EMORY COLLEGE OF ARTS AND SCIENCES

Hanna Glenn
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Dear Hiring Committee,

I am currently a PhD candidate at Emory University, expecting to earn my PhD in May 2025, with interests primarily in health economics, labor economics, and firm organization. I am writing to express my interest in the [] position at []. I believe that, given my research portfolio and communication skills, I am well-equipped to contribute meaningfully to the [team or group name].

My research uses causal inference tools to estimate determinants of physician and hospital behavior. In my first solo-authored paper, I investigate how the widespread adoption of electronic health records in the United States affected physician retirement, work setting, and productivity. Using difference-in-differences, I show that new technology led to more retirement and independent office work. In my job market paper, I examine whether having clinically trained leadership in hospitals affects the way the hospital responds to policies incentivizing quality. I use a synthetic difference-in-differences method to show that hospitals without clinically trained leaders respond more drastically to the policy change than hospitals with clinically trained leaders. By examining how organizational and policy changes impact patient outcomes, I aim to inform evidence-based strategies that enhance health care delivery, especially for under-served populations. Ultimately, my work seeks to contribute to policies that reduce health disparities and improve the quality of care. Additionally, my published research on maternal health provision under the Affordable Care Act (published in *Health Economics*) shows my commitment to publishing in peer-reviewed journals.

In addition to my research experience, I bring a strong foundation in program evaluation and statistical analysis, primarily using R and Stata. My academic background and collaborative research projects have honed my ability to design and execute high-quality evaluations in diverse policy contexts. I am particularly drawn to []. I am eager to contribute my skills and dedication to furthering [] mission of [].

My CV and additional documents are included in my application, and my complete profile is available at my website: hannaglenn.netlify.app. Please do not hesitate to reach out to me at any time should more information be required. Thank you for your consideration.

Sincerely,

Hanna Glenn

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