

# Hanna Nicolas, Sales Manager Enthusiast

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## PROFILE

Confident young professional with a passion for learning and development. More than six years in the sales industry. I am committed to continuous improvement and driving team success. I have managed teams of up to 6 people. I care about improving my community, so I always seek to take the initiative in different fields, such as charity and supporting my closest colleagues' personal and professional growth.

## EMPLOYMENT HISTORY

Dec 2015 — Jul 2017	<b>Cashier, New Shop</b>	Carupano, Venezuela
	<ul style="list-style-type: none"><li>Handled large amount of money and multiple transactions.</li><li>Was able to work under pressure.</li></ul>	
Aug 2017 — Dec 2018	<b>Salesman, New Shop</b>	Carupano, Venezuela
	<ul style="list-style-type: none"><li>Helped customers to get the right fit and supply them with what they wanted.</li><li>Served multiple customers at the same time.</li><li>Salesman of the year</li></ul>	
Jan 2019 — Jan 2021	<b>Manager, New shop</b>	Carupano, Venezuela
	<ul style="list-style-type: none"><li>Managed a team of 6 people.</li><li>Same responsibilities + new responsibilities such as checking inventory, buying new products, train new staff.</li></ul>	

## EDUCATION

Sep 2014 — Jul 2019	<b>High School Diploma, UEP "Simon Bolivar"</b>	Carupano, Venezuela
	Graduated among the best in the class	
Sep 2019 — Dec 2021	<b>System Engineering Diploma, Universidad Santa Maria</b>	Puerto La Cruz, Venezuela
Sep 2022 — Aug 2024	<b>Computer programming, Conestoga College</b>	Waterloo
	I am currently studying computer programming. I have some basic knowledge in C#, HTML, JavaScript, and some SQL.	

SKILLS	Ability to Work Under Pressure	Expert	Computer Skills	Expert
	Fast Learner	Expert	Good Communication	Expert
	Leadership	Expert	Ability to Multitask	Expert
	Ability to Work in a Team	Expert	Excellent Customer Service Skills	Expert

LANGUAGES	Spanish; Castilian	Native speaker	English	Highly proficient
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## CERTIFICATIONS

Mar 2022 — Mar 2022	<b>110/160 - Duolingo English Test</b>	Waterloo
	According to Duolingo's scale, this result is equivalent to a CERF B2 level	
	Open certificate	
Mar 2022 — Apr 2022	<b>English for Academic Studies</b>	Waterloo
	English certificate from Conestoga College	