



Hannah Hayward

Professional Goals

Highly motivated Software Developer with a passion for problem solving and thinking outside of the box. The thought of continuing to learn and create something new excites me, whether that be in technologies I already know, or new ones I've yet to learn.

Software Developer

Telephone:

(208)-507-6084

Email:

hannahhayward97@gmail.com

Github:

[/hannahhayward](https://github.com/hannahhayward)

LinkedIn:

[/hannah-hayward-455003215/](https://www.linkedin.com/in/hannah-hayward-455003215/)

Work Experience

Freelance Makeup Artist**Estee Lauder Companies | 2018 - Present**

- Work with clients to identify the appropriate/desired product(s).
- Provide various services, including facials and consultations.
- Ensure clients understand and have confidence in their ability to use products properly.
- Maintain a clean counter and sales area, sanitize tools and helps store associates while maintaining professional brand image.
- Ensure sales goals are met at the counter and individually through recruitment, social media and cold calls.
- Focus on new and existing clients to continue to meet their needs while meeting sales targets.

Key Holder**Aveda | 2018 - 2021**

- Work with clients to identify the appropriate/desired product(s).
- Provide various services, including facials, massages and consultations.
- Maintain cleanliness of the stock room and sales floor, sanitize tools, stock supplies, and manage cash flow.
- Maintain client relationships and communicate with new clients for events and appointments.
- Ensure sales goals are met at the counter and individually through events, social media and cold calls.
- Ensure the successful completion of day-to-day operations while striving to meet objectives

Barista**Starbucks | 2018 - 2021**

- Prepare and serve consumer beverages and food.
- Maintain cleanliness of the production area and lobby, stock materials, and works with multiple cash registers.

Beauty Advisor**Macy's | 2017 - 2018**

- Worked with clients to identify the appropriate/desired product(s).
- Maintained cleanliness of counter area and sales floor, stocked supplies, and worked with multiple cash registers.
- Planned events, scheduled appointments, and managed social media accounts.
- Ensure sales goals are met at the counter and individually through recruitment, social media and cold calls.

Business Manager

Counter Manager | 2018 - 2018

- Worked with clients to identify the appropriate/desired product(s).
- Coached, developed, and formed an associate team.
- Managed the daily operations of the counter area, sales, and inventory.
- Created and executed business plans for the preparation and execution of launches, events, and targets.
- Maintained cleanliness of counter area and sales floor, stocked supplies, and worked with multiple cash registers.
- Planned events, scheduled appointments, and managed social media accounts.

Academic History

Boise Code Works

Certificate of Completion | Software Development

- Learned how to develop fully functional full-stack applications.
- Participated in over 500 hours of hands on coding/development.
- Created an array of polished projects and applications.
- Contributed to a team of developers to create a full-stack application with the use of SCRUM practices.
- Learned an array of assorted technologies including; Javascript ES6, HTML5, NodeJs and Vue 3.

Boise State University

Scholar | 2016 - 2018

- Studied as a major of Pre-Medicine.

Skills

- | | |
|---------------------------|--------------------|
| - Social Media Management | - HTML 5 |
| - Social Media Marketing | - JavaScript ES6 |
| - Customer relations | - Vue 3 |
| - Public Speaking | - Bootstrap |
| - Communication | - NodeJs |
| - Money Management | - MongoDB |
| - Problem Solving | - RESTful Web APIs |
| - Google Suites | - SCRUM |

Projects

The Network

- Created all front-end features to develop a social media network
- Used Javascript, HTML5, Bootstrap and Vue 3

Inspire

- Created all front-end features to develop a personal landing page that includes a responsive task list, and time dependent greetings.
- Used Javascript, HTML5, Bootstrap, Vue 3

KanBan Board

- Worked on a team of two to create a fully functioning KanBan board from front to back end
- Used Javascript, HTML5, Bootstrap, NodeJs, MongoDB, Auth0 Vue 3