

Practical Assignment No. 4	
Title:	Linear regression model for sales prediction
Problem Statement:	Build a simple linear regression model to predict sales based on TV marketing expenses.
Objective:	To apply mathematical concepts in computer science for solving the problems.
Outcome:	CO505.2: Use probabilistic models to solve the real-world problems
Software or Hardware Requirements:	Anaconda/Java/GCC
Theory:	<p>Simple linear regression model:</p> <p>When modelling between the dependent and one independent variable, if there is only one independent variable in the linear regression model, the model is generally termed as a simple linear regression model.</p> <p>When there are more than one independent variable in the model, then the linear model is termed as the multiple linear regression model.</p> <p>Consider a simple linear regression model</p> $y = \beta_0 + \beta_1 X + \varepsilon$ <p>where y is termed as the dependent or study variable and X is termed as the independent or explanatory variable. The terms β_0 and β_1 are the parameters of the model. The parameter β_0 is termed as an intercept term, and the parameter β_1 is termed as the slope parameter. These parameters are usually called regression coefficients. The unobservable error component accounts for the failure of data to lie on a straight line and represents the difference between the true and observed realization of y. ε is observed as an independent and identically distributed random variable with mean zero and constant variance 2</p> <p>Given the sample $\{(x_i, y_i); i = 1, 2, \dots, n\}$, the least squares estimates b_0 and b_1 of the regression coefficients β_0 and β_1 are computed from the formulas</p> $b_1 = \frac{n \sum_{i=1}^n x_i y_i - \left(\sum_{i=1}^n x_i \right) \left(\sum_{i=1}^n y_i \right)}{n \sum_{i=1}^n x_i^2 - \left(\sum_{i=1}^n x_i \right)^2} = \frac{\sum_{i=1}^n (x_i - \bar{x})(y_i - \bar{y})}{\sum_{i=1}^n (x_i - \bar{x})^2} \text{ and}$ $b_0 = \frac{\sum_{i=1}^n y_i - b_1 \sum_{i=1}^n x_i}{n} = \bar{y} - b_1 \bar{x}.$

	<p>Applications of Linear Regression</p> <ul style="list-style-type: none"> ● Market analysis by using some marketing strategies and maximising sales ● Financial study through linear models for evaluating an establishment's operational performance ● Sports analysis by predicting game attendance depending on the team's status as well as market size ● Predicts the impact of water and air pollution on the environment ● Recognizes high-risk patients and improves healthy lifestyles
Input/Datasets/Test Cases:	<p>Dataset Link - https://www.kaggle.com/datasets/devzohaib/tvmarketingcsv?select=tvmarketing.csv</p> <p>(Explain Data)</p>
Results:	Write result values in table
Analysis and conclusion:	Write your own analysis of output and conclusion(Minimum 1 statement Analysis, Minimum 1 Statement Conclusion)
References:	Reference Links(Any 2)