

## Hannes Titeca

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hannes-titeca.github.io

A PhD qualified academic and researcher with a background in behavioural and experimental economics. Extensive experience of applying behavioural science through leading on experimental/behavioural research projects with experience of all aspects of research (i.e. study design, execution, analysis and reporting) and communicating insights to (non-specialist) audiences through academic research and whilst on secondment to the Civil Service (at the Department for Work and Pensions).

### Employment and Positions

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Lecturer in Economics (Education and Scholarship), University of Exeter. 2021 - Current

- Module lead and tutor for the second/third year undergraduate module, Behavioural Insights for Business and Management (BEE2042) and first year module, Personal Finance (BEE1040). This involves setting the curriculum for the modules, teaching all classes and setting/marking assessments.
- Tutor for the modules; Behavioural Economics: Theory and Practice (BEE3069), Behaviour, Decisions and Markets (BEE3049), Game Theory (BEE2044), Microeconomics II (BEE2025) and Economics I (BEE1036).
- Supervising students completing undergraduate dissertations in the area of behavioural/experimental economics (BEE3068). This includes supervising several research projects that make use of experiments and/or surveys.
- Supervising students completing dissertations for the MSc Money, Banking and Finance programme (BEEM124).
- Pursuing research interests in behavioural/experimental economics and applied microeconomics.
- Member of the organising committee for the 2023 European Economic Science Association (ESA) Conference to be held in Exeter in September 2023.

Postgraduate Teaching Assistant, University of Exeter. 2016 - 2021

- Module lead/lecturer and sole tutor for MSc level Microeconomics (BEEM101J).
- As an Outreach / Widening Participation Ambassador (2017-2019); leading interactive taster sessions in Business and Economics with secondary school students, either on campus or at the students' school. This often involved developing new materials including a self-contained resource box on "Behavioural Economics and Strategic Interactions – The Commons Game" that is now also used by local school teachers to deliver the planned session themselves.
- Teaching assistant/tutor for several modules, see additional details in the section below.

PhD Secondment, The Department for Work and Pensions, London. February - May 2019

- Secondment to the multidisciplinary “Claimant Behaviour & Insight Team” within the Counter Fraud and Compliance Directorate.
- Applying behavioural theory/science and developing behavioural interventions with the aim of preventing fraud and error across the benefits system at system, staff and customer levels.
- Longitudinal data analysis using large administrative datasets and SAS.
- Presenting policy relevant insights to internal (non-specialist) audiences.

## Education

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University of Exeter. PhD in Economics. 2016 - 2022

Thesis title: A closer look at cooperation: What factors influence non-strategic cooperative behaviour? Advisors: Prof. Brit Grosskopf, Dr Sebastian Kripfganz & Prof. Rajiv Sarin.

University of Exeter. MSc Economics (Distinction). 2015 - 2016

School Commendation for Academic Performance.

Maastricht University. BSc Economics and Business Economics, 2012 - 2015

Economics specialisation. GPA: 8.61 / 10, Cum Laude (With Distinction).

University of California, Santa Barbara. Exchange semester. 2014

GPA: 3.75 / 4, Dean's Honors.

## Teaching Experience as Postgraduate Teaching Assistant at the University of Exeter

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Financial Markets and Decisions I (BEE2027) 2021

Undergraduate Year 2. Lecturer: Joerg Weber.

Economics for Management (BEE1034) 2020

Undergraduate Year 1. Lecturer: Ben Zissimos.

Game Theory (BEE3018) 2020

Undergraduate Year 3. Lecturer: Todd Kaplan

Behavioural Insights for Business and Management (BEE3064) 2018 - 2020

Undergraduate Year 3. Lecturer: Jingnan (Cecilia) Chen.

Economics of Management Strategy (BEE3027) 2017 - 2018

Undergraduate Year 3. Lecturers: Jingnan (Cecilia) Chen & Luke Lindsay.

Behaviour, Decisions and Markets (BEE3049) 2017, 2020

Undergraduate Year 3. Lecturer: Miguel Fonseca.

Microeconomics I (BEE1030) 2017

Undergraduate Year 1. Lecturer: Luke Lindsay.

Microeconomics II (BEE2025) 2016 - 2018

Undergraduate Year 2. Lecturers: Surajeet Chakravarty & Simone Meraglia.

## **Research Papers** (see my website for the latest versions: [hannes-titeca.github.io](https://hannes-titeca.github.io))

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“Testing for exposure effects and guilt aversion in a public goods game”.

“Do I care what you think of me? Varying observability in a public goods experiment”.

“Bribing to queue jump: Experiments on negative time externalities and legal alternatives”, with Lutfi Rahimi.

## **Works in Progress**

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“Nudging the charitable giving of earnings”.

“Third party punishment and the ability to learn about prosocial motivations”, with David Hugh-Jones and David Reinstein.

“The Use of Statical Process Control in Quality Improvement Projects in Abdominal Surgery: a Systematic Review”, with Rubiana Sarto, Hannes Titeca, Robert Bethune & Andrew Salmon

## **Pre-PhD Publication**

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“Healthcare Spending: The Role of Healthcare Institutions from an International Perspective,” *MaRBL*, 2, 2016.

## **Awards and Recognitions**

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ESRC 1+3 studentship, University of Exeter, MSc and PhD fees/stipend. 2015 - 2019

School Commendation 2015/16 (for academic performance in MSc). 2016

MaRBL journal inclusion, Maastricht University. 2016

Bachelor thesis selected as one of best research papers and published in the journal.

Honours and MaRBL Programme, Maastricht University. 2014 - 2015

Host guest academic speakers as part of honours colloquium, take additional courses and extended thesis during final year.

## **Conference and Seminar Presentations**

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2020

Economic Science Association (ESA) Global Online Around-the-Clock Meeting.

Exeter Economics Postgraduate Research Conference.

2019

European ESA Meeting, Dijon, France.

Tax Administration Research Centre (TARC) Brown Bag Seminar, Exeter.

19th Society for the Advancement of Economic Theory (SAET) Conference, Ischia, Italy.

Exeter Economics Postgraduate Research Conference.

10th Southern Europe Experimental Team's Meeting (SEET), Ibiza, Spain.

2018

13th Nordic Conference on Behavioural and Experimental Economics, Odense, Denmark.

Exeter Economics Postgraduate Research Conference.

3rd Workshop on Psychological Game Theory, Soletto, Italy.

ESA World Meeting, Berlin, Germany.

9th SEET Meeting, Lecce, Italy.

2017

Changing Lives - Changing Worlds Graduate Conference, Bath.

University of East Anglia (UEA) Summer School on Psychological Game Theory, Norwich.

Exeter Economics Postgraduate Research conference.

Exeter Behaviour, Identity and Decisions Cluster Seminar.

### **Conferences and Workshops Attended**

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2019

South West Doctoral Training Partnership (SWDTP) student conference, Exeter.

2018

2nd Summer School on Psychological Game Theory, Soleto, Italy.

GW4 Collaborate and Communicate, Bristol.

South West GRADSchool Residential Course, Wales.

Experimentics – PhD Summer School, Norwich.

SWDTP student conference, Bristol.

2017

Cultural Transmission and Social Norms 2, Norwich.

Exeter Prize Workshop.

GW4 Creativity and Teamwork, Bristol.

M2D 1st Annual Conference on Decision Making Under Uncertainty University, Exeter.

2nd Workshop on Psychological Game Theory, Norwich.

Mini Course on Behavioural Finance, Exeter.

IMPACT Network Workshop on Urgent and Emergency Care, Exeter.

Economic and Social Research Council (ESRC) student conference, London.

10th Maastricht Behavioral and Experimental Economics Symposium (M-BEES) and Maastricht Behavioral Economic Policy Symposium (M-BEPS), Netherlands.

SWDTP student conference, Bath.

2nd Exeter Workshop on Macroeconomics and Banking.

Institutions and Cooperation Workshop, Exeter.

Royal Economics Society Symposium of Junior Researchers, Bristol.

2016

South West Doctoral Training Centre (SWDTC) student conference, Exeter.

Exeter Prize Workshop.

Learning and Teaching in Higher Education (LTHE) Stage 1, Exeter.

Graduate teaching assistant training, Exeter.

### **Academic Refereeing**

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Journal of Behavioral and Experimental Economics, Journal of Economics & Management Strategy, Theory and Decision, Homo Oeconomicus.

## **Proficiencies**

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Stata, R, oTree (including use of the framework within Python), z-Tree, Latex, Microsoft Office, Online experiments, Laboratory experiments, Randomised controlled trials (RCTs), A/B testing, Quantitative data analysis (including parametric, non-parametric and time series), Qualitative analysis (analysing written responses).

## **References**

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Available on request.