2D Action Platformer. Escape the police in a high-adrenaline parkour chase! Fast respawns, keeps player in the action. Black, white and grey aesthetic with hints of colour.

Average Game Player is 35 years old.

Target Indie PC gamer market, Steam purchase.

59% male 41% female gender of game players

http://essentialfacts.theesa.com/Essential-Facts-2016.pdf

Inspired by Mirror's Edge.

Competitive market pricing: £9.99 - £15?

"In fact, the average sales rate for a game on Steam is only 32,000 units."

"The UK, on the other hand, despite being somewhat small actually sees users playing and paying the most."

"While games tend to generate most of their profits in the first months, several games stand out here because developers cared enough to support their games with new content (free or paid) and gamers responded. Additional support doesn't just generate sales because of sheer goodwill, it is also a great way to increase visibility both on Steam and in gaming media," Galyonkin said.

 Drive hard with marketing before and during first few months of relase. After, ensure loyalty and more players by adding new content

http://www.gamesindustry.biz/articles/2015-06-19-the-average-game-on-steam-sells-only-32-000-copies

## Sample goals from

http://www.gamasutra.com/view/feature/2695/the\_basic\_marketing\_plan\_for\_indie\_.php?print=1 the goals for <a href="Edoiki">Edoiki</a> are:

Direct Sales goal: \$50.000 (after eCommerce provider expenses)

Other Sales goal: \$50.000 (after publisher/distributor expenses)

Total Sales: \$100.000

Marketing: through twitter, facebook, own website, gaming magazines, gaming chatrooms



