FILTERS

region

P & L By Fiscal year

market All All values in USD customer All Note: 21 vs 20 is not part of this pivotable

ΑII

Row Labels	2019	2020	2021	21vs20
N & S				
Net Sales	30.0M	51.4M	94.7M	84%
COGS	17.8M	32.5M	59.9M	85%
Gross margin	12.2M	18.9M	34.8M	84%
%GR	40.7%	36.8%	36.7%	0%
P & A				•
Net Sales	40.1M	105.2M	338.4M	222%
COGS	23.3M	65.9M	215.2M	227%
Gross margin	16.8M	39.4M	123.2M	213%
%GR	41.9%	37.4%	36.4%	-3%
PC				•
Net Sales	17.4M	40.1M	165.8M	314%
COGS	10.2M	25.1M	105.6M	321%
Gross margin	7.2M	15.0M	60.2M	301%
%GR	41.5%	37.4%	36.3%	-3%
Total Net Sales	87.5M	196.7M	598.9M	204%
Total COGS	51.2M	123.4M	380.7M	209%
Total Gross margin	36.2M	73.3M	218.2M	198%
Total %GR	41.4%	37.3%	36.4%	-2%