	2014	2013	
EBITDA adjusted	4,797	4,778	5,110	5,139	
EBIT adjusted	1,946	1,759	2,109	2,236	
Capital employed as of Dec 31	33,143	33,459	33,683	33,086	
Return on capital employed (ROCE) (%)	5.9	5.3	6.3	6.8	
Redemption coverage 1) (%)	18.1	19.0	20.3	20.8	
Gearing (%)	138	130	112	110	
Net financial debt/EBITDA (multiple)	3.7	3.7	3.2	3.2	

<sup>1)</sup> Change in method, figures for previous years retroactively adjusted.

2012	2011	2010	2009	2008	2007
39,296	37,979	34,410	29,335	33,452	31,309
2,614	2,457	2,207	1,936	1,872	1,945
 41,910	40,436	36,617	31,271	35,324	33,254
3,443	3,062	3,120	3,864	3,046	3,219
-20,960	-20,906	-19,314	-15,627	-18,544	-17,166
-13,817	-13,076	-11,602	-11,115	-10,583	- 9,913
-3,328	-2,964	-2,912	-2,825	-2,723	-2,795
- 4,719	- 4,375	- 4,092	-3,360	-3,927	-3,704
2,529	2,177	1,817	2,208	2,593	2,895
14	19	17	9	21	32
-1,005	-840	- 911	- 826	-760	- 908
-13	3	-23	-4	- 47	-3
-1,004	- 818	- 917	-821	-786	- 879
1,525	1,359	900	1,387	1,807	2,016
-66	-27	158	- 557	- 486	-300
1,459	1,332	1,058	830	1,321	1,716
525	500	_	_	-	-
2012	2011	2010	2009	2008	2007
5,601	5,141	4,651	4,402	5,206	5,113
2,708	2,309	1,866	1,685	2,483	2,370
2,, 00	2,505	2,000	2,005	2, .05	2,570
32,642	31,732	31,312	28,596	27,961	27,393
8.3	7.3	6.0	5.9	8.9	8.7
22.2	22.0	18.8	20.4	21.4	20.8
22.2 109	22.0 110	18.8 118	20.4	21.4 131	20.8
109	110	118	115	131	151

# > Cash flow/capital expenditures

[€ million]	2016	2015	2014	2013	
Cash flow from operating activities	3,648	3,489	3,896	3,730	
Gross capital expenditures	9,510	9,344	9,129	8,224	
Net capital expenditures	3,320	3,866	4,442	3,412	
> Balance sheet					
[iii] [€ million]	2016	2015	2014	2013	
Non-current assets	45,589	45,199	45,530	43,949	
thereof property, plant and equipment and intangible assets	42,566	42,821	43,217	41,811	
thereof deferred tax assets	1,511	1,335	1,604	1,404	
Current assets	11,034	10,860	10,353	8,945	
thereof cash and cash equivalents	4,450	4,549	4,031	2,861	
Equity	12,744	13,445	14,525	14,912	
Equity ratio (%)	22.5	24.0	26.0	28.2	
Non-current liabilities	28,709	28,091	28,527	26,284	
thereof financial debt	20,042	19,753	19,173	18,066	
thereof retirement benefit obligations	4,510	3,688	4,357	3,164	
Current liabilities	15,170	14,523	12,831	11,698	
thereof financial debt	2,439	2,675	1,161	1,247	
Net financial debt	17,624	17,491	16,212	16,362	
Total assets	56,623	56,059	55,883	52,894	

2012	2011	2010	2009	2008	2007
4,094	3,390	3,409	3,133	3,539	3,364
8,053	7,501	6,891	6,462	6,765	6,320
3,487	2,569	2,072	1,813	2,599	2,060
2012	2011	2010	2009	2008	2007
44,241	44,059	44,530	41,308	42,353	42,046
41,816	41,541	42,027	39,509	39,976	39,855
1,548	1,461	1,471	1,173	1,692	1,644
8,284	7,732	7,473	5,995	5,840	6,483
2,175	1,703	1,475	1,470	879	1,549
14,978	15,126	14,316	13,066	12,155	10,953
28.5	29.2	27.5	27.6	25.2	22.6
25,599	24,238	24,762	23,359	23,161	25,612
17,110	16,367	16,394	14,730	14,083	16,228
3,074	1,981	1,938	1,736	1,649	1,594
11,948	12,427	12,925	10,878	12,877	11,964
1,503	1,984	2,159	1,780	2,770	1,834
16,366	16,592	16,939	15,011	15,943	16,513
52,525	51,791	52,003	47,303	48,193	48,529

# > DB2020+ top targets

C Economic top targets	2016	2015	2014	2013	2012
Customer satisfaction passengers (SI 1)	76.0	76.4	76.1	75.1	_
Customer satisfaction freight transport and logistics <sup>2)</sup> (SI <sup>1)</sup> )	_	67.5	_	68.5	_
Product quality - punctuality DB Group (rail) in Germany (%)	94.3	93.6	94.3	94.0	94.4
Profitability - ROCE (%)	5.9	5.3	6.3	6.8	8.3
Financial stability - redemption coverage 3) (%)	18.1	19.0	20.3	20.8	22.2

<sup>1)</sup> Satisfaction index.

<sup>3)</sup> Change in method, figures for previous years retroactively adjusted.

(f) Social top targets	2016	2015	2014	2013	2012
Employee satisfaction 1) (SI 2)	3.7		3.7		3.6
Employer attractiveness 3) (rank in Germany)	16	20	11	21	26

<sup>1)</sup> Survey every two years.

 $<sup>^{\</sup>rm 3)}$  Change in method, figures for previous years retroactively adjusted.

Environmental top targets	2016	2015	2014	2013	2012
Climate protection – specific CO <sub>2</sub> e emissions (carrier) compared to 2006 (%)	- 27.5	-24.6	-22.9	-18.6	-11.8
Climate protection - share of renewable energy in the traction current mix (%)	42.0	42.0	39.6	35.2	24.0
Noise reduction - quiet freight cars in Germany as of Dec 31	32,396	20,460	14,334	8,408	7,349
Noise reduction - track kilometers noise remediated in total (rounded) as of Dec 31 (km)	1,6001)	1,500	1,400	1,300	1,200

<sup>1)</sup> Preliminary figure.

<sup>2)</sup> Survey every two years.

<sup>2)</sup> Satisfaction index.

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2016 Integrated Report online



Investor Relations online

# Financial calendar

## > July 26, 2017

Interim Results Press Conference, Publication of the Interim Report January - June 2017

#### > March 22, 2018

Annual Results Press Conference, Publication of 2017 Integrated Report

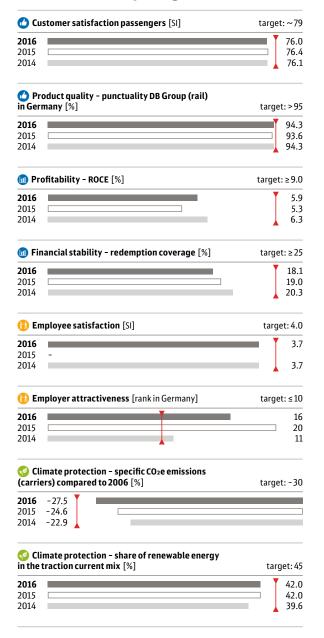


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# Selection of top targets DB2020+





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