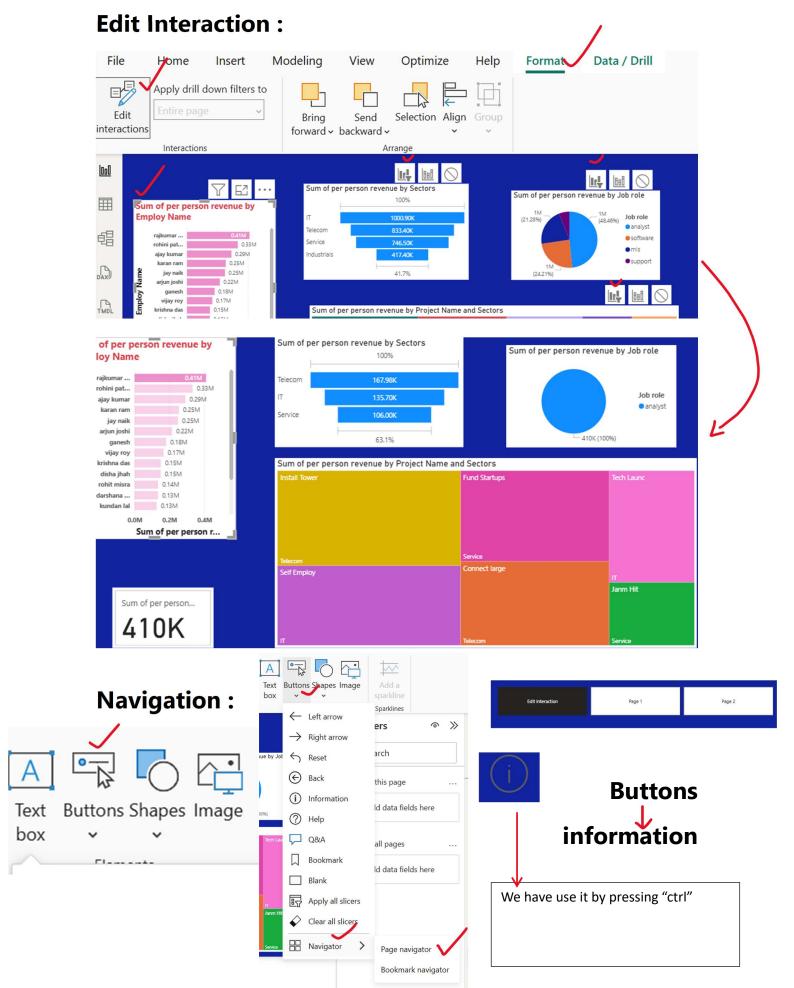
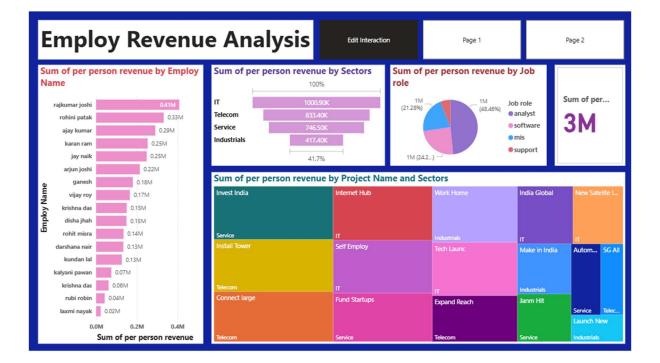
#### 15-09-2025





# **Insights:**

# 1. Top Performers by Employee

- Rajkumar Joshi leads with 0.41M revenue, followed by Rohini Patak (0.33M) and Ajay Kumar (0.29M).
- Lower contributors like Rubi Robin (0.04M) and Laxmi Nayak (0.02M) highlight a performance gap across employees.

### 2. Sector-Wise Contribution

- IT sector dominates with 1M revenue, followed by Telecom (0.83M) and Service (0.74M).
- Industrials contribute the least (0.41M), signaling potential underperformance or less focus.

#### 3. Job Role Distribution

- Software roles generate the largest share (48.46%) of revenue.
- Analyst and MIS roles contribute almost equally (~21–24%), while Support adds the least, showing revenue concentration in core tech roles.

#### 4. Total Revenue

 Overall, employees generated 3M in total revenue, reflecting strong output with scope for balancing contributions across teams.

## 5. Project & Sector Breakdown

- Projects like Invest India (Service) and Install Tower (Telecom) are key revenue drivers.
- IT projects (Internet Hub, Tech Launch, Self Employ) also stand out, reaffirming IT's role as the top-performing sector.
- Smaller contributions from projects in Industrials suggest growth opportunities in diversification.