



EMORY
COLLEGE
OF ARTS AND
SCIENCES

Hanna Glenn
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Dear Hiring Committee,

I am currently a PhD candidate at Emory University, expecting to earn my PhD in May 2025 with interests primarily in health economics and firm leadership. As a graduate of a liberal arts institution, I am particularly excited about this opportunity as an [] at [] because of the opportunity to contribute to student success in teaching and [attribute of the department]. [sentence or two about location]

My teaching experience has equipped me to excel in teaching and advising students. I have lecture experience in a range of class sizes, I mentored three cohorts of senior undergraduate economics majors in their thesis research across all areas of economics, and I solo-taught an Intermediate Microeconomics course. My commitment to providing excellent teaching is demonstrated in my positive evaluations in my independently taught course and my being awarded the Emory Department of Economics Excellence in Teaching Award. I am comfortable teaching a range of courses, including principles, courses related to health economics, and causal inference. I am excited at the opportunity to complement the department's course offerings and engage students in research.

My current and future research reflect my commitment to understanding aspects of health care provision that ultimately affect patient welfare. My job market paper is the first in my research agenda to use data that I am currently collecting from publicly available tax forms, which includes identities of executives and board members of nonprofit hospitals in the US. I show that hospitals without clinically trained executives respond more to financial incentives on quality than hospitals with clinically trained executives, potentially due to different preferences for profit versus quality of care. In future projects, I plan to use this data to estimate the impact of diverse leadership on hospital investment decisions and health disparities using exogenous variation in board diversity. Additionally, my published research on maternal health (published in *Health Economics*), and my research on technology adoption and physician labor market decisions (revise-and-resubmit at *the Journal of Health Economics*) show my commitment to publishing research in internationally recognized journals.

My CV and additional documents are included in my application, and my complete profile is also available at my website: hannaglenn.netlify.app. Please do not hesitate to reach out to me at any time should more information be required. Thank you for your consideration.

Sincerely,

A handwritten signature in cursive script that reads "Hanna Glenn".

Hanna Glenn