Nama Sales / Sales Name Intan Pratiwi		Telp No / HP	Unit TB / Unit Name KP - IB & FI
INFORMASI NASABAH / CUS	STOMER INFORMATION		~
Tipe / <i>Type</i> New			
Nama Perusahaan / Con PT Krakatau Steel (Persero			
Grup Usaha / Group Krakatau Steel Group		BUC CB2	CIF / Customer Indentification
1. Kontak Nasabah - Jabatan / Key Person - Job Title		Telp No / HP 0215221255	555556 Email soraya@gmail.com
Soraya Rizfathanty (Structured Finance) 2. Kontak Nasabah - Jabatan / Key Person - Job Title		Telp No / HP	Email
Soraya Rizfathanty (Struct	ured Finance)		
SOLUSI YANG DIAJUKAN / A	PROPOSED SOLUTIONS		~
Solusi	Notes		
МСМ	ada lah		
EST			~
Est Additional FBI per Year - CASH (IDR Mn)	Est Additional FBI per Year - TRADE (IDR Mn)	Est Additional Avg Balance - CASH (IDR Mn)	Est Outstanding Trade Balance (IDR Mn)

1 of 2

1	2	3	4

Sales Cycle Cycle-9 - Decommitted		Deal Date 15 March 2016
Open Date 15 March 2016	Expected Closed Date - Initial 24 March 2016	Expected Closed Date - Revised 26 March 2016
Won Date 15 March 2016	Closed Implementation Date 15 March 2016	Deal Ended 15 March 2016