

## BIRZEIT UNIVERSITY

## **ONLINE CAKE SHOP**

## **GROUP 2**

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The online cake shop prides itself on having a user-friendly website designed to offer customers an immersive experience while exploring a diverse catalog of delectable cakes. The ordering process is straightforward: customers select and customize their desired cakes, add them to a virtual cart, and seamlessly provide delivery details during checkout. Although creating an account is optional, it proves beneficial for customers by saving their information for future orders.

After completing a secure payment, customers promptly receive an email confirmation, assuring them of a successful transaction. Behind the scenes, the shop diligently processes orders, collaborating with local bakeries to ensure the production of high-quality, artisanal cakes. The delivery process is carefully orchestrated, with completed cakes reaching customers at specified dates and times, contributing to a reliable and punctual service.

The business actively encourages customer engagement and seeks feedback to enhance its offerings and address any concerns. A robust customer support system is in place, accessible through email or phone, ensuring that any inquiries or issues are promptly attended to.

The success of the online cake shop is intricately tied to the quality of its products, the efficiency of its delivery processes, and the overall satisfaction of its customers. The shop's commitment to excellence is evident in its dedication to providing a seamless online cake shopping experience, emphasizing not only the delicious end product but also the journey of customization, ordering, and receiving a delightful cake tailored to each customer's preferences.

Customers can easily order meals by selecting items from the online menu without the need to create an account. They can simply request a meal, fill out a form with their names, phone numbers, email addresses, location, and payment details (credit card, Mastercard, Upon receipt, or PayPal). After submitting the form, our customer service will approve the order,

provide an estimated delivery time, and receive the payment. If customers choose to sign in, they can have their information saved for future orders and share reviews about their meal experiences.

The online cake shop involves customers seeking a delightful ordering experience, skilled bakers crafting perfect cakes, delivery personnel ensuring timely deliveries, and customer support. Together, they create a seamless and enjoyable online cake shopping experience.

The cake shop operates in a lively space, featuring a user-friendly website, a bustling kitchen with skilled bakers crafting delicious cakes, well-organized delivery routes, efficient communication tools, spaces for valuable customer feedback, and a secure online payment system. In terms of business details and demands, the shop caters to a diverse customer base, serving approximately 50 customers daily seeking a delightful cake shopping experience. The operation involves a dedicated team of employees, including skilled bakers, delivery personnel, and managerial staff. The effectiveness of the shop is evident in its ability to promptly address customer feedback and utilize designated spaces to adapt to preferences, refine offerings, and maintain a high level of customer satisfaction. Prioritizing the safety of online transactions, the cake shop ensures a secure way for customers to pay, contributing to a trustworthy and reliable online shopping experience.