

Crowdsourcing

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Crowdsourcing is a specific sourcing model in which organizations use contributions from Internet users to obtain needed services or ideas. Crowdsourcing was coined in 2005 as a portmanteau of *crowd* and *outsourcing*.^{[1][2][3][4]} This mode of sourcing to divide work between participants to achieve a cumulative result was already successful before the digital age (i.e., "offline").^[5] Crowdsourcing is distinguished from outsourcing in that the work can come from an undefined public (instead of being commissioned from a specific, named group) and in that crowdsourcing includes a mix of bottom-up and top-down processes.^{[6][7][8]} Advantages of using crowdsourcing may include improved costs, speed, quality, flexibility, scalability, or diversity.^[9] Crowdsourcing in the form of idea competitions or innovation contests provides a way for organizations to learn beyond what their "base of minds" of employees provides (e.g., LEGO Ideas).^[10] Crowdsourcing can also involve rather tedious "microtasks" that are performed in parallel by large, paid crowds (e.g., Amazon Mechanical Turk). Crowdsourcing has also been used for noncommercial work and to develop common goods (e.g., Wikipedia). Arguably the best-known example of crowdsourcing as of 2015 is crowdfunding, the collection of funds from the crowd (e.g., Kickstarter).

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Definitions

The term "crowdsourcing" was coined in 2005 by Jeff Howe and Mark Robinson, editors at *Wired*, to describe how businesses were using the Internet to "outsource work to the crowd",^[1] which quickly led to the *portmanteau* "crowdsourcing." Howe first published a definition for the term crowdsourcing in a companion blog post to his June 2006 *Wired* article, "The Rise of Crowdsourcing", which came out in print just days later:^[11]

"Simply defined, crowdsourcing represents the act of a company or institution taking a function once performed by employees and outsourcing it to an undefined (and generally large) network of people in the form of an open call. This can take the form of peer-production (when the job is performed collaboratively), but is also often undertaken by sole individuals. The crucial prerequisite is the use of the open call format and the large network of potential laborers."

In a February 1, 2008, article, Daren C. Brabham, "the first [person] to publish scholarly research using the word crowdsourcing" and writer of the 2013 book, *Crowdsourcing*, defined it as an "online, distributed problem-solving and production model."^{[12][13]}

After studying more than 40 definitions of crowdsourcing in the scientific and popular literature, Enrique Estellés-Arolas and Fernando González Ladrón-de-Guevara, researchers at the Technical University of Valencia, developed a new integrating definition:^[4]

"Crowdsourcing is a type of participative online activity in which an individual, an institution, a nonprofit organization, or company proposes to a group of individuals of varying knowledge, heterogeneity, and number, via a flexible open call, the voluntary undertaking of a task. The undertaking of the task; of variable complexity and modularity, and; in which the crowd should participate, bringing their work, money, knowledge ****[and/or]**** experience, always entails mutual benefit. The user will receive the satisfaction of a given type of need, be it economic, social recognition, self-esteem, or the development of individual skills, while the crowdsourcer will obtain and use to their advantage that which the user has brought to the venture, whose form will depend on the type of activity undertaken".

As mentioned by the definitions of Brabham and Estellés-Arolas and Ladrón-de-Guevara above, crowdsourcing in the modern conception is an IT-mediated phenomenon, meaning that a form of IT is always used to create and access crowds of people.^{[14][15]} In this respect, crowdsourcing has been considered to encompass three separate, but stable techniques; competition crowdsourcing, virtual labor market crowdsourcing, and open collaboration crowdsourcing.^{[9][14][16]}

Henk van Ess, a college lecturer in online communications, emphasizes the need to "give back" the crowdsourced results to the public on ethical grounds. His nonscientific, noncommercial definition is widely cited in the popular press:^[17]

"Crowdsourcing is channeling the experts' desire to solve a problem and then freely sharing the answer with everyone."

Despite the multiple definitions of crowdsourcing, one constant has been the broadcasting of problems to the public, and an open call for contributions to solving the problem. Members of the public submit solutions which are then owned by the entity which broadcast the problem. In some cases, the contributor of the solution is compensated monetarily, with prizes or with recognition. In other cases, the only rewards may be kudos or intellectual satisfaction. Crowdsourcing may produce solutions from amateurs or volunteers, working in their spare time, or from experts or small businesses which were unknown to the initiating organization.^[5]

Another consequence of the multiple definitions is the controversy surrounding what kinds of activities can be considered crowdsourcing.

Historical examples

While the term "crowdsourcing" was popularized on the Internet to describe Internet-based activities,^[13] some examples of projects, in retrospect, can be described as crowdsourcing.

Timeline of major events

A brief timeline of events prior to 2006:

- 1714 – The Longitude Prize: When the British government was trying to find a way to measure a ship's longitudinal position, they offered the public a monetary prize to whomever came up with the best solution.^[18]
- 1783 – King Louis XVI offered an award to the person who could 'make the alkali' by decomposing sea salt by the 'simplest and most economic method.'^[18]
- 1848 – Matthew Fontaine Maury distributed 5000 copies of his *Wind and Current Charts* free of charge on the condition that sailors returned a standardized log of their voyage to the U.S. Naval Observatory . By 1861, he had distributed 200,000 copies free of charge, on the same conditions.^[19]
- 1884 – Publication of the *Oxford English Dictionary*: 800 volunteers catalogued words to create the first fascicle of the OED^[18]
- 1916 – Planters Peanuts contest: The Mr. Peanut logo was designed by a 14-year-old boy who won the Planter Peanuts logo contest.^[18]
- 1957 – Jørn Utzon, winner of the design competition for the Sydney Opera House^[18]
- 1970 – French amateur photo contest 'C'était Paris en 1970' ('This Was Paris in 1970') sponsored by the city of Paris, France-Inter radio, and the Fnac: 14,000 photographers produced 70,000 black-and-white prints and

30,000 color slides of the French capital to document the architectural changes of Paris. Photographs were donated to the Bibliothèque historique de la ville de Paris.^[20]

- 1975 – 'Manthan' movie directed by Shyam Benegal about the story of Amul brand was funded by 500,000 farmers who contributed Rs. 2 each.^[21]
- 1996 – The Hollywood Stock Exchange was founded: Allowed for the buying and selling of shares^[18]
- 1997 – British rock band Marillion raised \$60,000 from their fans to help finance their U.S. tour.^[18]
- 2000 – JustGiving established: This online platform allows the public to help raise money for charities.^[18]
- 2000 – UNV Online Volunteering service launched: Connecting people who commit their time and skills over the Internet to help organizations address development challenges^[22]
- 2000 – iStockPhoto was founded: The free stock imagery website allows the public to contribute to and receive commission for their contributions.^[23]
- 2001 – Launch of Wikipedia: “Free-access, free content Internet encyclopedia”^[24]
- 2004 – Toyota’s first “Dream car art” contest: Children were asked globally to draw their ‘dream car of the future.’^[25]
- 2005 – Kodak’s “Go for the Gold” contest: Kodak asked anyone to submit a picture of a personal victory.^[25]
- 2006 – Jeff Howe coined the term crowdsourcing in *Wired*.^[23]
- 2009 – Waze, a community-oriented GPS app, allows for users to submit road info and route data based on location, such as reports of car accidents or traffic, and integrates that data into its routing algorithms for all users of the app

Early competitions

Crowdsourcing has often been used in the past as a competition to discover a solution. The French government proposed several of these competitions, often rewarded with Montyon Prizes, created for poor Frenchmen who had done virtuous acts.^[26] These included the Leblanc process, or the Alkali prize, where a reward was provided for separating the salt from the alkali, and the Fourneyron's turbine, when the first hydraulic commercial turbine was developed.^[27]

In response to a challenge from the French government, Nicolas Appert won a prize for inventing a new way of food preservation that involved sealing food in air-tight jars.^[28] The British government provided a similar reward to find an easy way to determine a ship's longitude in the Longitude Prize. During the Great Depression, out-of-work clerks tabulated higher mathematical functions in the Mathematical Tables Project as an outreach project.^[29] One of the biggest crowdsourcing campaigns was a public design contest in 2010 hosted by the Indian government's finance ministry to create a symbol for the Indian rupee. Thousands of people sent in entries before the government zeroed in on the final symbol based on the Devanagari script using the letter Ra.^[30]

Oxford English Dictionary

The *Oxford English Dictionary* (OED) may provide one of the earliest examples of crowdsourcing. In the mid-19th century, an open call for volunteers was made for contributions identifying all words in the English language and quotations exemplifying their usages.^[31] They received over six million submissions over a period of 70 years.^[32] The making of the OED is detailed in *The Surgeon of Crowthorne* (published in the United States as *The Professor and the Madman*), by Simon Winchester.^[32]

In astronomy

Crowdsourcing in astronomy was used in the early 19th century by astronomer Denison Olmsted. After being awakened in a late November night due to a meteor shower taking place, Olmsted noticed a pattern in the shooting stars. Olmsted wrote a brief report of this meteor shower in the local newspaper. “As the cause of ‘Falling Stars’ is not understood by meteorologists, it is desirable to collect all the facts attending this phenomenon, stated with as much precision as possible,” Olmsted wrote to readers, in a report subsequently picked up and pooled to newspapers nationwide. Responses came pouring in from many states, along with scientists’ observations sent to the *American Journal of Science and Arts*.^[33] These responses helped him make a series of scientific breakthroughs, the major being that meteor showers are seen nationwide, and fall from space under the influence of gravity. Also, they showed that the showers appeared in yearly cycles, a fact that often eluded scientists. The responses allowed him to suggest a velocity for the meteors, although his estimate turned out to be too conservative. If he had just taken the responses as presented, his conjecture on the meteors' velocity would have been closer to their actual speed.

A more recent version of crowdsourcing in astronomy is NASA's photo organizing project^[34] which asks internet users to browse photos taken from space and try to identify the location the picture is documenting.^[35]

In seismology

The European-Mediterranean Seismological Centre (EMSC) has developed a seismic detection system (<http://iscram2015.uia.no/wp-content/uploads/2015/05/8-9.pdf>) by the monitoring the traffic peaks on its website and by the analyse of keywords used on Twitter.

In energy system research

Energy system models require large and diverse datasets, increasingly so given the trend towards greater temporal and spatial resolution.^[36] In response, there have been several initiatives to crowdsource this data. Launched in December 2009, OpenEI is a collaborative website, run by the US government, providing open energy data.^{[37][38]} While much of its information is from US government sources, the platform also seeks crowdsourced input from around the world.^[39] The semantic wiki and database Enipedia also publishes energy systems data using the concept of crowdsourced open information. Enipedia went public in March 2011.^{[40][41]:184–188}

In genealogy research

Genealogical research was using crowdsourcing techniques long before personal computers were common. Beginning in 1942, members of The Church of Jesus Christ of Latter-day Saints encouraged members to submit information about their ancestors. The submitted information was gathered together into a single collection. In 1969, to encourage more people to participate in gathering genealogical information about their ancestors, the church started the three-generation program. In this program, church members were asked to prepare documented family group record forms for the first three generations. The program was later expanded to encourage members to research at least four generations and became known as the four-generation program.^[42]

Institutes that have records of interest to genealogical research have used crowds of volunteers to create catalogs and indices to records.

In genetic genealogy research

Genetic genealogy is a combination of traditional genealogy with genetics. With the rise of personal DNA testing, after the turn of the century, by companies such as Gene by Gene, FTDNA, GeneTree, 23andMe, and Ancestry.com, led to public and semipublic databases of DNA testing which uses crowdsourcing techniques. In recent years, citizen science projects have become increasingly focused providing benefits to scientific research.^{[43][44][45]} This includes support, organization, and dissemination of personal DNA (genetic) testing. Like amateur astronomy, citizen scientists encouraged by volunteer organizations like the International Society of Genetic Genealogy,^[46] have provided valuable information and research to the professional scientific community.^[47]

Spencer Wells, director of the Genographic Project blurb:

Since 2005, the Genographic Project has used the latest genetic technology to expand our knowledge of the human story, and its pioneering use of DNA testing to engage and involve the public in the research effort has helped to create a new breed of "citizen scientist." Geno 2.0 expands the scope for citizen science, harnessing the power of the crowd to discover new details of human population history.^[48]

In journalism

Crowdsourcing is increasingly used in professional journalism. Journalists crowdsource information from the crowd, typically fact check the information and then use it in their articles as they see fit. The leading daily newspaper in Sweden has successfully used crowdsourcing in investigating the home loan interest rates in the country in 2013-2014. The leading daily newspaper in Finland crowdsourced investigation in stock short selling in 2011-2012.^[49] TalkingPointsMemo in the United States asked its readers to examine 3000 emails concerning the firing of federal prosecutors in 2008. The British newspaper *the Guardian* crowdsourced the examination of hundreds of thousands of documents in 2009.^[50]

In Linguistics

Crowdsourcing strategies have been applied to estimate word knowledge and vocabulary size.^[51]

In ornithology

Another early example of crowdsourcing occurred in the field of ornithology. On December 25, 1900, Frank Chapman, an early officer of the National Audubon Society, initiated a tradition, dubbed the "Christmas Day Bird Census". The project called birders from across North America to count and record the number of birds in each species they witnessed on Christmas Day. The project was successful, and the records from 27 different contributors were compiled into one bird census, which tallied around 90 species of birds.^[52] This large-scale collection of data constituted an early form of citizen science, the premise on which crowdsourcing is based. In the 2012 census, more than 70,000 individuals participated across 2,369 bird count circles.^[53] Christmas 2014 marked the National Audubon Society's 115th annual Christmas Bird Count.

In public health

In recent years, crowdsourcing has been used in public health outreach and education. An example of this is the Food Source Information Wiki, which was created in 2013 by public health professionals at Colorado State University, in collaboration with the Colorado School of Public Health and the Colorado Department of Public Health and Environment, as part of the Colorado Integrated Food Safety Center of Excellence. The Food Source Information Wiki includes basic and timely information on food production practices and distribution systems for a range of agricultural food products, from farm to fork. The content is written and reviewed by individuals and groups across the United States with expertise in a wide range of topic areas in public health, including food science and human nutrition, food safety, food systems, agriculture, and epidemiology. The aims of the Food Source Information Wiki are to bridge important knowledge gaps about foods suspected or implicated during a foodborne illness outbreak and to improve the outbreak response nationwide. Using the crowdsourcing method and wiki format ensures rapid development and deployment via the web, centralizes the information, and meets the needs of outbreak responders, so they are better equipped to determine the causes of the outbreak and contributing factors, and prevent further illnesses and outbreaks.

In public policy

Crowdsourcing public policy and the production of public services is also referred to as citizen sourcing.

The first conference focusing on Crowdsourcing for Politics and Policy took place at Oxford University, under the auspices of the Oxford Internet Institute in 2014 (<http://ipp.oii.ox.ac.uk/>). Research has emerged that focuses on the use of crowdsourcing for policy purposes.^{[54][55]} These include the experimental investigation of the use of Virtual Labor Markets for policy assessment,^[56] and an assessment of the potential for citizen involvement in process innovation for public administration.^[57]

Governments across the world are increasingly using crowdsourcing for knowledge search and civic engagement. Iceland crowdsourced their constitution reform process in 2011, and Finland has crowdsourced several law reform processes.^[58] The House of Representatives in Brazil has used crowdsourcing in policy-reforms, and federal agencies in the United States have used crowdsourcing for several years.^[59]

Modern methods

Today, crowdsourcing has transferred mainly to the Internet, which provides a particularly good venue for crowdsourcing since individuals tend to be more open in web-based projects where they are not being physically judged or scrutinized, thus can feel more comfortable sharing. This ultimately allows for well-designed artistic projects because individuals are less conscious, or maybe even less aware, of scrutiny towards their work. In an online atmosphere, more attention can be given to the specific needs of a project, rather than spending as much time in communication with other individuals.^[60]

According to a definition by Henk van Ess:^[61]

"The crowdsourced problem can be huge (epic tasks like finding alien life or mapping earthquake zones) or very small ('where can I skate safely?'). Some examples of successful crowdsourcing themes are problems that bug people, things that make people feel good about themselves, projects that tap into niche knowledge of proud experts, subjects that people find sympathetic or any form of injustice."

Crowdsourcing can either take an explicit or an implicit route. Explicit crowdsourcing lets users work together to evaluate, share, and build different specific tasks, while implicit crowdsourcing means that users solve a problem as a side effect of something else they are doing.

With explicit crowdsourcing, users can evaluate particular items like books or webpages, or share by posting products or items. Users can also build artifacts by providing information and editing other people's work.

Implicit crowdsourcing can take two forms: standalone and piggyback. Standalone allows people to solve problems as a side effect of the task they are actually doing, whereas piggyback takes users' information from a third-party website to gather information.^[62]

In his 2013 book, *Crowdsourcing*, Daren C. Brabham puts forth a problem-based typology of crowdsourcing approaches:^[63]

- Knowledge discovery and management is used for information management problems where an organization mobilizes a crowd to find and assemble information. It is ideal for creating collective resources.
- Distributed human intelligence tasking is used for information management problems where an organization has a set of information in hand and mobilizes a crowd to process or analyze the information. It is ideal for processing large data sets that computers cannot easily do.
- Broadcast search is used for ideation problems where an organization mobilizes a crowd to come up with a solution to a problem that has an objective, provable right answer. It is ideal for scientific problem solving.
- Peer-vetted creative production is used for ideation problems where an organization mobilizes a crowd to come up with a solution to a problem which has an answer that is subjective or dependent on public support. It is ideal for design, aesthetic, or policy problems.

Examples

Some common categories of crowdsourcing can be used effectively in the commercial world, including crowdvoting, crowdsolving, crowdfunding, microwork, creative crowdsourcing, crowdsource workforce management, and inducement prize contests. Although this may not be an exhaustive list, the items cover the current major ways in which people use crowds to perform tasks.^[64]

Crowdvoting

Crowdvoting occurs when a website gathers a large group's opinions and judgments on a certain topic. The Iowa Electronic Market is a prediction market that gathers crowds' views on politics and tries to ensure accuracy by having participants pay money to buy and sell contracts based on political outcomes.^[65]

Some of the most famous examples have made use of social media channels: Domino's Pizza, Coca Cola, Heineken, and Sam Adams have thus crowdsourced a new pizza, bottle design, beer, and song, respectively.^[66] Threadless.com selects the T-shirts it sells by having users provide designs and vote on the ones they like, which are then printed and available for purchase.^[13]

The California Report Card (CRC), a program jointly launched in January 2014 by the Center for Information Technology Research in the Interest of Society^[67] and Lt. Governor Gavin Newsom, is an example of modern-day crowd voting. Participants access the CRC online and vote on six timely issues. Through principal component analysis, the users are then placed into an online "café" in which they can present their own political opinions and grade the suggestions of other participants. This system aims to effectively involve the greater public in relevant political discussions and highlight the specific topics with which Californians are most concerned.

Crowdvoting's value in the movie industry was shown when in 2009 a crowd accurately predicting the success or failure of a movie based on its trailer,^{[68][69]} a feat that was replicated in 2013 by Google.^[70]

Crowdsourcing creative work

Creative crowdsourcing spans sourcing creative projects such as graphic design, crowdsourcing architecture, apparel design, movies,^[71] writing, illustration, etc.^{[72][73]} While crowdsourcing competitions have been used for decades in some creative fields (such as architecture), creative crowdsourcing has proliferated with the recent development of web-based platforms where clients can solicit a wide variety of creative work at lower cost than by traditional means.

Crowdsourcing language-related data collection

Crowdsourcing has also been used for gathering language-related data. For dictionary work, as was mentioned above, over a hundred years ago it was applied by the *Oxford English Dictionary* editors, using paper and postage. Much later, a call for collecting examples of proverbs on a specific topic (religious pluralism) was printed in a journal.^[74] Today, as "crowdsourcing" has the inherent connotation of being web-based, such language-related data gathering is being conducted on the web by crowdsourcing in accelerating ways. Currently, a number of dictionary compilation projects are being conducted on the web, particularly for languages that are not highly academically documented, such as for the Oromo language.^[75] Software programs have been developed for crowdsourced dictionaries, such as *WeSay*.^[76] A slightly different form of crowdsourcing for language data has been the online creation of scientific and mathematical terminology for American Sign Language.^[77] Proverb collection is also being done via crowdsourcing on the Web, most innovatively for the Pashto language of Afghanistan and Pakistan.^{[78][79][80]} Crowdsourcing has been extensively used to collect high-quality gold standard for creating automatic systems in natural language processing (e.g., named entity recognition, entity linking).^[81]

Crowdsolving

Crowdsolving is a collaborative, yet holistic, way of solving a problem using many people, communities, groups, or resources.

Crowdsearching

Chicago-based startup "crowdfynd" uses a version of crowdsourcing best termed as crowdsearching, which differs from microwork in that no payment for taking part in the search is made.^[82] Their platform, through geographic location anchoring, builds a virtual search party of smartphone and Internet users to find lost items, pets, or persons, as well as returning them.

TrackR uses a system they call "crowd GPS" to load Bluetooth identities to a central server to track lost or stolen items.

Crowdfunding

Crowdfunding is the process of funding projects by a multitude of people contributing a small amount to attain a certain monetary goal, typically via the Internet.^[83] Two basic crowdfunding models exist. The model that has been around the longest is rewards-based crowdfunding. This is where people can prepurchase products, buy

experiences, or simply donate. While this funding may in some cases go towards helping a business, funders are not allowed to invest and become shareholders via rewards-based crowdfunding.^[84]

Individuals, businesses, and entrepreneurs can showcase their businesses and projects to the entire world by creating a profile, which typically includes a short video introducing their project, a list of rewards per donation, and illustrations through images. The idea is to create a compelling message towards which readers will be drawn. Funders make monetary contribution for numerous reasons:

1. They connect to the greater purpose of the campaign, such as being a part of an entrepreneurial community and supporting an innovative idea or product.^[85]
2. They connect to a physical aspect of the campaign like rewards and gains from investment.^[85]
3. They connect to the creative display of the campaign's presentation.
4. They want to see new products before the public.^[85]

The dilemma for equity crowdfunding in the US as of 2012 was how the Securities and Exchange Commission (SEC) is going to regulate the entire process. At the time, rules and regulations were being refined by the SEC, which had until January 1, 2013, to tweak the fundraising methods. The regulators were overwhelmed trying to regulate Dodd – Frank and all the other rules and regulations involving public companies and the way they trade. Advocates of regulation claimed that crowdfunding would open up the flood gates for fraud, called it the "wild west" of fundraising, and compared it to the 1980s days of penny stock "cold-call cowboys". The process allows for up to \$1 million to be raised without some of the regulations being involved. Companies under the then-current proposal would have exemptions available and be able to raise capital from a larger pool of persons, which can include lower thresholds for investor criteria, whereas the old rules required that the person be an "accredited" investor. These people are often recruited from social networks, where the funds can be acquired from an equity purchase, loan, donation, or ordering. The amounts collected have become quite high, with requests that are over a million dollars for software such as Trampoline Systems, which used it to finance the commercialization of their new software.

Crowdfunding sites ^[84]

- Kickstarter is a way to fund creative projects. Any creative project is game on this site.
- Indiegogo is open to almost any kind of project (they even crowdfunded a baby),^[86] and the company has a larger international presence than Kickstarter.
- Crowdrise is a platform for donating to charitable causes.
- Quirky is a rewards-based crowdfunding platform and online community most often used by product inventors and makers.
- Tilt is a rewards-based crowdfunding platform.
- GoFundMe is unique to crowdfunding in that it is not an incentive-based crowdfunding website. The business model is set up to allow for donations to personal causes and life events such as medical bills.

Mobile crowdsourcing

Mobile crowdsourcing involves activities that take place on smartphones or mobile platforms, frequently characterized by GPS technology.^[87] This allows for real-time data gathering and gives projects greater reach and accessibility. However, mobile crowdsourcing can lead to an urban bias, as well as safety and privacy concerns.^{[88][89]}

Macrowork

Macrowork tasks typically have these characteristics: they can be done independently, they take a fixed amount of time, and they require special skills. Macrotasks could be part of specialized projects or could be part of a large, visible project where workers pitch in wherever they have the required skills. The key distinguishing factors are that macrowork requires specialized skills and typically takes longer, while microwork requires no specialized skills.

Microwork

Microwork is a crowdsourcing platform where users do small tasks for which computers lack aptitude for low amounts of money. Amazon's popular Mechanical Turk has created many different projects for users to participate in, where each task requires very little time and offers a very small amount in payment.^[5] The Chinese versions of this, commonly called Witkey, are similar and include such sites as Taskcn.com and k68.cn. When choosing tasks, since only certain users "win", users learn to submit later and pick less popular tasks to increase the likelihood of getting their work chosen.^[90] An example of a Mechanical Turk project is when users searched satellite images for a boat to find lost researcher Jim Gray.^[62] Based on an elaborate survey of participants in a microtask crowdsourcing platform, Gadiraju *et al.* have proposed a taxonomy of different types of microtasks that are crowdsourced.^[91]

Inducement prize contests

Web-based idea competitions or inducement prize contests often consist of generic ideas, cash prizes, and an Internet-based platform to facilitate easy idea generation and discussion. An example of these competitions includes an event like IBM's 2006 "Innovation Jam", attended by over 140,000 international participants and yielding around 46,000 ideas.^{[92][93]} Another example is the Netflix Prize in 2009. The idea was to ask the crowd to come up with a recommendation algorithm more accurate than Netflix's own algorithm. It had a grand prize of US\$1,000,000, and it was given to the BellKor's Pragmatic Chaos team which bested Netflix's own algorithm for predicting ratings, by 10.06%.

Another example of competition-based crowdsourcing is the 2009 DARPA balloon experiment, where DARPA placed 10 balloon markers across the United States and challenged teams to compete to be the first to report the location of all the balloons. A collaboration of efforts was required to complete the challenge quickly and in addition to the competitive motivation of the contest as a whole, the winning team (MIT, in less than nine hours) established its own "collaborapetitive" environment to generate participation in their team.^[94] A similar challenge was the Tag Challenge, funded by the US State Department, which required locating and photographing individuals in five cities in the US and Europe within 12 hours based only on a single photograph. The winning team managed to locate three suspects by mobilizing volunteers world-wide using a similar incentive scheme to the one used in the balloon challenge.^[95]

Open innovation platforms are a very effective way of crowdsourcing people's thoughts and ideas to do research and development. The company InnoCentive is a crowdsourcing platform for corporate research and development where difficult scientific problems are posted for crowds of solvers to discover the answer and win a cash prize, which can range from \$10,000 to \$100,000 per challenge.^[13] InnoCentive, of Waltham, MA and London, England provides access to millions of scientific and technical experts from around the world. The company claims a success rate of 50% in providing successful solutions to previously unsolved scientific and technical problems. IdeaConnection.com challenges people to come up with new inventions and innovations and Ninesigma.com connects clients with experts in various fields. The X Prize Foundation creates and runs incentive competitions

offering between \$1 million and \$30 million for solving challenges. Local Motors is another example of crowdsourcing. A community of 20,000 automotive engineers, designers, and enthusiasts competes to build off-road rally trucks.^[96]

Implicit crowdsourcing

Implicit crowdsourcing is less obvious because users do not necessarily know they are contributing, yet can still be very effective in completing certain tasks. Rather than users actively participating in solving a problem or providing information, implicit crowdsourcing involves users doing another task entirely where a third party gains information for another topic based on the user's actions.^[13]

A good example of implicit crowdsourcing is the ESP game, where users guess what images are and then these labels are used to tag Google images. Another popular use of implicit crowdsourcing is through reCAPTCHA, which asks people to solve CAPTCHAs to prove they are human, and then provides CAPTCHAs from old books that cannot be deciphered by computers, to digitize them for the web. Like many tasks solved using the Mechanical Turk, CAPTCHAs are simple for humans, but often very difficult for computers.^[62]

Piggyback crowdsourcing can be seen most frequently by websites such as Google that data-mine a user's search history and websites to discover keywords for ads, spelling corrections, and finding synonyms. In this way, users are unintentionally helping to modify existing systems, such as Google's AdWords.^[97]

Health-care crowdsourcing

Research has emerged that outlines the use of crowdsourcing techniques in the public health domain. The collective intelligence outcomes from crowdsourcing are being generated in three broad categories of public health care; health promotion, health research,^[98] and health maintenance.^[99] Crowdsourcing also enables researchers to move from small homogeneous groups of participants to large heterogeneous groups,^[100] beyond convenience samples such as students or higher educated people.

Crowdsourcing in agriculture

Crowdsourcing research also reaches to the field of agriculture. This is mainly to give the farmers and experts a kind of help in identification of different types of weeds^[101] from the fields and also to give them the best way to remove the weeds from fields.

Crowdsourcing in cheating in bridge

Boye Brogeland initiated a crowdsourcing investigation of cheating by top-level bridge players which showed several players were guilty, which led to their suspension.^[102]

Crowdsourcers

A number of motivations exist for businesses to use crowdsourcing to accomplish their tasks, find solutions for problems, or to gather information. These include the ability to offload peak demand, access cheap labor and information, generate better results, access a wider array of talent than might be present in one organization, and undertake problems that would have been too difficult to solve internally.^[103] Crowdsourcing allows businesses to

submit problems on which contributors can work, on topics such as science, manufacturing, biotech, and medicine, with monetary rewards for successful solutions. Although crowdsourcing complicated tasks can be difficult, simple work tasks can be crowdsourced cheaply and effectively.^[104]

Crowdsourcing also has the potential to be a problem-solving mechanism for government and nonprofit use.^[105] Urban and transit planning are prime areas for crowdsourcing. One project to test crowdsourcing's public participation process for transit planning in Salt Lake City was carried out from 2008 to 2009, funded by a U.S. Federal Transit Administration grant.^[106] Another notable application of crowdsourcing to government problem solving is the Peer to Patent Community Patent Review project for the U.S. Patent and Trademark Office.^[107]

Researchers have used crowdsourcing systems like the Mechanical Turk to aid their research projects by crowdsourcing some aspects of the research process, such as data collection, parsing, and evaluation. Notable examples include using the crowd to create speech and language databases,^{[108][109]} and using the crowd to conduct user studies.^[97] Crowdsourcing systems provide these researchers with the ability to gather large amount of data. Additionally, using crowdsourcing, researchers can collect data from populations and demographics they may not have had access to locally, but that improve the validity and value of their work.^[110]

Artists have also used crowdsourcing systems. In his project the Sheep Market, Aaron Koblin used Mechanical Turk to collect 10,000 drawings of sheep from contributors around the world.^[111] Sam Brown (artist) leverages the crowd by asking visitors of his website explodingdog to send him sentences that he uses as inspirations for paintings.^[112] Art curator Andrea Grover argues that individuals tend to be more open in crowdsourced projects because they are not being physically judged or scrutinized.^[60] As with other crowdsourcers, artists use crowdsourcing systems to generate and collect data. The crowd also can be used to provide inspiration and to collect financial support for an artist's work.^[113]

Additionally, crowdsourcing from 100 million drivers is being used by INRIX to collect users' driving times to provide better GPS routing and real-time traffic updates.^[114]

Demographics

The crowd is an umbrella term for the people who contribute to crowdsourcing efforts. Though it is sometimes difficult to gather data about the demographics of the crowd, a study by Ross *et al.* surveyed the demographics of a sample of the more than 400,000 registered crowdworkers using Amazon Mechanical Turk to complete tasks for pay. A previous study in 2008 by Ipeirotis found that users at that time were primarily American, young, female, and well-educated, with 40% earning more than \$40,000 per year. In November 2009, Ross found a very different Mechanical Turk population, 36% of which was Indian. Two-thirds of Indian workers were male, and 66% had at least a bachelor's degree. Two-thirds had annual incomes less than \$10,000, with 27% sometimes or always depending on income from Mechanical Turk to make ends meet.^[115]

The average US user of Mechanical Turk earned \$2.30 per hour for tasks in 2009, versus \$1.58 for the average Indian worker. While the majority of users worked less than five hours per week, 18% worked 15 hours per week or more. This is less than minimum wage in the United States (but not in India), which Ross suggests raises ethical questions for researchers who use crowdsourcing.

The demographics of Microworkers.com differ from Mechanical Turk in that the US and India together account for only 25% of workers; 197 countries are represented among users, with Indonesia (18%) and Bangladesh (17%) contributing the largest share. However, 28% of employers are from the US.^[116]

Another study of the demographics of the crowd at iStockphoto found a crowd that was largely white, middle- to upper-class, higher educated, worked in a so-called "white-collar job" and had a high-speed Internet connection at home.^[117] In a crowd-sourcing diary study of 30 days in Europe the participants were predominantly higher educated women.^[100]

Studies have also found that crowds are not simply collections of amateurs or hobbyists. Rather, crowds are often professionally trained in a discipline relevant to a given crowdsourcing task and sometimes hold advanced degrees and many years of experience in the profession.^{[117][118][119][120]} Claiming that crowds are amateurs, rather than professionals, is both factually untrue and may lead to marginalization of crowd labor rights.^[121]

G. D. Saxton *et al.* (2013) studied the role of community users, among other elements, during his content analysis of 103 crowdsourcing organizations. Saxton *et al.* developed a taxonomy of nine crowdsourcing models (intermediary model, citizen media production, collaborative software development, digital goods sales, product design, peer-to-peer social financing, consumer report model, knowledge base building model, and collaborative science project model) in which to categorize the roles of community users, such as researcher, engineer, programmer, journalist, graphic designer, etc., and the products and services developed.^[122]

Motivations

Contributors

Many scholars of crowdsourcing suggest that both intrinsic and extrinsic motivations cause people to contribute to crowdsourced tasks and these factors influence different types of contributors.^{[117][118][120][123][124][125]} For example, students and people employed full-time rate human capital advancement as less important than part-time workers do, while women rate social contact as more important than men do.^[123]

Intrinsic motivations are broken down into two categories: enjoyment-based and community-based motivations. Enjoyment-based motivations refer to motivations related to the fun and enjoyment that contributors experience through their participation. These motivations include: skill variety, task identity, task autonomy, direct feedback from the job, and pastime. Community-based motivations refer to motivations related to community participation, and include community identification and social contact.

Extrinsic motivations are broken down into three categories: immediate payoffs, delayed payoffs, and social motivations. Immediate payoffs, through monetary payment, are the immediately received compensations given to those who complete tasks. Delayed payoffs are benefits that can be used to generate future advantages, such as training skills and being noticed by potential employers. Social motivations are the rewards of behaving pro-socially,^[126] such as the altruistic motivations of online volunteers. Chandler and Kapelner found that US users of the Amazon Mechanical Turk were more likely to complete a task when told they were going to "help researchers identify tumor cells," than when they were not told the purpose of their task. However, of those who completed the task, quality of output did not depend on the framing of the task.^[127]

Another form of social motivation is prestige or status. The International Children's Digital Library recruits volunteers to translate and review books. Because all translators receive public acknowledgment for their contributions, Kaufman and Schulz cite this as a reputation-based strategy to motivate individuals who want to be associated with institutions that have prestige. The Mechanical Turk uses reputation as a motivator in a different sense, as a form of quality control. Crowdworkers who frequently complete tasks in ways judged to be inadequate can be denied access to future tasks, providing motivation to produce high-quality work.^[128]

Requesters

Using crowdsourcing through means such as Amazon Mechanical Turk can help provide researchers and requesters with an already established infrastructure for their projects, allowing them to easily use a crowd and access participants from a diverse culture background. Using crowdsourcing can also help complete the work for projects that would normally have geographical and population size limitations.^[129]

Participation in crowdsourcing

Despite the potential global reach of IT applications online, recent research illustrates that differences in location affect participation outcomes in IT-mediated crowds.^[130]

Limitations and controversies

At least five major topics cover the limitations and controversies about crowdsourcing:

1. Impact of crowdsourcing on product quality
2. Entrepreneurs contribute less capital themselves
3. Increased number of funded ideas
4. The value and impact of the work received from the crowd
5. The ethical implications of low wages paid to crowdworkers

Impact of crowdsourcing on product quality

Crowdsourcing allows anyone to participate, allowing for many unqualified participants and resulting in large quantities of unusable contributions. Companies, or additional crowdworkers, then have to sort through all of these low-quality contributions. This task of sorting through crowdworkers' contributions, along with the necessary job of managing the crowd, requires companies to hire actual employees, thereby increasing management overhead.^[131] For example, susceptibility to faulty results is caused by targeted, malicious work efforts. Since crowdworkers completing microtasks are paid per task, often a financial incentive causes workers to complete tasks quickly rather than well. Verifying responses is time-consuming, so requesters often depend on having multiple workers complete the same task to correct errors. However, having each task completed multiple times increases time and monetary costs.^[132]

Crowdsourcing quality is also impacted by task design. Lukyanenko *et al.*^[133] argue that, the prevailing practice of modeling crowdsourcing data collection tasks in terms of fixed classes (options), unnecessarily restricts quality. Results demonstrate that information accuracy depends on the classes used to model domains, with participants providing more accurate information when classifying phenomena at a more general level (which is typically less useful to sponsor organizations, hence less common). Further, greater overall accuracy is expected when participants could provide free-form data compared to tasks in which they select from constrained choices.

Just as limiting, oftentimes the scenario is that just not enough skills or expertise exist in the crowd to successfully accomplish the desired task. While this scenario does not affect "simple" tasks such as image labeling, it is particularly problematic for more complex tasks such as engineering design or product validation. In these cases, it may be difficult or even impossible to find the qualified people in the crowd, as their voices may be drowned out by consistent, but incorrect crowd members.^[134] However, if the difficulty of the task is even "intermediate" in its difficulty, estimating crowdworkers' skills and intentions and leveraging them for inferring true responses works well,^[135] albeit with an additional computation cost.

Crowdworkers are a nonrandom sample of the population. Many researchers use crowdsourcing to quickly and cheaply conduct studies with larger sample sizes than would be otherwise achievable. However, due to limited access to the Internet, participation in low developed countries is relatively low. Participation in highly developed countries is similarly low, largely because the low amount of pay is not a strong motivation for most users in these countries. These factors lead to a bias in the population pool towards users in medium developed countries, as deemed by the human development index.^[136]

The likelihood that a crowdsourced project will fail due to lack of monetary motivation or too few participants increases over the course of the project. Crowdsourcing markets are not a first-in, first-out queue. Tasks that are not completed quickly may be forgotten, buried by filters and search procedures so that workers do not see them. This results in a long-tail power law distribution of completion times.^[137] Additionally, low-paying research studies online have higher rates of attrition, with participants not completing the study once started.^[110] Even when tasks are completed, crowdsourcing does not always produce quality results. When Facebook began its localization program in 2008, it encountered some criticism for the low quality of its crowdsourced translations.^[138]

One of the problems of crowdsourcing products is the lack of interaction between the crowd and the client. Usually little information is known about the final desired product, and often very limited interaction with the final client occurs. This can decrease the quality of product because client interaction is a vital part of the design process.^[139]

An additional cause of the decrease in product quality that can result from crowdsourcing is the lack of collaboration tools. In a typical workplace, coworkers are organized in such a way that they can work together and build upon each other's knowledge and ideas. Furthermore, the company often provides employees with the necessary information, procedures, and tools to fulfill their responsibilities. However, in crowdsourcing, crowdworkers are left to depend on their own knowledge and means to complete tasks.^[131]

A crowdsourced project is usually expected to be unbiased by incorporating a large population of participants with a diverse background. However, most of the crowdsourcing works are done by people who are paid or directly benefit from the outcome (e.g. most of open source projects working on Linux). In many other cases, the end product is the outcome of a single person's endeavour, who creates the majority of the product, while the crowd only participates in minor details.^[140]

Entrepreneurs contribute less capital themselves

To make an idea turn into a reality, the first thing needed is capital. Depending on the scope and complexity of the crowdsourced project, the amount of necessary capital can range from a few thousand dollars to hundreds of thousands. The capital-raising process can take days to months depending on different variables, including the entrepreneur's network and the amount of initial self-generated capital.

The crowdsourcing process allows entrepreneurs to access to a wide range of investors who can take different stakes in the project.^[141] In effect, crowdsourcing simplifies the capital-raising process and allows entrepreneurs to spend more time on the project itself and reaching milestones rather than dedicating time to get it started. Overall, the simplified access to capital can save time to start projects and potentially increase efficiency of projects.

Opponents of this issue argue easier access to capital through a large number of smaller investors can hurt the project and its creators. With a simplified capital-raising process involving more investors with smaller stakes, investors are more risk-seeking because they can take on an investment size with which they are comfortable.^[141] This leads to entrepreneurs losing possible experience convincing investors who are wary of potential risks in

investing because they do not depend on one single investor for the survival of their project. Instead of being forced to assess risks and convince large institutional investors why their project can be successful, wary investors can be replaced by others who are willing to take on the risk.

Increased number of funded ideas

The raw number of ideas that get funded and the quality of the ideas is a large controversy over the issue of crowdsourcing.

Proponents argue crowdsourcing is beneficial because it allows niche ideas that would not survive venture capitalist or angel funding, many times the primary investors in startups, to be started. Many ideas are killed in their infancy due to insufficient support and lack of capital, but crowdsourcing allows these ideas to be started if an entrepreneur can find a community to take interest in the project.^[142]

Crowdsourcing allows those who would benefit from the project to fund and become a part of it, which is one way how small niche ideas get started.^[143] However, when the raw number of projects grows, the number of possible failures can also increase. Crowdsourcing assists niche and high-risk projects to start because of a perceived need from a select few who seek the product. With high risk and small target markets, the pool of crowdsourced projects faces a greater possible loss of capital, lower return, and lower levels of success.^[144]

Ethical concerns for crowdsourcers

Because crowdworkers are considered independent contractors rather than employees, they are not guaranteed minimum wage. In practice, workers using the Amazon Mechanical Turk generally earn less than the minimum wage, with US users earning an average of \$2.30 per hour for tasks in 2009, and users in India earning an average of \$1.58 per hour, which is below minimum wage in the United States (but not in India).^{[115][145]} Some researchers who have considered using Mechanical Turk to get participants for research studies have argued that the wage conditions might be unethical.^{[110][146]} However, according to other research, workers on Amazon Mechanical Turk do not feel that they are exploited and are ready to participate in crowdsourcing activities in the future.^[147] When Facebook began its localization program in 2008, it received criticism for using free labor in crowdsourcing the translation of site guidelines.^[138]

Typically, no written contracts, nondisclosure agreements, or employee agreements are made with crowdworkers. For users of the Amazon Mechanical Turk, this means that requestors decide whether users' work is acceptable, and reserve the right to withhold pay if it does not meet their standards.^[129] Critics say that crowdsourcing arrangements exploit individuals in the crowd, and a call has been made for crowds to organize for their labor rights.^{[121][148]}

Collaboration between crowd members can also be difficult or even discouraged, especially in the context of competitive crowd sourcing. Crowdsourcing site InnoCentive allows organizations to solicit solutions to scientific and technological problems; only 10.6% of respondents report working in a team on their submission.^[118] Amazon Mechanical Turk workers collaborated with academics to create a platform, WeAreDynamo.org, that allows them to organize and create campaigns to better their work situation.^[149]

See also

- Citizen science
- Clickworkers
- Collaborative innovation network
- Collective consciousness

- Collective intelligence
- Commons-based peer production
- Crowd computing
- Crowdfunding
- Crowdfixing
- Crowdsourcing software development
- Distributed thinking
- Distributed Proofreaders
- Flash mob
- Gamification
- Government crowdsourcing
- List of crowdsourcing projects
- Microcredit
- Open value network
- Participatory democracy
- Participatory monitoring
- Smart mob
- Social collaboration
- "Stone Soup"
- TrueCaller
- Virtual Collective Consciousness
- Virtual volunteering
- Wisdom of the crowd
- Crowdfinance

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