

HANNAH STEBNICKI

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541-543-3433

BUSINESS & TECHNOLOGY SPECIALIST

Bilingual business professional, experienced in computer programming and social media marketing. Fluent in English and Polish.

EXPERIENCE

Wells Fargo — Lead Teller *[Portland, Oregon 2018 - 2019]*

- Assist customers, while minimizing risk, by ensuring proper protocol is followed every transaction.
- Market new products by engaging with current and potential clients.
- Established trust by handling large amounts of cash, performing control tasks, and opening/closing the bank location.

International Fitness — Operations Manager *[Eugene, Oregon 2014 - 2018]*

- Hired as a personal trainer, but was quickly promoted to branch manager after demonstrating my ability to grow and succeed.
- Sold more memberships than anyone on the team and trained new hires to recruit more clients through social media.
- Built a POS system for sales reports that was used to strategically forecast team member sales success.

Vectors Espresso — Media Marketer *[Eugene, Oregon 2013 - 2014]*

- Built a website and created content for Vectors' digital portfolio, increasing traffic by 200%. Used Facebook and Wordpress analytics tools to measure social media engagement.
- Marketed the business through various social media platforms and created a content strategy by helping define its brand.

ACCOMPLISHMENTS AND AWARDS:

- Track and Field Team Captain
- Track and Field Senior Woman of the Year, 2014
- Cross Country - Most Improved Award 2 years in a row
- WIBC Honor Band Member
- Band Council Member
- Pathway Oregon Scholarship for academic excellence

EDUCATION

University of Oregon, *Bachelor of Science*, 2018

Major: Business and Applied Economics

REFERENCES

Furnished upon Request

TECHNICAL SKILLS

- Proficient in JavaScript, Java, Python, HTML 5/CSS
- Content and e-commerce: Selz, Wordpress
- Social Media Marketing: Facebook, Twitter, Instagram, LinkedIn, Hootsuite
- Design: Gimp, Photoshop, Lightroom

ABILITIES

Project Management

Experience initiating, planning, executing, managing and controlling, and closing various projects. Familiar with Agile and Waterfall methodologies.

Risk Management

Ability to see how small problems can affect the larger scope. Adept in proactive problem solving.

Customer Relations

Outgoing professional with strong communication skills.

Leadership

Strong team building and collaborative talents. Experienced in leading teams diligently in demanding environments. And maintaining communications with stakeholders on various levels.