



Mobility  
Networks  
Logistics



Deutsche Bahn  
DB Mobility Logistics  
**Facts & Figures 2014**

## DB2020 STRATEGY

### OUR THREE DIMENSIONS



### OUR FOUR STRATEGIC DIRECTIONS



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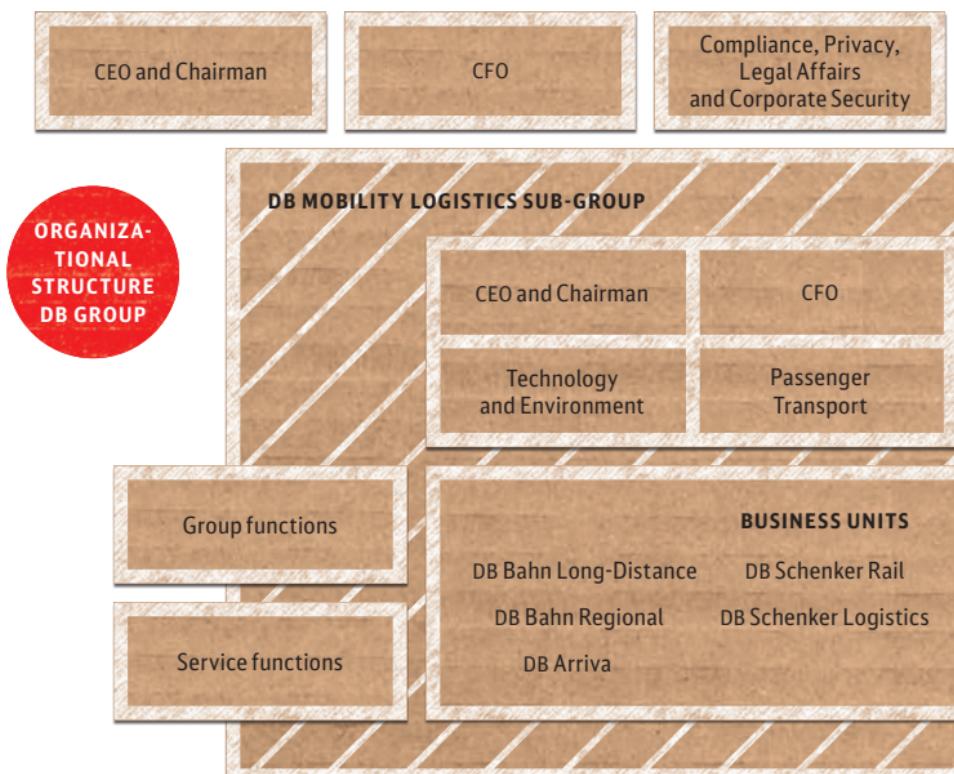
## DB GROUP

### THE MANAGEMENT BOARDS OF DB AG AND DB MLAG



**i** INFORMATION REGARDING CVS AT:  
[WWW.DB.DE/MAN-BOARD](http://WWW.DB.DE/MAN-BOARD)

## ORGANIZATIONAL STRUCTURE



From left to right:

**Dr. Volker Kefer**

Infrastructure  
and Services  
Born in 1956  
Appointed until 2017  
Since 2006 in DB Group  
→ Deutsche Bahn AG  
→ DB Mobility Logistics AG

**Ulrich Homburg**

Passenger Transport  
Born in 1955  
Appointed until 2019  
Since 2000 in DB Group  
→ DB Mobility Logistics AG

**Dr. Karl-Friedrich Rausch**

Transport and Logistics  
Born in 1951  
Appointed until 2015  
Since 2001 in DB Group  
→ DB Mobility Logistics AG

**Dr. Rüdiger Grube**

CEO and Chairman  
Born in 1951  
Appointed until 2017  
Since 2009 in DB Group  
→ Deutsche Bahn AG  
→ DB Mobility Logistics AG

**Dr. Heike Hanagarth**

Technology and  
Environment  
Born in 1959  
Appointed until 2016  
Since 2013 in DB Group  
→ Deutsche Bahn AG  
→ DB Mobility Logistics AG

**Dr. Richard Lutz**

CFO  
Born in 1964  
Appointed until 2018  
Since 1994 in DB Group  
→ Deutsche Bahn AG  
→ DB Mobility Logistics AG

**Gerd Becht**

Compliance, Privacy,  
Legal Affairs and  
Corporate Security  
Born in 1952  
Appointed until 2017  
Since 2009 in DB Group  
→ Deutsche Bahn AG  
→ DB Mobility Logistics AG

**Ulrich Weber**

Human Resources  
Born in 1950  
Appointed until 2017  
Since 2009 in DB Group  
→ Deutsche Bahn AG  
→ DB Mobility Logistics AG

Human Resources

Technology  
and Environment

Infrastructure  
and Services

Compliance, Privacy,  
Legal Affairs  
and Corporate Security

Human Resources

Transport  
and Logistics

Services

**BUSINESS UNITS**

DB Netze Track  
DB Netze Stations  
DB Netze Energy

DB Services

## SUPERVISORY BOARD

### Deutsche Bahn AG

- Prof. Dr. Dr.  
**Utz-Hellmuth Felcht**  
Chairman of the  
Supervisory Board
- Alexander Kirchner\*  
Deputy Chairman  
of the Supervisory Board
- Jürgen Beuttler\*
- Christoph Dänzer-Vanotti
- Dr.-Ing. Dr. E.h.  
Jürgen Großmann
- Jörg Hensel\*
- Klaus-Dieter Hommel\*
- Ludwig Koller\*
- Dr. Jürgen Krumnow
- Prof. Dr. Knut Löschke
- Kirsten Lühmann
- Vitus Miller\*
- Fred Nowka\*
- Michael Odenwald
- Mario Reiß\*
- Regina Rusch-Ziemba\*
- Jens Schwarz\*
- Dr. Thomas Steffen
- Dr.-Ing. E.h. Dipl.-Ing.  
Heinrich Weiss
- Brigitte Zypries

### DB Mobility Logistics AG

- Prof. Dr. Dr.  
**Utz-Hellmuth Felcht**  
Chairman  
of the Supervisory Board
- Wolfgang Zell\*  
Deputy Chairman  
of the Supervisory Board
- Wolfgang Erler\*
- Sabine Gröben\*
- Margarita Kiefer\*
- Alexander Kirchner\*
- Dr. Jürgen Krumnow
- Heike Moll\*
- Michael Odenwald
- Dr. Thomas Steffen
- Dr.-Ing. E.h. Dipl.-Ing.  
Heinrich Weiss
- Brigitte Zypries

\* Employees' representative on the Supervisory Board.  
Information as of February 28, 2015.

## KEY FIGURES

### DEVELOPMENT OF TOP TARGETS



ECONOMIC TOP TARGETS	2013	2014	2020
Customer satisfaction B2C (SI <sup>1)</sup> )	75.1	76.1	≥ 79
Customer satisfaction B2B (SI <sup>1)</sup> )	66.6	68.2	≥ 73
Product quality - punctuality DB Group (rail) in Germany (%)	94.0	94.3	> 95
Profitability - ROCE (%)	6.8	6.3	≥ 10
Market position - revenues (€ billion)	39.1	39.7	> 50
Financial stability - redemption coverage (%)	20.5	20.9	≥ 30

<sup>1)</sup> Satisfaction index.



SOCIAL TOP TARGETS	2013	2014	2020
Employee satisfaction - index	3.6 <sup>1)</sup>	3.7	4.0
Employer attractiveness - rank	22	13	≤ 10
Demographic preparedness - share of women in Germany as of Dec 31 (%)	22.5	22.8	25.0
Demographic preparedness - health rate in Germany (%)	94.0	94.1	94.3
Demographic preparedness - coverage of external staffing needs in Germany (%)	98.1	96.4	95.0

<sup>1)</sup> Results employee survey 2012.



ENVIRONMENTAL TOP TARGETS	2013	2014	2020
Reduction of specific CO <sub>2</sub> emissions compared to 2006 (%)	18.7	22.7	20
Share of renewable energy in the traction current mix (%)	35.2	39.6	35
Noise reduction - track kilometers noise remediated in total (km) <sup>1)</sup>	1,300	1,400	≥ 2,000
Noise reduction - freight cars refitted with whisper brakes in total (km) <sup>1)</sup>	650	6,500	60,000
Material and resource efficiency - recycling rate (%)	94.2	95.6	≥ 95

<sup>1)</sup> Rounded.

## PERFORMANCE FIGURES



	2014	2013	± absolute	± %
<b>PASSENGER TRANSPORT (RAIL AND BUS)</b>				
Passengers (million)	4,348	4,355	-7	-0.2
Passengers per day (million)	11.9	11.9	-	-
<b>RAIL PASSENGER TRANSPORT</b>				
Passengers (million)	2,254	2,235	+19	+0.9
thereof in Germany	2,030	2,016	+14	+0.7
Passengers per day (million)	6.2	6.1	+0.1	+1.6
Volume sold (million pkm <sup>1)</sup> )	88,407	88,746	-339	-0.4
Volume produced (million train-path km <sup>2)</sup> )	763.3	765.8	-2.5	-0.3
Trains per day <sup>3)</sup>	24,840	25,193	-353	-1.4
<b>BUS TRANSPORT</b>				
Passengers (million)	2,094	2,120	-26	-1.2
Passengers per day (million)	5.7	5.8	-0.1	-1.7
Volume sold <sup>3)</sup> (million pkm)	8,097	8,375	-278	-3.3
Volume produced (million bus km <sup>4)</sup> )	1,601	1,574	+27	+1.7
<b>RAIL FREIGHT TRANSPORT</b>				
Freight carried (million t)	329.1	390.1	-61.0	-15.6
Volume sold (million tkm <sup>5)</sup> )	102,871	104,259	-1,388	-1.3
Volume produced (million train-path km <sup>2)</sup> )	193.2	196.0	-2.8	-1.4
Trains per day	4,742	4,891	-149	-3.0
Mean transport distance (km)	312.6	267.3	+45.3	+16.9
Capacity utilization (t per train)	532.5	531.9	+0.6	+0.1
<b>FREIGHT FORWARDING AND LOGISTICS</b>				
Shipments in European land transport (thousand)	98,867	95,543	+3,324	+3.5
Air freight volume (export) (thousand t)	1,112	1,092	+20	+1.8
Ocean freight volume (thousand TEU <sup>6)</sup> )	1,983	1,891	+92	+4.9
Warehouse area contract logistics (million m <sup>2</sup> )	7.1	6.2	+0.9	+14.5
<b>INFRASTRUCTURE</b>				
Train kilometers (million train-path km <sup>2)</sup> )	1,044	1,035	+9	+0.9
thereof non-Group customers	261.0	247.4	+13.6	+5.5
Station stops (million)	148.4	146.2	+2.2	+1.5
thereof non-Group customers	28.6	27.2	+1.4	+5.1

<sup>1)</sup> Passenger kilometers: product of number of passengers and mean travel distance.

<sup>2)</sup> Train-path kilometers: driving performance in km of trains on rail.

<sup>3)</sup> Excluding DB Arriva.

<sup>4)</sup> Bus kilometers: driving performance in km of buses on road.

<sup>5)</sup> Ton kilometers: product of freight carried and mean transport distance.

<sup>6)</sup> TEU: twenty-foot equivalent unit.

## FINANCIAL FIGURES



[€ MILLION]	2014	2013	± absolute	± %
<b>REVENUES AND PROFIT</b>				
Revenues adjusted	39,720	39,119	+ 601	+ 1.5
Revenues comparable	39,793	39,054	+ 739	+ 1.9
Profit before taxes on income	937	876	+ 61	+ 7.0
Net profit for the year	988	649	+ 339	+ 52.2
EBITDA adjusted	5,110	5,139	- 29	- 0.6
EBIT adjusted	2,109	2,236	- 127	- 5.7
<b>BALANCE SHEET AS OF DEC 31</b>				
Non-current assets	45,530	43,949	+ 1,581	+ 3.6
Current assets	10,353	8,945	+ 1,408	+ 15.7
Equity	14,525	14,912	- 387	- 2.6
Net financial debt	16,212	16,362	- 150	- 0.9
Total assets	55,883	52,894	+ 2,989	+ 5.7
<b>VALUE MANAGEMENT</b>				
Capital employed as of Dec 31	33,683	33,086	+ 597	+ 1.8
Return on capital employed (ROCE) (%)	6.3	6.8	-	-
Redemption coverage (%)	20.9	20.5	-	-
Gearing (%)	112	110	-	-
Net financial debt/EBITDA (multiple)	3.2	3.2	-	-
<b>CASH FLOW/CAPITAL EXPENDITURES</b>				
Gross capital expenditures	9,129	8,224	+ 905	+ 11.0
Net capital expenditures	4,442	3,412	+ 1,030	+ 30.2
Cash flow from operating activities	3,896	3,730	+ 166	+ 4.5
<b>RATING</b>				
Moody's	Aa1, stable	Aa1, negative		
Standard&Poor's	Aa, stable	Aa, stable		
<b>DBML GROUP</b>				
Revenues adjusted	38,387	37,988	+ 399	+ 1.1
EBITDA adjusted	3,372	3,277	+ 95	+ 2.9
EBIT adjusted	1,494	1,472	+ 22	+ 1.5
Net financial debt	9,621	9,577	+ 44	+ 0.5
Return on capital employed (ROCE) (%)	10.1	10.3	-	-
Redemption coverage (%)	21.5	20.2	-	-
Gearing (%)	356	308	-	-
Net financial debt/EBITDA (multiple)	2.9	2.9	-	-
Gross capital expenditures	3,158	2,127	+ 1,031	+ 48.5
Net capital expenditures	3,142	2,101	+ 1,041	+ 49.5
Cash flow from operating activities	2,364	2,530	- 166	- 6.6

## CUSTOMER AND QUALITY



### PUNCTUALITY RAIL 🚂 [%]

	2014	2013	2012
DB Group in Germany	94.3	94.0	94.4
<b>RAIL PASSENGER TRANSPORT</b>			
Passenger transport in Germany	94.5	94.1	94.6
DB Bahn Long-Distance	76.5	73.9	79.1
DB Bahn Regional	94.9	94.6	94.9
Regional trains	93.1	92.5	93.3
S-Bahn (metro) d.c.	95.1	95.1	95.6
S-Bahn (metro) a.c.	97.7	97.6	96.9
DB Arriva	91.4	91.7	91.8
<b>RAIL FREIGHT TRANSPORT</b>			
DB Schenker Rail <sup>1)</sup>	68.0	67.0	69.9

<sup>1)</sup> Change in methods from 2013 onward.



### PRODUCT QUALITY RAIL INFRASTRUCTURE IN GERMANY 🚂 [%]

	2014	2013	2012
Punctuality in Germany <sup>1)</sup>	94.2	93.8	94.3
Facilities quality (mark) <sup>2)</sup>	3.00	3.03	3.05
Supply reliability <sup>3)</sup>	99.99	99.99	99.93

<sup>1)</sup> Non-Group and DB Group train operating companies.

<sup>2)</sup> 2014 preliminary value.

<sup>3)</sup> 2014 and 2013 preliminary value.



### CUSTOMER SATISFACTION 🌟 [SI]

	2014	2013	2012
DB Group B2C	76.1	75.1	75.3
DB Bahn Long-Distance	75	74	75
DB Bahn Regional rail	69	68	67
DB Bahn Regional bus	75	74	-
DB Arriva (bus and rail in Great Britain)	82	83	84
DB Netze Stations			
Stations (passengers/visitors)	69	67	69
DB Group B2B	68.2	66.6	65.8
DB Schenker Rail	-	63	63
DB Schenker Logistics	-	74	-
DB Services <sup>1)</sup>	61	64	64
DB Netze Track	71	72	73
DB Netze Stations			
Stations (TOCs <sup>2)</sup> and transport authorities)	65	65	59
Tenants	77	74	73
DB Netze Energy	78	78	77

<sup>1)</sup> Change in methods from 2013 onward.

<sup>2)</sup> Train operating companies.

## PROFITABLE MARKET LEADER



### TOTAL REVENUES [€ MILLION]

	2014	2013	± absolute	± %
DB Bahn Long-Distance	4,034	4,083	-49	-1.2
DB Bahn Regional	8,831	8,839	-8	-0.1
DB Arriva	4,491	4,180	+311	+7.4
DB Schenker Rail	4,863	4,843	+20	+0.4
DB Schenker Logistics	14,943	14,857	+86	+0.6
DB Services	3,172	3,184	-12	-0.4
Other	908	903	+5	+0.6
Consolidation	-2,855	-2,901	+46	-1.6
<b>DB ML Group</b>	<b>38,387</b>	<b>37,988</b>	<b>+399</b>	<b>+1.1</b>
DB Netze Track	4,951	4,769	+182	+3.8
DB Netze Stations	1,172	1,119	+53	+4.7
DB Netze Energy	2,797	2,775	+22	+0.8
Other	857	793	+64	+8.1
Consolidation	-8,444	-8,325	-119	+1.4
<b>DB Group</b>	<b>39,720</b>	<b>39,119</b>	<b>+601</b>	<b>+1.5</b>



### EXTERNAL REVENUES BY REGIONS

	2014	2013	± absolute	± %
Germany	22,921	22,667	+254	+1.1
Europe (excluding Germany)	12,348	11,991	+357	+3.0
Asia/Pacific	2,466	2,449	+17	+0.7
North America	1,479	1,481	-2	-0.1
Rest of world	506	531	-25	-4.7
<b>DB Group</b>	<b>39,720</b>	<b>39,119</b>	<b>+601</b>	<b>+1.5</b>



### ROCE [€ MILLION]

	2014	2013	± absolute	± %
EBIT adjusted	2,109	2,236	-127	-5.7
÷ Capital employed as of Dec 31	33,683	33,086	+597	+1.8
<b>ROCE (%)</b>	<b>6.3</b>	<b>6.8</b>	<b>-</b>	<b>-</b>



### REDEMPTION COVERAGE [€ MILLION]

	2014	2013	± absolute	± %
EBITDA adjusted	5,110	5,139	-29	-0.6
+ Net operating interest	-824	-842	+18	-2.1
<b>Operating cash flow</b>	<b>4,286</b>	<b>4,297</b>	<b>-11</b>	<b>-0.3</b>
Net financial debt as of Dec 31	16,212	16,362	-150	-0.9
+ Present value operate leases as of Dec 31	4,336	4,646	-310	-6.7
<b>÷ Adjusted net financial debt as of Dec 31</b>	<b>20,548</b>	<b>21,008</b>	<b>-460</b>	<b>-2.2</b>
<b>Redemption coverage (%)</b>	<b>20.9</b>	<b>20.5</b>	<b>-</b>	<b>-</b>



EBITDA ADJUSTED [€ MILLION]	2014	2013	± absolute	± %
DB Bahn Long-Distance	546	649	-103	-15.9
DB Bahn Regional	1,452	1,337	+115	+8.6
DB Arriva	498	467	+31	+6.6
DB Schenker Rail	343	352	-9	-2.6
DB Schenker Logistics	520	518	+2	+0.4
DB Services	270	211	+59	+28.0
Other/consolidation	-257	-257	-	-
<b>DB ML Group</b>	<b>3,372</b>	<b>3,277</b>	<b>+95</b>	<b>+2.9</b>
DB Netze Track	1,503	1,556	-53	-3.4
DB Netze Stations	375	363	+12	+3.3
DB Netze Energy	123	161	-38	-23.6
Other/consolidation	-263	-218	-45	+20.6
<b>DB Group</b>	<b>5,110</b>	<b>5,139</b>	<b>-29</b>	<b>-0.6</b>



EBIT ADJUSTED [€ MILLION]	2014	2013	± absolute	± %
DB Bahn Long-Distance	212	323	-111	-34.4
DB Bahn Regional	843	777	+66	+8.5
DB Arriva	265	245	+20	+8.2
DB Schenker Rail	46	57	-11	-19.3
DB Schenker Logistics	332	335	-3	-0.9
DB Services	82	29	+53	-
Other/consolidation	-286	-294	+8	-2.7
<b>DB ML Group</b>	<b>1,494</b>	<b>1,472</b>	<b>+22</b>	<b>+1.5</b>
DB Netze Track	562	665	-103	-15.5
DB Netze Stations	240	229	+11	+4.8
DB Netze Energy	55	71	-16	-22.5
Other/consolidation	-242	-201	-41	+20.4
<b>DB Group</b>	<b>2,109</b>	<b>2,236</b>	<b>-127</b>	<b>-5.7</b>



GROSS CAPITAL EXPENDITURES [€ MILLION]	2014	2013	± absolute	± %
DB Bahn Long-Distance	235	168	+67	+39.9
DB Bahn Regional	1,927	908	+1,019	+112
DB Arriva	296	275	+21	+7.6
DB Schenker Rail	195	182	+13	+7.1
DB Schenker Logistics	240	335	-95	-28.4
DB Services	262	248	+14	+5.6
Other/consolidation	3	11	-8	-72.7
<b>DBML Group</b>	<b>3,158</b>	<b>2,127</b>	<b>+1,031</b>	<b>+48.5</b>
DB Netze Track	5,261	5,333	-72	-1.4
DB Netze Stations	559	617	-58	-9.4
DB Netze Energy	169	156	+13	+8.3
Other/consolidation	-18	-9	-9	+100
<b>DB Group</b>	<b>9,129</b>	<b>8,224</b>	<b>+905</b>	<b>+11.0</b>


**GROSS CAPITAL EXPENDITURES  
BY REGIONS [€ MILLION]**

	<b>2014</b>	2013	± absolute	± %
Germany	8,629	7,681	+ 948	+ 12.3
Europe (excluding Germany)	503	494	+ 9	+ 1.8
Asia/Pacific	38	67	- 29	- 43.3
North America	15	17	- 2	- 11.8
Rest of world	5	8	- 3	- 37.5
Other/consolidation	- 61	- 43	- 18	+ 41.9
<b>DB Group</b>	<b>9,129</b>	<b>8,224</b>	<b>+ 905</b>	<b>+ 11.0</b>


**NET CAPITAL EXPENDITURES  
[€ MILLION]**

	<b>2014</b>	2013	± absolute	± %
DB Bahn Long-Distance	235	168	+ 67	+ 39.9
DB Bahn Regional	1,914	885	+ 1,029	+ 116
DB Arriva	293	273	+ 20	+ 7.3
DB Schenker Rail	195	182	+ 13	+ 7.1
DB Schenker Logistics	240	335	- 95	- 28.4
DB Services	262	248	+ 14	+ 5.6
Other/consolidation	3	10	- 7	- 70.0
<b>DBML Group</b>	<b>3,142</b>	<b>2,101</b>	<b>+ 1,041</b>	<b>+ 49.5</b>
DB Netze Track	1,113	1,080	+ 33	+ 3.1
DB Netze Stations	129	157	- 28	- 17.8
DB Netze Energy	76	83	- 7	- 8.4
Other/consolidation	- 18	- 9	- 9	+ 100
<b>DB Group</b>	<b>4,442</b>	<b>3,412</b>	<b>+ 1,030</b>	<b>+ 30.2</b>


**NET CAPITAL EXPENDITURES  
BY REGIONS [€ MILLION]**

	<b>2014</b>	2013	± absolute	± %
Germany	3,945	2,872	+ 1,073	+ 37.4
Europe (excluding Germany)	500	491	+ 9	+ 1.8
Asia/Pacific	38	67	- 29	- 43.3
North America	15	17	- 2	- 11.8
Rest of world	5	8	- 3	- 37.5
Consolidation	- 61	- 43	- 18	+ 41.9
<b>DB Group</b>	<b>4,442</b>	<b>3,412</b>	<b>+ 1,030</b>	<b>+ 30.2</b>

## SOCIAL



### EMPLOYEE SATISFACTION [INDEX]

	2014	2013	2012
DB Group	3.7	-	3.6
DB Bahn Long-Distance	3.6	-	3.6
DB Bahn Regional	3.4	-	3.4
DB Arriva	3.7	-	3.6
DB Schenker Rail	3.5	-	3.4
DB Schenker Logistics	3.9	-	3.9
DB Services	3.5	-	3.5
DB Netze Track	3.7	-	3.6
DB Netze Stations	3.7	-	3.6
DB Netze Energy	3.8	-	3.8



### SHARE OF WOMEN IN GERMANY AS OF DEC 31 BASED ON NP<sup>1)</sup> [%]

	2014	2013	2012
DB Bahn Long-Distance	26.9	26.9	26.4
DB Bahn Regional	16.0	15.7	15.3
DB Schenker Rail	11.2	11.1	10.6
DB Schenker Logistics	32.6	33.1	32.7
DB Services	19.0	18.5	18.3
DB Netze Track	16.8	16.5	16.1
DB Netze Stations	47.7	46.9	46.4
DB Netze Energy	12.9	12.0	11.5
Other	44.6	44.5	44.4
<b>DB Group</b>	<b>22.8</b>	<b>22.5</b>	<b>22.1</b>

1) NP = natural persons.



### HEALTH RATE IN GERMANY BASED ON HOURS [%]

	2014	2013	2012
DB Bahn Long-Distance	93.7	93.6	93.7
DB Bahn Regional	92.9	93.1	93.6
DB Schenker Rail	93.3	93.3	93.4
DB Schenker Logistics	95.8	95.7	96.2
DB Services	93.3	93.2	93.5
DB Netze Track	95.0	94.8	95.1
DB Netze Stations	93.9	93.5	93.7
DB Netze Energy	95.9	95.8	96.2
Other	94.5	94.4	94.7
<b>DB Group</b>	<b>94.1</b>	<b>94.0</b>	<b>94.3</b>



**COVERAGE OF EXTERNAL STAFFING NEEDS  
IN GERMANY [%)**

	2014	2013	2012
DB Group	96.4	98.1	98.3
DB Bahn Long-Distance	90.8	100	97.8
DB Bahn Regional	99.9	95.5	97.2
DB Schenker Rail	98.6	98.8	98.7
DB Services	99.0	99.7	100
DB Netze Track	98.4	99.6	99.0
DB Netze Stations	100	97.7	97.9
DB Netze Energy	99.1	100	100



**EMPLOYER ATTRACTIVENESS [RANK]**

	2014	2013	2012
DB Group	13	22	31



**YOUNG PROFESSIONALS  
AS OF DEC 31 [NP]**

	2014	2013	± absolute	± %
Trainees <sup>1)</sup>	10,214	10,361	-147	-1.4
Dual degree students <sup>1)</sup>	1,050	1,083	-33	-3.0
Trainees <sup>2)</sup>	151	181	-30	-16.6
Interns <sup>2)</sup>	622	615	+7	+1.1
“Chance plus” participants	310	310	-	-

1) Germany. Includes all class years of vocational training (usually three class years of trainees and dual degree students).

2) Germany (companies with about 97% of domestic employees).



**EMPLOYEES AS OF DEC 31 [FTE<sup>1)</sup>]**

	2014	2013	± absolute	± %
DB Bahn Long-Distance	16,461	16,564	-103	-0.6
DB Bahn Regional	36,605	36,878	-273	-0.7
DB Arriva	45,712	46,718	-1,006	-2.2
DB Schenker Rail	30,842	30,925	-83	-0.3
DB Schenker Logistics	64,810	64,051	+759	+1.2
DB Services	25,476	26,319	-843	-3.2
Other	10,871	10,687	+184	+1.7
<b>DB ML Group</b>	<b>230,777</b>	<b>232,142</b>	<b>-1,365</b>	<b>-0.6</b>
DB Netze Track	43,382	42,206	+1,176	+2.8
DB Netze Stations	4,867	4,835	+32	+0.7
DB Netze Energy	1,770	1,753	+17	+1.0
Other	14,967	14,717	+250	+1.7
<b>DB Group</b>	<b>295,763</b>	<b>295,653</b>	<b>+110</b>	<b>-</b>

1) FTE = Full-time employees; for better comparability part-time employees are converted into equivalent full-time employees in accordance with their share of the normal annual work time.



**EMPLOYEES BY REGIONS  
AS OF DEC 31 [FTE]**

	2014	2013	± absolute	± %
Germany	187,882	187,837	+45	-
Europe (excluding Germany)	83,858	84,228	-370	-0.4
Asia/Pacific	13,917	13,702	+215	+1.6
North America	7,585	7,326	+259	+3.5
Rest of world	2,521	2,560	-39	-1.5
<b>DB Group</b>	<b>295,763</b>	<b>295,653</b>	<b>+110</b>	<b>-</b>



**EMPLOYEES AS OF DEC 31 [NP]**

	2014	2013	± absolute	± %
DB Bahn Long-Distance	17,503	17,621	-118	-0.7
DB Bahn Regional	38,220	38,496	-276	-0.7
DB Arriva	47,792	48,715	-923	-1.9
DB Schenker Rail	31,212	31,290	-78	-0.2
DB Schenker Logistics	67,374	66,795	+579	+0.9
DB Services	26,483	27,344	-861	-3.1
Others	11,883	11,693	+190	+1.6
<b>DB ML Group</b>	<b>240,467</b>	<b>241,954</b>	<b>-1,487</b>	<b>-0.6</b>
DB Netze Track	44,116	42,930	+1,186	+2.8
DB Netze Stations	5,122	5,095	+27	+0.5
DB Netze Energy	1,805	1,783	+22	+1.2
Other	15,456	15,157	+299	+2.0
<b>DB Group</b>	<b>306,966</b>	<b>306,919</b>	<b>+47</b>	<b>-</b>



**EMPLOYEES BY REGIONS  
AS OF DEC 31 [NP]**

	2014	2013	± absolute	± %
Germany	195,805	195,912	-107	-0.1
Europe (excluding Germany)	86,944	87,270	-326	-0.4
Asia/Pacific	14,008	13,755	+253	+1.8
North America	7,688	7,421	+267	+3.6
Rest of world	2,521	2,561	-40	-1.6
<b>DB Group</b>	<b>306,966</b>	<b>306,919</b>	<b>+47</b>	<b>-</b>

## ENVIRONMENTAL



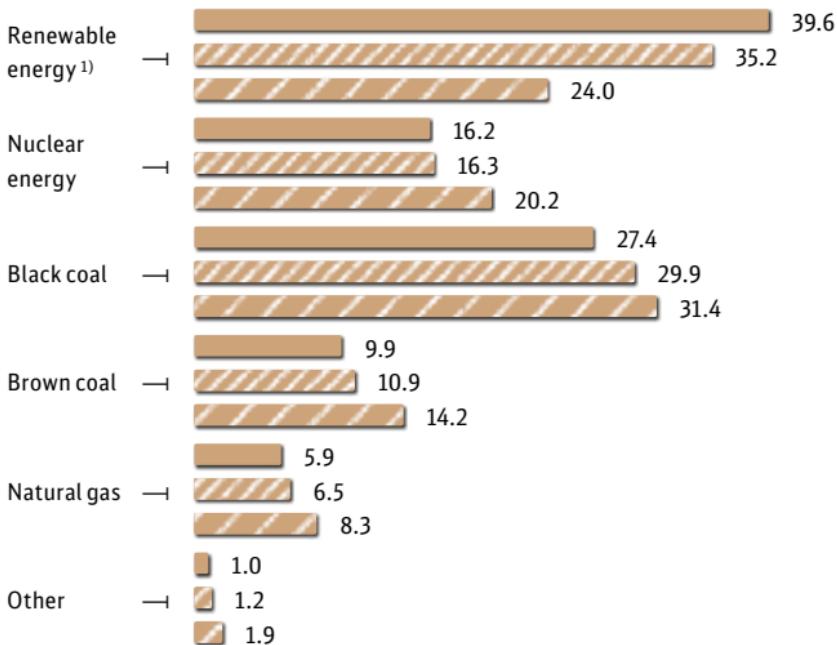
### REDUCTION OF SPECIFIC CO<sub>2</sub> EMISSIONS COMPARED TO 2006 [ % ]



*Change in methods from 2013 onward and including DB Arriva; excluding air freight efficiency improvements in line with IATA Fuel Measurement Protocol.*



### TRACTION CURRENT MIX IN GERMANY [%]



Legend: 2014    2013    2012

<sup>1)</sup> Including green offers DB Bahn Long-Distance, excluding Umwelt-Plus and Eco Plus.

Data for 2014 based on findings and estimates available as of February 2015.



### **NOISE REMEDIATION AND PREVENTION IN GERMANY**

#### **NOISE REMEDIATION (EXISTING NETWORK)**

	2014	2013	2012
Sound barriers erected (km)	55	62	55
Flats with passive measures <sup>1)</sup>	2,400	2,500	2,000
Track kilometers noise remediated in total (km) <sup>1)</sup>	1,400	1,300	1,200
<b>NOISE REMEDIATION (NEW AND EXTENDED LINES)</b>			
Sound barriers erected (km)	29	36	28
Flats with passive measures <sup>1)</sup>	8,100	2,800	8,200

<sup>1)</sup> Rounded.



### **FREIGHT CARS EQUIPPED WITH V BRAKE SHOES IN GERMANY**

	2014	2013	2012
New freight cars total	8,000	7,750	7,470
Freight cars refitted with whisper brakes in total (km)	6,500	650	150
<b>Total</b>	<b>14,500</b>	<b>8,400</b>	<b>7,620</b>

Rounded.



### **VOLUME OF WASTE IN GERMANY ACCORDING TO TYPE OF DISPOSAL**

	2014	2013	2012
Total waste (thousand t)	6,381	5,693	5,320
Recycling rate (%)	95.6	94.2	94.1
Share of thermal recovery (%)	2.7	1.2	3.0
Share of disposal (%)	1.7	4.6	2.9
Share of hazardous waste <sup>1)</sup> of total volume (%)	15.7	16.4	14.5

*Excluding DB Arriva. Data for 2014 consists of projections based on the information and estimates available as of December 2014. Change in methods from 2014 onward. Values for 2013 unadjusted.*

<sup>1)</sup> Pursuant to the List of Wastes Ordinance, for example waste oil.

## FIGURES BY BUSINESS UNITS

### OVERVIEW PASSENGER TRANSPORT



	2014	2013	± absolute	± %
<b>Punctuality (rail) in Germany </b> (%)	<b>94.5</b>	<b>94.1</b>	-	-
DB Bahn Long-Distance	76.5	73.9	-	-
DB Bahn Regional	94.9	94.6	-	-
<b>Punctuality (rail) DB Arriva </b> (%)	<b>91.4</b>	<b>91.7</b>	-	-
<b>PASSENGER TRANSPORT (RAIL AND BUS)</b>				
<b>Passenger (million)</b>	<b>4,348</b>	<b>4,355</b>	-7	-0.2
<b>Passengers per day (million)</b>	<b>11.9</b>	<b>11.9</b>	-	-
<b>RAIL PERFORMANCE FIGURES</b>				
<b>Passengers (million)</b>	<b>2,254</b>	<b>2,235</b>	<b>+19</b>	<b>+0.9</b>
DB Bahn Long-Distance	129.0	130.9	-1.9	-1.5
DB Bahn Regional	1,898	1,882	+16	+0.9
DB Arriva	223.4	218.8	+4.6	+2.1
Other	3.9	3.5	+0.4	+11.4
<b>Passengers in Germany (million)</b>	<b>2,030</b>	<b>2,016</b>	<b>+14</b>	<b>+0.7</b>
<b>Passengers per day (million)</b>	<b>6.18</b>	<b>6.12</b>	<b>+0.06</b>	<b>+1.0</b>
DB Bahn Long-Distance	0.35	0.36	-0.01	-2.8
DB Bahn Regional	5.20	5.16	+0.04	+0.8
DB Arriva	0.61	0.60	+0.01	+1.7
Other	0.02	0.00	-	-
<b>Volume sold (million pkkm)</b>	<b>88,407</b>	<b>88,746</b>	<b>-339</b>	<b>-0.4</b>
DB Bahn Long-Distance	36,102	36,777	-675	-1.8
DB Bahn Regional	43,573	43,568	+5	-
DB Arriva	8,638	8,309	+329	+4.0
Other	93.8	91.7	+2.1	+2.3
<b>Volume produced</b> (million train-path km)	<b>763.3</b>	<b>765.8</b>	<b>-2.5</b>	<b>-0.3</b>
DB Bahn Long-Distance	142.8	142.6	+0.2	+0.1
DB Bahn Regional	487.2	487.7	-0.5	-0.1
DB Arriva	131.6	133.9	-2.3	-1.7
Other	1.7	1.6	+0.1	+6.3
<b>Trains per day<sup>1)</sup></b>	<b>24,840</b>	<b>25,193</b>	<b>-353</b>	<b>-1.4</b>
DB Bahn Long-Distance	1,290	1,351	-61	-4.5
DB Bahn Regional	23,446	23,770	-324	-1.4
Other	104	72	+32	+44.4
<b>BUS PERFORMANCE FIGURES</b>				
<b>Passengers (million)</b>	<b>2,094</b>	<b>2,120</b>	<b>-26</b>	<b>-1.2</b>
<b>Volume sold<sup>1)</sup> (million pkkm)</b>	<b>8,097</b>	<b>8,375</b>	<b>-278</b>	<b>-3.3</b>
Regional bus	7,702	8,043	-341	-4.2
Long-distance bus	395	332	+63	+19.0
<b>Volume produced (million bus km)</b>	<b>1,601</b>	<b>1,574</b>	<b>+27</b>	<b>+1.7</b>

<sup>1)</sup> Excluding DB Arriva.

	2014	2013	± absolute	± %
<b>ROLLING STOCK</b>				
<b>ICE fleet<sup>1)</sup> (number of trains)</b>	<b>253</b>	<b>253</b>	-	-
<b>Multiple units<sup>2)</sup></b>	<b>4,874</b>	<b>4,503</b>	<b>+371</b>	<b>+8.2</b>
S-Bahn (metro) d.c.	875	875	-	-
S-Bahn (metro) a.c.	775	772	+3	+0.4
Diesel multiple units	2,014	1,920	+94	+4.9
Rail buses	15	15	-	-
Electric multiple units	1,195	921	+274	+29.8
<b>Locomotives</b>	<b>1,429</b>	<b>1,490</b>	<b>- 61</b>	<b>- 4.1</b>
DB Bahn Long-Distance <sup>3)</sup>	417	430	-13	-3.0
DB Bahn Regional	988	1,039	-51	-4.9
DB Arriva	22	19	+3	+15.8
Other	2	2	-	-
<b>Passenger cars<sup>4)</sup></b>	<b>6,711</b>	<b>7,043</b>	<b>-332</b>	<b>- 4.7</b>
DB Bahn Long-Distance	2,763	2,871	-108	-3.8
DB Bahn Regional	3,852	4,076	-224	-5.5
DB Arriva	96	96	-	-
<b>Seats (thousand)</b>	<b>1,379</b>	<b>1,317</b>	<b>+ 62</b>	<b>+ 4.7</b>
DB Bahn Long-Distance	203	204	-1	-0.5
DB Bahn Regional	1,052	991	+61	+6.2
DB Arriva	121	119	+2	+1.7
Other	3	3	-	-
<b>BUS FLEET<sup>5)</sup></b>				
<b>Buses</b>	<b>29,234</b>	<b>29,824</b>	<b>- 590</b>	<b>- 2.0</b>
DB Bahn Regional	13,571	13,696	-125	-0.9
DB Arriva	15,663	16,128	-465	-2.9
<b>OTHER</b>				
<b>Automatic ticketing machines</b>	<b>7,268</b>	<b>7,297</b>	<b>- 29</b>	<b>- 0.4</b>
DB Bahn Regional	483	501	-18	-3.6
Combined ticketing machines	6,785	6,796	-11	-0.2
<b>BahnCards as of Dec 31 (thousand)</b>	<b>5,091</b>	<b>4,967</b>	<b>+124</b>	<b>+2.5</b>
BahnCard 100	43	42	+1	+2.4
BahnCard 50	1,386	1,480	-94	-6.4
BahnCard 25	3,662	3,445	+217	+6.3
<b>Participants BahnBonus program as of Dec 31 (thousand)</b>	<b>3,326</b>	<b>3,308</b>	<b>+18</b>	<b>+ 0.5</b>

<sup>1)</sup> Excluding the 12 ICE 3 in trial operation in 2014.

<sup>2)</sup> Including ICE T, ICE TD and ICE 3 as well as rail buses.

<sup>3)</sup> Including ICE 1 and ICE 2 power cars.

<sup>4)</sup> Including ICE cars.

<sup>5)</sup> DB Group and externally owned stock.

## DB BAHN LONG-DISTANCE



	2014	2013	± absolute	± %
<b>Punctuality rail</b> (%)	<b>76.5</b>	<b>73.9</b>	-	-
<b>Rate of people making connections</b> (long-distance transport/ long-distance transport) (%)	<b>86.3</b>	<b>86.3</b>	-	-
<b>Customer satisfaction</b> (SI)	<b>75</b>	<b>74</b>	-	-
<b>Total revenues</b> (€ million)	<b>4,034</b>	<b>4,083</b>	<b>- 49</b>	<b>-1.2</b>
thereof external revenues	3,885	3,933	- 48	-1.2
<b>EBIT adjusted</b> (€ million)	<b>212</b>	<b>323</b>	<b>-111</b>	<b>-34.4</b>
<b>EBITDA adjusted</b> (€ million)	<b>546</b>	<b>649</b>	<b>-103</b>	<b>-15.9</b>
<b>EBITDA margin (adjusted)</b> (%)	<b>13.5</b>	<b>15.9</b>	-	-
<b>Gross capital expenditures</b> (€ million)	<b>235</b>	<b>168</b>	<b>+ 67</b>	<b>+39.9</b>
<b>Employees</b> as of Dec 31 (FTE)	<b>16,461</b>	<b>16,564</b>	<b>-103</b>	<b>-0.6</b>
<b>Employee satisfaction</b> - index 2014/2012	<b>3.6</b>	<b>3.6</b>	-	-
<b>Share of women in Germany</b> as of Dec 31 (%)	<b>26.9</b>	<b>26.9</b>	-	-
<b>Health rate in Germany</b> (%)	<b>93.7</b>	<b>93.6</b>	-	-
<b>Coverage of external staffing needs in Germany</b> (%)	<b>90.8</b>	<b>100</b>	-	-
<b>Reduction of specific end-energy consumption (rail) compared to 2006</b> (related to pkm) (%)	<b>21.3</b>	<b>18.9</b>	-	-
<b>PERFORMANCE FIGURES</b>				
<b>Passengers</b> (million)	<b>129.0</b>	<b>130.9</b>	<b>-1.9</b>	<b>-1.5</b>
ICE	78.0	78.8	- 0.8	-1.0
IC/EC	47.4	47.9	- 0.5	-1.0
Other products	3.6	4.2	- 0.6	-14.3
<b>Passengers per day</b> (million)	<b>0.35</b>	<b>0.36</b>	<b>- 0.01</b>	<b>-2.8</b>
<b>Volume sold</b> (million pkm)	<b>36,102</b>	<b>36,777</b>	<b>- 675</b>	<b>-1.8</b>
ICE	24,316	25,178	- 862	-3.4
IC/EC	10,552	10,155	+ 397	+3.9
Other products	1,234	1,444	- 210	-14.5
<b>Volume produced</b> (million train-path km)	<b>142.8</b>	<b>142.6</b>	<b>+ 0.2</b>	<b>+ 0.1</b>
<b>Mean travel distance</b> (km)	<b>279.9</b>	<b>281.0</b>	<b>- 1.1</b>	<b>- 0.4</b>
thereof ICE	311.7	319.5	- 7.8	-2.4
thereof IC/EC	222.6	212.0	+ 10.6	+5.0
<b>Load factor</b> (%)	<b>49.9</b>	<b>50.7</b>	-	-
<b>Trains per day</b>	<b>1,290</b>	<b>1,351</b>	<b>- 61</b>	<b>- 4.5</b>
<b>Passengers bus</b> (million)	<b>0.5</b>	<b>0.3</b>	<b>+ 0.2</b>	<b>+66.7</b>
<b>Volume sold</b> (million pkm)	<b>187</b>	<b>110</b>	<b>+ 77</b>	<b>+70.0</b>
<b>ROLLING STOCK</b>				
<b>Locomotives</b>	<b>253</b>	<b>266</b>	<b>- 13</b>	<b>- 4.9</b>
Electric locomotives	218	228	- 10	- 4.4
Diesel locomotives	35	38	- 3	-7.9

	2014	2013	± absolute	± %
<b>Passenger cars</b>	<b>1,746</b>	<b>1,854</b>	<b>-108</b>	<b>-5.8</b>
IC/EC	1,354	1,367	-13	-1.0
Restaurant cars	113	148	-35	-23.6
Couchettes cars	132	139	-7	-5.0
Sleeping cars	42	42	-	-
Double-deck cars	0	33	-33	-100
Other (including baggage cars)	105	125	-20	-16.0
<b>ICE fleet<sup>1)</sup> (number of trains)</b>	<b>253</b>	<b>253</b>	<b>-</b>	<b>-</b>
<b>ICE 1</b>				
<b>Number of trains</b>	<b>59</b>	<b>59</b>	<b>-</b>	<b>-</b>
<b>Power cars</b>	<b>118</b>	<b>118</b>	<b>-</b>	<b>-</b>
<b>Intermediate cars</b>	<b>708</b>	<b>708</b>	<b>-</b>	<b>-</b>
1st class cars	195	195	-	-
2nd class cars	454	454	-	-
Restaurant cars	59	59	-	-
<b>ICE 2</b>				
<b>Number of trains</b>	<b>44</b>	<b>44</b>	<b>-</b>	<b>-</b>
<b>Power cars</b>	<b>46</b>	<b>46</b>	<b>-</b>	<b>-</b>
<b>Driving trailers</b>	<b>45</b>	<b>45</b>	<b>-</b>	<b>-</b>
<b>Intermediate cars</b>	<b>264</b>	<b>264</b>	<b>-</b>	<b>-</b>
1st class cars	88	88	-	-
2nd class cars	132	132	-	-
Restaurant cars	44	44	-	-
<b>ICE T</b>				
<b>Multiple units</b>	<b>67</b>	<b>67</b>	<b>-</b>	<b>-</b>
<b>Rail cars</b>	<b>260</b>	<b>260</b>	<b>-</b>	<b>-</b>
<b>End cars</b>	<b>136</b>	<b>136</b>	<b>-</b>	<b>-</b>
<b>Intermediate cars</b>	<b>56</b>	<b>56</b>	<b>-</b>	<b>-</b>
<b>ICE TD</b>				
<b>Multiple units</b>	<b>19</b>	<b>19</b>	<b>-</b>	<b>-</b>
<b>Rail cars</b>	<b>78</b>	<b>78</b>	<b>-</b>	<b>-</b>
End cars	39	39	-	-
Intermediate cars	39	39	-	-
<b>ICE 3<sup>1)</sup></b>				
<b>Multiple units</b>	<b>64</b>	<b>64</b>	<b>-</b>	<b>-</b>
<b>Rail cars</b>	<b>256</b>	<b>256</b>	<b>-</b>	<b>-</b>
1st class cars	64	64	-	-
2nd class cars	192	192	-	-
<b>Trailer cars</b>	<b>256</b>	<b>256</b>	<b>-</b>	<b>-</b>
1st class cars	64	64	-	-
2nd class cars	128	128	-	-
Restaurant cars	64	64	-	-
<b>Seats</b>	<b>203,391</b>	<b>204,524</b>	<b>-1,133</b>	<b>-0.6</b>
1st class	43,598	43,523	+75	+0.2
2nd class	159,793	161,001	-1,208	-0.8

<sup>1)</sup> Excluding the 12 ICE 3 in trial operation in 2014.

## DB BAHN REGIONAL



	2014	2013	± absolute	± %
<b>Punctuality rail (%)</b>	<b>94.9</b>	<b>94.6</b>	-	-
Punctuality regional trains (SI) (%)	93.1	92.5	-	-
Punctuality S-Bahn (metro) d.c. (SI) (%)	95.1	95.1	-	-
Punctuality S-Bahn (metro) a.c. (SI) (%)	97.7	97.6	-	-
<b>Customer satisfaction rail (SI)</b>	<b>69</b>	<b>68</b>	-	-
<b>Customer satisfaction bus (SI)</b>	<b>75</b>	<b>74</b>	-	-
<b>Total revenues (€ million)</b>	<b>8,831</b>	<b>8,839</b>	<b>-8</b>	<b>-0.1</b>
thereof external revenues	8,721	8,734	-13	-0.1
thereof concession fees	4,128	4,168	-40	-1.0
<b>EBIT adjusted (€ million)</b>	<b>843</b>	<b>777</b>	<b>+66</b>	<b>+8.5</b>
<b>EBITDA adjusted (€ million)</b>	<b>1,452</b>	<b>1,337</b>	<b>+115</b>	<b>+8.6</b>
<b>Gross capital expenditures (€ million)</b>	<b>1,927</b>	<b>908</b>	<b>+1,019</b>	<b>+112</b>
<b>Employees as of Dec 31 (FTE)</b>	<b>36,605</b>	<b>36,878</b>	<b>-273</b>	<b>-0.7</b>
<b>Employee satisfaction - index</b> 2014/2012	<b>3.4</b>	<b>3.4</b>	-	-
<b>Share of women in Germany</b> as of Dec 31 (%)	<b>16.0</b>	<b>15.7</b>	-	-
<b>Health rate in Germany</b> (%)	<b>92.9</b>	<b>93.1</b>	-	-
<b>Coverage of external staffing needs in Germany</b> (%)	<b>99.9</b>	<b>95.5</b>	-	-
<b>Reduction of specific end-energy consumption (rail) compared to 2006</b> (related to pkm) (%)	<b>25.7</b>	<b>20.6</b>	-	-
<b>Reduction of specific end-energy consumption (bus) compared to 2006</b> (related to pkm) (%)	<b>-0.9</b>	<b>-4.1</b>	-	-
<b>PERFORMANCE FIGURES RAIL</b>				
<b>Passengers (million)</b>	<b>1,898</b>	<b>1,882</b>	<b>+16</b>	<b>+0.9</b>
<b>Passengers per day (million)</b>	<b>5.20</b>	<b>5.16</b>	<b>+0.04</b>	<b>+0.8</b>
<b>Volume sold (million pkm)</b>	<b>43,573</b>	<b>43,568</b>	<b>+5</b>	-
<b>Volume produced</b> (million train-path km)	<b>487.2</b>	<b>487.7</b>	<b>-0.5</b>	<b>-0.1</b>
<b>Trains per day</b>	<b>23,446</b>	<b>23,770</b>	<b>-324</b>	<b>-1.4</b>
<b>Mean travel distance (km)</b>	<b>23.0</b>	<b>23.1</b>	<b>-0.1</b>	<b>-0.4</b>
<b>ROLLING STOCK</b>				
<b>Locomotives</b>	<b>988</b>	<b>1,039</b>	<b>-51</b>	<b>-4.9</b>
Electric locomotives	836	884	-48	-5.4
Diesel locomotives	152	155	-3	-1.9
<b>Multiple units</b>	<b>4,023</b>	<b>3,654</b>	<b>+369</b>	<b>+10.1</b>
S-Bahn (metro) d.c.	815	815	-	-
S-Bahn (metro) a.c.	775	772	+3	+0.4
Diesel multiple units	1,530	1,433	+97	+6.8
Rail buses	6	6	-	-
Electric multiple units	897	628	+269	+42.8

	2014	2013	± absolute	± %
<b>Rail cars</b>	<b>11,308</b>	<b>9,899</b>	<b>+1,409</b>	<b>+14.2</b>
S-Bahn (metro) d.c.	1,794	1,794	-	-
S-Bahn (metro) a.c.	2,950	2,935	+15	+0.5
Diesel rail cars	3,128	2,833	+295	+10.4
Rail buses	6	6	-	-
Electric rail cars	3,430	2,331	+1,099	+47.1
<b>Coaches</b>	<b>3,852</b>	<b>4,076</b>	<b>-224</b>	<b>-5.5</b>
Double-deck cars	2,260	2,319	-59	-2.5
Other passenger cars (including baggage cars)	1,592	1,757	-165	-9.4
<b>Seats (thousand)</b>	<b>1,052</b>	<b>991</b>	<b>+61</b>	<b>+6.2</b>
1st class	77	74	+3	+4.1
2nd class (including folding seats)	975	917	+58	+6.3
<b>PERFORMANCE FIGURES BUS</b>				
<b>Passengers (million)</b>	<b>669.6</b>	<b>706.2</b>	<b>-36.6</b>	<b>-5.2</b>
<b>Volume sold (million pkm)</b>	<b>7,909</b>	<b>8,256</b>	<b>-347</b>	<b>-4.2</b>
<b>Volume produced (million bus km)</b>	<b>588.7</b>	<b>598.2</b>	<b>-9.5</b>	<b>-1.6</b>
<b>BUS FLEET</b>				
<b>Buses</b>	<b>13,571</b>	<b>13,696</b>	<b>-125</b>	<b>-0.9</b>
DB stock	4,907	4,852	+55	+1.1
Externally owned stock	8,664	8,844	-180	-2.0

## DB ARRIVA

	2014	2013	± absolute	± %
<b>Punctuality rail 🚂 (%)</b>	<b>91.4</b>	<b>91.7</b>	<b>-</b>	<b>-</b>
<b>Customer satisfaction bus and rail in Great Britain 🚂 (SI)</b>	<b>82</b>	<b>83</b>	<b>-</b>	<b>-</b>
<b>Total revenues (€ million)</b>	<b>4,491</b>	<b>4,180</b>	<b>+311</b>	<b>+7.4</b>
thereof external revenues 🚂	4,485	4,175	+310	+7.4
<b>EBIT adjusted (€ million)</b>	<b>265</b>	<b>245</b>	<b>+20</b>	<b>+8.2</b>
<b>EBITDA adjusted (€ million)</b>	<b>498</b>	<b>467</b>	<b>+31</b>	<b>+6.6</b>
<b>Gross capital expenditures (€ million)</b>	<b>296</b>	<b>275</b>	<b>+21</b>	<b>+7.6</b>
<b>Employees as of Dec 31 (FTE)</b>	<b>45,712</b>	<b>46,718</b>	<b>-1,006</b>	<b>-2.2</b>
<b>Employee satisfaction 🌟 - index</b>				
2014/2012	<b>3.7</b>	<b>3.6</b>	<b>-</b>	<b>-</b>
<b>Non-attendance 🚂 (%)</b>	<b>4.9</b>	<b>4.5</b>	<b>-</b>	<b>-</b>
<b>Employee turnover 🚂 (%)</b>	<b>6.2</b>	<b>6.4</b>	<b>-</b>	<b>-</b>
<b>Reduction of specific CO<sub>2</sub>e emissions rail compared to 2006 🌎</b>				
(related to rail car units) (%)	<b>10.1</b>	<b>9.6</b>	<b>-</b>	<b>-</b>
<b>Reduction of specific CO<sub>2</sub>e emissions bus compared to 2006 🌎</b>				
(related to bus km) (%)	<b>14.9</b>	<b>12.8</b>	<b>-</b>	<b>-</b>

	2014	2013	± absolute	± %
<b>PERFORMANCE FIGURES RAIL</b>				
<b>Passengers (million)</b>	<b>223.4</b>	<b>218.8</b>	<b>+4.6</b>	<b>+2.1</b>
<b>Passengers per day (million)</b>	<b>0.61</b>	<b>0.60</b>	<b>+0.01</b>	<b>+1.7</b>
<b>Volume sold (million pkm)</b>	<b>8,638</b>	<b>8,309</b>	<b>+329</b>	<b>+4.0</b>
<b>Volume produced (million train-path km)</b>	<b>131.6</b>	<b>133.9</b>	<b>-2.3</b>	<b>-1.7</b>
<b>ROLLING STOCK</b>				
<b>Locomotives (diesel)</b>	<b>22</b>	<b>19</b>	<b>+3</b>	<b>+15.8</b>
<b>Multiple units</b>	<b>713</b>	<b>711</b>	<b>+2</b>	<b>+0.3</b>
S-Bahn (metro) d.c.	60	60	-	-
Diesel multiple units	442	445	-3	-0.7
Electric multiple units	167	162	+5	+3.1
Trams	44	44	-	-
<b>Rail cars</b>	<b>1,974</b>	<b>1,931</b>	<b>+43</b>	<b>+2.2</b>
S-Bahn (metro) d.c.	120	120	-	-
Diesel rail cars	1,218	1,213	+5	+0.4
Electric rail cars	592	554	+38	+6.9
Trams	44	44	-	-
<b>Coaches</b>	<b>96</b>	<b>96</b>	<b>-</b>	<b>-</b>
EC/IC	83	83	-	-
Restaurant cars	7	7	-	-
Other (including baggage cars)	6	6	-	-
<b>Seats</b>	<b>121,093</b>	<b>119,123</b>	<b>+1,970</b>	<b>+1.7</b>
1st class	3,774	3,494	+280	+8.0
2nd class (including folding seats)	117,319	115,629	+1,690	+1.5
<b>PERFORMANCE FIGURES BUS</b>				
<b>Passengers (million)</b>	<b>1,424</b>	<b>1,413</b>	<b>+11</b>	<b>+0.8</b>
<b>Volume produced (million bus km)</b>	<b>1,003</b>	<b>975.2</b>	<b>27.8</b>	<b>+2.9</b>
<b>BUS FLEET</b>				
<b>Buses</b>	<b>15,663</b>	<b>16,128</b>	<b>-465</b>	<b>-2.9</b>
DB stock	15,174	15,540	-366	-2.4
Externally owned stock	489	588	-99	-16.8

## DB SCHENKER RAIL



	2014	2013	± absolute	± %
<b>Punctuality 🕒 (%)</b>				
<b>Market share in Europe 🏴 (%)</b>	<b>68.0</b>	<b>67.0</b>	<b>-</b>	<b>-</b>
<b>Total revenues (€ million)</b>	<b>24.3</b>	<b>25.1</b>	<b>-</b>	<b>-</b>
thereof external revenues 🌎	<b>4,863</b>	<b>4,843</b>	<b>+20</b>	<b>+0.4</b>
<b>EBIT adjusted (€ million)</b>	<b>4,517</b>	<b>4,495</b>	<b>+22</b>	<b>+0.5</b>
<b>EBIT margin (adjusted) 📈 (%)</b>	<b>46</b>	<b>57</b>	<b>-11</b>	<b>-19.3</b>
<b>EBITDA adjusted (€ million)</b>	<b>0.9</b>	<b>1.2</b>	<b>-</b>	<b>-</b>
<b>Gross capital expenditures (€ million)</b>	<b>343</b>	<b>352</b>	<b>-9</b>	<b>-2.6</b>
	<b>195</b>	<b>182</b>	<b>+13</b>	<b>+7.1</b>

	2014	2013	± absolute	± %
<b>Employees as of Dec 31 (FTE)</b>	<b>30,842</b>	<b>30,925</b>	<b>- 83</b>	<b>- 0.3</b>
<b>Employee satisfaction</b> - index 2014/2012	<b>3.5</b>	<b>3.4</b>	<b>-</b>	<b>-</b>
<b>Share of women in Germany</b> as of Dec 31 (%)	<b>11.2</b>	<b>11.1</b>	<b>-</b>	<b>-</b>
<b>Health rate in Germany</b> (%)	<b>93.3</b>	<b>93.3</b>	<b>-</b>	<b>-</b>
<b>Coverage of external staffing needs in Germany</b> (%)	<b>98.6</b>	<b>98.8</b>	<b>-</b>	<b>-</b>
<b>Reduction of specific end-energy consumption compared to 2006</b> (%)	<b>16.8</b>	<b>14.3</b>	<b>-</b>	<b>-</b>
<b>Freight cars refitted with whisper brakes in total</b> <sup>1)</sup>	<b>6,500</b>	<b>650</b>	<b>+ 5,850</b>	<b>-</b>
<b>PERFORMANCE FIGURES</b>				
<b>Freight carried</b> (million t)	<b>329.1</b>	<b>390.1</b>	<b>- 61.0</b>	<b>-15.6</b>
thereof in Germany	221.5	229.5	- 8.0	- 3.5
<b>Volume sold</b> (million tkm)	<b>102,871</b>	<b>104,259</b>	<b>- 1,388</b>	<b>- 1.3</b>
thereof in Germany	74,818	75,247	- 429	- 0.6
<b>Volume produced</b> (million train-path km)	<b>193.2</b>	<b>196.0</b>	<b>- 2.8</b>	<b>- 1.4</b>
<b>Trains per day</b>	<b>4,742</b>	<b>4,891</b>	<b>- 149</b>	<b>- 3.0</b>
<b>Mean transport distance</b>	<b>312.6</b>	<b>267.3</b>	<b>+ 45.3</b>	<b>+ 16.9</b>
<b>Capacity utilization</b> (t per train)	<b>532.5</b>	<b>531.9</b>	<b>+ 0.6</b>	<b>+ 0.1</b>
<b>ROLLING STOCK</b>				
<b>Locomotives</b>	<b>2,878</b>	<b>3,067</b>	<b>- 189</b>	<b>- 6.2</b>
Electric locomotives	1,250	1,284	- 34	- 2.6
Diesel locomotives	1,628	1,783	- 155	- 8.7
<b>Wagons</b>	<b>89,383</b>	<b>91,930</b>	<b>- 2,547</b>	<b>- 2.8</b>
thereof with whisper brakes	21,787	18,607	+ 3,180	+ 17.1
DB stock	78,841	83,574	- 4,733	- 5.7
Covered wagons	15,778	16,869	- 1,091	- 6.5
Open wagons	26,106	27,873	- 1,767	- 6.3
Flat wagons	36,045	37,639	- 1,594	- 4.2
Tank wagons	912	1,193	- 281	- 23.6
Leased wagons	3,240	3,522	- 282	- 8.0
Rented from third parties	7,974	8,737	- 763	- 8.7
Rented to third parties (-)	672	3,903	- 3,231	- 82.8
<b>Transport capacity of freight wagons</b> (thousand t)	<b>5,480</b>	<b>5,514</b>	<b>- 34</b>	<b>- 0.6</b>
DB stock	4,802	5,085	- 283	- 5.6
Covered wagons	733	780	- 47	- 6.0
Open wagons	1,605	1,729	- 124	- 7.2
Flat wagons	2,436	2,534	- 98	- 3.9
Tank wagons	28	42	- 14	- 33.3
Leased wagons	236	250	- 14	- 5.6
Rented from third parties	465	636	- 171	- 26.9
Rented to third parties (-)	23	457	- 434	- 95.0

<sup>1)</sup> Rounded.

## DB SCHENKER LOGISTICS



	2014	2013	± absolute	± %
<b>Total revenues</b> (€ million)	<b>14,943</b>	<b>14,857</b>	<b>+86</b>	<b>+0.6</b>
thereof external revenues	14,894	14,814	+80	+0.5
thereof European land transport	6,362	6,370	-8	-0.1
thereof air and ocean freight	6,550	6,647	-97	-1.5
thereof contract logistics/SCM	2,030	1,841	+189	+10.3
<b>Gross profit margin (%)</b>	<b>33.1</b>	<b>32.2</b>	<b>-</b>	<b>-</b>
<b>EBIT adjusted</b> (€ million)	<b>332</b>	<b>335</b>	<b>-3</b>	<b>-0.9</b>
<b>EBIT margin (adjusted) (%)</b>	<b>2.2</b>	<b>2.3</b>	<b>-</b>	<b>-</b>
<b>EBITDA adjusted</b> (€ million)	<b>520</b>	<b>518</b>	<b>+2</b>	<b>+0.4</b>
<b>Gross capital expenditures</b> (€ million)	<b>240</b>	<b>335</b>	<b>-95</b>	<b>-28.4</b>
<b>Employees</b> as of Dec 31 (FTE)	<b>64,810</b>	<b>64,051</b>	<b>+759</b>	<b>+1.2</b>
<b>Employee satisfaction</b> index				
2014/2012	<b>3.9</b>	<b>3.9</b>	<b>-</b>	<b>-</b>
<b>Share of women in Germany</b> (%)	<b>32.6</b>	<b>33.1</b>	<b>-</b>	<b>-</b>
as of Dec 31 (%)				
<b>Health rate in Germany</b> (%)	<b>95.8</b>	<b>95.7</b>	<b>-</b>	<b>-</b>
<b>Reduction of specific CO<sub>2</sub> emissions (European land transport) compared to 2006</b> (related to tkm) (%)	<b>14.6</b>	<b>11.0</b>	<b>-</b>	<b>-</b>
<b>Reduction of specific CO<sub>2</sub> emissions (air freight) compared to 2006</b> (related to tkm) (%) <sup>1)</sup>	<b>10.8</b>	<b>-0.6</b>	<b>-</b>	<b>-</b>
<b>Reduction of specific CO<sub>2</sub> emissions (ocean freight) compared to 2006</b> (related to tkm) (%)	<b>45.6</b>	<b>42.4</b>	<b>-</b>	<b>-</b>
<b>PERFORMANCE FIGURES</b>				
<b>Shipments in European land transport</b> (thousand)	<b>98,867</b>	<b>95,543</b>	<b>+3,324</b>	<b>+3.5</b>
<b>Air freight volume (export)</b> (thousand t)	<b>1,112</b>	<b>1,092</b>	<b>+20</b>	<b>+1.8</b>
<b>Ocean freight volume (export)</b> (thousand TEU)	<b>1,983</b>	<b>1,891</b>	<b>+92</b>	<b>+4.9</b>
<b>Warehouse space contract logistics</b> (m <sup>2</sup> million)	<b>7.1</b>	<b>6.2</b>	<b>+0.9</b>	<b>+14.5</b>

<sup>1)</sup> 2014 including efficiency improvements in line with IATA Fuel Measurement Protocol since 2006. Based on metric tons.

## DB SERVICES



	2014	2013	± absolute	± %
<b>Customer satisfaction</b> <sup>1)</sup> (SI)	<b>61</b>	<b>64</b>	-	-
<b>Total revenues</b> (€ million)	<b>3,172</b>	<b>3,184</b>	<b>-12</b>	<b>-0.4</b>
thereof external revenues	259	283	-24	-8.5
<b>EBIT adjusted</b> (€ million)	<b>82</b>	<b>29</b>	<b>+53</b>	-
<b>EBITDA adjusted</b> (€ million)	<b>270</b>	<b>211</b>	<b>+59</b>	<b>+28.0</b>
<b>Gross capital expenditures</b> (€ million)	<b>262</b>	<b>248</b>	<b>+14</b>	<b>+5.6</b>
<b>Employees</b> as of Dec 31 (FTE)	<b>25,476</b>	<b>26,319</b>	<b>-843</b>	<b>-3.2</b>
<b>Employee satisfaction</b> – index				
2014/2012	3.5	3.5	-	-
<b>Share of women in Germany</b> as of Dec 31 (%)	<b>19.0</b>	<b>18.5</b>	-	-
<b>Health rate in Germany</b> (%)	<b>93.3</b>	<b>93.2</b>	-	-
<b>Coverage of external staffing needs in Germany</b> (%)	<b>99.0</b>	<b>99.7</b>	-	-
<b>Average CO<sub>2</sub> emissions of new vehicles long-term rental</b> <sup>2)</sup> (g/km)	<b>121.7</b>	<b>126.4</b>	<b>-4.7</b>	<b>-3.7</b>
<b>Reduction of specific heat consumption by DB Vehicle Maintenance compared to 2006</b> (%)	<b>20.9</b>	<b>21.1</b>	-	-
<b>Improvement of energy efficiency in data center compared to 2010</b> (Power User Effectiveness; PUE) (%)	<b>1.66</b>	<b>1.62</b>	-	-
<b>VEHICLE FLEET</b>				
<b>Automobiles</b> <sup>3)</sup>	<b>23,901</b>	<b>25,212</b>	<b>-1,311</b>	<b>-5.2</b>
<b>Automobiles (fleet management)</b> <sup>4)</sup>	<b>694</b>	<b>800</b>	<b>-106</b>	<b>-13.3</b>
<b>Automobiles (carsharing)</b>	<b>3,815</b>	<b>3,861</b>	<b>-46</b>	<b>-1.2</b>
thereof DB stock	1,286	1,282	+4	+0.3
<b>Carsharing presence (cities)</b>	<b>239</b>	<b>270</b>	<b>-31</b>	<b>-11.5</b>
<b>Call a Bike (bikes)</b>	<b>9,396</b>	<b>9,071</b>	<b>+325</b>	<b>+3.6</b>
thereof e-Call a Bike	133	132	+1	+0.8
<b>Call a Bike presence (cities)</b>	<b>45</b>	<b>51</b>	<b>-6</b>	<b>-11.8</b>

<sup>1)</sup> Change in methods from 2013 onward.

<sup>2)</sup> Vehicles that are procured by DB Fleet management and DB Group internally rented with a term of more than two years.

<sup>3)</sup> Excluding German army fleet management, Swiss Mobility Solutions, Carsharing and Fleet Management.

<sup>4)</sup> Excluding German army fleet management, Swiss Mobility Solutions, Carsharing.

## DB NETZE TRACK



	2014	2013	± absolute	± %
<b>Punctuality DB Group (rail) in Germany</b> (%)	<b>94.3</b>	<b>94.0</b>	-	-
<b>Punctuality in Germany</b> <sup>1)</sup> (%)	<b>94.2</b>	<b>93.8</b>	-	-
<b>Customer satisfaction</b> (SI)	<b>71</b>	<b>72</b>	-	-
<b>Total revenues</b> (€ million)	<b>4,951</b>	<b>4,769</b>	+182	+3.8
thereof external revenues	1,118	1,024	+94	+9.2
Share of total revenues (%)	22.6	21.5	+1	+5.1
<b>EBIT adjusted</b> (€ million)	<b>562</b>	<b>665</b>	-103	-15.5
<b>EBITDA adjusted</b> (€ million)	<b>1,503</b>	<b>1,556</b>	-53	-3.4
<b>ROCE</b> (%)	<b>3.1</b>	<b>3.7</b>	-	-
<b>Gross capital expenditures</b> (€ million)	<b>5,261</b>	<b>5,333</b>	-72	-1.4
<b>Net capital expenditures</b> (€ million)	<b>1,113</b>	<b>1,080</b>	+33	+3.1
<b>Employees</b> as of Dec 31 (FTE)	<b>43,382</b>	<b>42,206</b>	+1,176	+2.8
<b>Employee satisfaction</b> - index				
2014/2012	<b>3.7</b>	<b>3.6</b>	-	-
<b>Share of women in Germany</b> as of Dec 31 (%)	<b>16.8</b>	<b>16.5</b>	-	-
<b>Health rate in Germany</b> (%)	<b>95.0</b>	<b>94.8</b>	-	-
<b>Coverage of external staffing needs in Germany</b> (%)	<b>98.4</b>	<b>99.6</b>	-	-
<b>Track kilometers noise remediated in total</b> (km) <sup>2)</sup>	<b>1,400</b>	<b>1,300</b>	-	-
<b>PERFORMANCE FIGURES</b>				
<b>Train kilometers on track infrastructure</b> (million train-path km)	<b>1,044</b>	<b>1,035</b>	+9	+0.9
thereof non-Group customers	261.0	247.4	+13.6	+5.5
thereof DB Netze Track	1,043	1,033	+10	+1.0
<b>INFRASTRUCTURE</b> <sup>3)</sup>				
<b>Length of line operated</b> (km)	<b>33,426</b>	<b>33,448</b>	-22	-0.1
thereof electrified	19,994	19,876	+118	+0.6
thereof DB Netze Track	33,281	33,295	-14	-
Standard gauge	33,274	33,288	-14	-
Narrow gauge	7	7	-	-
<b>Length of all track</b> (km)	<b>61,386</b>	<b>61,477</b>	-91	-0.1
thereof DB Netze Track	61,090	61,153	-63	-0.1
<b>Switches and crossings</b>	<b>69,145</b>	<b>70,031</b>	-886	-1.3
thereof DB Netze Track	68,516	69,400	-884	-1.3
<b>Stations</b>	<b>3,228</b>	<b>3,245</b>	-17	-0.5
thereof DB Netze Track	3,207	3,223	-16	-0.5
<b>Stopping points</b>	<b>2,874</b>	<b>2,891</b>	-17	-0.6
thereof DB Netze Track	2,856	2,873	-17	-0.6
<b>Interlockings</b>	<b>3,095</b>	<b>3,261</b>	-166	-5.1
thereof electronic	424	407	+17	+4.2
thereof DB Netze Track	3,090	3,256	-166	-5.1
thereof electronic	424	407	+17	+4.2

<sup>1)</sup> Non-DB Group and DB Group train operating companies.

<sup>2)</sup> Rounded.

<sup>3)</sup> Including Infra Silesia S.A. and UBB Usedomer Bäderbahn GmbH.

	2014	2013	± absolute	± %
<b>Level crossings</b>	<b>13,882</b>	<b>14,004</b>	<b>-122</b>	<b>-0.9</b>
thereof technically protected	9,758	9,780	-22	-0.2
thereof DB Netze Track	13,777	13,890	-113	-0.8
thereof technically protected	9,698	9,720	-22	-0.2
<b>Noise protection walls (km)</b>	<b>1,355</b>	<b>1,272</b>	<b>+83</b>	<b>+6.5</b>
<b>Tunnels</b>	<b>701</b>	<b>695</b>	<b>+6</b>	<b>+0.9</b>
Subterranean	553	553	-	-
Above ground	148	142	+6	+4.2
Total length (km)	509.2	512.1	-2.9	-0.6
Length of longest tunnel (m)	10,779	10,779	-	-
<b>Railway bridges</b>	<b>24,995</b>	<b>25,007</b>	<b>-12</b>	<b>-</b>
thereof DB Netze Track	24,970	24,982	-12	-
<b>Private sidings</b>	<b>2,373</b>	<b>2,395</b>	<b>-22</b>	<b>-0.9</b>

## DB NETZE STATIONS



	2014	2013	± absolute	± %
<b>Facilities quality</b> (grade)	<b>3.00</b>	<b>3.03</b>	<b>-</b>	<b>-</b>
<b>Customer satisfaction traffic stations (passengers/visitors) (SI)</b>	<b>69</b>	<b>67</b>	<b>-</b>	<b>-</b>
<b>Customer satisfaction traffic stations (TOCs and transport authorities) (SI)</b>	<b>65</b>	<b>65</b>	<b>-</b>	<b>-</b>
<b>Customer satisfaction tenants (SI)</b>	<b>77</b>	<b>74</b>	<b>-</b>	<b>-</b>
<b>Total revenues</b> (€ million)	<b>1,172</b>	<b>1,119</b>	<b>+53</b>	<b>+4.7</b>
thereof external revenues	464	428	+36	+8.4
thereof rental revenues	325	312	+13	+4.2
<b>EBIT adjusted</b> (€ million)	<b>240</b>	<b>229</b>	<b>+11</b>	<b>+4.8</b>
<b>EBITDA adjusted</b> (€ million)	<b>375</b>	<b>363</b>	<b>+12</b>	<b>+3.3</b>
<b>ROCE</b> (%)	<b>8.4</b>	<b>7.8</b>	<b>-</b>	<b>-</b>
<b>Gross capital expenditures</b> (€ million)	<b>559</b>	<b>617</b>	<b>-58</b>	<b>-9.4</b>
<b>Employees</b> as of Dec 31 (FTE)	<b>4,867</b>	<b>4,835</b>	<b>+32</b>	<b>+0.7</b>
<b>Employee satisfaction</b> - index				
2014/2012	<b>3.7</b>	<b>3.6</b>	<b>-</b>	<b>-</b>
<b>Share of women in Germany</b> (%)				
as of Dec 31 (%)	<b>47.7</b>	<b>46.9</b>	<b>-</b>	<b>-</b>
<b>Health rate in Germany</b> (%)	<b>93.9</b>	<b>93.5</b>	<b>-</b>	<b>-</b>
<b>Coverage of external staffing needs in Germany</b> (%)	<b>100</b>	<b>97.7</b>	<b>-</b>	<b>-</b>
<b>Reduction of absolute primary energy consumption (stations) compared to 2010</b> (%)	<b>11</b>	<b>9</b>	<b>-</b>	<b>-</b>
<b>PERFORMANCE FIGURES</b>				
<b>Station stops</b> (million)	<b>148.4</b>	<b>146.2</b>	<b>+2.2</b>	<b>+1.5</b>
thereof non-Group customers	28.6	27.2	+1.4	+5.1
DB Netze Stations	145.4	143.2	+2.2	+1.5
Other <sup>1)</sup>	<b>3.0</b>	<b>3.0</b>	<b>-</b>	<b>-</b>

<sup>1)</sup> DB RegioNetz Infrastruktur GmbH and UBB Usedomer Bäderbahn GmbH.

	2014	2013	± absolute	± %
<b>INFRASTRUCTURE</b>				
<b>Passenger stations</b>	<b>5,676</b>	<b>5,668</b>	<b>+8</b>	<b>+0.1</b>
DB Netze Stations	5,383	5,373	+10	+0.2
Other <sup>1)</sup>	293	295	-2	-0.7

<sup>1)</sup> DB RegioNetz Infrastruktur GmbH and UBB Usedomer Bäderbahn GmbH.

## DB NETZE ENERGY



	2014	2013	± absolute	± %
<b>Supply reliability</b> (EU) (%)				
	<b>99.99</b>	<b>99.99</b>	<b>-</b>	<b>-</b>
<b>Customer satisfaction</b> (SI)	<b>78</b>	<b>78</b>	<b>-</b>	<b>-</b>
<b>Total revenues</b> (€ million)	<b>2,797</b>	<b>2,775</b>	<b>+22</b>	<b>+0.8</b>
thereof external revenues	1,073	928	+145	+15.6
<b>EBIT adjusted</b> (€ million)	<b>55</b>	<b>71</b>	<b>-16</b>	<b>-22.5</b>
<b>EBITDA adjusted</b> (€ million)	<b>123</b>	<b>161</b>	<b>-38</b>	<b>-23.6</b>
<b>ROCE</b> (%)	<b>5.9</b>	<b>7.8</b>	<b>-</b>	<b>-</b>
<b>Gross capital expenditures</b> (€ million)	<b>169</b>	<b>156</b>	<b>+13</b>	<b>+8.3</b>
<b>Employees</b> as of Dec 31 (FTE)	<b>1,770</b>	<b>1,753</b>	<b>+17</b>	<b>+1.0</b>
<b>Employee satisfaction</b> - index				
2014/2012	<b>3.8</b>	<b>3.8</b>	<b>-</b>	<b>-</b>
<b>Share of women in Germany</b> (%)				
as of Dec 31 (%)	<b>12.9</b>	<b>12.0</b>	<b>-</b>	<b>-</b>
<b>Health rate in Germany</b> (%)	<b>95.9</b>	<b>95.8</b>	<b>-</b>	<b>-</b>
<b>Coverage of external staffing needs in Germany</b> (%)	<b>99.1</b>	<b>100</b>	<b>-</b>	<b>-</b>
<b>Share of renewable energy in the traction current mix</b> (%)	<b>39.6</b>	<b>35.2</b>	<b>-</b>	<b>-</b>
<b>PERFORMANCE FIGURES</b>				
<b>Traction power</b> (16.7 Hz and direct current) (GWh)	<b>9,887</b>	<b>10,194</b>	<b>-307</b>	<b>-3.0</b>
<b>Stationary energy</b> (50 Hz and 16.7 Hz) (GWh)	<b>11,487</b>	<b>9,698</b>	<b>+1,789</b>	<b>+18.4</b>
<b>Diesel fuel</b> (million l)	<b>436.7</b>	<b>459.0</b>	<b>-22.3</b>	<b>-4.9</b>
<b>INFRASTRUCTURE</b>				
<b>Traction supply system</b> (km)	<b>7,891</b>	<b>7,888</b>	<b>+3</b>	<b>-</b>
<b>Power, converter and transformer stations</b>	<b>52</b>	<b>53</b>	<b>-1</b>	<b>-1.9</b>
<b>Transformer substations</b>	<b>185</b>	<b>185</b>	<b>-</b>	<b>-</b>
<b>Rectifiers</b>	<b>112</b>	<b>113</b>	<b>-1</b>	<b>-0.9</b>
<b>Gas stations</b>	<b>194</b>	<b>194</b>	<b>-</b>	<b>-</b>
<b>Mean voltage networks with transformer stations</b>	<b>195</b>	<b>188</b>	<b>+7</b>	<b>+3.7</b>
<b>Train preheating plants</b>	<b>236</b>	<b>302</b>	<b>-66</b>	<b>-21.9</b>

<sup>1)</sup> 2014 and 2013 preliminary.

## 10-YEAR SUMMARIES

### RAIL PERFORMANCE FIGURES

	2014	2013	2012	2011
<b>PASSENGER TRANSPORT</b>				
<b>Passengers (million)</b>	<b>2,254</b>	<b>2,235</b>	<b>2,152</b>	<b>1,981</b>
Long-distance transport (DB Bahn Long-Distance)	129	131	131	125
Regional and urban transport (DB Bahn Regional and other)	1,902	1,885	1,844	1,801
Regional and urban transport (DB Arriva)	223	219	178	55
<b>Volume sold (million pkm)</b>	<b>88,407</b>	<b>88,746</b>	<b>88,433</b>	<b>79,228</b>
Long-distance transport (DB Bahn Long-Distance)	36,102	36,777	37,357	35,565
Regional and urban transport (DB Bahn Regional and other)	43,667	43,660	43,448	42,404
Regional and urban transport (DB Arriva)	8,638	8,309	7,628	1,259
<b>FREIGHT TRANSPORT</b>				
<b>Freight carried (million t)</b>	<b>329.1</b>	<b>390.1</b>	<b>398.7</b>	<b>411.6</b>
<b>Volume sold (million tkm)</b>	<b>102,871</b>	<b>104,259</b>	<b>105,894</b>	<b>111,980</b>
<b>INFRASTRUCTURE</b>				
<b>Train kilometers on track infrastructure (million train-path km)</b>	<b>1,044</b>	<b>1,035</b>	<b>1,039</b>	<b>1,051</b>
thereof non-Group customers	261	247	231	220

### EMPLOYEES

	2014	2013	2012	2011
<b>[FTE]</b>				
Average	296,094	293,765	286,237	282,260
At year end	295,763	295,653	287,508	284,319

2010	2009	2008	2007	2006	2005
<b>1,950</b>	<b>1,908</b>	<b>1,920</b>	<b>1,835</b>	<b>1,854</b>	<b>1,785</b>
126	123	123	119	120	119
1,824	1,785	1,797	1,717	1,735	1,667
-	-	-	-	-	-
<b>78,582</b>	<b>76,772</b>	<b>77,812</b>	<b>74,792</b>	<b>74,788</b>	<b>72,554</b>
36,026	34,708	35,457	34,137	34,458	33,641
42,556	42,064	42,355	40,654	40,331	38,913
-	-	-	-	-	-
<b>415.4</b>	<b>341.0</b>	<b>378.7</b>	<b>312.8</b>	<b>307.6</b>	<b>274.6</b>
<b>105,794</b>	<b>93,948</b>	<b>113,634</b>	<b>98,794</b>	<b>96,388</b>	<b>88,022</b>
1,034	1,003	1,043	1,050	1,016	998
195	170	162	147	128	110
2010	2009	2008	2007	2006	2005
251,810	239,888	240,008	231,356	228,990	220,343
276,310	239,382	240,242	237,078	229,200	216,389

## STATEMENT OF INCOME

[€ MILLION]	2014	2013	2012	2011
Revenues	39,728	39,107	39,296	37,979
Inventory changes and internally produced and capitalized assets	2,694	2,649	2,614	2,457
Overall performance	42,422	41,756	41,910	40,436
Other operating income	2,824	2,853	3,443	3,062
Cost of materials	-20,250	-20,414	-20,960	-20,906
Personnel expenses	-14,919	-14,383	-13,817	-13,076
Depreciation	-3,190	-3,228	-3,328	-2,964
Other operating expenses	-5,057	-4,817	-4,719	-4,375
<b>Operating profit (EBIT)</b>	<b>1,830</b>	<b>1,767</b>	<b>2,529</b>	<b>2,177</b>
Result from investments accounted for using the equity method	8	3	14	19
Net interest income	-898	-879	-1,005	-840
Other financial result	-3	-15	-13	3
<b>Financial result</b>	<b>-893</b>	<b>-891</b>	<b>-1,004</b>	<b>-818</b>
<b>Profit before taxes on income</b>	<b>937</b>	<b>876</b>	<b>1,525</b>	<b>1,359</b>
Taxes on income	51	-227	-66	-27
<b>Net profit for the year</b>	<b>988</b>	<b>649</b>	<b>1,459</b>	<b>1,332</b>

## OPERATING PROFIT FIGURES/VALUE MANAGEMENT

[€ MILLION]	2014	2013	2012	2011
EBITDA adjusted	5,110	5,139	5,601	5,141
EBIT adjusted	2,109	2,236	2,708	2,309
Capital employed as of Dec 31	33,683	33,086	32,642	31,732
Return on capital employed (ROCE) (%)	6.3	6.8	8.3	7.3
Redemption coverage (%)	20.9	20.5	22.1	20.5
Gearing (%)	112	110	109	110
Net financial debt/EBITDA (multiple)	3.2	3.2	2.9	3.2

2010	2009	2008	2007	2006	2005
34,410	29,335	33,452	31,309	30,053	25,055

2,207	1,936	1,872	1,945	1,890	1,673
36,617	31,271	35,324	33,254	31,943	26,728
3,120	3,864	3,046	3,219	2,859	2,366
-19,314	-15,627	-18,544	-17,166	-16,449	-12,650
-11,602	-11,115	-10,583	-9,913	-9,782	-9,211
-2,912	-2,825	-2,723	-2,795	-2,950	-2,801
-4,092	-3,360	-3,927	-3,704	-3,144	-3,080
<b>1,817</b>	<b>2,208</b>	<b>2,593</b>	<b>2,895</b>	<b>2,477</b>	<b>1,352</b>

17	9	21	32	18	76
-911	-826	-760	-908	-941	-945
-23	-4	-47	-3	1	7
<b>-917</b>	<b>-821</b>	<b>-786</b>	<b>-879</b>	<b>-922</b>	<b>-862</b>
<b>900</b>	<b>1,387</b>	<b>1,807</b>	<b>2,016</b>	<b>1,555</b>	<b>490</b>
158	-557	-486	-300	125	121
<b>1,058</b>	<b>830</b>	<b>1,321</b>	<b>1,716</b>	<b>1,680</b>	<b>611</b>

2010	2009	2008	2007	2006	2005
4,651	4,402	5,206	5,113	-	-
1,866	1,685	2,483	2,370	2,143	1,350
<b>31,312</b>	<b>28,596</b>	<b>27,961</b>	<b>27,393</b>	<b>28,693</b>	<b>27,013</b>
6.0	5.9	8.9	8.7	7.5	5.0
18.1	19.4	22.5	21.1	18.6	14.7
118	115	131	151	213	256
3.6	3.4	3.1	3.2	3.9	-

## CASH FLOW/CAPITAL EXPENDITURES

[€ MILLION]	2014	2013	2012	2011
Cash flow from operating activities	3,896	3,730	4,094	3,390
Gross capital expenditures	9,129	8,224	8,053	7,501
Net capital expenditures	4,442	3,412	3,487	2,569

## BALANCE SHEET

[€ MILLION]	2014	2013	2012	2011
Non-current assets	45,530	43,949	44,241	44,059
thereof property, plant and equipment and intangible assets	43,217	41,811	41,816	41,541
thereof deferred tax assets	1,604	1,404	1,548	1,461
Current assets	10,353	8,945	8,284	7,732
thereof cash and cash equivalents	4,031	2,861	2,175	1,703
Equity	14,525	14,912	14,978	15,126
Equity ratio (%)	26.0	28.2	28.5	29.2
Non-current liabilities	28,527	26,284	25,599	24,238
thereof financial debt	19,173	18,066	17,110	16,367
thereof retirement benefit obligations	4,357	3,164	3,074	1,981
Current liabilities	12,831	11,698	11,948	12,427
thereof financial debt	1,161	1,247	1,503	1,984
Net financial debt	16,212	16,362	16,366	16,592
Total assets	55,883	52,894	52,525	51,791

2010	2009	2008	2007	2006	2005
3,409	3,133	3,539	3,364	3,678	2,652
6,891	6,462	6,765	6,320	6,584	6,381
2,072	1,813	2,599	2,060	2,836	2,362

2010	2009	2008	2007	2006	2005
44,530	41,308	42,353	42,046	43,360	42,907

42,027	39,509	39,976	39,855	41,081	40,430
1,471	1,173	1,692	1,644	1,800	1,556
7,473	5,995	5,840	6,483	5,080	4,194
1,475	1,470	879	1,549	295	305
14,316	13,066	12,155	10,953	9,214	7,675
27.5	27.6	25.2	22.6	19.0	16.3
24,762	23,359	23,161	25,612	26,319	27,963
16,394	14,730	14,083	16,228	17,165	18,310
1,938	1,736	1,649	1,594	1,514	1,414
12,925	10,878	12,877	11,964	12,907	11,463
2,159	1,780	2,770	1,834	2,716	1,664
16,939	15,011	15,943	16,513	19,586	19,669
52,003	47,303	48,193	48,529	48,440	47,101

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<sup>1)</sup> As of July 2015 Sven-Uwe Hantel.

<sup>2)</sup> As of July 2015 Alexander Kaczmarek.

<sup>3)</sup> As of July 2015 Eckart Fricke.

## SERVICE NUMBERS

### DB SERVICE NUMBERS

+ 49-1806-99 66 33

Our service number gives you direct access to all of our telephone services. The access includes information regarding general information, booking of train tickets, finding train times, our customer dialogue and our frequent traveler system (BahnCard).

Calls will be charged as follows: calls from the German fixed-line network cost 20 ct/min. Charges from the German cell phone network cost 60 ct/min at most.

### AUTOMATIC TRAIN SCHEDULE INFORMATION

+49-80 01-50 70 90

Free train schedule information is available 24 hours a day to callers using the German fixed-line network. Information is provided by our voice dialogue system.

Actual information is also available at [www.bahn.de/abfahrtstafel](http://www.bahn.de/abfahrtstafel).

### LOST AND FOUND HOTLINE

#### Phone

+49-9 00-199 05 99

(Note: charges are 59 ct per minute for callers from the German fixed-line network; charges may vary for calls from German cell phone networks).

#### E-mail

[fundbuero.dbag@deutschebahn.com](mailto:fundbuero.dbag@deutschebahn.com)

#### Internet

[www.fundservice.bahn.de](http://www.fundservice.bahn.de)

## FINANCIAL CALENDAR

### JULY 29, 2015

Interim Results Press Conference,

Publication of the Interim Report

January–June 2015

### MARCH 16, 2016

Annual Results Press Conference,

Publication of 2015 Integrated Report



*2014 Integrated Report online*



*Investor Relations online*



### Imprint

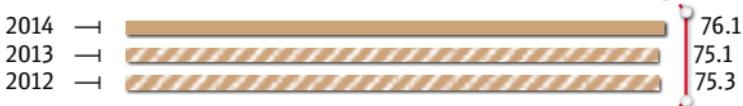
- Concept, editing: Deutsche Bahn AG,  
Investor Relations
- Design concept, typesetting:  
Studio Delhi, Mainz
- Proofreading: AdverTEXT, Düsseldorf
- Lithography: Koch Lichtsatz und Scan,  
Wiesbaden
- Printing: ColorDruck Solutions, Leimen
- Photography: Max Lautenschläger,  
Berlin

## SELECTION TOP TARGETS DB2020



### CUSTOMER SATISFACTION B2C [SI]

target: ≥ 79



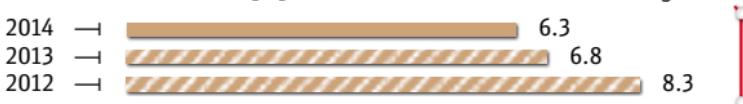
### PRODUCT QUALITY - PUNCTUALITY DB GROUP (RAIL) IN GERMANY [%]

target: > 95



### PROFITABILITY - ROCE [%]

target: ≥ 10



### MARKET POSITION - REVENUES [€ BILLION]

target: > 50



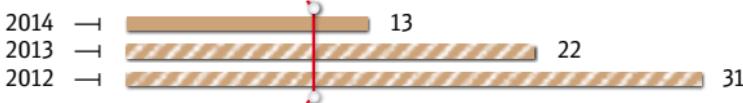
### EMPLOYEE SATISFACTION [INDEX]

target: 4.0



### EMPLOYER ATTRACTIVENESS [RANK]

target: ≤ 10



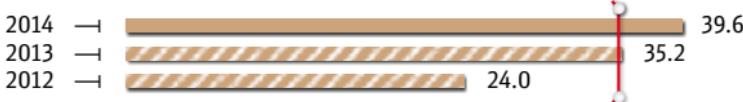
### REDUCTION OF SPECIFIC CO<sub>2</sub> EMISSIONS COMPARED TO 2006 [%]

target: 20



### SHARE OF RENEWABLE ENERGY IN THE TRACTION CURRENT MIX [%]

target: 35





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